### COUNTY OF ALBANY

### **MC-BID FORM**

### **BID IDENTIFICATION:**

Title: Shaker Place Café Project

Bid Number: 2025-030 - MC - Mechanical Construction

### THIS BID IS SUBMITTED TO:

Pamela O Neill, Purchasing Agent Albany County Department of General Services Purchasing Division 112 State Street, Room 1000 Albany, NY 12207

- 1. The undersigned BIDDER proposes and agrees, if this Bid is accepted, to enter into a Contract with the owner in the form included in the Contract Documents to complete all Work as specified or indicated in the Contract Documents for the Contract Price and within the Contract Time indicated in this Bid and in accordance with the Contract Documents.
- 2. BIDDER accepts all of the terms and conditions of the Instructions to Bidders, including without limitation those dealing with the Disposition of Bid Security. This Bid may remain open for ninety (90) days after the day of Bid opening. BIDDER will sign the Contract and submit the Contract Security and other documents required by the Contract Documents within fifteen days after the date of OWNER'S Notice of Award.
- 3. In submitting this Bid, BIDDER represents, as more fully set forth in this Contract, that:
  - (a) BIDDER has examined copies of all the Contract Documents and of the following addenda: (If none, so state)

Date Number 03/10/2025 1

(receipt of all of which is hereby acknowledged) and also copies of the Notice to Bidders and the Instructions to Bidders;

(b) BIDDER has examined the site and locality where the Work is to be performed, the legal requirements (federal, state and local laws, ordinances, rules and regulations) and the conditions affecting cost, progress or performance of the Work and has made such independent investigations as BIDDER deems necessary;

- (c) This Bid is genuine and not made in the interest of or on behalf of any undisclosed person, firm or corporation and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation; BIDDER has not directly or indirectly induced or solicited any other BIDDER to submit a false or sham Bid; BIDDER has not solicited or induced any person, firm or a corporation to refrain from bidding; and BIDDER has not sought by collusion to obtain for himself any advantage over any other Bidder or over the owner.
- 4. BIDDER will complete the Work for the following prices(s): (Attach Bid Proposal)
- 5. BIDDER agrees to commence the Work within the number of calendar days or by the specific date indicated in the Contract. BIDDER agrees that the Work will be completed within the number of Calendar days or by the specific date indicated in the contract.
- 6. The following documents are attached to and made a condition of this Bid:
  - (a) Non-Collusive Bidding Certificate (Attachment "A")
  - (b) Acknowledgment by Bidder (Attachment "B")
  - (c) Vendor Responsibility Questionnaire (Attachment "C")
  - (d) Iranian Energy Divestment Certification (Attachment "D")
  - (e) MS-4-1 Certification Statement RE: Stormwter Discharges (Attachment "E")
  - (f) Bidder Qualification Questionnaire (Attachment "F")
  - (g) Non Interruption of Work Agreement (Attachment "G")
  - (h) Required Apprenticeship Training Program Documentation (refer to RFB Section 27)
- 7. Communication concerning this Bid shall be addressed to:

Collett Mechanical, Inc	
138 Sicker Rd	
Latham, NY 12110	
Phone: 518-862-2214	

8. Terms used in this Bid have the meanings assigned to them in the Contract and General Provisions.

### **COUNTY OF ALBANY**

### MC - BID FORM

### **BID IDENTIFICATION:**

Title: Shaker Place Café Project

Bid Number: 2025-030 - MC - Mechanical Construction

### **Conditions:**

1. All bid prices must include all materials, labor, equipment, incidentals and other associated costs.

2. Mechanical Construction Base Bid work shall carry a 15% Base Bid Contingency Allowance for additional work discovered during construction beyond scope of work indicated on drawings and specifications. Contractor shall receive advance approval from the County Engineer prior to performing any additional work.

LUMP SUM BASE BID:

\$ 261, 466.00 (a)

15 % CONTINGENCY ALLOWANCE:

 $99,220^{00}$  (b)

TOTAL BASE BID (a) + (b): (Base Bid + Contingency Allowance)

s 300,686.00

### **COUNTY OF ALBANY**

### **MC-BID FORM**

### **BID IDENTIFICATION:**

Title:

**COMPANY:** Collett Mechanical, Inc. **ADDRESS:** 138 Sicker Rd Latham, NY 12110 CITY, STATE, ZIP: TEL. NO.: 518-862-2214 FAX NO.: 518-862-2217 FEDERAL TAX ID NO.: 14-1775002 **CERTIFICATE OF REGISTRATION NUMBER** (ARTICLE 8 PUBLIC WORK CONTRACTOR REGISTRY 24-63HOZ-CR Kevin Farrell REPRESENTATIVE: E-MAIL: estimating@collettmechanical.com CFO SIGNATURE AND TITLE 03/20/2025 DATE

Shaker Place Café Project Bid Number: 2025-030 - MC - Mechanical Construction

### $\mathbf{AIA}^{\circ}$ Document A310 $^{\circ}$ – 2010

### **Bid Bond**

### **CONTRACTOR:**

(Name, legal status and address)
Collett Mechanical, Inc.
138 Sicker Road
Latham, NY 12110

### SURETY:

(Name, legal status and principal place of business) Western Surety Company 151 N. Franklin St., 17th Floor Chicago, IL 60606

### OWNER:

(Name, legal status and address)
Albany County
112 State Street, Albany, NY 12207

BOND AMOUNT: \$\frac{1}{2}\$ Five Percent of Bid (5% of Bid)

### PROJECT:

(Name, location or address, and Project number, if any)
Shaker Place Café Project
RFB #2025-030
HVAC

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

	Collett Mechanical, Inc.	
	(Principal) (S	Seal)
(Witness)	(Title) Kenn tarrell CFU	
	Western Surety Company	
Bliss Mothett	(Surety) (S	Seal)
(Witness) Alissa M. Cottfell, Bond Representative	(Title) Jaclyn Kelly Attorney-In-Fact	
		)

### **NOTARIAL JURAT**

### INDIVIDUAL ACKNOWLEDGEMENT

State of       ]         County of       ]         On this       day of	before me personally appeared
known to me to be the person described in and who ex acknowledged to me that he executed the same.	ecuted the foregoing instrument, and he duly
	Notary Public
PARTNERSHIP ACKNOWLEDGEMENT	
State of ] County of ] ss: On this day of ,	before me personally appeared
	,
known to me to be a member of the firm of described in and which executed the foregoing instrument, are executed the same as and for the act and deed of said firm.	he thereupon acknowledged to me that he
	N-4 D. H.
	Notary Public
CORPORATION ACKNOWLEDGEMENT	
State of New York ] County of Albani   ss: On this ao day of March ,	before me personally appeared
to me known, who being by me duly sworn, did depose and s	ay: that he resides at South K, M
; that $he$ Is of the corporation described in and which executed the foregon corporation; that the seal affixed to said instrument is such corporation of Directors of said corporation; and that $he$ sign	orporate seal; that it was so affixed by order of the
54	Notary Public
SURETY ACKNOWLEDGEMENT	KRISTA M HEIDINGER NOTARY PUBLIC-STATE OF NEW YORK No. 01HE6346645
State of New York	Qualified in Albany County
County of Schenectady	My Commission Expires 08-15-2028  2025 before me personally appeared
Jaclyn Kelly	before the personany appeared
to me known, who being by me duly sworn, did depose and s	ay: that <b>she</b> resides in the City of
	the Attorney-In-Fact
	· · ·
LALIBIE W. GIBSON	Laurie W. Diloson

Notary Public-State of New York
No. 4945994
Qualified in Saratoga County
Commission Expires January 27, 20

Notary Public

### Western Surety Company

### POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

Know All Men By These Presents, That WESTERN SURETY COMPANY, a South Dakota corporation, is a duly organized and existing corporation having its principal office in the City of Sioux Falls, and State of South Dakota, and that it does by virtue of the signature and seal herein affixed hereby make, constitute and appoint

Jeanne M Maloy, Deborah L Kruman, Jaclyn Kelly, Kara M Epperson, Noelle Susan Burkins, Matthew Cronin, Individually

of Scotia, NY, its true and lawful Attorney(s)-in-Fact with full power and authority hereby conferred to sign, seal and execute for and on its behalf bonds, undertakings and other obligatory instruments of similar nature

### - In Unlimited Amounts -

and to bind it thereby as fully and to the same extent as if such instruments were signed by a duly authorized officer of the corporation and all the acts of said Attorney, pursuant to the authority hereby given, are hereby ratified and confirmed.

This Power of Attorney is made and executed pursuant to and by authority of the Authorizing By-Laws and Resolutions printed at the bottom of this page, duly adopted, as indicated, by the shareholders of the corporation.

In Witness Whereof, WESTERN SURETY COMPANY has caused these presents to be signed by its Vice President and its corporate seal to be hereto affixed on this 31st day of January, 2024.

WESTERN SURETY COMPANY

State of South Dakota County of Minnehaha

SS

On this 31st day of January, 2024, before me personally came Larry Kasten, to me known, who, being by me duly sworn, did depose and say: that he resides in the City of Sioux Falls, State of South Dakota; that he is a Vice President of WESTERN SURETY COMPANY described in and which executed the above instrument; that he knows the seal of said corporation; that the seal affixed to the said instrument is such corporate seal; that it was so affixed pursuant to authority given by the Board of Directors of said corporation and that he signed his name thereto pursuant to like authority, and acknowledges same to be the act and deed of said corporation.

My commission expires

March 2, 2026

M. BENT
NOTARY PUBLIC SEAL SOUTH DAKOTA

ent

Larry Kasten, Vice President

M. Bent, Notary Public

### **CERTIFICATE**

I, Paula Kolsrud, Assistant Secretary of WESTERN SURETY COMPANY do hereby certify that the Power of Attorney hereinabove set forth is still in force, and further certify that the By-Law and Resolutions of the corporation printed below this certificate are still in force. In testimony whereof I have hereunto subscribed my name and affixed the seal of the said corporation this 11th day of March, 2025.



WESTERN SURETY COMPANY

Paula Kolsrud, Assistant Secretary

### Authorizing By-Laws and Resolutions

### ADOPTED BY THE SHAREHOLDERS OF WESTERN SURETY COMPANY

This Power of Attorney is made and executed pursuant to and by authority of the following By-Law duly adopted by the shareholders of the Company.

Section 7. All bonds, policies, undertakings, Powers of Attorney, or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, and Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or agents who shall have authority to issue bonds, policies, or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile.

This Power of Attorney is signed by Larry Kasten, Vice President, who has been authorized pursuant to the above Bylaw to execute power of attorneys on behalf of Western Surety Company.

This Power of Attorney may be signed by digital signature and sealed by a digital or otherwise electronic-formatted corporate seal under and by the authority of the following Resolution adopted by the Board of Directors of the Company by unanimous written consent dated the 27th day of April, 2022:

"RESOLVED: That it is in the best interest of the Company to periodically ratify and confirm any corporate documents signed by digital signatures and to ratify and confirm the use of a digital or otherwise electronic-formatted corporate seal, each to be considered the act and deed of the Company."

Go to www.cnasurety.com > Owner / Obligee Services > Validate Bond Coverage, if you want to verify bond authenticity.

### WESTERN SURETY COMPANY

### Sioux Falls, South Dakota Statement of Net Admitted Assets and Liabilities December 31, 2023

### **ASSETS**

<u>ASSETS</u>		
Bonds Stocks Cash, cash equivalents, and short-term investments Receivables for securities Investment income due and accrued Premiums and considerations Amounts recoverable from reinsurers Net deferred tax asset Receivable from parent, subsidiaries, and affiliates Other assets Total Assets	\$	1,935,600,431 15,281,696 36,335,353 14,770,000 18,185,645 70,728,009 4,459,042 18,202,272 12,895,815 157,742 2,126,616,005
LIADILITIES AND SUDDITIS		
Losses Loss adjustment expense Commissions payable, contingent commissions and other similar charges Taxes, License and fees (excluding federal and foreign income taxes) Federal and foreign income taxes payable Unearned premiums Advance premiums Ceded reinsurance premiums payable (net of ceding commissions) Amounts withheld or retained by company for account of others Provision for reinsurance Payable to parent, subsidiaries and affiliates Other liabilities Total Liabilities	<b>\$</b>	247,328,673 56,340,495 13,245,319 5,075,390 829,556 316,760,881 6,183,112 4,347,066 3,094,680 157,388 9,464 (6,171) 653,365,853
Surplus Account:  Common stock Gross paid in and contributed surplus Unassigned funds Surplus as regards policyholders  Total Liabilities and Capital  \$ 4,000,000 286,896,195 1,182,353,957	<u>\$</u>	1,473,250,152 2,126,616,005
Subscribed and sworn to me this 14th day of March, 20	023, a ion of SURE olicy & 024.	as filed with the Western Surety
My commission expires:		

YOLANDA JIMENEZ OFFICIAL SEAL Notary Public - State Of Illinois My Commission Expires September 24, 2025

Notary Public

### WE ARE YOUR DOL



DIVISION OF SAFETY AND HEALTH LICENSE AND CERTIFICATE UNIT, STATE OFFICE CAMPUS, BUILDING 12, ALBANY, NY 12226

# ERTIFICATE OF CONTRACTOR REGISTRATION

This Certificate Entitles the Holder to Perform and Bid on Public Work and Covered Private Construction Projects in the State of New York,
Subject to the Prevailing Wage Requirements of
NYS Labor Law Article 8

Collett Mechanical, Inc. 138 Sicker Rd Latham, New York 12110 Phone Number: 5188622214

Registration Number: 24-63HOZ-CR
Date of Issue: 2024-12-05
Expiration Date: 2026-12-29

(This license is valid only for the contractor named above)

Roberta Reardon
Commissioner
New York State Department of



### ATTACHMENT "A" NON-COLLUSIVE BIDDING CERTIFICATE PURSUANT TO SECTION 103-D OF THE NEW YORK STATE GENERAL MUNICIPAL LAW

- A. By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid, each party thereto certifies as to its own organizations, under penalty of perjury, that to the best of knowledge and belief:
- (1) The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor.
- (2) Unless otherwise required by law, the prices which have been quoted in this bid have not knowingly been disclosed by the bidder and will not knowingly be disclosed by the bidder, directly or indirectly, prior to opening, to any bidder or to any competitor.
- (3) No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

A bid shall not be considered for award nor shall any award be made where (1), (2), and (3) above have not been complied with; provided, however, that in any case the bidder cannot make the foregoing certification, the bidder shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons thereof. Where (1), (2), and (3) above have not been complied with, the bid shall not be considered for any award nor shall any award be made unless the head of the Purchasing Unit to the political subdivision, public department, agency or official thereof to which the bid is made, or his designee, determines that such disclosure was not made for the purpose of restricting competition.

The fact that a bidder (a) has published price lists, rates, or tariffs covering items being procured, (b) has informed prospective customer of proposed or pending publication of new or revised price lists for such items, or (c) has sold the same items to other customers at the same prices being bid, does not constitute, without more, a disclosure within the meaning of paragraph "A" above.

B. Any bid hereafter made to any political subdivision of the state or any public department, agency or official thereof by a corporate bidder for work or services performed or to be performed or goods sold or to be sold, where competitive bidding is required by statute, rule, regulation, local law, and where such bid contains the certification referred to in paragraph "A" of this section, shall be deemed to have been authorized by the Board of Directors of the bidder, and such authorization shall be deemed to include the submission of the bid and the inclusion therein of the certificate as to non-collusion as the act and deed of the corporation

non-condition as the act and deed of the corporation	
	Signature
	CFO
	Title
03/20/2025	Collett Mechanical, Inc.
Date	Company Name

### ATTACHMENT "B" ACKNOWLEDGMENT BY BIDDER

If Individual or Individuals: STATE OF SS.: **COUNTY OF** to me known and known to me to be the same person(s) described in and who executed the within instrument, and he (or they severally) acknowledged to me that he (or they) executed the same. Notary Public, State of \_\_\_\_\_ Qualified in \_\_\_\_\_ Commission Expires If Corporation: **STATE OF New York COUNTY OF Albany** SS.: day of March  $\underline{\phantom{a}}$ ,  $\underline{\phantom{a}}$ 00 $\underline{25}$ , before me personally appeared 20 On this Kevin Farrell to me known, who, being by me sworn, did say that he resides at (give 117 Trinity Place Selkirk, NY 12158 address) that he is the (give of the (name of corporation) Collett Mechanical, Inc. , the corporation described in and which executed the above instrument; that he knows the seal of the corporation, and that the seal affixed to the instrument is such corporate seal; that it was so affixed by order of the board of directors of the corporation, and that he signed his name thereto by like order. KRISTA M HEIDINGER NOTARY PUBLIC-STATE OF NEW YORK Notary Public, State of No. York No. 01HE6346645 Qualified in Albany County My Commission Expires 08-15-2028 Commission Expires If Partnership: STATE OF SS.: COUNTY OF \_, 200 , before me personally came\_\_\_\_ On the day of , to me known to be the individual who executed the foregoing, and who, being duly sworn, did depose and say that he / she is a partner of the firm of \_\_\_\_\_ and that he / she has the authority to sign the same, and acknowledged that he / she executed the same as the act and deed of said partnership. Notary Public, State of Qualified in Commission Expires \_\_\_\_\_

### ATTACHMENT "C" ALBANY COUNTY VENDOR RESPONSIBILITY QUESTIONNAIRE

1. VENDOR IS:							
☑ PRIME CONTRACTOR							
2. VENDOR'S LEGAL BUSINESS NAME				3. IDENTIFICATION NUMBERS			
				a) FEIN # 14	-17750	0002	
Collett Mechanical, In	C.			b) DUNS #			
4. D/B/A – Doing Business As (if a	plicable) & CO	OUNTY FIELD:		5. WEBSITE ADD	RESS (if a	applicable)	
				www.collettm	nechar	nical. com	1
6. ADDRESS OF PRIMARY PLAC	E OF BUSINE	SS/EXECUTIVE OFFI	CE	7. TELEPHONE 8. FAX NUMBE NUMBER		MBER	
138 Sicker Rd Latham,	NY 1211	0		518-862-221	4	518-862	2-2217
9. ADDRESS OF PRIMARY PLAC IN NEW YORK STATE, if differen		SS/EXECCUTIVE OF	FICE	10. TELEPHONE NUMBER		11. FAX NU	MBER
12. AUTHORIZED CONTACT FOR THIE QUESTIONNAIRE  Name Kevin Farrell  Title CFO  Telephone Number 518-862-2214  Fax Number 518-862-2217  e-mail estimating@collettmechanical.com							
13. LIST ALL OF THE VENDOR'S							
a) NAME Jack E. Collett	TITLE	President	b) NAME	Kevin Farrel	TITLE (	CFO	
c) NAME	TITLE	,	d) NAME	IAME TITLE			
A DETAILED EXPLANATION IS REQUIRED FOR EACH QUESTION ANSWERED WITH A "YES," AND MUST BE PROVIDED AS AN ATTACHMENT TO THE COMPLETED QUESTIONNAIRE. YOU MUST PROVIDE ADEQUATE DETAILS OR DOCUMENTS TO AID THE COUNTY IN MAKING A DETERMINATION OF VENDOR RESPONSIBILITY. PLEASE NUMBER EACH RESPONSE TO MATCH THE QUESTION NUMBER.							
14. DOES THE VENDOR USE, OR HAS IT USED IN THE PAST FIVE (5) YEARS, ANY OTHER BUSINESS  NAME, FEIN, or D/B/A OTHER THAN THOSE LISTED IN ITEMS 2-4 ABOVE? List all other business name(s), Federal Employer Identification Number(s) or any D/B/A names and the dates that these names or numbers were/are in use. Explain the relationship to the vendor.							
15. ARE THERE ANY INDIVIDUALS NOW SERVING IN A MANAGERIAL OR CONSULTING CAPACITY TO THE VENDOR, INCLUDING PRICIPAL OWNERS AND OFFICERS, WHO NOW SERVE OR IN THE PAST ONE (1) YEARS HAVE SERVED AS:				Feb.			
a) An elected or appointed public official or officer?  List each individual's name, business title, the name of the organization and position elected or appointed to, and dates of service				L <b>X</b> No			
b) An officer of any polit List each individuals i with applicable service	ame, business	ization in Albany Coun title or consulting capa			tion held	☐ Yes	☑ No

16.	OR CO OR M SHAR	IN THE PAST (5) YEARS, HAS THE VENDOR, ANY INDIVIDUALS SERVING IN MANAGERIAL DNSULTING CAPACITY, PRINCIPAL OWNERS, OFFICERS, MAJOR STOCKHOLDER(S) (10% ORE OF THE VOTING SHARES FOR PUBLICLY TRADED COMPANIES, 25% OR MORE OF THE ES FOR ALL OTHER COMPANIES), AFFLITIATE OR ANY PERSON INVOLVED IN THE ING OR CONTRACTING PROCESS:		
	a)	<ol> <li>been suspended, debarred or terminated by a local, state or federal authority in connection with a contract or contracting process;</li> </ol>	☐ Yes	☑ No
		2. been disqualified for cause as a bidder on any permit, license, concession franchise or lease;		
		3. entered into an agreement to a voluntary exclusion from bidding/contracting;		
		<ol> <li>had a bid rejected on an Albany County contract for failure to comply with the MacBride Fair Employment Principles;</li> </ol>		
		5. had a low bid rejected on a local, state or federal contract for failure to meet statutory affirmative action or M/WBE requirements on a previously held contract;		
		<ol> <li>had status as a Women's Business Enterprise, Minority Business Enterprise or Disadvantaged Business Enterprise, de-certified, revoked or forfeited;</li> </ol>		
		<ol> <li>been subject to an administrative proceeding or civil action seeking specific performance or restitution in connection with any local, state or federal government contract;</li> </ol>		
		8. been denied an award of a local, state or federal government contract, had a contract suspended or had a contract terminated for non-responsibility; or		
		<ol><li>had a local, state or federal government contract suspended or terminated for cause prior to the completion of the term of the contract.</li></ol>		
	b)	been indicted, convicted, received a judgment against them or a grant of immunity for any business-related conduct constituting a crime under local, state or federal law including but not limited to, fraud extortion, bribery, racketeering, price-fixing, bid collusion or any crime related to truthfulness and/or business conduct?	☐ Yes	⊠ No
	c)	been issued a citation, notice, violation order, or are pending an administrative hearing or proceeding or determination of violations of:	☐ Yes	☑ No
		1. federal, state or local health laws, rules or regulations.	1 C3	BZJ 110
17.		E PAST THREE (3) YEARS, HAS THE VENDOR OR ITS AFFILIATES 1 HAD ANY CLAIMS, MENTS, INJUNCTIONS, LIENS, FINES OR PENALTIES SECURED BY ANY GOVERNMENTAL CY?	Yes	☑ No
	Indica judgm amour	the if this is applicable to the submitting vendor or affiliate. State whether the situation(s) was a claim, ent, injunction, lien or other with an explanation. Provide the name(s) and address(es) of the agency, the tof the original obligation and outstanding balance. If any of these items are open, unsatisfied, indicate tus of each item as "open" or "unsatisfied."		
18.	DURI	NG THE PAST THREE (3) YEARS, HAS THE VENDOR FAILED TO:		
		file returns or pay any applicable federal, state or city taxes? Identify the taxing jurisdiction, type of tax, liability year(s), and tax liability amount the vendor failed to file/pay and the current status of the liability.	☐ Yes	☑ No
	b)	file returns or pay New York State unemployment insurance?  Indicate the years the vendor failed to file/pay the insurance and the current status of the liability.	☐ Yes	☑ No
	c)	Property Tax  Indicate the years the vendor failed to file.	☐ Yes	☑ No
19.	HAVE ITS AL BANK REGA Indicat and FE	ANY BANKRUPTCY PROCEEDINGS BEEN INITIATED BY OR AGAINST THE VENDOR OR FILIATES 1 WITHIN THE PAST SEVEN (7) YEARS (WHETHER OR NOT CLOSED) OR IS ANY RUPTCY PROCEEDING PENDING BY OR AGAINST THE VENDOR OR ITS AFFILIATES RDLESS OR THE DATE OF FILING?  e if this is applicable to the submitting vendor or affiliate. If it is an affiliate, include the affiliate's name clin. Provide the court name, address and docket number. Indicate if the proceedings have been initiated, pending or have been closed. If closed, provide the date closed.	☐ Yes	☑ No
20.	BELIE IT? Pro Ration	E VENDOR CURRENTLY INSOLVENT, OR DOES VENDOR CURRENTLY HAVE REASON TO VE THAT AN INVOLUNTARY BANKRUPTCY PROCEEDING MAY BE BROUGHT AGAINST ovide financial information to support the vendor's current position, for example, Current Ration, Debt, Age of Accounts Payable, Cash Flow and any documents that will provide the agency with an tanding of the vendor's situation.	Yes	☑ No

21.	IN THE PAST FIVE (5) YEARS, HAS THE VENDOR OR ANY AFFILIATES:	☐ Yes	☑ No
	<ul> <li>a) defaulted or been terminated on, or had its surety called upon to complete, any contract (public or private) awarded;</li> </ul>		
	Indicate if this is applicable to the submitting vendor or affiliate. Detail the situation(s) that gave rise to the negative action, any corrective action taken by the vendor and the name of the contracting agency.		

1 "Affiliate" meaning: (a) any entity in which the vendor owns more than 50% of the voting stock; (b) any individual, entity or group of principal owners or officers who own more than 50% of the voting stock of the vendor; or (c) any entity whose voting stock is more than 50% owned by the same individual, entity or group described in clause (b). In addition, if a vendor owns less than 50% of the voting stock of another entity, but directs or has the right to direct such entity's daily operations, that entity will be an "affiliate" for purposes of this questionnaire.

### ALBANY COUNTY VENDOR RESPONSIBILITY QUESTIONNAIRE

FEIN#

State of: New York	/
County of: Albany	) ss:

### **CERTIFICATION:**

The undersigned: recognizes that this questionnaire is submitted for the express purpose of assisting the County of Albany in making a determination regarding an award of contract or approval of a subcontract; acknowledges that the County may in its discretion, by means which it may choose, verify the truth and accuracy of all statements made herein; acknowledges that intentional submission of false or misleading information may constitute a felony under Penal Law Section 210.40 or a misdemeanor under Penal Law Section 210.35 or Section 210.45, and may also be punishable by a fine and/or imprisonment of up to five years under 18 USC Section 1001 and may result in contract termination; and states that the information submitted in this questionnaire and any attached pages is true, accurate and complete.

The undersigned certifies that he/she:

- Has not altered the content of the questions in the questionnaire in any manner;
- Has read and understands all of the items contained in the questionnaire and any pages attached by the submitting vendor;
- Has supplied full and complete responses to each item therein to the best of his/her knowledge, information ad belief;
- Is knowledgeable about the submitting vendor's business and operations;
- Understands that Albany County will rely on the information supplied in the questionnaire when entering
  into a contract with the vendor;
- Is under duty to notify the Albany County Purchasing Division of any material changes to the vendor's responses.

Name of Business Collett Mechanical, Inc	c. Signature of Owner
Address 138 Sicker Rd	Printed Name of Signatory Kevin Farrell
	•
City, State, Zip Latham, NY 12110	Title ,'CFO
Sworn before me this 20 day of March, 2025.  Notary Public	
	Krista Heidinger Printed Name  + + 4/11
	Signature Signature
	03/20/2025

Date

KRISTA M HEIDINGER
NOTARY PUBLIC-STATE OF NEW YORK
No. 01HE6346645
Qualified in Albany County
My Commission Expires 08-15-2028

### Attachment "D" Certification Pursuant to Section 103-g Of the New York State General Municipal Law

- A. By submission of this bid/proposal, each bidder/proposer and each person signing on behalf of any bidder/proposer certifies, and in the case of a joint bid, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder is not on the list created pursuant to paragraph (b) of subdivision 3 of Section 165-a of the New York State Finance Law.
- B. A Bid/Proposal shall not be considered for award, nor shall any award be made where the condition set forth in Paragraph A above has not been complied with; provided, however, that in any case the bidder/proposer cannot make the foregoing certification set forth in Paragraph A above, the bidder/proposer shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons therefor. Where Paragraph A above cannot be complied with, the Purchasing Unit to the political subdivision, public department, agency or official thereof to which the bid/proposal is made, or his designee, may award a bid/proposal, on a case by case business under the following circumstances:
  - 1. The investment activities in Iran were made before April 12, 2012, the investment activities in Iran have not been expanded or renewed after April 12, 2012, and the Bidder/Proposer has adopted, publicized and is implementing a formal plan to cease the investment activities in Iran and to refrain from engaging in any new investments in Iran; or
  - 2. The political subdivision makes a determination that the goods or services are necessary for the political subdivision to perform its functions and that, absent such an exemption, the political subdivision would be unable to obtain the goods or services for which the contract is offered. Such determination shall be made in writing and shall be a public document.

	Signature
	CFO Title
<u>3/20/2025</u> ate	Collett Mechanical, Inc. Company Name

### **ATTACHMENT "E"**

### <u>Sheet MS4-1: Bidder/Proposer Certification Statement (to be used with Section 34 Part A – General Contracts)</u>

As a bidder seeking to provide services on behalf of Albany County, I certify under penalty of law that I understand and agree to comply with the terms and conditions of the New York State Pollutant Discharge Elimination System ("SPDES") General Permit for Stormwater Discharges from Municipal Separate Storm Sewer Systems (MS4 Permit) and Albany County Local Law 7 of 2007, and agree to implement any Best Management Practices or corrective actions identified by Albany County or an authorized representative thereof as necessary to maintain compliance. I understand that Albany County must comply with the terms and conditions of the aforementioned MS4 Permit, and that it is unlawful for any person to directly or indirectly cause or contribute to a violation of water quality standards. I am also aware that County Local Law 7 of 2007 prohibits any activities that cause or contribute to a violation of the County's SPDES permit. Further, I understand that any non-compliance by Albany County will not diminish, eliminate or lessen my own liability.

Name of	Third Party Entity: <u>Collett Mechanical, In</u>	C.			
Address:	138 Sicker Rd				
	Latham, NY 12110				
Phone Nu	Phone Number(s): 518-862-2214				
Description of activities to be performed by your firm or organization within Albany County are related to the Albany County Storm Water Management Program (SWMP) (include any activities that have the potential to generate or prevent pollution and/or affect water quality):					
Comme	rcial HVAC & Plumbing Constrcution				
	on of where the work is to be performed wit	hin Albany County facilities:			
Comme	rcial HVAC & Plumbing	<del></del>			
		Signature			
		Kevin Farrell			
		Printed Name			
		CFO Title			
		03/20/2025 Date			

The undersigned guarantees the accuracy of all statements and answers herein contained. (Please print in ink or type in the spaces provided). Attach additional sheets if necessary. This statement of Bidder's qualifications is required of all Bidders. Additional data on Bidder's qualifications may be requested from selected Bidders after the Bid opening.

1.	How many years has your firm been in business? 34	years
2.	List up to three (3) projects of this nature that you have completed in the last three (3) year give the name, address and telephone number of a reference from each. Also give completion date, the original contract bid price and the completed cost of each project lister.	ve the
	1.Amsterdam Central High School - HVAC Rhase 3	
	Mike Greco - 518-843-3180 PO Box 309 Amsterdam, NY 12010	
	\$4,287,000 Comp 11/30/2022	
	2.Ichabod Crane CSD - District Wide Phase 3 HVAC	
	Sarah Plitnick 518-646-1049 - 1 Computer Drive South Albany, NY 12205	
	\$3,047,000 Comp Apr 2023	e de la companion de la compan
	3.BOCES CTE Campus - Plumbing/HVAC	
	Jason Bruhn 518-452-8200 - 302 Washington Ave Ext Albany, NY 12203	
	\$1,512,800 Comp March 2023	

3.	List projects presently under contract by your firm, the dollar volume of the contract and the percentage completion of the contract.
	Air Traiffic Control Center \$1,415,000.00 - 95%
	72 Bed Hospitality House - \$614,000 - 5%
	Siena College Science Building - \$6,081,000 - 9%
	Flight Simulator Facility - 1,640,000 - 7%
	Watervliet Aresenal - Paint Booth - \$640,300 - 75%
	Hyatt House Mohawk Harbor - \$1,505,000 - 5%
4.	Has your firm ever failed to complete work awarded to it, if so, state where and why.
	No
5.	Is your firm presently or has your firm ever been a party defendant in a lawsuit commenced against your firm alleging failure to properly complete work in accordance with the contract for same; if so, give details.
	<u>No</u>

6.	Has your firm received two (2) final determinations within any consecutive six-year period, the second final determination occurring within the past five (5) years, that your firm willfully failed to pay the prevailing rate of wages or to provide supplements with Article 8 of the Labor Law, it so, give details.
	No
7.	Do you plan to sublet any part of this work? If so, give details.
	No
8.	Give the name, address and telephone number of an individual who represents each of the following and whom the Owner may contact to investigate your financial responsibility: a surety, and a bank.
	Surety - Wendy Diaco - 25 Mohawk Ave Scotia, NY 12302 - 518-384-1100
	Bank - Brian Stickles - 302 Main St Catskill, NY 12414 - 518-943-2600

9.	Give a summary of your financial statement. (List assets and liabilities, use needed).	an insert sheet, if
	See Attached	200 a 100 a
10.	State the true, exact, correct and complete name of the partnership, corpora under which you do business, and the address of the place of business. (If a the name and title of all officers. If a partnership, state the name of all partner state the names of the individuals who do business under the trade name. necessary that information be furnished.	corporation, state s. If a trade name,
	Collett Mechanical, Correct Name	
	(a) The business is a: <u>S- Corp</u>	
	(b) The address of principal place of business is: 138 Sicker Rd Latham, N	Y 12110
	(c) The names of the corporate officers, or partners, or individuals doing bus name, are as follows:	iness under a trade
	Jack E. Collett - President	
	Kevin P. Farrell - Secretary	

11. Is your firm qualified to do business in the If No, signing this qualification statement prior to award of contract immediately upon	constitutes agreement to obtain such qualification
	Collett Mechanical, Inc. Firm
Dated: 03/20/2025	Ву
	Kevin Farrell (Typed)

Consolidated Financial Statements and Independent Accountant's Review Report

December 31, 2023 and 2022

### December 31, 2023 and 2022

### Consolidated Financial Statements

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### WOJESKI & COMPANY CPAs, P.C.

159 Wolf Road, Albany, New York 12205 | Phone 518-477-1102 | Fax 518-477-1302 | www.wojeskico.com

### INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors Collett Mechanical, Inc. and Affiliates

We have reviewed the accompanying consolidated financial statements of Collett Mechanical, Inc. and Affiliates (the "Company"), which comprise the consolidated balance sheets as of December 31, 2023 and 2022, and the related consolidated statements of income, changes in shareholder's equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of entity management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the consolidated financial statements as a whole. Accordingly, we do not express such an opinion.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement whether due to fraud or error.

### **Accountant's Responsibility**

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the consolidated financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

### **Basis for Qualified Conclusions**

As discussed in Note A to the consolidated financial statements, the Company recognizes revenue from contracts using the percentage-of-completion method and has not determined revenue under Accounting Standards Codification 606, Revenue from Contracts with Customers. Management has not determined the effects of this departure from accounting principles generally accepted in the United States of American on the financial position, results of operations, and cash flows.

### **Qualified Conclusions**

Based on our reviews, except for the effect of the matter disclosed in the Basis for Qualified Conclusions paragraph, we are not aware of any material modifications that should be made to the accompanying consolidated financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

### **Supplementary Information**

The accompanying supplementary information included in Schedules I, II, III and IV is presented for purposes of additional analysis and is not a required part of the basic consolidated financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the consolidated financial statements. The supplementary information has been subjected to the review procedures applied in our review of the basic consolidated financial statements. We are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and do not express an opinion on such information.

Wojeski & Company, CPAs, P.C.

Albany, New York June 14, 2024

### **Consolidated Balance Sheets**

	December 31,		
	2023	2022	
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents  Contract receivables, net of allowance for credit losses	\$ 394,339	\$ 389,407	
of \$115,527 and \$50,000, respectively.  Costs and estimated earnings in excess of billings	7,993,109	9,904,079	
on uncompleted contracts	294,847	675,888	
Prepaid expenses	165,234	154,189	
Inventory	318,630	318,630	
TOTAL CURRENT ASSETS	9,166,159	11,442,193	
PROPERTY, PLANT AND EQUIPMENT			
Vehicles	1,671,108	1,491,733	
Office equipment	272,606	272,606	
Machinery and equipment	948,587	870,587	
Building and improvements	3,249,123	3,249,123	
	6,141,424	5,884,049	
Less accumulated depreciation	2,832,277	2,596,873	
	3,309,147	3,287,176	
	\$ 12,475,306	\$ 14,729,369	

	December 31,			
		2023		2022
LIABILITIES AND SHAREHOLDER'S EQUITY				
CURRENT LIABILITIES				
Lines of credit	\$	975,000	\$	1,828,506
Current portion of long-term debt		256,267		237,482
Accounts payable		2,810,131		2,588,803
Accrued expenses and payroll		734,043		734,965
Billings in excess of costs and estimated				
earnings on uncompleted contracts		897,469		1,633,149
Deferred revenue		-		17,025
TOTAL CURRENT LIABILITIES		5,672,910		7,039,930
Long-term debt, net of current portion		2,438,004		2,456,219
TOTAL LIABILITIES		8,110,914		9,496,149
SHAREHOLDER'S EQUITY  Common stock, no par value, 100 shares authorized,				
issued and outstanding				-
Additional paid-in capital		100,000		100,000
Retained earnings		2,870,248		4,042,139
		2,970,248		4,142,139
NONCONTROLLING INTEREST IN AFFILIATES	•	1,394,144		1,091,081
TOTAL SHAREHOLDER'S EQUITY		4,364,392		5,233,220
	<u>\$</u>	12,475,306	\$	14,729,369

### **Consolidated Statements of Income**

		December 31,	
		2023	2022
DEVENUE			
REVENUE Contract		\$ 24,594,478	\$ 25,246,024
Service		4,065,395	3,284,495
	TOTAL REVENUE	28,659,873	28,530,519
COSTS OF REVENUE			
Contract		18,419,386	20,743,595
Service	TOTAL COCTO OF BEVENUE	2,868,334	2,382,817
	TOTAL COSTS OF REVENUE	21,287,720	23,126,412
	GROSS PROFIT	7,372,153	5,404,107
	5,055 , 1,011	,,5,=,200	57.6.7,20.
INDIRECT COSTS OF REVENUE	•	561,317	557,242
GENERAL AND ADMINISTRATIV	VE EXPENSES	3,564,197	3,018,919
	TALCONAT EDOM ODEDATIONS	2 246 620	1 027 046
1	INCOME FROM OPERATIONS	3,246,639	1,827,946
OTHER INCOME (EXPENSES)			
Gain on disposal of assets		4,092	-
Other income		88	646
Other expense		(1,500)	-
Interest expense		(192,308)	(165,197)
TOTAL (	OTHER INCOME (EXPENSES)	(189,628)	(164,551)
	NET INCOME BEFORE		
No	ONCONTROLLING INTEREST	3,057,011	1,663,395
NET	INCOME ATTRIBUTABLE TO		
	IG INTEREST IN AFFILIATES	(753,220)	(567,877)
NONCONTROLLIN	AO TIAITIZEOL TIA VILITITATES	(733,220)	(307,077)
	NET INCOME	\$ 2,303,791	\$ 1,095,518

COLLETT MECHANICAL, INC. AND AFFILIATES

## Consolidated Statements of Changes in Shareholder's Equity

					Non	Noncontrolling		
	∢ .	Additional		Retained	II	Interest in		
	Paic	Paid-in Capital		Earnings		Affiliates		Total
Balance at December 31, 2021	₩	100,000	₩	4,110,907	₩	702,780	₩-	4,913,687
Net income		ı		1,095,518		567,877		1,663,395
Shareholder distributions		ı		(1,164,286)		(179,576)		(1,343,862)
Balance at December 31, 2022		100,000		4,042,139		1,091,081		5,233,220
Net income		ı		2,303,791		753,220		3,057,011
Shareholder distributions		ı		(3,475,682)		(450,157)		(3,925,839)
Balance at December 31, 2023	₩	100,000	₩	2,870,248	₩	1,394,144	₩.	4,364,392

See accompanying notes and independent accountant's review report.

### **Consolidated Statements of Cash Flows**

		Years Ended 2023	Dec	ember 31 2022
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income	\$	2,303,791	\$	1,095,518
Adjustments to reconcile net income to net cash	•	, ,	•	.,
provided by (used in) operating activities:				
Depreciation		264,001		224,823
Credit loss expense		65,527		
Gain on disposal of assets		(4,092)		-
Increase in noncontrolling interest		753,220		567,877
Changes in operating assets and liabilities:				•
Contract receivables		1,845,443		(4,080,439)
Costs and estimated earnings in excess of billings		,		
on uncompleted contracts		381,041		137,719
Prepaid expenses		(11,045)		(11,568)
Accounts payable		221,328		445,792
Accrued expenses and payroll		(922)		(6,313)
Billings in excess of costs and estimated		, ,		
earnings on uncompleted contracts		(735,680)		1,181,336
Deferred revenue		(17,025)		926
NET CASH PROVIDED BY (USED IN)				
OPERATING ACTIVITIES		5,065,587		(444,329)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property, plant and equipment		-		(241,158)
NET CASH USED IN INVESTING ACTIVITIES				(241,158)

### **Consolidated Statements of Cash Flows--Continued**

		Years Ended 2023	Dec	ember 31 2022
CASH FLOWS FROM FINANCING ACTIVITIES  Principal payments under long-term debt agreements  Proceeds from (payments on) lines of credit, net  Distributions to shareholder	\$	(281,310) (853,506) (3,475,682)	\$	(196,088) 1,828,506 (1,164,286)
Distributions to noncontrolling interests in affiliates		(450,157)		(179,576)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		(5,060,655)		288,556
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		4,932		(396,931)
Cash and cash equivalents at beginning of year		389,407		786,338
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	394,339	\$	389,407
SUPPLEMENTAL DISCLOSURES:				
Cash paid during the year for interest	\$	192,308	\$	165,197
SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES				
Property, plant and equipment additions Less amount financed through long-term debt Purchase of property, plant, and equipment	\$ 	320,922 (320,922)	\$ 	576,104 (334,947) 241,157
Long-term debt retired through refinancing	<u>\$</u> \$	39,042	<u>ф</u> \$	667,449
			-	

### **Notes to Consolidated Financial Statements**

December 31, 2023 and 2022

### NOTE A--ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Collett Mechanical, Inc. and Affiliates (the Company) is a closely held corporation formed in 1994. The Company is engaged primarily in the installation of plumbing, heating, and air conditioning systems for commercial and industrial facilities generally performed under fixed price contracts as modified from time to time, the majority of which are one year or less.

The following is a summary of the significant accounting policies of the Company:

### Consolidated Variable Interest Entities

Collett Mechanical, Inc. is the primary beneficiary of Collett Mechanical Service, Inc., which is considered a variable interest entity. Accordingly, the assets and liabilities and revenues and expenses of Collett Mechanical Service, Inc. have been included in the Company's consolidated financial statements. Collett Mechanical Service, Inc. was formed for the purposes of performing service and maintenance contracts. As of December 31, 2023 and 2022, the consolidated amounts consisted of the following:

Assets	2023 \$ 2,134,013	<u>2022</u> \$ 2,078,704
Liabilities	\$ 570,818	\$ 784,050
Revenues	\$ 4,132,129	\$ 3,490,753
Expenses	\$ 3,459,322	\$ 2,986,061
Net income	\$ 672,807	\$ 504,692

Collett Mechanical, Inc. is also the primary beneficiary of DJCD Realty, LLC, which is considered a variable interest entity. Accordingly, the assets and liabilities and revenues and expenses of DJCD Realty, LLC have been included in the Company's consolidated financial statements. DJCD Realty, LLC was formed to hold real estate. As of December 31, 2023 and 2022, the consolidated amounts consisted of the following:

Assets	2023 \$ 1,212,899	2022 \$ 1,220,981
Liabilities	\$ 1,363,480	\$ 1,416,366
Revenues	\$ 231,167	\$ 229,587
Expenses	\$ 140,473	\$ 145,259
Net income	<u>\$ 90,694</u>	\$ 84,328

### Notes to Consolidated Financial Statements--Continued

### NOTE A--ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES--Continued

Collett Mechanical, Inc. is also the primary beneficiary of DJCD Cortland Realty, LLC, which is considered a variable interest entity. Accordingly, the assets and liabilities and revenues and expenses of DJCD Cortland Realty, LLC have been included in the Company's consolidated financial statements. DJCD Cortland Realty, LLC was formed in the current year to hold real estate. As of December 31, 2023 and 2022, the consolidated amounts consisted of the following:

	2023	2022
Assets	\$ 904,019	\$ 944,542
Liabilities	<u>\$ 922,489</u>	\$ 952,730
Revenues	\$ 96,006	\$ 74,000
Expenses	\$ 106,287	\$ 95,143
Net loss	\$ (10,281)	\$ (21,143)

All intercompany accounts and transactions have been eliminated in consolidation.

### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. In these consolidated financial statements, certain assets and liabilities, and earnings from contracts involve extensive reliance on management's estimates. Actual results could differ from those estimates.

### Cash and Cash Equivalents

For the purpose of reporting on the accompanying consolidated balance sheet and statement of cash flows, the Company considers all cash accounts, which are not subject to withdrawal restrictions or penalties, to be cash equivalents.

The Company's cash balances in financial institutions may at times exceed federally insured limits.

### Contract Receivables

Contract receivables are non-interest-bearing short-term customer obligations and are stated at the amount invoiced to customers less an allowance for credit losses. Contract receivables represent the Company's unconditional right to receive consideration arising from the performance under contracts with customers.

### **Notes to Consolidated Financial Statements--Continued**

### NOTE A--ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES--Continued

### Contract Receivables--Continued

The allowance for credit losses is based on the Company's historic losses based on the aging of receivables. The estimate is adjusted for management's assessment of current economic conditions, reasonable and supportable forecasts regarding future events, and any other factors deemed relevant by the Company.

Contract receivables are written off and charged against the allowance for credit losses when the Company determines that it is probable the receivable will not be recovered. If any recoveries are made from amounts previously written off, the recoveries will be recognized in income or an offset to credit loss expense in the year of recovery.

### <u>Inventory</u>

Inventory consists of equipment parts, reusable materials, and accessories, and is stated at the lower of cost or market.

### Property, Plant and Equipment

Property, plant, and equipment are recorded at cost. The cost of property and equipment is depreciated using the straight-line method over the estimated useful lives of the related assets, generally ranging from 3 to 39 years. Expenditures for acquisitions, renewals and betterments that extend the useful lives of the property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

### Revenue and Cost Recognition

The Company recognizes revenue from contracts using the percentage-of-completion method, measured by the percentage of cost incurred to date to estimated total cost for each contract. Management considers total costs to date to total estimated contract costs to be the best available measure of progress on the contracts. Management has not adopted the accounting pronouncements of Accounting Standards Codification 606, Revenue from Contracts with Customers.

Contract costs include all direct material, subcontractors and labor costs and those indirect costs related to contract performance, such as indirect labor, supplies, tools, repairs and depreciation. General and administrative costs are charged to expense as incurred.

Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in estimated job profitability resulting from job performance, job conditions, contract penalty provisions, claims, change orders, and settlements, are accounted for as changes in estimates in the current period. The asset, "Costs and estimated earnings in excess of billings on uncompleted contracts," represents revenue recognized in excess of amounts billed. The liability, "Billings in excess of costs and estimated earnings on uncompleted contracts," represents billings in excess of revenue recognized.

#### **Notes to Consolidated Financial Statements--Continued**

#### NOTE A--ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES--Continued

#### Revenue and Cost Recognition--Continued

Service revenue is derived from maintenance or time and materials contracts. The revenue is recognized as the services are performed or, in the case of a maintenance contract, ratably over the maintenance term.

Due to inherent uncertainties in the Company's estimation process, and uncertainties relating to future performance as the contracts are completed, it is at least reasonably possible that estimated revenue and costs, in total or on individual contracts, will be revised.

#### Warranty Liability

The Company's warranty provisions will depend on the contract, but generally cover a period of up to one year from completed installation. Accordingly, the Company has established a warranty liability accrual at December 31, 2023 and 2022, of \$46,243 and \$51,859, respectively, which is included in the consolidated balance sheet caption "accrued expenses and payroll."

#### Income Taxes

The shareholder of Collett Mechanical, Inc. has elected under Subchapter "S" of the Internal Revenue Code to be treated as a "small business corporation." Collett Mechanical Service, Inc. has made the same election. As a result of this election, no federal income tax provision has been included in the consolidated financial statements since income or loss of the corporations for each year will be reported on the individual income tax return of its shareholder with the resulting income taxes paid by the shareholder. Some states, municipalities and foreign countries impose income taxes on corporations electing Subchapter "S" status. DJCD Realty, LLC and DJCD Cortland Realty, LLC are limited liability companies. A provision for income tax is not included in the consolidated financial statements as their income is taxed similar to a partnership. The members are taxed on their share of the limited liability companies' income.

The Company is no longer subject to income tax examinations by federal or state tax authorities for years before 2020, and currently, there are no income tax examinations in process nor has the Company been informed of any pending income tax examinations. Management has evaluated the Company's tax positions, including interest and penalties attributable thereto, and concluded that the Company has no income tax positions that required adjustment to its financial statements as of December 31, 2023 and 2022.

#### Accounting Standards Update Adopted

On January 1, 2023, the Company adopted FASB ASU 2016-13, Financial Instruments – Credit Losses (Topic 326); Measurement of Credit Losses on Financial Instruments, as amended, which modifies the measurement of expected credit losses on certain financial instruments that are measured at amortized cost, such as contract receivables. The most significant change in this standard is a shift from the incurred loss model to the expected loss model.

#### **Notes to Consolidated Financial Statements--Continued**

#### NOTE A--ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES--Continued

#### Accounting Standards Update Adopted--Continued

Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses.

The Company adopted the new standard using the modified retrospective method for all financial assets measured at amortized cost as of January 1, 2023. A cumulative-effect adjustment of the beginning balance of retained earnings was not required. Results for reporting periods beginning prior to January 1, 2023 continue to be reported in accordance with the Company's historical accounting treatment.

#### Subsequent Events

The Company has evaluated for subsequent events between the consolidated balance sheet date of December 31, 2023 and June 14, 2024, the date the consolidated financial statements were available to be issued.

#### NOTE B--CONTRACT RECEIVABLES, NET OF ALLOWANCE FOR CREDIT LOSSES

Contract receivables consist of the following at December 31:

	<u>2023</u>		<u>2022</u>
\$	5,938,344	\$	7,418,206
	2,170,292		2,535,873
•	8,108,636		9,954,079
	(115,527)		(50,000)
\$	7,993,109	\$	9,904,079
	\$ 	\$ 5,938,344 2,170,292 8,108,636 (115,527)	\$ 5,938,344 \$ 2,170,292 8,108,636 (115,527)

The Company had the following activity for its allowance for credit losses for accounts receivable for the year ended December 31, 2023:

	<u>2023</u>	<u>2022</u>
Beginning balance Provision for expected credit losses Write-offs	\$ 50,000 65,527	\$ 50,000
Ending balance	\$ 115,527	 50,000

#### **Notes to Consolidated Financial Statements--Continued**

#### NOTE C--UNCOMPLETED CONTRACTS

Costs, estimated earnings, and billings on uncompleted contracts are summarized as follows at December 31:

	<u>2023</u>	<u>2022</u>
Costs incurred on uncompleted contracts	\$ 23,113,397	\$ 24,682,853
Estimated earnings	6,859,634	 7,465,332
•	 29,973,031	32,148,185
Less: billings to date	30,575,653	33,105,446
-	\$ (602,622)	\$ (957,261)

The amounts shown above are included in the accompanying consolidated balance sheet under the following captions:

	<u>2023</u>	<u>2022</u>
Costs and estimated earnings in excess of billings on uncompleted contracts Billings in excess of costs and estimated	\$ 294,847	\$ 675,888
earnings on uncompleted contracts	 (897,469)	 (1,633,149)
•	\$ (602,622)	\$ (957,261)

#### **NOTE D--LINES OF CREDIT**

Collett Mechanical, Inc. has available a \$2,000,000 revolving line of credit with a bank, collateralized by all assets of the Company and guaranteed by Collett Mechanical Services, Inc. and Collett Mechanical, Inc's sole shareholder. Interest is payable monthly at the prime rate (8.50% at December 31, 2023), with a floor of 3.25%. The balance outstanding on the line was \$900,000 and \$1,628,506 as of December 31, 2023 and 2022, respectively.

Collett Mechanical, Inc. has available a \$500,000 equipment line of credit with a bank. Interest is payable at the prime rate plus .5% (9.00% at December 31, 2023), with a floor of 3.75%. Withdrawals on the line are collateralized by specific vehicles or equipment purchased through the line of credit. The line is guaranteed by Collett Mechanical Services, Inc and Collett Mechanical, Inc's sole shareholder. At December 31, 2023 and 2022, the Company had no outstanding balance.

Collett Mechanical Service, Inc. has available a \$200,000 equipment line of credit with a bank. Interest is payable at the prime rate (8.5% at December 31, 2023), with a floor of 3.25%. Withdrawals on the line are collateralized by all business assets of Collett Mechanical Service, Inc. and is guaranteed by Collett Mechanical, Inc. and Collett Mechanical, Inc's sole shareholder. The outstanding balance on the line was \$75,000 and \$200,000 as of December 31, 2023 and 2022, respectively.

#### **Notes to Consolidated Financial Statements--Continued**

#### NOTE E--LONG-TERM DEBT

Long-term debt, summarized by debtor, consisted of the following at December 31:

Collett Mechanical, Inc.	2023	<u>2022</u>
Notes payable to various financial institutions, payable in monthly installments ranging from \$650 to \$5,623, plus interest ranging from 2.90% to 8.20%, due at various times through September 2028 collateralized by various assets of the Company.	\$ 356,468	\$ 300,087
Collett Mechanical Service, Inc.  Notes payable to various financial institutions, payable in monthly installments of \$924 to \$1,631, plus interest ranging from 3.75% to 5.99%, due at various times through March 2029, collateralized by vehicles.	55,682	24,788
DJCD Realty, LLC Mortgage note payable with a fixed interest rate of 3.49%, payable in monthly installments of \$8,732, through April 2041. The interest rate is subject to a reset after 10 years and every 5 years thereafter, based on the Federal Home Loan Bank 10-year Amortizing Advance rate plus a margin of 3% per annum. The mortgage is collateralized by real property and is guaranteed by the sole shareholder of Collett Mechanical Service, Inc and Collett Mechanical, Inc.	1,360,532	1,416,096
DJCD Cortland Realty, LLC  Mortgage note payable with a fixed interest rate of 4.49%, payable in monthly installments of \$5,957 including interest, through May, 2043, collateralized by the land, building and building improvements.	921,589	952,730
inprovenients.	2,694,271	2,693,701
Less current portion	(256,267)	(237,482)
Long-term	\$ 2,438,004	\$ 2,456,219

#### **Notes to Consolidated Financial Statements--Continued**

#### **NOTE E--LONG-TERM DEBT--Continued**

The principal maturities of long-term debt are as follows:

Year Ended December 31,	
2024	\$ 256,267
2025	171,883
2026	180,021
2027	158,914
2028	122,901
Thereafter	1,804,285
	\$ 2,694,271

Management believes the Company was in compliance with all covenants to which it is subject.

#### NOTE F--EMPLOYEE BENEFIT PLAN

The Company maintains a 401(k) profit sharing plan (the Plan) covering substantially all employees, subject to certain eligibility requirements. Eligible employees may make salary deferral contributions subject to limitations under Internal Revenue Code Section 401(k). Employer contributions to the Plan are discretionary and are determined annually by the Board of Directors. The Company made a profit sharing contribution of approximately \$76,000 and \$77,000 the years ended December 31, 2023 and 2022, respectively.

#### NOTE G--RELATED PARTY TRANSACTIONS

The Company performs subcontractor services for another entity that is minority owned by the sole shareholder of the Company. Revenues received from that entity were approximately \$324,000 and \$93,000 for the years ended December 31, 2023 and 2022, respectively.

#### NOTE H--MULTI-EMPLOYER PENSION AND POST RETIREMENT PLAN

In connection with its collective bargaining agreement with various unions, the Company participates with other companies in the construction industry in defined benefit pension plans. These plans cover the Company's employees who are members of the unions.

The following table summarizes the Company's participation in significant defined benefit plans:

#### **Notes to Consolidated Financial Statements--Continued**

#### NOTE H--MULTI-EMPLOYER PENSION AND POST RETIREMENT PLAN--Continued

		Pension		
		Protection Act		Expiration Date
Pension	EIN/Pension	Zone Status	Contributions	of Collective
Fund	Plan Number	2023	2023	Bargaining Agreement
Local 7	91-2055384-001	Green	\$ 948,805	4/30/25

Certified zone status (as defined by the Pension Protection Act) represents the level at which the plan is funded. Plans in the red zone are less than 65% funded; plans in the yellow zone are less than 80% funded; and plans in the green zone are at least 80% funded. The Company's contributions to all multi-employer defined benefit plans which employees participate in totaled \$1,019,280 and \$1,093,228 for the years ended December 31, 2023 and 2022, respectively.

#### **NOTE I--MAJOR CONCENTRATIONS**

#### Concentration by revenue source--Continued

Approximately 67% and 68% of the Company's revenue for the years ended December 31, 2023 and 2022, was from five and three customers, respectively. Approximately 43% and 58% of the contract receivable balance at December 31, 2023 and 2022, were due from three and five customers, respectively.

#### Concentration by distributor

Approximately 48% and 90% of the Company's material and supply purchases were from four distributors and two distributors, for the years ended December 31, 2023 and 2022, respectively.

#### Concentration by labor union

Approximately 86% and 88% of the Company's contract labor were from three labor unions, for the years ended December 31, 2023 and 2022.



#### **Consolidated Costs of Revenue (Schedule I)**

		Years Ended	Dec	ember 31
		2023		2022
COSTS OF REVENUE	***************************************			
Materials	\$	6,668,641	\$	7,366,755
Labor		5,719,438		6,181,700
Subcontractors		3,692,755		3,574,224
Payroll fringes and taxes		2,690,556		3,265,367
Equipment		1,987,915		2,126,520
Insurance		386,897		454,017
Fuel		10,470		14,000
Other equipment costs		131,048		143,829
TOTAL COSTS OF REVENUE	\$	21,287,720	\$	23,126,412

See independent accountant's review report.

#### Consolidated General and Administrative Expenses (Schedule II)

GENERAL AND ADMINISTRATIVE EXPENSES         Salaries and wages       \$ 1,821,557       \$ 1,546,783         Payroll taxes and benefits       670,086       472,773         Depreciation       264,001       224,823         Materials and supplies       128,696       98,844         Dues and subscriptions       108,617       78,630         Equipment       94,535       104,817         Taxes and licenses       89,174       73,405         Automobile       69,443       88,378         Telephone       75,551       79,118         Credit loss expense       65,527       100         Utilities       53,031       59,319         Repairs and maintenance       40,493       27,915         Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375       9         Postage       2,822       1,670         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       1			Years Ende	d Dec	ember 31 2022
Salaries and wages       \$ 1,821,557       \$ 1,546,783         Payroll taxes and benefits       670,086       472,773         Depreciation       264,001       224,823         Materials and supplies       128,696       98,844         Dues and subscriptions       108,617       78,630         Equipment       94,535       104,817         Taxes and licenses       89,174       73,405         Automobile       69,443       88,378         Telephone       75,551       79,118         Credit loss expense       65,527       101         Utilities       53,031       59,319         Repairs and maintenance       40,493       27,915         Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375       7         Postage       2,822       1,671         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385	GENERAL AND ADMINISTRATIVE EXPENSES	***************************************			
Payroll taxes and benefits       670,086       472,773         Depreciation       264,001       224,823         Materials and supplies       128,696       98,844         Dues and subscriptions       108,617       78,630         Equipment       94,535       104,817         Taxes and licenses       89,174       73,405         Automobile       69,443       88,378         Telephone       75,551       79,118         Credit loss expense       65,527       101         Utilities       53,031       59,319         Repairs and maintenance       40,493       27,915         Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375       2822       1,673         Postage       2,822       1,673         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385		\$	1,821,557	\$	1,546,783
Depreciation       264,001       224,823         Materials and supplies       128,696       98,844         Dues and subscriptions       108,617       78,630         Equipment       94,535       104,817         Taxes and licenses       89,174       73,405         Automobile       69,443       88,378         Telephone       75,551       79,118         Credit loss expense       65,527	<del>-</del>	•	• •	•	472,773
Materials and supplies       128,696       98,844         Dues and subscriptions       108,617       78,630         Equipment       94,535       104,817         Taxes and licenses       89,174       73,405         Automobile       69,443       88,378         Telephone       75,551       79,118         Credit loss expense       65,527       91,128         Utilities       53,031       59,319         Repairs and maintenance       40,493       27,915         Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375       9         Postage       2,822       1,671         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385	·		•		224,823
Dues and subscriptions       108,617       78,630         Equipment       94,535       104,817         Taxes and licenses       89,174       73,405         Automobile       69,443       88,378         Telephone       75,551       79,118         Credit loss expense       65,527       100         Utilities       53,031       59,319         Repairs and maintenance       40,493       27,915         Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375       282         Postage       2,822       1,670         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385	•		•		98,844
Equipment       94,535       104,817         Taxes and licenses       89,174       73,405         Automobile       69,443       88,378         Telephone       75,551       79,118         Credit loss expense       65,527       100         Utilities       53,031       59,319         Repairs and maintenance       40,493       27,915         Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375       282         Postage       2,822       1,670         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385	• •		•		78,630
Taxes and licenses       89,174       73,405         Automobile       69,443       88,378         Telephone       75,551       79,118         Credit loss expense       65,527	•		•		104,817
Telephone       75,551       79,118         Credit loss expense       65,527         Utilities       53,031       59,319         Repairs and maintenance       40,493       27,915         Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375	···		89,174		73,405
Credit loss expense       65,527         Utilities       53,031       59,319         Repairs and maintenance       40,493       27,915         Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375       2,822       1,671         Postage       2,822       1,671       33,500         Marketing and development       1,155       33,500       34,500       33,500         Advertising       275       12,385       33,500       33,	Automobile		69,443		88,378
Credit loss expense       65,527         Utilities       53,031       59,319         Repairs and maintenance       40,493       27,915         Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375       2,822       1,671         Postage       2,822       1,671       33,500         Marketing and development       1,155       33,500       34,500       33,500         Advertising       275       12,385       33,500       33,	Telephone		75,551		79,118
Utilities       53,031       59,319         Repairs and maintenance       40,493       27,915         Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375	·		65,527		· <u>-</u>
Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375         Postage       2,822       1,671         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385	•		53,031		59,319
Professional fees       34,625       34,195         Computer       16,446       20,382         Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375          Postage       2,822       1,671         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385	Repairs and maintenance		40,493		27,915
Travel       5,847       21,712         Charitable contributions       4,500       21,063         Bond expense       4,375         Postage       2,822       1,671         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385	•		34,625		34,195
Charitable contributions       4,500       21,063         Bond expense       4,375         Postage       2,822       1,671         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385	Computer		16,446		20,382
Bond expense       4,375         Postage       2,822       1,671         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385	Travel		5,847		21,712
Postage       2,822       1,671         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385	Charitable contributions		4,500		21,063
Postage       2,822       1,671         Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385	Bond expense		4,375		-
Bank fees       1,630       5,169         Marketing and development       1,155       33,500         Advertising       275       12,385			2,822		1,671
Advertising 275 12,385	<del>-</del>		1,630		5,169
Advertising 275 12,385	Marketing and development		1,155		33,500
Landscaping - 3,735	-		275		12,385
	Landscaping		-		3,735
Other expenses 11,811 10,302	Other expenses		11,811		10,302
TOTAL GENERAL AND	•	-		•	
ADMINISTRATIVE EXPENSES <u>\$ 3,564,197</u> <u>\$ 3,018,919</u>	ADMINISTRATIVE EXPENSES	\$	3,564,197	\$	3,018,919

See independent accountant's review report.

### Consolidated Earnings from Contracts (Schedule III)

#### For the year ended December 31, 2023

		Contract Revenue Earned	sommer.	Cost of Revenue Earned	 Gross Profit
Contracts completed during the year	\$	28,556,892	\$	21,440,306	\$ 7,116,586
Contracts in progress at year end		29,973,031		23,113,397	6,859,634
Contracts in progress in prior year		(33,935,445)		(26,134,317)	 (7,801,128)
	<u>\$</u>	24,594,478	<u>\$</u>	18,419,386	6,175,092
Service contracts	<u>\$</u>	4,065,395	\$	2,868,334	 1,197,061
TOTAL GROSS PROFIT					\$ 7,372,153

See independent accountant's review report.

COLLETT MECHANICAL, INC. AND AFFILIATES

# Consolidated Contracts Completed and in Progress (Schedule IV) Year Ended December 31, 2023

Cost to Complete				, ,												•		1 (			1,106		• •			, ,							. ,					,						1,106
U	53,597 18,592	311,355	15,659	2,056,027	712,530	697,043	1,265,503	810,157	5,958,380	79,500	147,686 108,429	35,495	57,378	12,849	21,851	95,000	58,500 31,931	12,995	9,038	43,143 3,675		314,470	7,150	140,286	2,893,789	116,413	166,848	6,400	17,200 91,549	212,751	98,507	36,450	10,519	15,943	3,450	24,580	78,467	13,924	3,660	17,529	16,350	9,870	1	28,556,892 \$
	7,586	181,575	211	80,466	23,445	66,385	15,623	35,324 20,928	2,207,152	1	37,310 8,384	9,128	37,378	3,194	21,851	79,800	2,150 27,671	12,995	9,038	43,143	,	23,154 314,470	7,150	140,288	2,893,789	116,413	166,848	6,400	17,200	212,751	98,507	36,450	100,519	15,943	3,450	24,580	78,467	13,924	3,660	17,529	18,350	9,870	ection .	\$ 8,235,504 \$
Billings Prior Year	646,011 4,000,525	129,780	15,448	1,975,561	689,085	630,658	1,156,547 628,136	774,833	3,751,228	79,500	110,376	26,367	20,000	9,655		15,200	56,350 4,060	• 1		3,675	,			•			•				•			•	,			•				•		\$ 20,321,388
sts This Year	14,331	3,332	10,01	21,521	12,073	46,628	22,727	35,009	1,194,264	4,007	19,297 3,718	179	37,545	3,366	4,910	35,896	14,246	12,608	6,501	30,897	9,892	20,148 344,060	4,239	116,980	1,237,921	102,234	123,192	5,825	4,793 65,185	159,129	86,993	13,999	80,396 10,613	1,034	1,356	11,012	49,649	11,223	3,645 2,704	16,547	10,800	6,652	579,252	1
Costs Prior Year Co	454,850	239,562	12,262	1,689,029	77,956	616,361	512,220	646,109 62,059	2,128,945	31,282	55,421 46,473	15,805	6,570	5,922	9,034	24,690	52,017	. מר נ		1.464	,			•	. ,		•				•			•	• •		, ,	•					• •	\$ 16,258,299 \$
Billings in Excess of Costs & Earnings	١		1		•			. ,					•		, ,	•		•			•	٠.					•				•			•				•						
Costs & Earnings in Excess of Billings			•							•			•			•		•						•			•				•			•			, ,	•	٠.					. \$
	653,597 4,018,592	311,355	15,659	2,056,027	712,530	697,043	643,759	810,157 147,258	5,958,380	79,500	147,686	35,495	57,378	12,849	21,851	95,000	31,931	12,995	9,038	43,143		314,470	7,150	140,288	2,893,789	116,413	166,848	6,400	91,549	212,751	98,507	36,450	100,519	15,943	3,450	24,580	78,467	13,924	3,660	17,529	18,350	9,870	ection	28,556,892
	184,416 713,831	68,461	3,397	345,477	(77,499)	34,054	108,812	129,039 74,626	2,635,171	44,211	72,968 58,238	19,511	13,263	3,561	7,907	34,414	(7,763) 20,429	387	2,537	12,246 853	(9,892)	3,008	2,911	23,308	1,655,868	14,179	43,656	575	12,407 26,364	53,622	11,514	22,451	20,123	14,909	2,094	13,568	3,653	2,701	5,344 956	982	7,550	3,218	(579,252)	7,116,586 \$
Percent Comp %	100.00%												100.00%	100.00%	100.00%			100.00%		100.00%	100.00%	100.00%	100.00%	100.00%	100,00%	100.00%	100.00%	100.00%	100.00%	100,00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	\$
Actual Costs to Date	469,181	242,894	12,262	1,710,550	790,029	662,989	534,947	681,118	3,323,209	35,289	74,718 50,191	15,984	44,115	9,286	13,944	60,586	11,502	12,608	6,501	30,897	9,892	344,060	4,239	116,980	1,237,921	102,234	123,192	5,825	4,793 65,185	159,129	66,993	13,999	80,396 10,613	1,034	1,356	11,012	1837	11,223	2,704	16,547	10,800	6,652	579,252	21,440,306
	28.22%	21.99%	21.69%	16.80%	-10.88%	4,89%	16,90%	15,93% 50,68%	44.23%	55.61%	53.71%	31.53%	23.12%	67.777	36.19%	36.23%	63.98%	2.98%	28.07%	28.38%	#DIV/0I	-9.41%	40.71%	2000	57.22%	12.18%	26.17%	8,98%	72.13% 28.80%	12 73%	11.69%	61.59%	20.02%	93.51%	60.70%	55.20%	36.73%	19.40%	26.12%	5.60%	41.14%	32.60%	#DIV/0!	
Estimated Gross Profit	184,416	68,461 22,468	3,397	345,477	(77,499)	34,054	108,812	129,039 74,626	2,635,171	44,211	58,238	19,511	13,263	3,561	7,907	34,414	20,429	387	2,537	12,246	(9,892)	3,006 (29,590)	2,911	23,308	1,655,868	14,179	43,656	575	12,407	53,622	11,514	22,451	20,123	14,909	2,094	13,566	28,818	2,701	956 956	982	7,550	3,218	(579,252)	1
Estimated Cost at Completion	469,181	242,894	12,262	1,710,550	790,029	662,989	534,947	681,118 72,632	3,323,209	35,289	74,718 50,191	15,984	44,115	9,288	13,944	60,586	11,502	12,608	6,501	30,697	9,892	344,060	4,239	116,980	1,237,921	102,234	123,192	5,825	4,793 65,185	159,129	86,993	13,999	80,396 10,613	1,034	1,356	5,088	1,837	11,223	2,704	16,547	10,800	6,652	579,252	\$ 21,440,306 \$
	653,597 4,018,592	311,355	15,659	2,056,027	712,530	697,043	643,759	810,157	5,958,380	79,500	108,429	35,495	57,378	12,849	21,851	95,000	31,931	12,995	9,038	43,143 3,675	, , , , ,	314,470	7,150	140,288	2,893,789	116,413	166,848	6,400	17,200	212,751	98,507	36,450	100,519	15,943	3,450	24,580	78,467	13,924	3,660	17,529	18,350	9,870		28,556,892
Description	Gilboa Regeneron B17 Fill-Finish Plb		Hoosick Valley OGS Greene County Halfmoon-Waterford Fire District #1		East Greenbush CSD Glons Falls National Bank	Etain Chestertown	60 Cohoes Ave	Benjamin Moore Regeneron Consult Lashoff	Plug Power Vista Huck Flan	Williams Surgery	Regeneral Carsult - Kerl Wolf 70 Cohoes Fill Room Fitup	Lia Nissan 121 Everett Rd	Burt Crane Selkirk	BBL Office Gym Renovation	Regeneron Vent Stack Regeneron B&S Boiler 918	501 New Karner Rd	Wainschaf bz.3 zho ri keno Dr Brass Reno	2 Palisades Orive 4 Winners Circle	Regeneron BS7 Breakroom	1028 Broadway Park South Water Meter	2023 Warranty Work	2023 MISC, JODS Regeneron T&M		4 42. 2		LaFarge Bathooms Reno 4 Winners Circle - MCD	100 Cohoes - Tenant Fitup	NBC Fittp	Trustco Bank Clifton Park Schoolhouse Rd Ped	Regeneron B30 1st Fl Reno	42 Corporate Circle	Carey Electric Fort Hunter Fire Dept.	Mohawk Honda Blue Stage Hudson Headwaters	Regeneron B7 VAV Piping	Carey Electric Backflow	Decresente water Heater Travelers	Croa 1367 2nd Fl Reno Unity House Misc. Work	Siena St. Franic & Serra Manor	Curalear Compressor 2 Palisades Water Meter	Plug Power T&V CROA MRT & CT Replacement		OC Kinetix	COS - NO SPECIFIC 30	Total Closed Jobs \$ 28,556,892 \$ 21,440,306
30b #	20-006	20-018	20-036	20-049	21-018	21-029	21-040	21-041 21-046	22-004	22-007	22-018	22-022	22-025	22-027	22-028	22-031	22-035	22-038	22-042	22.043	22-700	23-005	23-003	23-005	23-008	23-009	23-011		23-014	23-017	23-020	23-022	23-023	23-025	23-028	23-030	23-033	23-037	23-038	23-043	23-045	23-048	23-888	,

COLLETT MECHANICAL, INC. AND AFFILIATES

Consolidated Contracts Completed and in Progress (Schedule IV)—Continued Year Ended December 31, 2023

	Cost to	Complete	52,210	132,570	171.209	400,480	63.475	68.063	166,050	28.619	841.342	19,158		1,093,125	6,488	56,181	4,803,658	3,256	85,816	13,963	543,274	2.863	42,449	1.135,612	81,952	12,000	100,829	3,401,400	56,531	17,430	102,524	4,244	5,491	60,158	006'66	•	46,636	000'6	940,950	
		Billings to Date	7,642,239	7.893,150	662,386	906,804	2.849,171	1,009,409	497,393	352,406	5.782.402	53,621	317,533	390,090	64,715	608'96	913,580	34,066	207,773	251,494	•	25,969	338,737	•	163,931	•	63,125	45,000		10,000		•	1		•	3,850	•			•
	Billings This										5,782,402											25,969	338,737	•	163,931		63,125	45,000	•	10,000		•	•	•	•	3,850	•		•	•
	Billings Prior	Year	5,780,908	5,864,314	322,702	276.458	1.876,213	335,310	42,610	53,770	,	20,725	•	•	•	•	•	•		•	•	•	•	•		•	•	•	•	•	•	•	•	•	•	•	•	•	٠	,
		Costs This Year	578,635	2,747,036	239.234	491,148	913,833	653,634	352,870	228,500	4,408,658	62,008	234,858	367,715	58,512	92,830	867,134	44,744	139,184	186,037	6,726	16,137	237,551	82,165	113,048	•	40,611	48,600	1,953	•	3,320	6,106	1,549	363	•	2,285	•	•	9,050	1.345
		Costs Prior Year	2,839,155	5,021,604	238.097	268,372	1.282,692	168.303	21.080	32,881		3,834	•	•	•	•	•	•	•	•	•	•		•	•	•		•	•	•	•		•	•	•	•	•	•	•	•
Excess of	Costs &	Earnings		92,846	•	•	68.876	43.067	53,607	11,907	513,086	•	,	•	•	•		•	38,613	•	•	2,311	28,708	•	15,038		19,410	•	•	10,000	•		•	•	•	٠	•	,	•	
Earnings in	Excess of	Billings	24,716	•	22	42,416		•	•	•	•	3,581	•	22,722	3,952	879	16,280	6,504		29,286	7,509		•	95,472	•	•	•	10,537	2,520	•	3,691	7,990	4,039	333	•	٠	•	•	10,332	7,000
Recognized	Revenue to	Date	7,666,954	7,800,305	662,408	949,221	2,780,295	966,341	443,785	340,499	5,269,316	57,202	317,533	412,812	68,667	97,688	929,860	40,571	169,160	280,780	7,509	23,657	310,030	95,472	148,893	•	43,715	55,537	2,520	•	3,691	7,990	4,038	400	•	3,650		•	10,332	7,000
	Gross Profit	to Date	4,249,164	31,665	185,077	189,701	583,770	144.404	69,835	79,118	860,658	(8,640)	82,675	45,097	10,155	4,858	62,726	(4,173)	29,976	94,743	783	7,520	72,479	13,307	35,845	•	3,104	6,937	267	•	371	1,884	2,489	37	•	1,565	•	•	1,282	525
	Percent	Comp %	98.50%	98.32%	73.60%	65.48%	97.19%	92.35%	69.25%	90.13%	83.97%	77.46%	100,00%	25.17%	90.02%	62.30%	15.29%	93.25%	61.86%	93.02%	1.22%	84.93%	84.84%	6.75%	57.97%	0,00%	28.71%	1.41%	3.34%	0.00%	3.14%	29.00%	22,00%	0.60%	0.00%	100.00%	0.00%	0.00%	0.95%	200,001
	Actual Costs to	Date	3,417,790	7,768,640	477,331	759,520	2,196,525	821.937	373,950	261,381	4,408,658	65,842	234,858	367,715	58,512	92,830	867,134	44,744	139,184	186,037	6,726	16,137	237,551	82,165	113,048	•	40,611	48,600	1,953	' !	3,320	6,106	1,549	363	•	2,285	•	•	9,050	1,395
	Est Gross	Profit %	55.42%	0.41%	27.94%	19.98%	21.00%	14.94%	15.74%	23.24%	16.33%	-15.10%	26.04%	10.92%	14.79%	4.97%	6,75%	-10.29%	17.72%	33.74%	10.42%	31.79%	23.38%	13,94%	24.07%	17.67%	7.10%	12.49%	22.49%	24.22%	10,05%	73.58%	61.64%	9.23%	13.04%	40.65%	11.92%	18.74%	12.41%	34.73%
	Estimated	Gross Profit	4,314,074	32,205	251,460	289,726	600,640	156,362	100,845	87,781	1,024,905	(11,154)	82,675	179,160	11,281	7,798	410,208	(4,477)	48,458	101,854	64,000	8,854	85,430	197,223	61,831	2,575	10,810	492,420	16,970	5,570	11,631	3,193	11,314	6,154	14,985	1,565	6,314	2,075	134,610	666
	Estimated Cost	at Completion	3,470,000	7,901,210	648,540	1,160,000	2,260,000	890,000	540,000	290,000	5,250,000	85,000	234,858	1,460,840	65,000	149,011	5,670,792	48,000	225,000	200,000	550,000	19,000	280,000	1,217,77	195,000	12,000	141,440	3,450,000	58,484	17,430	105,844	10,350	7,040	60,521	99,900	2,285	46,636	9,000	950,000	1,345
	Revised	Contract	7,784,074	7,933,415	000'006	1,449,726	2,860,640	1,046,362	640,845	377,781	6,274,905	73,846	317,533	1,640,000	76,281	156,809	6,081,000	43,523	273,458	301,854	614,000	27,854	365,430	1,415,000	256,831	14,575	152,250	3,942,420	75,454	23,000	117,675	13,543	18,354	66,675	114,885	3,850	52,950	11,075	1,084,610	4,000
		- t	-		48 Regeneron Consult McGeorge	_	7	20 745 Broadway			•		Ξ.			_	•			-		_		-	_	- 1		_						_			٠.	-		Property County and Property States
		# go	20-020	21-032	21-048	22-010	22-013	22-020	22-033	22-037	22-039	22-041	23-001	23-006	23-016	23-018	23-02/	23-029	23-032	23-034	23-035	23-040	23-041	23-042	23-049	23-051	23-052	23-053	7 1	לק ק ק	700.00	22-070	23-029	20-0-0	23-061	23-062	23-063	23-064	23-065	

\$13.976.220 \$ 58.529.923 \$ 294.847 \$ 897.469 \$ 26.134.317 \$ 18.419.386 \$ 34.894.398 \$ 24.238.145 \$ 59.132.545 \$ 14.670.012

Grand Total \$ 75,161,375 \$ 59,222,609 \$ 15,938,766

# ATTACHMENT "G" NON-INTERRUPTION OF WORK AGREEMENT

#### By submission of the bid for:

The bidder agrees that if this bid is accepted, he/she will not intentionally engage in any course of conduct or activity, or employ for the purposes of performing the public work, any subcontractors, employees, labor or materials which will or may result in the interruption of the performance of the public work due to labor strife or unrest by workmen employed by the bidder or by any of the trades working in or about the public works and/or premises where the work is being performed.

Firm:	Collett Meckanical, Inc.
By:	V
	(Signature)
	Kevin Farrell
	(Typed)
Title:	CFO
Date:	03/20/2025

# Plumbers and Steamfitters Local 7 Joint Apprenticeship and Training Committee

18 Avis Drive • Latham, New York 12110 www.ualocal7.org • (518) 785-9844

**Mechanical Contractors Association** 

Joseph Burniche, Co-Chairman Theodore Lounsbury Jesse Gorman Plumbers and Steamfitters Local 7 Brian Lydon, Co-Chairman Daniel Bliven Omar Rivera

March 14, 2024

Re: Collett Mechanicall 138 Sicker Rd Latham, NY 12110

To Whom It May Concern:

Collett Mechanical is a signatory contractor in good standing with Plumbers and Steamfitters Local 7. Local 7 Apprenticeship Program is a New York State registered apprenticeship Program. Apprentices employed through Local 7 are registered with the NYS Department of Labor.

Sincerely,

**Edward Nadeau** 

Business Manager



#### New York State Department of Labor

# Apprentice Training Program Registration Agreement

	Revision 🗸	10/	- m-4-		State Use Only							
	Nature of Change:		e Rate		AT Sponsor No. 20334							
		add (	Christin		ATP Code 13-363							
		Rem	ove Br				363 					
		Add	Scth		Effective Date of AT Program 09/07/1989							
1.	Name of Sponsor:	Pluml	oers &	Steam	nfitters	JAC I	_U#7					
2.	Mailing Address:				atham		NY			)	Albany	
	(1	(number & street)				,,		(state)		code)	(county)	
3.	Actual Address: 18	8 Avis I	Orive	<u>L</u>	atham		NY	(minin)	12110 Albany (county)			
	Telephone No.: 51	number (   8-785-	& street) 9808		(city)	<b>-</b> . 4		(state) 51	8-785-98		(county)	
4.	Telephone No.:	fosc@	violoco	17 ora		Ext	rax	( No.:				
5.	E-mail Address: cfass@ualocal7.org											
6.	Trade/Occupation:	Plum	ber/Pip	eritter				600	- W			
7.	No. Employees:	88 b7	av No. Appr	entices: _	98	No. Jou	rneyworker	s: <b>3639</b>	<b>9</b> 8. R	atio:	1;1:3	
9.	DOT Code: 8623	81030	)				10. Leng	といる In of Prog	5 <sub>Iram:</sub> <u>60</u>		months	
11.	Apprentice Probat	ionary P	eriod: <u>12</u>	2 mont	hs		12. Work	process:	Standar	d <b>i</b> o	r Revised 🗖	
13.	Minimum Journey	worker R	ate: \$ 48	3.30	<sub>oer</sub> hou	r	14. Effec	tive Date	of Wages:	05/0	1/2022	
									_			
15.	Apprentice wage p											
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	45% 55%	65%	75%	90%								
16.	<u> </u>				ions on ti	his side a	and on the	reverse o	f this agree	ment.		
	ChA	(G)		1.6	510	132.	6	1 S	2 K		- Elal	12
17.	Signature of Official	Sponso	r Represe	entative	5)17 Date		8. Signa	ture of U	nion Repres	entativ	e Date	33
	On 1st refass	ASOLT	rn Coor	ginoder	5/17/2	2	Edward	Mode	nu Bu	1200 412	Manager Lo	(al)
	5 eth who tin	Name a	nd itle	Coord	nator			Print Nar	ne, Title, an	d Unio	n Name	30T. /
	- Contra	len H	<b>"</b> "	-	<b>-</b>					ہا	Jolaa	
19.		ure New	York Stat	e Departr	nent of La	bor					Date	
	-			ment of								

NYS Department of Labor Apprentice Training

MAY 31 2022

AT 10 (4-16)



#### New York State Department of Labor

# Apprentice Training Program Registration Agreement

	Revision  Wage Rate Change									State Use Only			
	Nature of Change: Wage Rate Change add Christine Fass as Signatory									AT Sponsor No. 20334			
			-			ATP Code 56-458							
			Rem	ove B		Effective Date	- <del>1</del> 30						
			Aqd	Seff		of AT Program	4/8/3003						
1.													
2.	Mailing A	\ddress:	18 Avi	s Drive	e L	Latham I				12110	Albany		
			(number	& street)		(city)			(state)	(zip code)			
3.	Actual Ac	ddress: _	18 Avis	Drive	<u>L</u>	_atham		NY_	/-1-1-X	12110	Albany		
	T-1	N 5	(number 18-785			(city)			(state)	(zip code) 8-785-9855	(county)		
4.							EXt	ra	X No.:				
5.			cfass@		17.01g				······································		·		
			: HVA										
7.	No. Emp	loyees: _	144	No. Appr	entices: _	14	No. Jour	neyworker	s: <u>144</u>	8. Ratio: 1	:1;1:3		
9.	DOT Cod	<sub>le:</sub> 862	38103	0				10. Leng	th of Prog	<sub>Iram:</sub> 60	months		
	DOT Code: 862381030 10. Length of Program: 60 months  1. Apprentice Probationary Period: 12 months 12. Work process: Standard or Revised												
									-	of Wages: 05/0			
10.	Minima	ii Journe	ywuikeir	\аке. Ф		pei		14. Ellet	cuve Date	or wages			
15.	Apprent	ice wage	progress	ion for ea	ch period	– in mont	ths (M) or	hours (H)			•		
	1	2	3	4	5	6	7	8	9	10			
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									<del> </del>	<del> </del>			
	45%	55%	65%	75%	90%			1					
16.	The spo	onsor agi	ees to co	mply with	the provi	sions on t	his side a	nd on the	reverse o	f this agreement.			
17	M	KOK	A of			501	ובבור	.6	Sil.	/	- 5/17/2 <del>-</del>		
17.	Signature of Official Sponsor Representative  Date  Signature of Union Representative  Date  Date										ve Date		
	And	ella	7354 - (			5/17/2	22 E	prompe	Naden	u. Business M	languer Local 7		
	5ethe	Modale	nt Name	od Title	dinator	~			Print Nan	ne, Title, and Unio	on Name		
10	ļ	101								/	12/22		
19.	į	Signs	ture New	rk Stat	e Departi	ment of La	abor		· · · · · · · · · · · · · · · · · · ·	<del>-\</del>	Date		
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NYS Department of Labor Apprentice Training

AT 10 (4-16)

MAY 31 2022



#### New York State Department of Labor

# Apprentice Training Program Registration Agreement

	Revision	on 🗸			State Use Only								
	Nature of Change: Wage Rate Change									AT Sponsor No. 20334			
	add Christine Fass as Signatory									20334			
				ove Bı		ATP Code 33-295							
			Add	1 Set	Effective Date of AT Program	2/22/18							
1.	Name of Sponsor: Plumbers & Steamfitters JAC LU#7												
2.	Mailing A	\ddress:	18 Avi	s Drive	e L	atham		NY		12110	Albany		
			(number	& street)		(city)		(state)		(zip code)			
3.	Actual Ac	ddress: _	18 Avis	Drive	<u>L</u>	atham		<u>NY</u>		12110	Albany		
	<b></b>		(number			(city)			(state) 51	(zip code) 8-785-9855	(county)		
4.	Telephon	1e No.:	18-785	-3000	-17		Ext	Fax	( No.:	8-785-9855			
			cfass@		ai7.org								
6.	Trade/Oc	cupation	: Weld	er									
7.	No. Empl	loyees: _		No. Appr	entices: _	19	No. Journ	neyworker	s: _/()(	8. Ratio: 1	:1;1:3		
	DOT Code: 862381030 10. Length of Program: 60 months  1. Apprentice Probationary Period: 12 months 12. Work process: Standard or Revised \( \square\$												
11.	Apprent	ice Prob	ationary P	enod:	3 30	hou			-				
13.	Minimur	n Journe	yworker F	Rate: \$	<u></u> !	per		14. Effec	ctive Date	of Wages: 05/0	71/2022		
15.	Apprent	ice wage	progress	ion for ea	ch period	– in mont	hs (M) or	hours (H)					
	1	2	3	4	5	6	7	8	9	10			
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	45%	55%	65%	75%	90%								
16.	The spo	onsor agi	rees to co	mply with	the provis	sions on t	his side a	nd on the	reverse o	f this agreement.	·····		
17.	7. Choco to 10 5/17/22 18. Eller 5/17/22												
17.	Signature of Official Sponsor Representative Date Signature of Union Representative Date												
	John	Mila	- HIH.T	raining	J.CHOMC101	5/17	22 E	dund	hoden	1. Business M	Onager Loca 17		
	Sethi	Vyall	Name a		polin	Hor			Print Nar	ne, Title, and Unio			
		1	V K	The contract of the contract o	$\mathcal{N}$	·· •				1	-12/22		
19.	9. Signaturé New York State Department of Labor Date										Date		
	NYS Department of Labor												

**Apprentice Training** 

AT 10 (4-16)

MAY **31** 2022

Approved Contingent Upon Passing Probation

Central Office