

DIGITAL EVIDENCE MANAGEMENT PROGRAM OPTIONS

Albany County Office of the Alternate Public Defender

Axon Enterprise, Inc. (Corporate Headquarters)
17800 North 85th Street
Scottsdale, AZ 85255
Erin Dallas
901.620.9713
edallas@axon.com
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August 28,
Thank you for your interest in
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increase in digital evidence, the discovery
[illegible] distributed [illegible] trial source





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Thank you for your interest in our centralized Digital Evidence Solution, Axon Justice Premier. With Axon Justice, attorneys are empowered to focus on pursuing justice rather than performing tedious administrative tasks.

A discovery mistake can lead to dismissed cases, delayed justice, and possibly sanctions. With the increase in digital evidence, the discovery process can be time-consuming and complex with digital evidence distributed across multiple sources. You must confirm what evidence has been reviewed, what has been disclosed, if there is any new evidence, and the list goes on. Justice Premier allows your staff to review evidence quicker by spending less time managing, viewing, and preparing evidence for trial.

We are excited to present this proposal for your review. Included is a detailed summary of what you will be receiving as an Axon Justice Customer, including software functionality and support.

Regardless of where your evidence is coming from, your office will have the tools needed to receive all forms of digital evidence from anywhere. This proposal will highlight the primary functions of a digital evidence management system:

- Digital Evidence Ingestion
- Retention & Security
- Digital Evidence Review with Case Management System Integration
- Disclosure

Thank you for considering partnering with the Axon Justice Team. We look forward to working with your office to help bolster your current workflows by joining our technology—designed specifically for prosecutors and public defenders—with your personnel.

Please feel free to address any comments, questions, or concerns with me.

Best regards,

Erin Dallas | Axon Justice Solutions
901.620.9713 | edallas@axon.com

P.S. We can launch your instance evidence.com within 45-60 days of signing.

DIGITAL EVIDENCE MANAGEMENT PROPOSAL

EVIDENCE INGESTION

To effectively take in evidence from multiple partners, we realize that we will have to accommodate differing requirements from each of your law enforcement partners. Some may have Axon products, some may not. For this reason, we will provide you with a suite of solutions to take data from all sorts of different sources.

- Law Enforcement customers of Axon seamlessly “partner share” their complete digital evidence case file from their evidence.com to your Axon Justice Account without any download or upload requirements.
- For non-Axon LE agencies, we will provide a tailored ingestion solution using various options to fit the needs of the individual agency in question.
- Staff has multiple ways to upload digital evidence.
- Axon Community Request to allows you to send anyone a secure link via email or text to upload digital evidence. Allowing your staff to avoid driving to pick up files or sharing their email/mobile number. This evidence is scanned for viruses and can be automatically loaded to the case with a secure chain of custody.

RETENTION & SECURITY

You own your data and can set retention policies specifically for your office. Axon does NOT have access to your instance of evidence.com and cannot review/access your digital evidence. Unlimited secure cloud storage gives your office a centralized and secure location for all digital evidence. Unlimited cloud storage ends the days of hunting down critical emails, documents and files across USB drives, CDs/DVDs and hard drives because archiving digital evidence is not required.

- Store all digital evidence, regardless of file type, in one secure location. Axon utilizes Microsoft Government Cloud, housed entirely in the continental US. Replication for disaster recovery is also included.
- Cloud-based storage allows your attorneys to access digital evidence wherever their work takes them.

- Trace every piece of evidence to the accused, docket number, and other data sets through a detailed audit log.
- Management has a detailed audit log of all user activity.

DIGITAL EVIDENCE REVIEW with CMS INTEGRATION

Justice Premier was built from the ground up to empower you to review more evidence in less time. All new evidence uploaded will be marked “New” to the office and separately to the user. Confidently know the status of every piece of digital evidence at-a-glance - so nothing falls through the cracks.

AI Transcription

- Our constantly improving Transcription tool creates accurate video and audio transcription within minutes. Supported languages include English, French, and Spanish. Transcribe any file up to 16 hours in under 10 minutes.
- Transcripts are editable and time-synched to the video. Side-by-side transcript/video dramatically reduces review time.

3rd Party Video Playback

- Reviewing video evidence can be difficult because it is often sent to you in proprietary formats. This typically requires time to find the digital player and then install a custom player to view files. With Axon, we handle finding the custom player and allow users to simply press play without additional steps required.
- Upon ingest into your account, approximately 96% of proprietary video formats will be transcoded and viewable without the proprietary player.
- Extract files into an MP4 to download, share, redact, and transcribe these assets just as you would any MP4 video file.
- Multi-Cam Video Playback
- Multi-cam playback allows videos that were recorded by different cameras, but in the same location and time, to be found and viewed together. Axon then automatically time-synchs these video files so users can view up to four different angles at the same time.
- After the views are chosen and synched, users can extract a single file that contains all 4 views in one. This is extremely helpful for increasing situational awareness when presenting to the jury.



Redaction Assistant

With just a few clicks, automated redaction masks for faces, license plates, computer screens, and PDF's with the click of a button. Additional features include video editing features such as muting audio and highlighting videos.

Work Product Tools

- Track court, attorney, and law enforcement case numbers as well as accused names and other metadata relevant to your office.
- Create custom tags for organizing evidence.
- Create folders and subfolders within cases as well as case-level notes.

Case Management Integration

- System to System integration with the office's potential case management system, for example Karpel, Matrix, Tyler, PDCMS, etc.

Axon Investigate

- Axon Investigate provides a fast and forensically-sound solution to video evidence challenges. This is a separate local product install and is formerly known as Input-Ace.
- Add automated on-screen text.
- Embed video in PDF narrative reports.
- Provide additional clarity.
- Uncover hidden information.
- Create a multi-cam view with different camera types.
- Check advanced metadata, identify areas of compression, calculate speed, and more.

DISCLOSURE

Effectively manage the discovery process along with full integration into digital files on Axon Evidence.

- All user activity is recorded in an audit trail to ensure the chain of custody and evidence authenticity.
- No cost sharing of evidence with the prosecution, defense, outside counsel, or other stakeholders.
- Visibility into what's been shared, with who, and when.

Discovery Portal

- Premier Discovery Portal includes discovery portals for private defense attorneys; allowing them to receive evidence in the cloud, review, download, and store for a limited time. Premier includes free instances for defense partners to use to receive evidence in the cloud, review, download, and store it for 30 days.
- Independently of the public defender's office, private defense attorneys may acquire additional or permanent storage, multi-cam, transcription, and other features available with a Justice Premier subscription.

DEDICATED JUSTICE PRODUCT TEAM SUPPORT

We are dedicated to making sure our Axon Justice Customer Launches go smoothly and you are given adequate support to make this DEMS system a success. Our dedicated team has spent years working as prosecutors or with prosecutors and public defenders.

- The Justice Implementation team includes a former Detroit Assistant DA that speaks nationally about digital evidence and a former Broward County Digital Evidence Manager that created policies used across Florida and other jurisdictions.
- Full-service training, on-site and remote, will be coordinated with your office to determine the best mechanisms for educating your staff and assisting with workflows.
- Axon's industry-leading free 24/7 customer support based in Scottsdale, Arizona.



PRICING

\$247,474.40 Ten-Year Justice Premier Enterprise Solution for 17

- Admin & End User Training (virtual)
- Includes all features mentioned above
- Implementation is a payment of \$5,000 that is included in Year 1

Year 1	\$ 25,195.92
Year 2	\$ 21,003.76
Year 3	\$ 21,843.91
Year 4	\$ 22,717.67
Year 5	\$ 23,626.37
Year 6	\$ 24,571.43
Year 7	\$ 25,554.28
Year 8	\$ 26,576.46
Year 9	\$ 27,639.51
Year 10	\$ 28,745.09
Total	\$ 247,474.40

DEDICATION TO CUSTOMER SUPPORT

Once a solution is delivered, most agencies are left asking, what's next? Axon has you covered. We are committed to providing the Albany County Office of the Alternate Public Defender with post-sales and post-deployment support. Whether that be troubleshooting assistance, technical support, additional training, consulting advice, or help with exchanging and returning equipment, our dedicated team is here for you. Through regular communication, our knowledgeable staff can offer the support you should expect from a service provider. This support includes access to:

- ▶ **24/7 CUSTOMER SUPPORT** – Axon's full customer support division available via live phone support, 24 hours a day, seven days a week.
- ▶ **PROFESSIONAL SERVICES** – Experienced and skilled personnel who are involved in the implementation, development, deployment, management, and support of your Axon program.
- ▶ **SALES ENGINEERS (SE)** – SEs own the technical aspects of the sales process and have the technical mindset which allows them to understand complex systems and solve intricate challenges involving hardware, software, and network issues.
- ▶ **CUSTOMER SUCCESS MANAGERS** – Dedicated Axon personnel assigned per office who communicate important operating system/software updates, identify day-to-day bugs, and address general issues, as well as fulfill hardware refreshes and deployment of new equipment, conduct quarterly business reviews with customers, and identify important customer feature requests.
- ▶ **SUBJECT MATTER EXPERTS (SME)** – SMEs have vast experience in Axon products and an understanding of the complex issues that affect public safety around the world.
- ▶ **ECOMMERCE** – Axon's online store available to clients for an expedited purchasing experience on smaller orders
- ▶ **CONSULTANTS** – Part-time expert consultants, made up of retired criminal justice leaders, who deliver service on smaller projects and serve as additional resources on large projects.
- ▶ **AXON'S EXECUTIVE TEAM** – A leadership team with broad business and technology experience
- ▶ **CURRENT CLIENT EXPERIENCE** – Reference information provided by our current clients to demonstrate our experience working with agencies of similar size and scope of work.
- ▶ **ACCOUNT MANAGEMENT HELP** – Available assistance when issues arise with an agency's account.
- ▶ **LUNCH AND LEARNS** – Short informational sessions to share knowledge across and within different disciplines at Axon.
- ▶ **LEARNING AND DEVELOPMENT** – Ongoing training courses that cover and promote proper software and hardware use and compliance.

Our goal is to provide the agency with the necessary assistance to help make the most of the solutions you count on every day. With a network of resources dedicated and designed to meet the needs of attorneys and their staff, Axon is here to help.



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