



Lamont Engineers

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November 7, 2022

Hon. Lisa M. Ramundo, Commissioner
Albany County Department of Public Works
449 New Salem Road
Voorheesville, New York 12186

RE: RFB: 2022-073 – Berne Salt Shed Foundation Construction Project
Bid Award Recommendation

Dear Commissioner Ramundo:

The Albany County procurement office received bids for the subject RFB on November 3, 2022. Per the attached bid tabulation, a total of six (6) bids were received for the construction of a new cast-in-place concrete salt shed foundation at the Berne DPW Subdivision. Based on the bids received, the apparent low bidder was Eagle Associates of Cazenovia, LLC. Following a review of the bids, Eagle Associates was unable to supply the county with documentation that they have a NYSDOL approved apprenticeship program as is required by the bid documents and is required to be submitted with the bid. As such, the bid from Eagle Associates was ultimately rejected because they could not provide this documentation. The next apparent low bidder was Gallo Construction Corporation of Watervliet, NY.

Lamont Engineers, P.C. contacted Mike Gallo of Gallo Construction Corporation to confirm that all aspects of the scope of work were accounted for during preparation of the bid. Based on this conversation, the low bidder understood the scope of work, project timeline, and accounted for these items during the preparation of the bid.

Lamont Engineers, P.C. also reached out to the apparent low bidder's references that were provided on the bid forms submitted. We selected three (3) references at random from the list provided, and were able to reach all three (3) references. The references indicated satisfactory and on-time work for projects of similar scope that were completed. Additionally, all the references contacted indicated that they had positive experiences regarding contract and construction administration (bonds, certified payrolls, change orders, etc.). It is noted that based on the references contacted, and the types of projects completed, it is our opinion that Gallo Construction Corporation has the expertise to complete the work.

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Based on our correspondence with the contractor, the favorable references received, we recommend award of the work for the Berne DPW Subdivision salt shed foundation to Gallo Construction Corporation of Watervliet, NY.

As always, please feel free to contact me with questions: (518) 929-7838.

Sincerely,

A handwritten signature in black ink, appearing to read "JP", is centered below the word "Sincerely,". The signature is written in a cursive style with a horizontal line extending to the right.

Jason Preisner, P.E.
Associate Principal Engineer
Lamont Engineers, P.C.