



## Quote

### MOTION INDUSTRIES

12 JUPITER LANE  
ALBANY, NY 12205  
PHONE : 5184381771  
FAX : 5184381199

**Date:** 10/31/23

Note: Due to recent volatility of raw materials, price and delivery are subject to change based on availability at time of order.

Requests for statutory and regulatory documentation (REACH, RoHS, California Prop 65, Conflict Minerals, Certificates of Conformance, Safety Data Sheets, and other applicable compliance documents) for the product(s) in this order must be communicated by the customer to the Motion Industries, Inc. sales representative at the time the order is placed. Motion Industries, Inc. cannot accept requests for these documents after completion of the sale.

**To:**

DEPT OF PUBLIC WORKS  
COMM DARRELL DUNCAN  
449 NEW SALEM RD  
VOORHEESVILLE, NY 12186  
PO: RFQ  
Sourcewell Contract # 091422-MII

**Quote Number:** NY04 - 0000699139  
**Customer RFQ:** RFQ  
**FOB:** FOB ORG,FRT PP&ADD  
  
**Order Sent By:** JANINE  
**Payment Terms:** 1% 10TH & 25TH NET 30  
**Delivery:** STOCK UNLESS NOTED

DIRECT SHIP

CARRIER: UPS GROUND SERVICE

UNIFORMED SERVICES					
Description	Manufacturer	Quantity	Unit	Unit Price	Amount
LINE ITEM: 001					
WVMBM- 3LP		1	EA	\$11,176.470	\$11,176.47
EST 4 WEEK LEAD TIME					
ITEM NO: 99999999	MISC. 00111				
Expected Date:					
FREIGHT:	1,250.00				
TRUCK-MOUNTED MESSAGE SIGN WITH LARGE DISPLAY					
MATRIX DISPLAY: 12 VARIABLE FONTS, FULL RANGE OF MUTCD					
GRAPHICS, WEATHER-RESISTANT ALUMINUM CABINET, POWDER-					
COATED FLAT BLACK, LEXAN® WINDOW, STAINLESS STEEL HINGES					
TOUCHSCREEN CONTROLLER: CAPACITIVE 7 TOUCHSCREEN					
CONTROLLER, FULL-COLOR TOUCHSCREEN DISPLAY, MULTI-LEVEL					
PASSWORD PROTECTION, NTCIP COMPLIANT, EASY TO USE					

BUYER UNDERSTANDS AND AGREES THAT GOODS PRESENTED TO BUYER PURSUANT TO THIS INVOICE ARE BEING TENDERED CONTINGENT UPON BUYER'S AGREEMENT TO ALL OF MOTION'S TERMS AND CONDITIONS RELATED TO SALES. MOTION'S TERMS AND CONDITIONS ARE AVAILABLE AT THE MOTION BRANCH OR AT WWW.MOTION.COM. BUYER'S ACCEPTANCE OF THE DELIVERY OF THE GOODS SHALL CONFIRM BUYER'S AGREEMENT TO ALL OF MOTION'S TERMS AND CONDITIONS.

Description	Manufacturer	Quantity	Unit	Unit Price	Amount
SUB TOTAL:					\$11,176.47
FREIGHT:					\$1,250.00
SALES TAX:					\$0.00
TOTAL: USD					\$12,426.47
<p>Want to view inventory and place orders on-line? Motion.com can meet your needs. Register On-line at <a href="http://www.Motion.com">www.Motion.com</a>.</p>					

BUYER UNDERSTANDS AND AGREES THAT GOODS PRESENTED TO BUYER PURSUANT TO THIS INVOICE ARE BEING TENDERED CONTINGENT UPON BUYER'S AGREEMENT TO ALL OF MOTION'S TERMS AND CONDITIONS RELATED TO SALES. MOTION'S TERMS AND CONDITIONS ARE AVAILABLE AT THE MOTION BRANCH OR AT [WWW.MOTION.COM](http://WWW.MOTION.COM). BUYER'S ACCEPTANCE OF THE DELIVERY OF THE GOODS SHALL CONFIRM BUYER'S AGREEMENT TO ALL OF MOTION'S TERMS AND CONDITIONS.



# QUOTE

5870 Tennyson Street, Arvada, Colorado 80003  
303-427-5700 | Fax 303-427-5725 | sales@wanco.com

FOR: John Carney  
Health & Safety Coordinator  
Albany County Dept. of Public Works  
449 New Salem Road  
Voorheesville, N.Y. 12186

QUOTE NO.:  
TODAY'S DATE: 10/24/2023  
QUOTE EXPIRES:

WANCO CONTACT	SHIPPING METHOD	SHIPPING TERMS	DELIVERY DATE	PAYMENT TERMS	DUE DATE
Jeff Hilliard	Flat Bed	FOB Denver	TBD	Net 30	TBD

SPECIAL INSTRUCTIONS

QTY	ITEM NO.	DESCRIPTION	UNIT PRICE	LINE TOTAL
2	WVMBM-3LP	Truck-Mounted Message Sign with Large Display <b>Matrix Display:</b> 12 Variable Fonts, Full Range of MUTCD Graphics, Weather-Resistant Aluminum Cabinet, Powder-Coated Flat Black, Lexan® Window, Stainless Steel Hinges <b>Touchscreen Controller:</b> Capacitive 7" Touchscreen Controller, Full-color Touchscreen Display, Multi-level Password Protection, NTCIP Compliant, Easy to Use 2 Year Wanco Manufactured Electronics Warranty	\$12,400	<del>\$24,800</del>
SUBTOTAL				<del>\$24,800</del>
FREIGHT \$1,000.00				<del>\$2,000.00</del>
TOTAL				<del>\$26,800</del>

~~\$26,800~~  
\$13,400.00

To ensure prompt processing of your accepted quotation, please sign below and return this form to your Customer Service Representative.

I hereby accept this quotation: \_\_\_\_\_  
Signed Date

Please print name: \_\_\_\_\_ PO or Ref. # \_\_\_\_\_

Quotation prepared by: Jeff Hilliard \_\_\_\_\_

THANK YOU FOR CONSIDERING WANCO  
Driving traffic safety for 25 years.

## Tashjian, Christine

**From:** Carney, John  
**Sent:** Wednesday, November 1, 2023 11:39 AM  
**To:** Tashjian, Christine  
**Subject:** FW: Your MSC Quote - Cust Ref #TRUCK MTD SIGN

I replied and asked about pricing for just for one sign.

**From:** BRANCHSPR@mscdirect.com <BRANCHSPR@mscdirect.com>  
**Sent:** Wednesday, November 1, 2023 11:24 AM  
**To:** pyckoc@mscdirect.com; Carney, John <John.Carney@albanycountyny.gov>  
**Subject:** Your MSC Quote - Cust Ref #TRUCK MTD SIGN

# MSC

## QUOTE

VENDOR ID 1000006580 /PC69878

**Order Online** ▶

### Notes

Good morning John,  
We will look forward to hearing from you.  
Best regards,  
Cathy Pycko

### Quote # 27724685

**Customer Reference #** TRUCK MTD SIGN  
**Quoted by:** V08 CATHY PYCKO\* CHP  
**Phone:** 800-752-7505  
**Expiration Date:** 11/30/2023  
**Number of lines:** 2  
**Quote total:** \$27,860.00

### Customer Info

**Contact:** JOHN CARNEY  
**Phone:** 518-447-5585

**Bill To:**  
ALBANY CNTY DEPT PUBLIC WORKS  
449 NEW SALEM RD  
VOORHEESVILLE, NY 12186

**Ship To:** 01761214  
ALBANY CNTY.DEPT.PUBLIC WORKS  
449 NEW SALEM RD  
VOORHEESVILLE, NY 12186

Line	Item#	Big Book® Page #	Qty	Unit Price	Ext. Price
1	83705434	none	2	\$12,930.00	\$25,860.00
Description: TRUCK MOUNTED MESSAGE SIGN WITH LARGE DISPLAY					
2	93479640	none	1	\$2,000.00	\$2,000.00
Description: FLAT BED TRUCK SHIPMENT QIA					
				Total Quote Value: \$27,860.00	

\$13,930.00

Thank you for allowing us the opportunity to quote your requirements.  
Quoted price will only be reflected on web in the shopping options section under quotes.

If you have any questions or concerns, please contact your local MSC Team toll-free at 800-752-7505 or email us at [customercare@mscdirect.com](mailto:customercare@mscdirect.com).

## Tashjian, Christine

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**From:** Carney, John  
**Sent:** Tuesday, October 31, 2023 2:15 PM  
**To:** Tashjian, Christine  
**Subject:** FW: **[\*\*External\*\*]**: RFQ

WW Grainger, declined to quote for the Wanco sign board.

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**From:** Carney, John  
**Sent:** Friday, October 27, 2023 3:11 PM  
**To:** Cook, Stacie <[stacie.cook@grainger.com](mailto:stacie.cook@grainger.com)>  
**Subject:** RE: **[\*\*External\*\*]**: RFQ

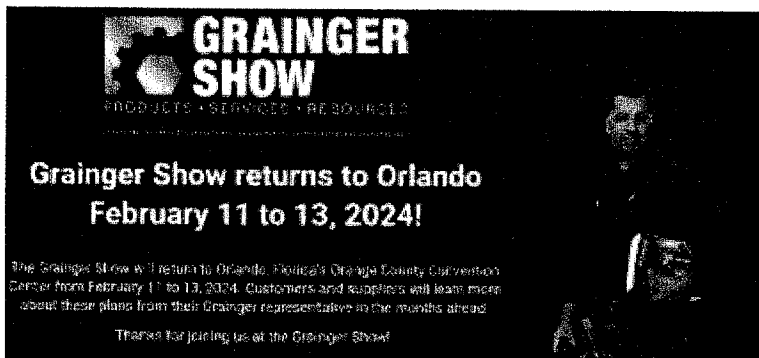
Ok. Thank you.

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**From:** Cook, Stacie <[stacie.cook@grainger.com](mailto:stacie.cook@grainger.com)>  
**Sent:** Friday, October 27, 2023 3:10 PM  
**To:** Carney, John <[John.Carney@albanycountyny.gov](mailto:John.Carney@albanycountyny.gov)>  
**Subject:** RE: **[\*\*External\*\*]**: RFQ

This is not an area we specialize in so we are declining to quote

Warmest regards,  
Stacie Cook  
Account Manager | Public Sector | W.W. Grainger  
Cell 838.250.4974 | [stacie.cook@grainger.com](mailto:stacie.cook@grainger.com)  
NYS Government Customer Support: (866) 299-8744  
35 Corporate Circle | Albany, NY 12203 | [www.grainger.com](http://www.grainger.com)



Questions? Please contact your Grainger Account Manager or Representative

