



County of Albany

Harold L. Joyce
Albany County Office
Building
112 State Street - Albany,
NY 12207

Legislation Text

File #: TMP-7451, **Version:** 1

REQUEST FOR LEGISLATIVE ACTION

Description (e.g., Contract Authorization for Information Services):

Albany County Department of Mental Health requests permission to enter into a contract with Cantata Health Solutions for patient and billing software.

Date: May 27, 2026
Department: Mental Health
Attending Meeting: Dr. Stephen Giordano, Director
Submitted By: Mark Gleason
Title: Budget Analyst
Phone: 518-447-3014

Purpose of Request: Contract Authorization Enter text.

CONTRACT TERMS/CONDITIONS:

Party Names and Addresses:
Cantata Health Solutions, 2303 Ranch Road 620 S, Suite 523, Lakeway TX 78734

Term: (Start/end date or duration) 9/1/2026-8/30/2031 Five Years
Amount/Raise Schedule/Fee: \$833,580

BUDGET INFORMATION:

Is there a Fiscal Impact: Yes No
 Anticipated in Budget: Yes No
 Spreadsheet attached: Yes No

Source of Funding - (Percentages)
Federal: 0% County: 100%
State: 0% Local: 0%

County Budget Accounts:
Revenue Account and Line: Enter text.
Revenue Amount: Enter text.
Appropriation Account and Line: Computer Fees, AA94310.44041
Appropriation Amount: \$55,572

ADDITIONAL INFORMATION:

Mandated Program/Service: Yes No
If Mandated, Cite Authority: Enter text.

Request for Bids / Proposals:

Competitive Bidding Exempt: Yes No

of Response(s): Enter text.

of MWBE: Enter text.

of Veteran Business: Enter text.

Bond Resolution No.: Enter text.

Apprenticeship Program Yes No

Previous requests for Identical or Similar Action:

Resolution/Law Number and Date: #29 2/10/25

DESCRIPTION OF REQUEST: (state briefly why legislative action is requested)

The Department of Mental Health is requesting legislative authorization to enter into a contract renewal agreement with Cantata Health Solutions for the ongoing subscription and license agreement for the operation of patient and billing software. The software includes web-based access for the clinicians, patient portal access, billing modules, e-signature capabilities, the NYS Clinical Records Initiative compliance, use of e-prescribing, and the expansion of the Mental Health Electronic Health Record (EHR) system. Cantata Health Solutions absorbed Information Management Associates (IMA, Mental Health Department's previous contractor) in 2025 and assumed all services previously provided by IMA. The contract is for a five year period with a total cost of \$833,580.