



MICHAEL S. MONTELEONE
EXECUTIVE UNDERSHERIFF

SHAWN P. NOONAN
CHIEF DEPUTY

ALBANY COUNTY SHERIFF'S OFFICE

County Court House Albany, New York 12207 (518) 487-5400
WWW.ALBANYCOUNTYSHERIFF.COM

CRAIG D. APPLE, SR.
SHERIFF



WILLIAM M. RICE
UNDERSHERIFF

LEON A. BORMANN
CHIEF DEPUTY

November 23, 2020

Honorable Andrew Joyce
Legislative Clerk's Office
112 State Street, Room 710
Albany, New York 12207

Andrew
Dear Mr. Joyce:

Legislative approval is required in order to allow for purchases totaling more than \$100,000.00.

This purchase is for the replacement of the existing E911 computers within Albany County.

Albany County has an existing contract with Central Square for the core public safety systems including E911, Computer Aided Dispatch Systems, Mobile Data Systems and Records Management Systems. These systems serve public safety agencies in Albany, Rensselaer and Saratoga Counties. In Albany County each E911 operator has a computer that is on the CDPS (Capital District Public Safety) network.

These computers are located in each PSAP (Public Safety Answering Point). The PSAP's in Albany County are located at the Albany County Sheriff's Office, Albany Police Department, Bethlehem Police Department, Colonie Police Department, Guilderland Police Department, Menands Police Department and the New York State Police.

The current computers are out of warranty and are nearing the end of the current lifecycle. These PC's will need to be replaced to allow the current platform to accept new releases of Central Square's software.

This purchase will be paid using budgeted funds and the remaining using 2019 encumbered funds.

Should there be any questions, do not hesitate to call.

Sincerely,

Craig D. Apple, Sr.
Craig D. Apple, Sr.
Sheriff

cc: Hon. Daniel P. McCoy, County Executive
Hon. William Clay, Public Safety Chairman
Hon. Wanda Willingham, Audit & Finance
Brandon Russell, Esq., Majority Counsel
Hon. Arnis Zilgme, Esq., Minority Counsel
Christian Barnes, Minority Conference

CONCERNING CONTRACT AUTHORIZATION (CONT'D)

STATE THE FOLLOWING:

CONTRACT TERMS/CONDITIONS:

PARTY (NAME/ADDRESS):

CENTRAL SQUARE TECHNOLOGIES

1000 BUSINESS CENTER DRIVE

LAKE MARY, FL 32746

AMOUNT/RATE SCHEDULE/FEE:

\$127,440.84

TERM:

**SCOPE OF SERVICES: PURCHASE OF EQUIPMENT TO BE USED TO UPGRADE
OUR PSAP'S AND NETWORK COMPONENTS OF OUR E-911 SYSTEM**

CONTRACT FUNDING:

ANTICIPATED IN CURRENT BUDGET: YES ☒ NO ☐

FUNDING SOURCE: 2020 FUNDS AND 2019 ENCUMBRANCE

COUNTY BUDGET ACCOUNTS:

REVENUE:

APPROPRIATION: A93020.44036

BOND(RES. NO. & DATE OF ADOPTION)

CONCERNING ALL REQUESTS:

MANDATED PROGRAM/SERVICE: YES ☐ NO ☒

IF MANDATED CITE: AUTHORITY

ANTICIPATED IN CURRENT ADOPTED BUDGET: YES ☒ NO ☐

IF YES, INDICATE REVENUE APPROPRIATION ACCOUNTS:

FISCAL IMPACT - FUNDING: (DOLLARS OR PERCENTAGES)

FEDERAL

STATE

COUNTY

100%

TERM/LENGTH OF FUNDING

PREVIOUS REQUESTS FOR IDENTICAL OR SIMILAR ACTION:

RESOLUTION/LAW NUMBER: 20-223

DATE OF ADOPTION: 7/13/2020

JUSTIFICATION: (STATE BRIEFLY WHY LEGISLATIVE ACTION IS REQUESTED)

LEGISLATIVE APPROVAL IS NEEDED FOR PURCHASES OF \$100,000 OR MORE.

THIS PURCHASE IS THE FINAL PHASE OF OUR E-911 UPGRADE

**BACK-UP MATERIAL SUBMITTED (I.E. APPLICATION/APPROVAL NOTICES FROM FUNDING SOURCE,
BID TABULATION SHEET, CIVIL SERVICE APPROVAL NOTICE, PROGRAM ANNOUNCEMENT, CONTRACTS
AND/OR ANY MATERIALS WHICH EXPLAIN OR SUPPORT THE REQUEST FOR LEGISLATIVE ACTION.)**

SUBMITTED BY: CRAIG D APPLE SR

TITLE: SHERIFF



**SALES ORDER
PURSUANT TO EXISTING AGREEMENT**

This Sales Order is intended as a binding Agreement between **The County of Albany** and **CentralSquare Technologies, LLC**, and shall be effective as of the date of the last signature herein.

Quote Number: Q-19078 is attached hereto as Exhibit "A". The Quote contains a description of all products and services sold pursuant to this Sales Order. The Quote is hereby incorporated by reference as a term of this Sales Order.

Payment Terms:

- 100% due upon execution

Master Agreement. This Sales Order shall be governed by the terms and conditions of the existing Agreement between the parties, more specifically described as: **System Purchase Agreement** (the "Master Agreement"), dated January 27, 2016. NO OTHER TERMS OR CONDITIONS OF THE MASTER AGREEMENT ARE NEGATED OR CHANGED AS A RESULT OF THIS DOCUMENT.

Purchase Order. Customer may provide CentralSquare with a valid purchase order, upon execution of this Sales Order. Notwithstanding anything to the contrary herein, purchase orders are to be used solely for Customer's accounting purposes and any terms and conditions contained therein shall be deemed null and void with respect to the parties' relationship and this Sales Order. Any such purchase order provided to CentralSquare shall in no way relieve Customer of any obligation entered into pursuant to this Sales Order including, but not limited to, its obligation to pay CentralSquare in a timely fashion.

Acceptance of Order Terms. By signing this Sales Order below, Customer represents and warrants that: (a) it has read and understands the Master Agreement and Quote that are incorporated by reference into this Sales Order and agrees to be bound by the terms thereof, and (b) it has full power and authority to accept this Sales Order.

CentralSquare Technologies, LLC ("CentralSquare")	The County of Albany ("Customer")
1000 Business Center Dr. Lake Mary, FL 32746	449 New Salem Road Voorheesville, NY 12186
By:	By:
Print Name:	Print Name:
Print Title:	Print Title:
Date Signed:	Date Signed:

Quote #: Q-19078

Quote expires on: January 20, 2021

Quote prepared for:

John Rizzo

NY Capital Project Albany

449 New Salem Road

Voorheesville, NY 12186

(518) 655-7897

Thank you for your interest in CentralSquare. CentralSquare provides software that powers over 8,000 communities. More about our products can be found at www.centralsquare.com.

WHAT SERVICES ARE INCLUDED?

DESCRIPTION	TOTAL
Public Safety Project Management Services - Fixed Fee	1,560.00 USD
Public Safety Technical Services - Fixed Fee	52,650.00 USD
Services include contract start-up fees, project management, technical services, consulting, development, training, and installation.	
Services Total:	54,210.00 USD

WHAT HARDWARE IS INCLUDED?

PRODUCT NAME	QUANTITY	UNIT PRICE	TOTAL
Shipping & Handling TTZ	1	1,648.22 USD	1,648.22 USD
Services Design and Construct Hardware	50	1,431.65 USD	71,582.62 USD



Hardware Total: 73,230.84 USD

Maintenance Total: 10,872.62 USD

Quote Total: 127,440.84 USD

This Quote is not intended to constitute a binding agreement. The terms herein shall only be effective once incorporated into a definitive written agreement with CentralSquare Technologies (including its subsidiaries) containing other customary commercial terms and signed by authorized representatives of both parties.

BILLING INFORMATION

Fees will be payable within 30 days of invoicing.

Please note that the Unit Price shown above has been rounded to the nearest two decimal places for display purposes only. The actual price may include as many as five decimal places. For example, an actual price of \$21.37656 will be shown as a Unit Price of \$21.38. The Total for this quote has been calculated using the actual prices for the product and/or service, rather than the Unit Price displayed above.

Prices shown do not include any taxes that may apply. Any such taxes are the responsibility of Customer. This is not an invoice.

For customers based in the United States or Canada, any applicable taxes will be determined based on the laws and regulations of the taxing authority(ies) governing the "Ship To" location provided by Customer on the Quote Form.

PURCHASE ORDER INFORMATION

Is a Purchase Order (PO) required for the purchase or payment of the products on this Quote Form? (Customer to complete)

Yes ☐ No ☐

Customer's purchase order terms will be governed by the parties' existing mutually executed agreement, or in the absence of such, are void and will have no legal effect.



Quote prepared on:

October 27, 2020

Quote prepared by:

Mark Baranowski

mark.baranowski@centralsquare.com

PO Number:

Initials:

RESOLUTION NO. 223

AUTHORIZING AN AGREEMENT WITH MUNICIPAL EMERGENCY SERVICES TO SUPPORT LOCAL EMERGENCY RESPONSE TEAMS THAT PROVIDE TECHNICAL RESCUE AND URBAN SEARCH AND RESCUE SERVICES

Introduced: 7/13/20

By Public Safety Committee:

WHEREAS, Pursuant to Resolution No. 506 for 2019, this Honorable Body authorized an agreement with the New York State Division of Homeland Security and Emergency Services regarding grant funding for the 2018 Technical Rescue and Urban Search and Rescue Program in the amount of \$149,973 with no County match, for a term commencing October 1, 2019 and ending August 31, 2021, and

WHEREAS, The Sheriff has requested authorization to enter into an agreement with Municipal Emergency Services using these grant funds to enhance and maintain the capabilities of local emergency response teams that provide Technical Rescue and Urban Search and Rescue services, in an amount not to exceed \$122,382 for a term commencing October 1, 2019 and ending August 31, 2021, and

WHEREAS, The Sheriff's Office, through the County Purchasing Agent, issued a request for bids regarding the use of the grant funding and two bids were received, and

WHEREAS, The Sheriff's Office reviewed said bids and recommended awarding the contract to Municipal Emergency Services as the lowest responsible bidder, now, therefore be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with Municipal Emergency Services, Poughkeepsie, NY 12603 to use grant funds to enhance and maintain the capabilities of local emergency response teams that provide Technical Rescue and Urban Search and Rescue services, in an amount not to exceed \$122,382 for a term commencing October 1, 2019 and ending August 31, 2021, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

Adopted by unanimous vote - 7/13/20

Mr. A. Joyce abstained.