

**William F. Murphy Jr.**

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Professional Experience

**DCG Development Co.**

1994 - Present

Real estate development and property Management Company headquartered in Clifton Park, NY. Developer and owner operator of multi family residential (3000 units), commercial office (500,000 SF), industrial warehouse 140,000 SF, commercial retail (750,000 SF) and 4 Hilton Branded Hotels. All primarily in Saratoga County.

***Vice President and Controller (CFO).***

- Responsible for all project development construction and permanent financing.
- Primary negotiator of real estate purchase and sale agreements as well as leases.
- Responsible for all financial reporting and tax compliance.
- Primary liaison with general counsel and independent accounting firm.
- Primary risk manager, human resource coordinator and employee benefits manager

**Four Winds Hospital**

1991-1994

Privately owned 120+ bed inpatient psychiatric hospital located in Saratoga Springs, NY.

***Director of Finance.***

- Responsible for budget development and financial reporting.
- Developed models illustrating results of operating and financing alternatives.
- Negotiating significant increases in reimbursement rates from Governmental (Medicare & Medicaid) and private (Blue Cross) insurance payers.

**Galesi Group**

1987 – 1991

Real estate developer of a variety of projects ranging from “for sale” real estate, hotel & resort, commercial office buildings and industrial space at various locations primarily in the Northeast.

***Senior Vice President of Finance.***

- Responsible for project management and financing of “for sale” resort townhome property in Lake George (Top of the World).
- Responsible for operational management of Manchester Center Vermont resort hotel (The Equinox), golf course and “for sale” luxury townhouse project.
- Participated in negotiation of joint venture / sale agreement with Guinness Corporation for the Vermont resort.

**Good Samaritan Center**

1984 – 1987

Not for profit 120 bed skilled nursing facility (Child's Nursing Home), specialty inpatient / ambulatory surgery hospital (Child's Hospital) and home for the well aged (Nelson House) sponsored by the Episcopal Diocese of Albany located in Albany, NY

***Chief Financial Officer***

- Responsible for all financial accounting and regulatory reporting (cost reports).
- Oversaw business office operation (patient billing and collection) as well as purchasing and payroll.
- Primary staff liaison to Board of Managers on all financial matters.

**KPMG (Peat Marwick)**

1976 -1984

International financial audit, accounting, tax and management consulting firm. One of the "Big Eight". Albany office staff of approximately 75 professionals plus administrative support staff.

***Senior Manager – Audit***

- Lead teams of professional accountants in conduct of audits leading to expression of opinions (Accountants' Report) of the fairness of financial statements.
- Developed financial accounting expertise in a variety of industries including real estate, manufacturing, health care, railroads and banking.
- Certified Public Accountant (CPA) licensed in NY in 1979. Currently inactive.

Education**University of Notre Dame**

1972 -1976

Bachelor of Business Administration with Major in Accountancy.

Personal

- Married for 46 years to Julia Laird Murphy. 5 children. 10 grandchildren.
- Former Albany area director of CYO basketball program under the auspices of the Roman Catholic Diocese of Albany.
- Varsity high school basketball official (retired).
- Past member, treasurer, president of a variety of volunteer organizations.