



DANIEL P. MCCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
WATER PURIFICATION DISTRICT
1 CANAL ROAD, SOUTH
ALBANY, NEW YORK 12204

REMITTANCE: 112 STATE ST., BASEMENT, ALBANY, NY 12207
PHONE: (518) 447-1611 FAX: (518) 433-0369
www.albanycounty.com

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ANGELO GAUDIO, P.E.
EXECUTIVE DIRECTOR

January 28, 2021

Hon. Andrew Joyce
Chairman
Albany County Legislature
112 State Street – Suite 710
Albany, New York 12207

Re: MEGA – Direct Energy Natural Gas Contracts

Dear Mr. Joyce

The Albany County Energy Advisory Group (EAG) acting as the County's agent to secure the purchase of low cost energy is requesting authorization to use the Municipal Electric and Gas Alliance (MEGA) program with Direct Energy Business for the purpose of purchasing natural gas. This agreement would provide a lower natural gas rate of \$3.539 per dekatherm on accounts utilizing current fixed daily pricing for the period of November 1, 2023 to October 31, 2024. As compared to the current rate of \$4.77 per dekatherm the cost savings for the contract term listed above is estimated to be \$127,522.98.

Similarly the agreement would provide a lower gas rate of \$3.491 for the accounts utilizing fixed monthly pricing for the period of November 1, 2024 to October 31, 2025. As compared to the current rate of 3.801 per dekatherm the cost savings for the contract term listed above is estimated to be \$18,139.96.

If you have any questions or concerns you may reach me at (518) 447-1617.

Sincerely,

Angelo Gaudio, P.E.
Executive Director

Enc. Direct Energy Contracts – Fixed daily pricing
Direct Energy Contracts – Fixed monthly pricing
MEGA endorsement letter
Purchasing Award Letter

cc: Dennis A. Feeney, Majority Leader
Rebekah Kennedy, Majority Counsel
Frank Mauriello, Minority Leader
Arnis Zilgme, Minority Counsel