Jeffrey LaFontaine

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Experience

Business Development Specialist - International Union of Painters and Allied Trades

April 2019 - Present

• Work with all personnel and outside contacts to satisfy partners, clients and achieve company goals. Assist in recruiting and maintaining membership through organizing. Office work includes utilizing Word, Excel and PowerPoint, computer research and soliciting bid opportunities for signatory contractors. Attend meetings with different labor organizations, business owners and elected officials. Work with the Department of Labor and O.S.H.A. representatives to ensure compliance with both wage and safety protocols.

Bridge and Structural Steel Painter

August 2009 - December 2018

- Work to maintain the appearance and protect the surfaces of bridges and steel structures by sandblasting, applying paints and other finishes.
- Rigging steel structures to prepare them for cleaning, repairs and paint removal and paint application.
- Shop Steward; responsible for the jobsite safety of workers, document and monitor hours and assure the contractors adhere to the District Council 9 contract.

President Local 201 2019 - Present Vice President 201 2016 - 2019 District Council 9 Local 201 Delegate 2016 - Present District Council 9 Executive Board

Community Outreach

- Mission Accomplished Transition Services Power Lunch Mentor Program.
- Get Out The Vote

Education

Albany High School Class of 1997

Island Barber Institute 1998

Boro of Manhattan Community College 1999-2000

Finishing Trades Institute of NY

August 2009-May 2012

New York State Certified Apprenticeship Program for Painting

Anne Arundel Community College 2022