

COUNTY OF ALBANY

BID FORM

BID IDENTIFICATION:

Title: **Berne Salt Shed Foundation Construction Project**
Bid Number: **2022-073**

THIS BID IS SUBMITTED TO:

Pamela O Neill, Purchasing Agent
Albany County Department of General Services
Purchasing Division
112 State Street, Room 1000
Albany, NY 12207

1. The undersigned BIDDER proposes and agrees, if this Bid is accepted, to enter into a Contract with the owner in the form included in the Contract Documents to complete all Work as specified or indicated in the Contract Documents for the Contract Price and within the Contract Time indicated in this Bid and in accordance with the Contract Documents.
2. BIDDER accepts all of the terms and conditions of the Instructions to Bidders, including without limitation those dealing with the Disposition of Bid Security. This Bid may remain open for ninety (90) days after the day of Bid opening. BIDDER will sign the Contract and submit the Contract Security and other documents required by the Contract Documents within fifteen days after the date of OWNER'S Notice of Award.
3. In submitting this Bid, BIDDER represents, as more fully set forth in this Contract, that:

- (a) BIDDER has examined copies of all the Contract Documents and of the following addenda: (If none, so state)

Date	Number
10/26/22	1
10/26/22	2

(receipt of all of which is hereby acknowledged) and also copies of the Notice to Bidders and the Instructions to Bidders;

- (b) BIDDER has examined the site and locality where the Work is to be performed, the legal requirements (federal, state and local laws, ordinances, rules and regulations) and the conditions affecting cost, progress or performance of the Work and has made such independent investigations as BIDDER deems necessary;

- (c) This Bid is genuine and not made in the interest of or on behalf of any undisclosed person, firm or corporation and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation; BIDDER has not directly or indirectly induced or solicited any other BIDDER to submit a false or sham Bid; BIDDER has not solicited or induced any person, firm or a corporation to refrain from bidding; and BIDDER has not sought by collusion to obtain for himself any advantage over any other Bidder or over the owner.

- 4. BIDDER will complete the Work for the following prices(s): (Attach Bid Proposal)
- 5. BIDDER agrees to commence the Work within the number of calendar days or by the specific date indicated in the Contract. BIDDER agrees that the Work will be completed within the number of Calendar days or by the specific date indicated in the contract.
- 6. The following documents are attached to and made a condition of this Bid:
 - (a) Non-Collusive Bidding Certificate (Attachment "A")
 - (b) Acknowledgment by Bidder (Attachment "B")
 - (c) Vendor Responsibility Questionnaire (Attachment "C")
 - (d) Iranian Energy Divestment Certification (Attachment "D")
 - (e) MS-4-1 Certification Statement RE: Stormwater Discharges (Attachment "E")
 - (f) Bidder Qualification Questionnaire (Attachment "F")
 - (g) Non Interruption of Work Agreement (Attachment "G")
 - (h) Required Apprenticeship Training Program Documentation (refer to RFB Section 27)

- 7. Communication concerning this Bid shall be addressed to:

Gallo Construction Corp. _____
50 Lincoln Ave. _____
Watervliet, NY 12189 _____
Phone: (518) 273-0234 _____

- 8. Terms used in this Bid have the meanings assigned to them in the Contract and General Provisions.

COUNTY OF ALBANY


BID FORM

BID IDENTIFICATION:

Title: **Berne Salt Shed Foundation Construction Project**
Bid Number: **2022-073**

1. All bid prices must include all materials, labor, equipment, incidentals and other associated costs.
2. Base Bid work shall carry a 5% Base Bid Contingency Allowance for additional work discovered during construction beyond scope of work indicated on drawings and specifications. Contractor shall receive advance approval from the Department for Public Works Commissioner prior to performing any additional work.

Lump Sum Base Bid: \$ 414,000.⁰⁰
5% Contingency Allowance \$ 20,700.⁰⁰
Total Bid
Base Bid + Contingency Allowance) \$ 434,700.⁰⁰

COMPANY: Gallo Construction Corp.
ADDRESS: 50 Lincoln Ave.
CITY, STATE, ZIP: Watervliet, NY 12189
TEL. NO.: (518) 273-0234
FAX NO.: (518) 273-0245
FEDERAL TAX ID NO.: 14-1454116
REPRESENTATIVE: Michael A. Gallo
E-MAIL: mike@gallogc.com
SIGNATURE AND TITLE 

DATE 11/2/22

BF3

ATTACHMENT "A"
NON-COLLUSIVE BIDDING CERTIFICATE PURSUANT TO
SECTION 103-D OF THE NEW YORK STATE GENERAL MUNICIPAL LAW

A. By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid, each party thereto certifies as to its own organizations, under penalty of perjury, that to the best of knowledge and belief:

(1) The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor.

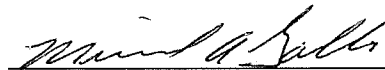
(2) Unless otherwise required by law, the prices which have been quoted in this bid have not knowingly been disclosed by the bidder and will not knowingly be disclosed by the bidder, directly or indirectly, prior to opening, to any bidder or to any competitor.

(3) No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

A bid shall not be considered for award nor shall any award be made where (1), (2), and (3) above have not been complied with; provided, however, that in any case the bidder cannot make the foregoing certification, the bidder shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons thereof. Where (1), (2), and (3) above have not been complied with, the bid shall not be considered for any award nor shall any award be made unless the head of the Purchasing Unit to the political subdivision, public department, agency or official thereof to which the bid is made, or his designee, determines that such disclosure was not made for the purpose of restricting competition.

The fact that a bidder (a) has published price lists, rates, or tariffs covering items being procured, (b) has informed prospective customer of proposed or pending publication of new or revised price lists for such items, or (c) has sold the same items to other customers at the same prices being bid, does not constitute, without more, a disclosure within the meaning of paragraph "A" above.

B. Any bid hereafter made to any political subdivision of the state or any public department, agency or official thereof by a corporate bidder for work or services performed or to be performed or goods sold or to be sold, where competitive bidding is required by statute, rule, regulation, local law, and where such bid contains the certification referred to in paragraph "A" of this section, shall be deemed to have been authorized by the Board of Directors of the bidder, and such authorization shall be deemed to include the submission of the bid and the inclusion therein of the certificate as to non-collusion as the act and deed of the corporation



Signature

VP

Title

Gallo Construction Corp.

Company Name

11/2/22

Date

ATTACHMENT "C"
ALBANY COUNTY
VENDOR RESPONSIBILITY QUESTIONNAIRE

1. VENDOR IS: <input checked="" type="checkbox"/> PRIME CONTRACTOR			
2. VENDOR'S LEGAL BUSINESS NAME 50 Lincoln Ave. Watervliet, NY 12189		3. IDENTIFICATION NUMBERS a) FEIN # 14-1454116 b) DUNS # 002420560	
4. D/B/A – Doing Business As (if applicable) & COUNTY FIELD:		5. WEBSITE ADDRESS (if applicable) www.gallogc.com	
6. ADDRESS OF PRIMARY PLACE OF BUSINESS/EXECUTIVE OFFICE 50 Lincoln Ave. Watervliet, NY 12189		7. TELEPHONE NUMBER (518) 273-0234	8. FAX NUMBER (518) 273-0245
9. ADDRESS OF PRIMARY PLACE OF BUSINESS/EXECUTIVE OFFICE IN NEW YORK STATE, if different from above		10. TELEPHONE NUMBER	11. FAX NUMBER
12. AUTHORIZED CONTACT FOR THIS QUESTIONNAIRE Name Michael A. Gallo Title VP Telephone Number (518) 273-0234 Fax Number (518) 273-0245 e-mail mike@gallogc.com			
13. LIST ALL OF THE VENDOR'S PRINCIPAL OWNERS.			
a) NAME Tony Gallo	TITLE President	b) NAME	TITLE
c) NAME	TITLE	d) NAME	TITLE
A DETAILED EXPLANATION IS REQUIRED FOR EACH QUESTION ANSWERED WITH A "YES," AND MUST BE PROVIDED AS AN ATTACHMENT TO THE COMPLETED QUESTIONNAIRE. YOU MUST PROVIDE ADEQUATE DETAILS OR DOCUMENTS TO AID THE COUNTY IN MAKING A DETERMINATION OF VENDOR RESPONSIBILITY. PLEASE NUMBER EACH RESPONSE TO MATCH THE QUESTION NUMBER.			
14. DOES THE VENDOR USE, OR HAS IT USED IN THE PAST FIVE (5) YEARS, ANY OTHER BUSINESS NAME, FEIN, or D/B/A OTHER THAN THOSE LISTED IN ITEMS 2-4 ABOVE? List all other business name(s), Federal Employer Identification Number(s) or any D/B/A names and the dates that these names or numbers were/are in use. Explain the relationship to the vendor. <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No 			
15. ARE THERE ANY INDIVIDUALS NOW SERVING IN A MANAGERIAL OR CONSULTING CAPACITY TO THE VENDOR, INCLUDING PRINCIPAL OWNERS AND OFFICERS, WHO NOW SERVE OR IN THE PAST ONE (1) YEARS HAVE SERVED AS: <div style="margin-top: 10px;"> <div style="display: flex; justify-content: space-between;"> <div style="width: 80%;"> a) An elected or appointed public official or officer? <i>List each individual's name, business title, the name of the organization and position elected or appointed to, and dates of service</i> </div> <div style="width: 15%; text-align: right;"> <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No </div> </div> <div style="margin-top: 10px;"> <div style="display: flex; justify-content: space-between;"> <div style="width: 80%;"> b) An officer of any political party organization in Albany County, whether paid or unpaid? <i>List each individual's name, business title or consulting capacity and the official political position held with applicable service dates.</i> </div> <div style="width: 15%; text-align: right;"> <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No </div> </div> </div> </div>			

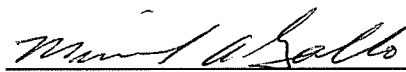
16.	<p>WITHIN THE PAST (5) YEARS, HAS THE VENDOR, ANY INDIVIDUALS SERVING IN MANAGERIAL OR CONSULTING CAPACITY, PRINCIPAL OWNERS, OFFICERS, MAJOR STOCKHOLDER(S) (10% OR MORE OF THE VOTING SHARES FOR PUBLICLY TRADED COMPANIES, 25% OR MORE OF THE SHARES FOR ALL OTHER COMPANIES), AFFILIATE OR ANY PERSON INVOLVED IN THE BIDDING OR CONTRACTING PROCESS:</p>	
a)	<p>1. been suspended, debarred or terminated by a local, state or federal authority in connection with a contract or contracting process;</p> <p>2. been disqualified for cause as a bidder on any permit, license, concession franchise or lease;</p> <p>3. entered into an agreement to a voluntary exclusion from bidding/contracting;</p> <p>4. had a bid rejected on an Albany County contract for failure to comply with the MacBride Fair Employment Principles;</p> <p>5. had a low bid rejected on a local, state or federal contract for failure to meet statutory affirmative action or M/WBE requirements on a previously held contract;</p> <p>6. had status as a Women's Business Enterprise, Minority Business Enterprise or Disadvantaged Business Enterprise, de-certified, revoked or forfeited;</p> <p>7. been subject to an administrative proceeding or civil action seeking specific performance or restitution in connection with any local, state or federal government contract;</p> <p>8. been denied an award of a local, state or federal government contract, had a contract suspended or had a contract terminated for non-responsibility; or</p> <p>9. had a local, state or federal government contract suspended or terminated for cause prior to the completion of the term of the contract.</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
b)	<p>been indicted, convicted, received a judgment against them or a grant of immunity for any business-related conduct constituting a crime under local, state or federal law including but not limited to, fraud extortion, bribery, racketeering, price-fixing, bid collusion or any crime related to truthfulness and/or business conduct?</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
c)	<p>been issued a citation, notice, violation order, or are pending an administrative hearing or proceeding or determination of violations of:</p> <p>1. federal, state or local health laws, rules or regulations.</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
17.	<p>IN THE PAST THREE (3) YEARS, HAS THE VENDOR OR ITS AFFILIATES 1 HAD ANY CLAIMS, JUDGMENTS, INJUNCTIONS, LIENS, FINES OR PENALTIES SECURED BY ANY GOVERNMENTAL AGENCY?</p> <p>Indicate if this is applicable to the submitting vendor or affiliate. State whether the situation(s) was a claim, judgment, injunction, lien or other with an explanation. Provide the name(s) and address(es) of the agency, the amount of the original obligation and outstanding balance. If any of these items are open, unsatisfied, indicate the status of each item as "open" or "unsatisfied."</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
18.	<p>DURING THE PAST THREE (3) YEARS, HAS THE VENDOR FAILED TO:</p> <p>a) file returns or pay any applicable federal, state or city taxes? <i>Identify the taxing jurisdiction, type of tax, liability year(s), and tax liability amount the vendor failed to file/pay and the current status of the liability.</i></p> <p>b) file returns or pay New York State unemployment insurance? <i>Indicate the years the vendor failed to file/pay the insurance and the current status of the liability.</i></p> <p>c) Property Tax <i>Indicate the years the vendor failed to file.</i></p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
19.	<p>HAVE ANY BANKRUPTCY PROCEEDINGS BEEN INITIATED BY OR AGAINST THE VENDOR OR ITS AFFILIATES 1 WITHIN THE PAST SEVEN (7) YEARS (WHETHER OR NOT CLOSED) OR IS ANY BANKRUPTCY PROCEEDING PENDING BY OR AGAINST THE VENDOR OR ITS AFFILIATES REGARDLESS OF THE DATE OF FILING?</p> <p>Indicate if this is applicable to the submitting vendor or affiliate. If it is an affiliate, include the affiliate's name and FEIN. Provide the court name, address and docket number. Indicate if the proceedings have been initiated, remain pending or have been closed. If closed, provide the date closed.</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
20.	<p>IS THE VENDOR CURRENTLY INSOLVENT, OR DOES VENDOR CURRENTLY HAVE REASON TO BELIEVE THAT AN INVOLUNTARY BANKRUPTCY PROCEEDING MAY BE BROUGHT AGAINST IT? Provide financial information to support the vendor's current position, for example, Current Ratio, Debt Ratio, Age of Accounts Payable, Cash Flow and any documents that will provide the agency with an understanding of the vendor's situation.</p>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

21.	IN THE PAST FIVE (5) YEARS, HAS THE VENDOR OR ANY AFFILIATES ¹ :	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
	a) defaulted or been terminated on, or had its surety called upon to complete, any contract (public or private) awarded;		
Indicate if this is applicable to the submitting vendor or affiliate. Detail the situation(s) that gave rise to the negative action, any corrective action taken by the vendor and the name of the contracting agency.			

1 "Affiliate" meaning: (a) any entity in which the vendor owns more than 50% of the voting stock; (b) any individual, entity or group of principal owners or officers who own more than 50% of the voting stock of the vendor; or (c) any entity whose voting stock is more than 50% owned by the same individual, entity or group described in clause (b). In addition, if a vendor owns less than 50% of the voting stock of another entity, but directs or has the right to direct such entity's daily operations, that entity will be an "affiliate" for purposes of this questionnaire.

Attachment "D"
Certification Pursuant to Section 103-g
Of the New York State
General Municipal Law

- A. By submission of this bid/proposal, each bidder/proposer and each person signing on behalf of any bidder/proposer certifies, and in the case of a joint bid, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder is not on the list created pursuant to paragraph (b) of subdivision 3 of Section 165-a of the New York State Finance Law.
- B. A Bid/Proposal shall not be considered for award, nor shall any award be made where the condition set forth in Paragraph A above has not been complied with; provided, however, that in any case the bidder/proposer cannot make the foregoing certification set forth in Paragraph A above, the bidder/proposer shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons therefor. Where Paragraph A above cannot be complied with, the Purchasing Unit to the political subdivision, public department, agency or official thereof to which the bid/proposal is made, or his designee, may award a bid/proposal, on a case by case business under the following circumstances:
1. The investment activities in Iran were made before April 12, 2012, the investment activities in Iran have not been expanded or renewed after April 12, 2012, and the Bidder/Proposer has adopted, publicized and is implementing a formal plan to cease the investment activities in Iran and to refrain from engaging in any new investments in Iran; or
 2. The political subdivision makes a determination that the goods or services are necessary for the political subdivision to perform its functions and that, absent such an exemption, the political subdivision would be unable to obtain the goods or services for which the contract is offered. Such determination shall be made in writing and shall be a public document.



Signature

VP

Title

Gallo Construction Corp.

Company Name

11/2/22

Date

ATTACHMENT "E"

Sheet MS4-1: Bidder/Proposer Certification Statement (to be used with Section 34 Part A – General Contracts)

As a bidder seeking to provide services on behalf of Albany County, I certify under penalty of law that I understand and agree to comply with the terms and conditions of the New York State Pollutant Discharge Elimination System ("SPDES") General Permit for Stormwater Discharges from Municipal Separate Storm Sewer Systems (MS4 Permit) and Albany County Local Law 7 of 2007, and agree to implement any Best Management Practices or corrective actions identified by Albany County or an authorized representative thereof as necessary to maintain compliance. I understand that Albany County must comply with the terms and conditions of the aforementioned MS4 Permit, and that it is unlawful for any person to directly or indirectly cause or contribute to a violation of water quality standards. I am also aware that County Local Law 7 of 2007 prohibits any activities that cause or contribute to a violation of the County's SPDES permit. Further, I understand that any non-compliance by Albany County will not diminish, eliminate or lessen my own liability.

Name of Third Party Entity: _____

Address: _____

Phone Number(s): _____

Description of activities to be performed by your firm or organization within Albany County are related to the Albany County Storm Water Management Program (SWMP) (include any activities that have the potential to generate or prevent pollution and/or affect water quality):

Description of where the work is to be performed within Albany County facilities:

Berne NY



Signature

Michael A. Gallo

Printed Name

VP

Title

11/2/22

Date

ATTACHMENT "F"
BIDDER QUALIFICATION QUESTIONNAIRE

The undersigned guarantees the accuracy of all statements and answers herein contained. (Please print in ink or type in the spaces provided). Attach additional sheets if necessary. This statement of Bidder's qualifications is required of all Bidders. Additional data on Bidder's qualifications may be requested from selected Bidders after the Bid opening.

1. How many years has your firm been in business? 74 76 years

2. List up to three (3) projects of this nature that you have completed in the last three (3) years, and give the name, address and telephone number of a reference from each. Also give the completion date, the original contract bid price and the completed cost of each project listed.

1. 16094 NISKAYUNA SEWAGE WATER BUILDING
Paul Sebesta, Town of Niskayuna, One Niskayuna Circle,
Niskayuna, NY 12309 (518) 386-4506, \$2,090,555, \$1,947,353

2. 17046 TICONDEROGA WWTP
Keith Germain, AES Northeast, 4549 Route 9, Plattsburgh, NY 12901
(518) 561-1598, \$7,210,118, \$7,065,915

3. 21166 CLIFTON PARK GARAGE
Ellenmarie Martin, Town of Clifton Park Hwy Dept, 639 Clifton
Park Center Rd., Clifton PK, NY 12065 (518) 371-7310, \$105,867 Price
90,535 Cost

ATTACHMENT "F"
BIDDER QUALIFICATION QUESTIONNAIRE

3. List projects presently under contract by your firm, the dollar volume of the contract and the percentage completion of the contract.

See Attached

4. Has your firm ever failed to complete work awarded to it, if so, state where and why.

No

5. Is your firm presently or has your firm ever been a party defendant in a lawsuit commenced against your firm alleging failure to properly complete work in accordance with the contract for same; if so, give details.

No

ATTACHMENT "F"
BIDDER QUALIFICATION QUESTIONNAIRE

6. Has your firm received two (2) final determinations within any consecutive six-year period, the second final determination occurring within the past five (5) years, that your firm willfully failed to pay the prevailing rate of wages or to provide supplements with Article 8 of the Labor Law, if so, give details.

No

7. Do you plan to sublet any part of this work? If so, give details.

under review

8. Give the name, address and telephone number of an individual who represents each of the following and whom the Owner may contact to investigate your financial responsibility: a surety, and a bank.

See Attached

ATTACHMENT "F"
BIDDER QUALIFICATION QUESTIONNAIRE

9. Give a summary of your financial statement. (List assets and liabilities, use an insert sheet, if needed).

See Attached

10. State the true, exact, correct and complete name of the partnership, corporation or trade name under which you do business, and the address of the place of business. (If a corporation, state the name and title of all officers. If a partnership, state the name of all partners. If a trade name, state the names of the individuals who do business under the trade name.) It is absolutely necessary that information be furnished.

Gallo Construction Corp.

Correct Name of Bidder

(a) The business is a: Corporation

(b) The address of principal place of business is: 50 Lincoln Ave.

Watervliet, NY 12189

(c) The names of the corporate officers, or partners, or individuals doing business under a trade name, are as follows:

Anthony Gallo-President

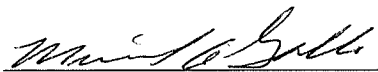
Michael A. Gallo-VP

ATTACHMENT "F"
BIDDER QUALIFICATION QUESTIONNAIRE

11. Is your firm qualified to do business in the State of New York? Yes ^x No ____.
If No, signing this qualification statement constitutes agreement to obtain such qualification prior to award of contract immediately upon owner's request.

Gallo Construction Corp.
Firm

Dated: 11/2/22

By 

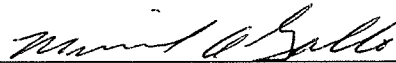
Michael A. Gallo
(Typed)

ATTACHMENT "G"
NON-INTERRUPTION OF WORK AGREEMENT

By submission of the bid for:

The bidder agrees that if this bid is accepted, he/she will not intentionally engage in any course of conduct or activity, or employ for the purposes of performing the public work, any subcontractors, employees, labor or materials which will or may result in the interruption of the performance of the public work due to labor strife or unrest by workmen employed by the bidder or by any of the trades working in or about the public works and/or premises where the work is being performed.

Firm: Gallo Construction Corp.

By: 
(Signature)

Michael A. Gallo
(Typed)

Title: VP

Date: 11/2/22

**ALBANY COUNTY
VENDOR RESPONSIBILITY QUESTIONNAIRE**

FEIN #

State of: NY)
) ss:
County of: Albany)

CERTIFICATION:

The undersigned: recognizes that this questionnaire is submitted for the express purpose of assisting the County of Albany in making a determination regarding an award of contract or approval of a subcontract; acknowledges that the County may in its discretion, by means which it may choose, verify the truth and accuracy of all statements made herein; acknowledges that intentional submission of false or misleading information may constitute a felony under Penal Law Section 210.40 or a misdemeanor under Penal Law Section 210.35 or Section 210.45, and may also be punishable by a fine and/or imprisonment of up to five years under 18 USC Section 1001 and may result in contract termination; and states that the information submitted in this questionnaire and any attached pages is true, accurate and complete.

The undersigned certifies that he/she:

- Has not altered the content of the questions in the questionnaire in any manner;
- Has read and understands all of the items contained in the questionnaire and any pages attached by the submitting vendor;
- Has supplied full and complete responses to each item therein to the best of his/her knowledge, information and belief;
- Is knowledgeable about the submitting vendor's business and operations;
- Understands that Albany County will rely on the information supplied in the questionnaire when entering into a contract with the vendor;
- Is under duty to notify the Albany County Purchasing Division of any material changes to the vendor's responses.

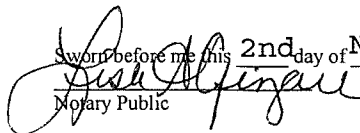
Name of Business
Gallo Construction
Address 50 Lincoln Ave.

City, State, Zip Watervliet, NY
12189

Signature of Owner

Printed Name of Signatory Michael A. Gallo

Title VP

Signed before me this 2nd day of November, 2022

Notary Public

Lisa A. Gizara
Notary Public, State of New York
Qualified in Montgomery County
No. 01G16085575
Commission Expires December 30, 2028

Michael A. Gallo

Printed Name

Signature

11/2/22

Date

ATTACHMENT "B"
ACKNOWLEDGMENT BY BIDDER

If Individual or Individuals:

STATE OF _____)
COUNTY OF _____) SS.:

On this _____ day of _____, 200__, before me personally appeared _____ to me known and known to me to be the same person(s) described in and who executed the within instrument, and he (or they severally) acknowledged to me that he (or they) executed the same.

Notary Public, State of _____

Qualified in _____

Commission Expires _____

If Corporation:

STATE OF NY)
COUNTY OF Albany) SS.:

On this 2nd day of November, 2002, before me personally appeared Michael A Gallo to me known, who, being by me sworn, did say that he resides at (give address) Hill Road; that he is the (give title) VP of the (name of corporation) Gallo Construction Corp., the corporation described in and which executed the above instrument; that he knows the seal of the corporation, and that the seal affixed to the instrument is such corporate seal; that it was so affixed by order of the board of directors of the corporation, and that he signed his name thereto by like order.

Lisa A. Gizara
Notary Public, State of New York
Qualified in Montgomery County
No. 01G16085575
Commission Expires December 30, 2022

Lisa A. Gizara
Notary Public, State of NY

Qualified in Montgomery County

Commission Expires 12/30/2022

If Partnership:

STATE OF _____)
COUNTY OF _____) SS.:

On the _____ day of _____, 200__, before me personally came _____ to me known to be the individual who executed the foregoing, and who, being duly sworn, did depose and say that he / she is a partner of the firm of _____ and that he / she has the authority to sign the same, and acknowledged that he / she executed the same as the act and deed of said partnership.

Notary Public, State of _____

Qualified in _____

Commission Expires _____



AIA Document A305

Contractor's Qualification Statement

1986 EDITION

This form is approved and recommended by The American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating qualifications of contractors. No endorsement of the submitting party or verification of the information is made by the AIA or AGC.

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

SUBMITTED TO: Albany County Office of General Services

Corporation ☒

Partnership ☐

SUBMITTED BY:

Individual ☐

NAME: Michael A. Gallo

Joint Venture ☐

ADDRESS: 50 Lincoln Ave. Watervliet, NY 12189

Other ☐

PRINCIPAL OFFICE:

Name of Project: Berne Salt Shed Foundation Construction Project

TYPE OF WORK (file separate form for each Classification of Work):

☒ General Construction

☐ HVAC

☐ Plumbing

☐ Electrical

☐ Other _____

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1. ORGANIZATION

1.1 How many years has your organization been in business as a Contractor?

SINCE 1946

1.2 How many years has your organization been in business under its present business name?

SINCE 1982

1.2.1 Under what other or former names has your organization operated?

Colonie Construction Corp.

1.3 If your organization is a corporation, answer the following:

1.3.1 Date of incorporation: *June 1958*

1.3.2 State of incorporation: *New York*

1.3.3 President's name: *Anthony Gallo*

1.3.4 Vice President's name(s): *Michael Gallo*

1.3.5 Secretary's Name: *Karen Gallo*

1.3.6 Treasurer's Name: *Marjorie Gallo*

1.3.7 Controller's Name: *Lisa Gizara*

1.4 If your organization is a partnership, answer the following:

1.4.1 Date of organization:

1.4.2 Type of partnership (if applicable):

1.4.3 Name(s) of general partner(s):

1.5 If your organization is individually owned, answer the following:

1.5.1 Date of organization:

1.5.2 Name of owner:

1.6 If the form of your organization is other than those listed above, describe it and name the principals:

2. LICENSING

- 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, And indicate registration or license numbers, if applicable.

Virginia - # 2705112336

- 2.2 List jurisdictions in which your organization's partnership or trade name is filed.

New York	Delaware
Virginia	New Jersey
Pennsylvania	Vermont
Maryland	

3. EXPERIENCE

- 3.1 List the categories of work that your organization normally performs with its own forces.

<i>Sitework</i> <i>Concrete</i> <i>Rough / Finish Carpentry</i> <i>Specialties</i> <i>Demolition</i>	<i>Bridge Replacement</i> <i>Interior Finishes</i> <i>Utility Work</i> <i>Earthwork</i>
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- 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)

- 3.2.1 Has your organization ever failed to complete any work awarded to it?

NO

- 3.2.2 Are there any judgments, claims, arbitration proceedings or suits, pending or outstanding, against your organization or its officers?

NO

- 3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years?

NO

- 3.3 Within the last five years has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)

NO

- 3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

3.4.1 State total worth of work in progress and under contract:

SEE SCHEDULE B

- 3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces. **SEE SCHEDULE A**

3.5.1 State average annual amount of construction work performed during the past five years:

2020 - \$10,872,980

2019 - \$16,739,064

2018 - \$14,777,091

2017 - \$9,329,985

2016 - \$12,027,802

5 Year Total = \$63,746,922

Average Volume for last 5 years = \$12,749,384

- 3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

SEE SCHEDULE III

4. REFERENCES

4.1 Trade References:

Core & Main LP
1830 Craig Park Ct
St Louis, MO 63146
P: 314-995-9138

Palette Stone Corp.
373 Washington Ave.
Saratoga Springs, NY 12866
P: 518-584-2421

Admar Supply Co, Inc
1950 Bri-Hen TI Rd
Rochester, NY 14623
P: 518-427-5000

RJ Valente Gravel
315 Partition Street
Rensselaer, NY 12144
P: 518-432-4470

Cranesville Block
1250 Riverfront Center
Amsterdam, NY 12010
P: 518-877-5560

A H Harris
17 Commercial Ave
Albany, NY 12205
P: 518-438-3976

4.2 Bank References:

Community Bank
8 Southwoods Blvd, Suite 201
Albany, NY 12211
Susan McCarthy (518) 729-2699

4.3 Surety:

The Ohio Casualty Insurance Co
62 Maple Avenue
Keene, NH 03431

4.3.1 Name of bonding company:

James P. Reagan Agency – Phone: (315) 637-2094
8 E. Main St. P.O. Box 191
Marcellus, NY 13108-0191
Francis A. Lowther - Phone: (315) 637-2094 x381

4.3.2 Name and address of agent:

Liberty Mutual Insurance
5062 Brittonfield Parkway
East Syracuse, NY 13057
Claudette Lawson (315) 431-6592

5. FINANCING

5.1 Financial Statement. *SEE ATTACHED STATEMENT*

5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

Current Assets (e.g., cash, joint venture accounts, accounts, receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);

Net Fixed Assets;

Other Assets;

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes);

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

Joseph Skibo
DiFabio VanZandt & Co, P.C.
4 Automation Lane
Albany, NY 12205

5.1.3 Is the attached financial statement for the identical organization named on page one?

Yes

5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsidiary).

5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

Yes

6. SIGNATURE

6.1 Dated this 3rd ____ Day of ~~August~~ November

Name of Organization: Gallo Construction Corp.

By: Michael A. Gallo

Michael A. Gallo

Title: Vice-President

6.2 *Mr. Michael A. Gallo* being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this 3rd ____ Day of ~~August~~ November

Notary Public: *Lisa A. Gizara*

My Commission Expires: 12/30/2022

Lisa A. Gizara
Notary Public, State of New York
Qualified in Montgomery County
No. 01G16085575
Commission Expires December 30, 2022



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SCHEDULE III

Anthony J. Gallo.....President/CEO

Having 56 Years Of Construction Experience. Develops and maintains the vision of the company. Oversees marketing, production and finance. Approves all financial obligations. Seeks business opportunities, Plans, develops, and establishes policies and objectives of business organization. Directs and coordinates financial programs to provide funding for new or continuing operations.

Michael A. Gallo.....Vice President

Having 27 Years of Construction Experience. Manages and Plans, Project Activities. Directs and Coordinates Estimating Activities

Marjorie A. Gallo..... Secretary/Treasurer

Having 30 Years of Construction Experience Directs staffing and facilitating staff services, Manages and coordinates Financial Accounting and Computer Programs

Michael Maguire.....Estimator

Having over 30+ years of Estimating and Project Management experience.

Lisa Gizara..... Controller / Office Manager

Having 24 Years of Construction and Accounting Experience. Manage and coordinate accounting software program and financial activities. Manage daily office functions.

**NEW YORK STATE VENDOR RESPONSIBILITY QUESTIONNAIRE
ATTACHMENT B - UNCOMPLETED CONSTRUCTION CONTRACTS**

EIN: 141454116

Question 3.1: List all current uncompleted construction contracts.									
1.		Agency/Owner Town of Clifton Park - Playground (21044)		Award Date 5/7/2021		Amount 57,818		Date Completed 11/30/2021	
		Contact Person Traci Sousa		Telephone No. (515) 371-0779		Design Architect and/or Design Engineer Mj Engineering			
		Contract No. 965.10		Prime or Sub Prime		Joint Venture (JV) Name, if applicable		EIN of JV, if applicable	
				Total Contract Amount 57,818.00		Amount Sublet to Others 28,437.00		Uncompleted Amount 47,259.00	
		Agency/Owner Whitehall CSD (20040)		Award Date 4/24/2020		Amount 4,073,800		Date Completed 11/15/2021	
		Contact Person Mark Bouley		Telephone No. (607) 216-6796		Design Architect and/or Design Engineer Tetra Tech Architects			
		Contract No. 07879-18001		Prime or Sub Prime		Joint Venture (JV) Name, if applicable		EIN of JV, if applicable	
				Total Contract Amount 4,349,373.00		Amount Sublet to Others 2,791,559.00		Uncompleted Amount 380,829.00	
3.		Agency/Owner North Warren CSD (20109)		Award Date 11/19/2020		Amount 234,200		Date Completed 10/31/2021	
		Contact Person Tiffany Faltermeyer		Telephone No. (518) 261-8678		Design Architect and/or Design Engineer BCA Architects			
		Contract No. 2019-512		Prime or Sub Prime		Joint Venture (JV) Name, if applicable		EIN of JV, if applicable	
				Total Contract Amount 234,200.00		Amount Sublet to Others 128,922.00		Uncompleted Amount 10,000.00	
		Agency/Owner Watervliet CSD - 2020 Capital Project (21042)		Award Date 4/6/2021		Amount 945,800		Date Completed 11/30/2021	
		Contact Person Joseph Wasco		Telephone No. (607) 221-1434		Design Architect and/or Design Engineer CS Arch			
		Contract No. 144-2001		Prime or Sub Prime		Joint Venture (JV) Name, if applicable		EIN of JV, if applicable	
				Total Contract Amount 1,009,227.00		Amount Sublet to Others 691,169.00		Uncompleted Amount 390,255.00	

**NEW YORK STATE VENDOR RESPONSIBILITY QUESTIONNAIRE
ATTACHMENT B - UNCOMPLETED CONSTRUCTION CONTRACTS**

EIN: 141454116

Question 3.1: List all current uncompleted construction contracts.									
Agency/Owner New Lebanon CSD (21088)		Award Date 7/8/2021		Amount 328,000		Date Completed 10/30/2021			
Contact Person Thomas Schiller		Telephone No. (518) 479-4000		Design Architect and/or Design Engineer Mosaic Associates					
Contract No. APN 1629.3		Prime or Sub Prime		Joint Venture (JV) Name, if applicable		EIN of JV, if applicable			
		Total Contract Amount 328,000.00		Amount Sublet to Others 166,685.00		Uncompleted Amount 46,678.00			
Agency/Owner City of Albany - Hudson Ave Vault Repair (21101)		Award Date 8/19/2021		Amount 73,800		Date Completed 11/30/2021			
Contact Person Chris Marini		Telephone No. (518) 898-7777		Design Architect and/or Design Engineer City of Albany Engineers					
Contract No. 21101		Prime or Sub Prime		Joint Venture (JV) Name, if applicable		EIN of JV, if applicable			
		Total Contract Amount 73,800.00		Amount Sublet to Others 12,010.00		Uncompleted Amount 71,136.00			
Agency/Owner Catskill CSD (20091)		Award Date 10/21/2020		Amount 1,307,571.26		Date Completed 10/31/2021			
Contact Person Gabrielle Marcigliano		Telephone No. (212) 388-5700		Design Architect and/or Design Engineer Triton Construction Co					
Contract No. SC-1		Prime or Sub Sub - Sitework		Joint Venture (JV) Name, if applicable		EIN of JV, if applicable			
		Total Contract Amount 1,307,572.00		Amount Sublet to Others 449,158.00		Uncompleted Amount 42,000.00			
Agency/Owner City of Albany - Fire Station (21058)		Award Date 5/10/2021		Amount 99,954		Date Completed 10/31/2021			
Contact Person Patrick McCutcheon		Telephone No. (518) 330-8245		Design Architect and/or Design Engineer City of Albany Engineers					
Contract No.		Prime or Sub Prime		Joint Venture (JV) Name, if applicable		EIN of JV, if applicable			
		Total Contract Amount 99,954.00		Amount Sublet to Others 23,162.00		Uncompleted Amount 5,663.00			

**NEW YORK STATE VENDOR RESPONSIBILITY QUESTIONNAIRE
ATTACHMENT A - COMPLETED CONSTRUCTION CONTRACTS**

EIN: 141454116

Question 3.0: List the ten most recent construction contracts the Business Entity has completed. If less than ten, include most recent subcontractson projects up to that number.						
1.	Agency/Owner CHA Tech Services - Latham Pepsi GEO	Telephone No. (678) 954-5000	Award Date 1/24/2019	Amount 321,635	Date Completed 2/28/2020	
2.	Agency/Owner Town of Bethlehem - Adams Street Delmar (17132)	Telephone No. (518) 439-4955	Award Date 1/12/2018	Amount \$3,072,079	Date Completed 3/18/2019	
3.	Agency/Owner Glens Falls Central School District (18017)	Telephone No. (518) 479-4000	Award Date 4/25/2018	Amount \$580,085	Date Completed 3/15/2018	
4.	Agency/Owner Air National Guard - Hydrant Loop (18036)	Telephone No. (518) 344-2513	Award Date 9/14/2018	Amount \$723,758	Date Completed 6/30/2019	
5.	Agency/Owner Town of Rotterdam - Rotterdam Sr Center (19167)	Telephone No. (518) 786-7469	Award Date 11/15/2019	Amount 876,051	Date Completed 10/20/2020	
	Contact Person Plamena Kostova	Design Architect and/or Design Engineer CHA Tech Services LLC				
	Contract No.	Joint Venture (JV) Name, if applicable		EIN of JV, if applicable		
	Prime or Sub Prime					
	Agency/Owner Town of Bethlehem - Adams Street Delmar (17132)	Telephone No. (518) 439-4955	Award Date 1/12/2018	Amount \$3,072,079	Date Completed 3/18/2019	
	Contact Person Paul Penman	Design Architect and/or Design Engineer Bethlehem - Town Engineer				
	Contract No. GC-01	Joint Venture (JV) Name, if applicable		EIN of JV, if applicable		
	Prime or Sub Prime					
	Agency/Owner Glens Falls Central School District (18017)	Telephone No. (518) 479-4000	Award Date 4/25/2018	Amount \$580,085	Date Completed 3/15/2018	
	Contact Person Matthew Gaspari	Design Architect and/or Design Engineer Mosaic Associates				
	Contract No. APN 1644.1	Joint Venture (JV) Name, if applicable		EIN of JV, if applicable		
	Prime or Sub Prime					
	Agency/Owner Air National Guard - Hydrant Loop (18036)	Telephone No. (518) 344-2513	Award Date 9/14/2018	Amount \$723,758	Date Completed 6/30/2019	
	Contact Person Nicholas Bastiani	Design Architect and/or Design Engineer Stratton ANG Base				
	Contract No. W912PQ18C7002	Joint Venture (JV) Name, if applicable		EIN of JV, if applicable		
	Prime or Sub Prime					
	Agency/Owner Town of Rotterdam - Rotterdam Sr Center (19167)	Telephone No. (518) 786-7469	Award Date 11/15/2019	Amount 876,051	Date Completed 10/20/2020	
	Contact Person Nicholas Lobosco	Design Architect and/or Design Engineer CT Male Associates				
	Contract No. ---	Joint Venture (JV) Name, if applicable		EIN of JV, if applicable		
	Prime or Sub Prime					

**NEW YORK STATE VENDOR RESPONSIBILITY QUESTIONNAIRE
ATTACHMENT A - COMPLETED CONSTRUCTION CONTRACTS**

EIN: 141454116

Question 3.0: List the ten most recent construction contracts the Business Entity has completed. If less than ten, include most recent subcontracts on projects up to that number.						
6.	Agency/Owner Greenville Fire Department - Renovations (20037)		Award Date 5/28/2020	Amount 347,500		Date Completed
	Contact Person Rebecca Sheely	Telephone No. (518) 266-7386	Design Architect and/or Design Engineer The Chazen Companies			
	Contract No. 31777.01	Prime or Sub Prime	Joint Venture (JV) Name, if applicable		EIN of JV, if applicable	
	Agency/Owner ATT Mobility		Award Date 1/1/2015	Amount 2,305,614		Date Completed 12/31/2021
7.	Contact Person John Sheehan	Telephone No. (973) 220-8737	Design Architect and/or Design Engineer ATT Mobility			
	Contract No.	Prime or Sub	Joint Venture (JV) Name, if applicable		EIN of JV, if applicable	
	Agency/Owner Rotterdam-Mohonasen Central School District (19078)		Award Date 4/17/2019	Amount \$551,869		Date Completed 9/12/2019
8.	Contact Person Doug Dickinson	Telephone No. (518) 898-9826	Design Architect and/or Design Engineer CS Architects			
	Contract No. 109-12-01	Prime or Sub Prime	Joint Venture (JV) Name, if applicable		EIN of JV, if applicable	
	Agency/Owner Watervliet Charitable Foundation - Bell Project (21028)		Award Date 3/22/2021	Amount 92,650		Date Completed 8/17/2021
9.	Contact Person Mayor Charlie Patricelli	Telephone No. (518) 270-3815	Design Architect and/or Design Engineer Watervliet Charitable Foundation			
	Contract No.	Prime or Sub Prime	Joint Venture (JV) Name, if applicable		EIN of JV, if applicable	
	Agency/Owner CHA Tech Services - Pepsi Cooler Slab		Award Date 6/28/2019	Amount \$87,771		Date Completed 7/19/2019
10.	Contact Person Mark Terefenko	Telephone No. (732) 299-9306	Design Architect and/or Design Engineer CHA Tech Services			
	Contract No. 36238	Prime or Sub Prime	Joint Venture (JV) Name, if applicable		EIN of JV, if applicable	