PRICING PAGES - WESTERN STAR

1. **Western Star**/Model: **47X SF**

Total MSRP __$227,753.00__

Discount from MSRP: __50.85__ %

Price of vehicle __$111,941.00__

Options - Discount from list (12% or better): __12__ %

Options 20,000.00 x __12__ %

Option pricing __$17,600.00__

Total price of vehicle with options __$129,541.00__

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

---

2. **Western Star**/Model: **47X SB**

Total MSRP __$227,753.00__

Discount from MSRP: __51.25__ %

Price of vehicle __$111,030.00__

Options - Discount from list (12% or better): __12__ %

Options 20,000.00 x __12__ %

Option pricing __$17,600.00__

Total price of vehicle with options __$128,630.00__

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – WESTERN STAR (Cont'd)

3.**Western Star** /Model: **49X SB**

Total MSRP_____ $221,333.00____

Discount from MSRP:____51.75____%

Price of vehicle____ $106,793.00_____

Options – Discount from list (12% or better): _____12_____ %

Options 20,000.00 x ___12___ %

Option pricing____ $17,600.00_____

Total price of vehicle with options ____$124,393.00_____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

_____

4. **Western Star** /Model: **49X SF**

Total MSRP____$221,333.00_____

Discount from MSRP:____51.3____%

Price of vehicle____ $107,789.00_____

Options – Discount from list (12% or better): ____12____ %

Options 20,000.00 x ___12___ %

Option pricing____$17,600.00_____

Total price of vehicle with options ____ $125,389.00_____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

_____

Total Price for Western Star Vehicles _____