



Quote Number: 1739419
 Opportunity Number: 25136185
 Sourcwell Contract #: 110421-ALT
 Date: 1/6/2025

Quoted for: Albany County

Customer Contact:

Phone: / Email:

Quoted by: Kendra Eaton

Phone: / Email:

Altec Account Manager: Jack Burns

Sourcewell
Price

REFERENCE ALTEC MODEL		Sourcewell Price
LR856	Overcenter Articulating Aerial Device (Insulated)	\$211,359

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1			
2			
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	UTS1	UTS1 – Hydraulic chainsaw, pistol grip. Dual-spool (will work oneither an open center or closed center system) 15" cutting capacitystandard other lengths available.	\$2,297
2	TH2	TOOL HOLDER FOR POLE SAW. Attaches to Boom on Aerial Devices to Keep Tool Accessible and Out of Platform. Attaches to Boom by Means of Non-Conductive Straps and Buckles (Two (2) Pieces).	\$327
3	T45	TOOL HOSES. 8' of 3/8" Non-Conductive Red Hose with Clear Hose Guard on Both Ends. HTMA Couplers Installed Each End. One (1) set of Hoses Come with Vehicle when a Hydraulic Upper Tool is Ordered.	\$292
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
SOURCEWELL OPTIONS TOTAL:			\$214,275

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY		\$0
4	BODY & CHASSIS ACC		\$0
5	ELECTRICAL		\$0
6	FINISHING		\$0
7	CHASSIS	M2-106	-\$16,400
8	OTHER	Altec MY Price Adjustment 2025	-\$14,710
OPEN MARKET OPTIONS TOTAL:			-\$31,110

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$183,165.00
Delivery to Customer: \$2,526.00
Estimated Taxes (Delivery non-taxable):
5yr TLME \$7,460.00
5 year annual PM/dielectric testing including travel \$7,981.00
Sentry Training- 5 associates \$4,159.00
TOTAL FOR UNIT/BODY/CHASSIS: \$205,291.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: TBD Based on availability, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information