



# Lamont Engineers

ENGINEERS • PLANNERS • FACILITY OPERATIONS

*Dedicated to Service... Committed to Excellence*

April 27, 2026

Hon. Lisa Ramundo, Commissioner  
County of Albany – Department of Public Works  
449 New Salem Road  
Voorheesville, New York 12186  
Email: [Lisa.Ramundo@albanycountyny.gov](mailto:Lisa.Ramundo@albanycountyny.gov)  
Ph: (518) 765-2055

RE: Albany County Department of Public Works  
RFB 2026-057 - Coeymans Subdivision – New Salt Shed  
Contract No. 1 – General Construction – Bid Award Recommendation

Dear Commissioner Ramundo:

Bids were received for the subject Request for Bids (RFB) on April 23, 2026 for the construction of a new Salt Shed at the County Department of Public Works Coeymans Subdivision. A total of three (3) bids were received for Contract No. 1 – General Construction. The apparent low bidder is WM J Keller & Sons Construction Corp. of Castleton, New York with a total base bid price (including 10% contingency) of \$951,181.00. The next highest bid price was \$995,780.50, and the third bid was \$1,193,500.00. The relative price difference between the two lowest bids indicates that the low bid is competitive and reflective of the true cost of the work.

In processing the low bid for Contract No. 1, Lamont Engineers, P.C. contacted the apparent low bidders' references in addition to the low bidder. The low bidder's references all indicated favorable experiences, and ability to complete the proposed work. Based on our experience with the low bidder, WM J Keller & Sons Construction Corp. has successfully completed projects of similar scope in the past for Albany County. Additionally, the low bidder has successfully completed projects of similar scope in the past that have been bid by Lamont Engineers, P.C. for communities across eastern New York. The apparent low bidder also indicated that they are aware of the various County Requirements for the project, including compliance with County Minority-Women's Business Enterprise requirements and County Apprenticeship Training Program Requirements.

Based on the low bidder's favorable references, and the low bidder's success in having completed projects for both Albany County and Lamont Engineers, P.C. in the past, we

Hon. Lisa Ramundo, Commissioner  
RFB 2025-057 – Coeymans Subdivision – New Salt Shed  
April 28, 2026  
Page 2 of 2

recommend award of Contract No. 1 – General Construction to WM J Keller & Sons Construction Corp. for the bid price submitted.

As always, should you have any questions, please do not hesitate to contact me: (518) 929-7838.

Sincerely,

A handwritten signature in black ink, appearing to read 'JP', with a stylized flourish extending to the right.

Jason Preisner, P.E.  
Principal Engineer  
Lamont Engineers, P.C.