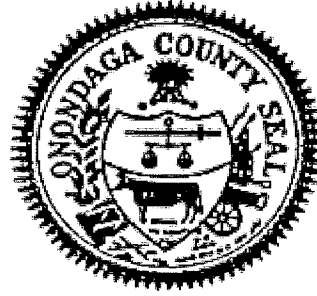


Date issued: December 28, 2023

COUNTY OF ONONDAGA
DIVISION OF PURCHASE
13TH FLOOR
421 MONTGOMERY STREET
SYRACUSE NEW YORK 13202
Blanket Price Agreement



Amendment to

NOTICE OF CONTRACT AWARD

COMMODITY/SERVICE:

072-08

Trucks – Heavy Duty Class 8
Cab – Chassis Type

CONTRACT PERIOD:

June 24, 2023 – June 23, 2028

BID REF. #

0010914

CONTRACT ID NO

VENDOR

5454

Diehl & Sons dba New York Freightliner

5455

Allegiance Trucks LLC

5456

Cady Brook Ent dba Mohawk Valley Freightliner

5457

Navistar Inc

5458

Kenworth Northeast Group

5459

Tracey Road Equipment

5460

Conway Beam Truck Group

5533

Fleet Maintenance Inc

NOTE: Hacker's Packers (Conway Beam) has an additional item - they are offering Galbreth Roll Off Bodies. Please see letter attached.

All other terms and conditions remain the same.



PO Box 178, Rt. 7, Harpursville, NY 13787
NY4040269
(607) 693-2064 • FAX: (607) 693-3520

Specialists in Refuse and Recycling Equipment.

Onondaga County Purchasing

We are listed on the Onondaga Contract as a supplier to chassis dealers. We would like to add Galbreath Roll Off Bodies to our list with a discount of 30% from list price. I appreciate your help and attention to this matter.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brent Hacker', written in a cursive style.

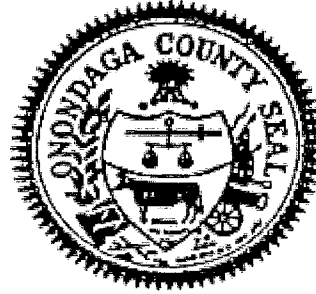
Brent Hacker

President

Hackers Packer's Inc.

Date issued: November 13, 2023

COUNTY OF ONONDAGA
DIVISION OF PURCHASE
13TH FLOOR
421 MONTGOMERY STREET
SYRACUSE NEW YORK 13202
Blanket



Amendment to

NOTICE OF CONTRACT AWARD

COMMODITY/SERVICE:

072-08 Trucks – Heavy Duty Class 8
Cab – Chassis Type

CONTRACT PERIOD:

June 24, 2023 – June 23, 2028

BID REF. #

0010914

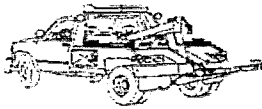
CONTRACT ID NO

VENDOR

5454	Diehl & Sons dba New York Freightliner
5455	Allegiance Trucks LLC
5456	Cady Brook Ent dba Mohawk Valley Freightliner
5457	Navistar Inc
5458	Kenworth Northeast Group
5459	Tracey Road Equipment
5460	Conway Beam Truck Group
5533	Fleet Maintenance Inc

NOTE: Diehl & Sons dba New York Freightliner has an updated list of body vendors.
Please find list attached.

All other terms and conditions remain the same.



TOWING EQUIPMENT OF NEW YORK

52 Swalm Street ~ Westbury, NY 11590

516-338-9333 ~ Fax: 516-338-0316

November 8, 2023

Doug Austin
Diehl's Truck World
129-01 Atlantic Ave
Queens NY 11418

RE-Onondaga Contract

To Whom It May Concern:

Tri State Towing Equipment of New York will agree to give you a 30% discount off our list price for all Miller Industries products. This discount is in relation to the Onondaga purchasing contract for 2023.

Feel free to call me with questions or comments.

Thomas M DeCillis

General Manager

List Body Vendors for Western Star:

Dejana Truck & Utility Equipment Co LLC

Henderson Products Inc

Viking Cives USA

Trius Inc.

Sanitation Equipment Corp.

Vasso Systems, Inc

Cliffside Body Corporation

Tri State Towing Equipment of New York

DIEHL & SONS INC.

List Body Vendors for Freightliner:

Dejana Truck & Utility Equipment Co LLC

Henderson Products Inc

Viking Cives USA

Trius Inc.

Sanitation Equipment Corp.

Vasso Systems, Inc

Cliffside Body Corporation

Tri State Towing Equipment of New York

DIEHL & SONS INC.

Doug Austin

From: Jonathan Reed <jonreedsystems@gmail.com>
Sent: Tuesday, November 14, 2023 11:00 AM
To: Doug Austin
Subject: Fwd: Onondaga Letter

----- Forwarded message -----

From: Jonathan Reed <jonreedsystems@gmail.com>
Date: Fri, May 5, 2023, 9:49 AM
Subject: Onondaga Letter
To: Reed Sales <sales@reedssystemsltd.com>

Subject Onondaga County Contract 2023 (Heavy Duty Class 8 Cab Chassis type w/ Sanitation and plow truck equipment and associated options.

To Whom It May Concern,

We are happy to be included as a sanitation and plow truck equipment vendor with your Onondaga County bid package.

Reed Systems LTD will be providing Loadmaster sanitation bodies, Reed Systems truck equipment and Buyers truck equipment

Reed Systems LTD will utilize a thirty percent (30%) discount from MSRP price list for Sanitation bodies, dump bodies and various equipment types for this contract.

Jon Reed
CEO
Reed Systems, LTD
(845) 239-1801



On Facebook? Head on over, check out some of our latest work and give us a LIKE!
<http://www.facebook.com/Reed-Systems-LTD-1703226363131588/>

Dejana Truck & Utility Equipment Co LLC

Henderson Products Inc

Viking Cives USA

Trius Inc.

Sanitation Equipment Corp.

Vasso Systems, Inc

Cliffside Body Corporation

Tri State Towing Equipment of New York

Reed Systems, LTD

DIEHL & SONS INC.

List Body Vendors for Freightliner:

Dejana Truck & Utility Equipment Co LLC

Henderson Products Inc

Viking Cives USA

Trius Inc.

Sanitation Equipment Corp.

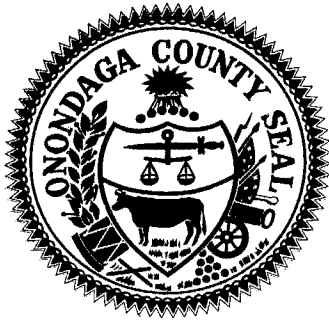
Vasso Systems, Inc

Cliffside Body Corporation

Tri State Towing Equipment of New York

Reed Systems, LTD

DIEHL & SONS INC.



**COUNTY OF ONONDAGA
DIVISION OF PURCHASE**

13TH FLOOR

**421 MONTGOMERY STREET
SYRACUSE NEW YORK 13202**

BLANKET PRICE AGREEMENT

NOTICE OF CONTRACT AWARD

COMMODITY/SERVICE:

072-08 Trucks – Heavy Duty Class 8
Cab – Chassis Type

CONTRACT PERIOD:

June 24, 2023 – June 23, 2028

BID OPENED:

May 3, 2023

BID REF. #: 0010914

RENEWAL:

Two (2) additional one (1) year periods

REFERENCE:


Supersedes Ref. #8996

DATE ISSUED:

June 8, 2023

INQUIRIES TO:

Tierza Sovocool, Buyer
315-435-3475

 COUNTY OF ONONDAGA DIVISION OF PURCHASE COMPUTATION OF BIDS 5/17/2023 0010914		TRACEY ROAD EQUIPMENT	FLEET MAINTENANCE INC	ALLEGIANC E TRUCKS	NAVISTAR INC	MOHAWK VALLEY FREIGHTLINER	BEAM MACK SALES	KENWORTH NORTHEAST	DIEHL & SONS
	FURNISH TRUCKS (HEAVY DUTY CLASS 8) CAB-CHASSIS TYPE W DUMP BODIES, SNOW PLOWS AND ASSOCIATED OPTIONS/ACCESSORIES:								
1	TOTAL PRICE FOR KENWORTH VEHICLES:	NB	NB	NB	NB	NB	NB	\$ 1,210,934.60	NB
								NAIB	
2	TOTAL PRICE FOR NAVISTAR/INTERNATIONAL VEHICLES:	NB	NB	NB	\$ 229,618.00	NB	NB	NB	NB
3	TOTAL PRICE FOR MACK VEHICLES:	NB	NB	NB	NB	NB	\$ 3,782,992.70	NB	NB
4	TOTAL PRICE FOR VOLVO VEHICLES:	NB	NB	NB	NB	NB	\$ 1,180,525.10	NB	NB
5	TOTAL PRICE FOR DENNIS EAGLE VEHICLES:	NB	NB	\$ 231,072.84	NB	NB	NB	NB	NB
6	TOTAL PRICE FOR FREIGHTLINER VEHICLES:	\$ 343,735.00	\$ 419,842.62	NB	NB	\$ 369,736.00	NB	NB	\$ 379,803.54
7	TOTAL PRICE FOR WESTERN STAR VEHICLES:	\$ 507,953.00	\$ 586,808.08	NB	NB	NB	NB	NB	\$ 540,289.44

*Please contact lowest price vendor first. If they do not have your required item(s), then contact second low vendor and so forth. Awarded comp sheet is on page 2 of this notice

<u>CONTRACT ID NO</u>	<u>VENDOR NAME & ADDRESS</u>	<u>PHONE NO & CONTACT</u>
5454	Diehl & Sons Inc dba New York Freightliner 129-01 Atlantic Avenue Richard Hill NY 11418 Vendor Code #41616	(cell) 917-418-5924 or (office) 918-846-8150 ext 118 No Fax Douglas Austin doug@nyfreightliner.com

- Diehl & Sons pricing pages and information directly follows awarded comp sheet.

DIEHL & SONS

DocuSign Envelope ID: CE602BF1-A8D9-4151-BF25-C32B6BE084DC

Page No. 28 of 33.

PRICING PAGES - FREIGHTLINER

1. Freightliner/Model: 114SD SFA PLUS

Total MSRP \$162,891.00

Discount from MSRP: 42.16 %

Price of vehicle \$94,216.15

Options - Discount from list (12% or better): 39.19 %

Options 20,000.00 x 39.19 %

Option pricing \$12,162.00

Total price of vehicle with options \$106,378.15

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Freightliner/Model: 114SD SBA PLUS

Total MSRP \$160,656.00

Discount from MSRP: 41.19 %

Price of vehicle \$94,481.79

Options - Discount from list (12% or better): 38.99 %

Options 20,000.00 x 38.99 %

Option pricing \$12,202.00

Total price of vehicle with options \$106,683.79

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

DIEHL & SONS INC.

PRICING PAGES - FREIGHTLINER (Cont'd)**3. Freightliner/Model: 108SD PLUS**Total MSRP \$128,045.00Discount from MSRP: 41.17 %Price of vehicle \$75,328.87Options - Discount from list (12% or better): 37.50 %Options 20,000.00 x 37.50 %Option pricing \$12,500.00Total price of vehicle with options \$87,828.87

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Freightliner /Model: M2-106 PLUSTotal MSRP \$108,730.00Discount from MSRP: 39.90 %Price of vehicle \$65,346.73Options - Discount from list (12% or better): 32.17 %Options 20,000.00 x 32.17 %Option pricing \$13,566.00Total price of vehicle with options \$78,912.73

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Freightliner Vehicles \$379,803.54

List Body Vendors for Freightliner:

Dejana Truck & Utility Equipment Co LLC

Henderson Products Inc

Viking Cives USA

Trius Inc.

Sanitation Equipment Corp.

Vasso Systems, Inc.

Cliffside Body Corporation

DIEHL & SONS INC.

PRICING PAGES - WESTERN STAR**1. Western Star/Model: 47X SF**Total MSRP \$227,753.00Discount from MSRP: 45.30 %Price of vehicle \$124,580.89Options - Discount from list (12% or better): 35.13 %Options 20,000.00 x 35.13 %Option pricing \$12,974.00Total price of vehicle with options \$137,554.89

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Western Star/Model: 47X SBTotal MSRP \$227,753.00Discount from MSRP: 45.20 %Price of vehicle \$124,808.64Options - Discount from list (12% or better): 30.15 %Options 20,000.00 x 30.15 %Option pricing \$13,970.00Total price of vehicle with options \$138,778.64

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

DIEHL & SONS INC.

PRICING PAGES – WESTERN STAR (Cont'd)**3. Western Star /Model: 49X SB**Total MSRP \$221,333.00Discount from MSRP: 45.19 %Price of vehicle \$121,312.62Options - Discount from list (12% or better): 38.98 %Options 20,000.00 x 38.98 %Option pricing \$12,204.00Total price of vehicle with options \$133,516.62

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Western Star /Model: 49X SFTotal MSRP \$221,333.00Discount from MSRP: 46.49 %Price of vehicle \$118,435.29Options - Discount from list (12% or better): 39.98 %Options 20,000.00 x 39.98 %Option pricing \$12,004.00Total price of vehicle with options \$130,439.29

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Western Star Vehicles \$540,289.44

List Body Vendors for Western Star:

[illegible]

DIEHL & SONS INC.

DAIMLER

William T. Hoelscher
Business Development Mgr
8163 Crossgate Ct N
Dublin, OH 43017
Mobile: (440) 725-1341
william.hoelscher@daimlertruck.com

May 15, 2023

Onandaga County Division of Purchasing
John H Mulroy Civic Center 13th Floor
421 Montgomery St.
Syracuse, NY 14617

To Whom it May Concern:

This letter will serve as verification that Diehl & Sons, Inc., doing business as New York Freightliner located at 129-01 Atlantic Avenue, Richmond Hill, NY is an authorized Freightliner, Western Star and Detroit Diesel dealer in the State of New York. They are authorized to sell new Freightliner and Western Star trucks in addition to sales of genuine Freightliner, Western Star and Detroit Diesel replacement parts and are authorized to perform warranty service on these brands.

If you have any questions regarding this matter, please contact me at (440) 725-1341.

Sincerely,



William Hoelscher

Dejana Truck & Utility Equipment Company, LLC.
500 Pulaski Rd. Kings Park, NY 11754
ph: 631.544.9000 fax: 631.544.0942

DEJANA[®]
Truck and Utility Equipment

To: Diehl's Truck World
Attn: Doug Austin
129-01 Atlantic Ave
Richmond Hill, NY 11418

May 16, 2023

RE: Onondaga County Contract Bid Ref: 0010914

Dear Mr. Austin,

Dejana Truck & Utility Equipment Co. LLC agrees to offer your customers a 30% off of the current list pricing of our product line in reference to the Onondaga County 2023 contract.

Thank you for the opportunity.

Regards,

Patrick Clark
Director of Fleet Sales
Dejana Truck & Utility Equipment Co, LLC
631-432-0434

www.dejana.com



May 15, 2023

TO: Doug Austin
Diehl's Truck World
129-01 Atlantic Ave
Queens NY 11418

RE: Onondaga County Contract Bid Ref: 0010914

Dear Mr. Austin,

Henderson Products Inc. agrees to offer your clients a 30% discount off of the current list pricing of our full product line, MG bodies and Swap loader hook lifts in reference to the Onondaga co 2023 Contract.

Thank you for the opportunity to work with you and your company.

Regards,

Mark Kough/Sales Manager
Henderson Products,
PH: (716)-481-6403



April 26, 2023

NY Freightliner

Re: Onondaga County Bid 10914

Mr. Austin,

Thank you for your interest in utilizing Viking Cives USA as a subcontractor for Onondaga County Bid #10914. This letter is to confirm our commitment to your organization for the duration of the contract.

Viking will offer a minimum 30% discount on all equipment (plows, wings, bodies, sanders, etc) with bodies to include:

- Rack bodies
- Tank bodies
- Service bodies
- Utility/Bucket bodies
- Wrecker bodies/rollbacks
- Emulsion bodies
- Dump bodies
- Van bodies/reefer bodies
- Utility bodies
- Hook lift bodies
- Attenuator bodies
- Sander/Spreaders
- Interchangeable body systems
- Combination bodies

If you have any questions, please feel free to contact me at any time.

Sincerely,

A handwritten signature in black ink, appearing to read "Cory G. Bearor", written in a cursive style.

Cory G. Bearor
Regional Sales Manager
Viking Cives USA

14331 Mill Street • Harrisville, NY 13648 • Tel (315) 543-2321 Fax (315) 543-2366





TRIUS inc.

458 JOHNSON AVENUE • PO BOX 158 • BOHEMIA, NY 11716
631.244.8600 • FAX 631.244.8661
www.triusonline.com



March 15, 2023

Attn: Mr. Doug Austin,

Re: Onondaga County Bid No. 10914

Dear Doug,

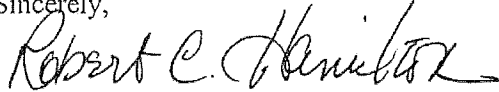
Please accept this letter as Trius inc.'s formal request to provide equipment and pricing for use in the above referenced contract. We are pleased to offer a minimum discount of 30% off any of our product lines.

Trius is a full service and factory authorized distributor of municipal equipment in NY State representing the following equipment manufacturers:

Galion/ Godwin /R/S, Good Roads ----Dump Bodies, Salt Spreaders, Snow Plows and Hitches
Hi/ Way/ New Leader ----Dump Bodies, Salt Spreaders, Combination Dump Body/Spreaders
Air-Flo Manufacturing ---Refuse Bodies, Combination Dump Body/Spreaders, Salt Spreaders
Tymco --- Street Sweepers
Vac-Con ---Combination Vacuum/ Sewer Jets, Hydroexcavation Equipment, Sewer Jet Rodders
Vanair ---Mobile power Solutions (Air and electric)
Aebi-Schmidt (MB division) --- Paint Machines
Aebi-Schmidt (MB Airport division) ---Runway brooms, Runway Blowers, Runway Plows
Aebi-Schmidt (Swenson division) Combination Dump Body/ Material Spreaders, Salt Spreaders
Alamo Group (Wausau and Henke divisions) ---Snow Plows, Wing Plows and Plow Hitches
Alamo Group (Tyler Ice) Roadway and Runway Mobile Ice Control
Tiger Mower --- Truck-mounted and Self -propelled Mowing Equipment
KMI --- Truck-Mounted and Tow Behind Asphalt Storage Solutions
Varitech --- Liquid De-Icing and Anti-Icing Solutions
GRT Utilicorp ---Guardrail Post Pounders
Maintainer --- Basin Cleaning Cranes, Stick Booms and Heavy-Duty Service and Utility Bodies
J & J Bodies --- Custom Dump Bodies
LiftMoore ---Service Cranes
Omco --- Street Flushers and Mobile Brine Applicators
Cementech --- Volumetric truck-mounted cement mixers
Stellar --- Hooklift Mechanisms
Ace --- Solid Waste Solutions (Cart Dumpers
Armlift --- Aerial devices
Axion --- Aerial Lift Devices

TSE --- Mechanical Rodding Machines, Cable Cutter/ Scrappers
Warren Manufacturing --- Dump Bodies, Sewerage Bodies, Dump Trailers
Rotobec --- Knuckle Booms
Elliot --- Stick Booms
Redding --- Utility and Service Bodies
Bosch RexRoth --- Central Hydraulic Systems
Force America --- Central Hydraulic Systems
Certified Power --- Central Hydraulic Systems
Trius Inc. --- Custom Hydraulic Solutions
Allied Mobile Systems --- Central Hydraulic Systems
Anthony Liftgates --- Hydraulic and Electric Liftgates
Aero/ Pioneer/ U.S. Tarp and Pull Tarp --- Tarp Manufacturers

Sincerely,

A handwritten signature in black ink that reads "Robert C. Hamilton". The signature is written in a cursive, flowing style with a long horizontal stroke at the end.

Robert C. Hamilton, Exec VP
Trius Inc.

SANITATION EQUIPMENT CORP.

80 Furler Street

Totowa, NJ 07512

PHONE: 973-837-8915 FAX: 973-837-8919

March 25,2023


RE: Freightliner/Onondaga County

To Whom It May Concern;

Sanitation Equipment Corporation would like to be included in the New Contract. We agree to supply new price lists and offer a 30% discount off list. We represent Leach, Labrie, and Wittke refuse and recycling Truck bodies.

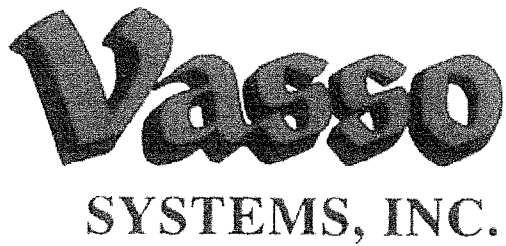
If you have any questions please do not hesitate to contact me

Respectfully Submitted;

A handwritten signature in cursive script, appearing to read "Carla Iommetti".

Carla Iommetti

Sales



May 9th, 2023

Diehl and Sons DBA New York Freightliner
129-01 Atlantic Ave
Richmond Hill, NY 11418

Attn: Doug Austin

Re: Onondaga County Contract for Class 4 - 8 Trucks

Doug

Vasso Systems Inc will partner with Diehl and Sons DBA New York Freightliner in offering a discount package to contract users.

We will provide a 30% discount off of the Vasso Systems Package Pricing for Truck Bodies and Accessories for Class 4 through 8 Trucks

Thank you for the opportunity to work with you on this project

For Vasso Systems

A handwritten signature in black ink, appearing to read "Ken Heverly", with a stylized, flowing script.

Ken Heverly
Regional Sales Manager
914-475-4790 ken.vasso@gmail.com

Cliffside Body Corporation

130 Broad Ave., P.O. Box 206 • Fairview • New Jersey 07022 Rts. 1 & 9

(201) 945-3970 • Fax (201) 945-7534

www.cliffsidebody.com

5/10/23

Mr. Doug Austin
NY Freightliner

Re: Onondaga County Bid 10914

Mr. Austin,

Thank you for interest in utilizing **Cliffside Body Corp** as a subcontractor for Onondaga County Bid #10914. This letter is to confirm our commitment to your organization for the duration of the contract.

Cliffside Body Corp will offer a minimum 30% discount on all equipment (plows, wings, bodies, sanders, etc) with bodies to include:

- Rack bodies
- Service bodies
- Dump bodies
- Van bodies
- Utility bodies
- Hook lift bodies
- Sander/ Spreaders
- Interchangeable body systems
- Combination bodies

If you have any questions, please feel free to contact me at any time.

Sincerely,



Rob Greenwald
President
Cliffside Body Corp



Aebi Schmidt North America
201 MB Lane | Chilton, WI 53014 | USA
Phone: +1 800 558 5800
www.aebi-schmidt.com

Monroe Truck Equipment, Inc.
1051 W. 7th Street
Monroe, WI 53566

Cliffside Body Corp.
130 Broad Ave.
Fairview, NJ 07022

Seth DeVoe
Distribution Sales Manager
Monroe Truck Equipment Inc.
Direct Phone: 608-329-8547
Cell Phone: 815-238-7090

May 10, 2023

Subject: Onondaga County Bid 10914

To whom it may concern:

This letter is to inform you that Cliffside Body Corporation, 130 Broad Avenue, Fairview, NJ 07022 is an authorized Monroe Truck Equipment Distributor of municipal snow and ice equipment in the state of New York. Monroe Truck Equipment, Inc. is also pleased to offer a minimum discount of 30% off all snow and ice equipment: live floor bodies, plows, wings, scrapers etc.

Regards,

Seth DeVoe
Monroe Distribution Sales Management
Seth.DeVoe@aebi-schmidt.com
Direct Phone: +1-608-329-8547
Monroe Truck Equipment
1051 W 7th St | Monroe, WI 53566 | USA

<u>CONTRACT ID NO</u>	<u>VENDOR NAME & ADDRESS</u>	<u>PHONE NO & CONTACT</u>
5455	Allegiance Trucks LLC 9 West Broad Street – Suite 720 Stamford CT 06902 Vendor Code #40467	315-475-8471 – ext. 8027 No Fax Bob Carson rcarson@allegiancetrucks.com

*Allegiance pricing pages and information directly follow this page.

ALLEGIANCE TRUCKS

DocuSign Envelope ID: AFE181D1-B0BA-406E-BA0D-82DCB97DAB40

PRICING PAGES - DENNIS EAGLE

1. Dennis Eagle/Model: Proview 6X4

Total MSRP 319,813.00

Discount from MSRP: 32 %

Price of vehicle 217,472.84

Options - Discount from list (12% or better): 32 %

Options 20,000.00 x 32 %

Option pricing 13,600

Total price of vehicle with options 231,072.84

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Proview 6x4 Dual Steer

ProView

Price list - March 2023



	MSRP
6X4 LHD	\$319,813.00
6X4 DUAL STEER	\$335,090.00
TAG AXLE	\$15,768.00
CNG	\$23,713.00
4500 TRANSMISSION	\$27,650.00
ALLOY WHEELS	\$1,470.00
DIFF LOCK (SINGLE SWITCH)	STANDARD
DIFF LOCK (INTER AND CROSS AXLE INDEPENDANTLY CONTROLLED)	\$2,739.00
ONE ADDITIONAL IGNITION/DOOR KEY (X2 STANDARD)	\$692.00
TWO ADDITIONAL IGNITION/DOOR KEYS (X2 STANDARD)	\$867.00
THREE ADDITIONAL IGNITION/DOOR KEYS (X2 STANDARD)	\$1,042.00
FOUR ADDITIONAL IGNITION/DOOR KEYS (X2 STANDARD)	\$1,217.00
COLD WEATHER KIT	\$2,363.00
BLOCK HEATER (INDIVIDUALLY SELECTED)	\$814.00
OIL PAN HEATER (INDIVIDUALLY SELECTED)	\$814.00
BATTERY TRAY HEATER (INDIVIDUALLY SELECTED)	\$814.00
REMOTE AIR TANK PURGE	\$622.00
ENGINE IDLE CUT OUT	\$455.00
POWER ASSISTED DOOR LOCKS	\$2,012.50
ELECTRIC CAB TILT	\$4,375.00
KEY'D ALIKE	\$630.00
STEREO	\$438.00
PASSENGER FOOTREST (LHD ONLY)	\$613.00
AIR HORN	\$560.00

EXTENDED WARRANTY TARIFFS	
ANNUAL EXTENSION PERIOD (OPTIONS)	DRIVELINE LITE & CHASSIS CAB(*)
3 YEARS	\$2,603.00
4 YEARS	\$3,254.00
5 YEARS	\$4,337.00

*Chassis driveline lite excludes engine & gearbox

*Issue in conjunction with Warranty Handbook which incorporates our terms & conditions

SURCHARGE

In line with the rest of the industry we have incurred, and are continuing to incur substantial cost increases continuing through into 2023. A surcharge of \$2500 will continue be applied to the above price list.

DELIVERY CHARGES

Dennis Eagle Inc will absorb the initial \$2500 of the cost of moving a chassis to either a Dealership or the chosen Body Builder. The Dealership will be invoiced for any additional cost over and above the \$2500.



Clean Air. Clean Water. Clean Streets.

April 24, 2023

Navistar, Inc.
399 Albany Shaker Road
Loudonville, NY 12211

Re: Onondaga County Bid ONGOV-BID0010914

Joe Johnson Equipment LLC would like to be part of the Onondaga County Bid "ONGOV-BID0010914 Trucks (Heavy Duty Class 8) Cab-Chassis Type". As per original agreement we will continue to extend 30% off Contract List pricing. Applying to all the products we offer, including but not limited to, the following manufacturers: Vactor, Elgin, TruVac, Envirosight, Labrie, Leach, Wittke, Ring-O-Matic, and ARM.

Thank you for including us in your Bid.

Sincerely,

Amanda Gibson
Inside Sales Coordinator
Joe Johnson Equipment LLC | Clean Air. Clean Water. Clean Streets.
62 LaGrange Avenue, Rochester, New York 14613 Tel : 585.254.7700
Cell : 585.944.9391 | Fax : 585.254.9122 agibson@jjeusa.com | www.jjei.com

jjei.com

ALBANY	BARRIE	CALGARY	CAMBRIDGE	CHILE	EDMONTON	HALIFAX	MONTREAL	OTTAWA	ROCHESTER	TORONTO	WINNIPEG
518.487.4011	705.733.7700	403.355.3414	519.766.3767	+56 2 429 4190	780.469.1584	902.468.7700	450.253.0805	613.733.7700	585.254.7700	905.474.9993	204.338.0556



J&J Equipment

Environmental Equipment Specialists

315- 699- 0656

SALES - RENTAL - SERVICE - PARTS

April 21, 2023

Navistar Inc./Onondaga County Division of Purchase

RE: Onondaga County/NYS bid

To Whom this may concern,

Please accept J&J Equipment's request to be entered on Onondaga County/New York State bid contract for the following body equipment manufacturers with a 30% discount on all bodies.

***Texas Underground – Pipe Hunter – vacuum and sewer equipment bodies.**

***Tymco Inc – street sweepers.**

***Loadmaster Inc – refuse bodies.**

***Dura Patcher pothole patching bodies.**

Please feel free to contact me with any questions.

Thank you for the opportunity to bid on your equipment needs.

Rick Zerrillo

J&J Equipment LLC

315-559-8492

rick@jandjequipment.com

Long Island Sanitation Equipment

1670 New Highway, Farmingdale, NY 11735 • Tel.: 631-531-9292 • Fax: 631-531-9333

March 30, 2023

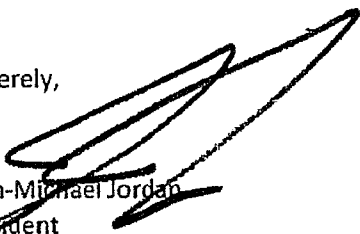
Navistar, Inc.
399 Albany Shaker Rd., STE. 202
Loudonville, NY 12211

Onondaga County
Division of Purchase
John H. Mulroy Civic Center, 13th Floor
421 Montgomery St.
Syracuse, NY 13202-2989

To Whom It May Concern,

It has come to our attention that the current Onondaga County Heavy Equipment Contract is set to expire in June of 2023. We wish to be included on the new contract as a dealer for Scranton Manufacturing d/b/a New Way Trucks. We agree to set our pricing at list less 30% discount for all sales under the contract.

Sincerely,



John-Michael Jordan
President

Empire Equipment Sales of L.I., Inc. d/b/a Long Island Sanitation Equipment Co.
EIN # 11-3528967



PO Box 178, Rt. 7, Harpursville, NY 13787
NY4040269
(607) 693-2064 • FAX: (607) 693-3520



Specialists in Refuse and Recycling Equipment.

April 24, 2023

Onondaga County
Allegiance Trucks
105 7th North Street
Liverpool, NY 13088

Attn: Robert Carson
Re: Onondaga Contract

We agree to furnish and install for the period of the Onondaga Contract, Pak Mor Garbage Packer Bodies with a 30% discount from the list price including options.

We will also furnish and install the following bodies; Stellar Hook-lifts and Stellar roll-off bodies, Swaploader hook-lift bodies, Galfab roll-off bodies and Kann Recycling bodies with a 30% discount from the list price including options.

Thank you for your business. If you have any further questions, please do not hesitate to contact me.

Sincerely,

Brent Hacker
President
Hacker's Packers, Inc.



MANUFACTURERS OF QUALITY
TRUCK EQUIPMENT

AIR-FLO MFG. CO., INC.
365 Upper Oakwood Avenue
Elmira Heights, N.Y. 14903
Phone (607) 733-8284
Fax (607) 733-8397

April 21, 2023

Navistar, Inc.
399 Albany Shaker Road
Suite 202
Loudonville, NY 12211

Re: Onondaga County Contract>Class 8 BID0010914 (2023-2028)

Attn: Navistar, Inc.

Air-Flo Mfg. Co., Inc. is pleased to participate in the above referenced Bid/Contract for Onondaga County and to offer our bodies/equipment to be installed on your chassis'.

We agree to offer a minimum discount of 30% off our List pricing on our Air-Flo Dump Bodies and Air-Flo Rear Load Packer Bodies, including options...with terms being Net 30 Days.

We look forward to working with Navistar, Inc., International and Onondaga County on the above referenced Bid/Contract and complying with its term, conditions and requirements.

Thank you for the opportunity to offer our quality products & services. Please do not hesitate to contact me should you have any questions or need any additional information.

Ron Turk

Ron Turk
Regional Sales Manager / Air-Flo Mfg. Co., Inc.
E-mail: RonT@air-flo.com / Cell: 585-330-7170



CYNCON

Premier Municipal and Truck Equipment Since 1978

September 7, 2023
Tierza Sovocool, Buyer
County of Onondaga Division of Purchase

Cyncon Equipment is interested in providing equipment to your chassis for the upcoming Onondaga County Class 8 Truck Bid #0010914. The discount off our list price is 30%. We are providing truck bodies and equipment from the following manufacturers:

Amplirol Hook Lifts
Bergkamp Pothole Patchers
Curbtender Equipment
Hughes Service Bodies
Bucher Municipal Equipment
Wastequip Mobile Equipment
Ledwell Mfg.
LMT Vaxteel Vacuum Tanks
Petersen Industries
Sewer Equipment Company
Stahl Service Bodies
Stellar Industrieis
Super Products
Wabash Van Bodies
Kann Manufacturing
Batts Manufacturing
TBEI Dump Bodies & Hoists
Tenco Equipment
Bucks Fabrication
Alamo Snow & Ice
Stepp Manufacturing
Titan Leaf Solutions
Beauroc Dump Bodies
Amthor International
Curry Supply
Transport Tank

Thank you for the opportunity to supply your equipment needs. Please contact me with any questions.

Best regards,

Richard Wilcox

General Manager

CEJJ, Inc.

*Distributors of Highest Quality
Refuse & Recycling Equipment Since 1967*

**939 Route 9
Schodack Landing, NY 12156
(518) 732-7733**

April 20, 2023

Navistar, Inc.
399 Shaker Road
Suite 202
Loudonville, NY 12211

To Whom It May Concern:

CEJJ, Inc. has been a distributor of only refuse & recycling equipment since 1967. We are based in the Albany, NY area. We pride ourselves on selling quality equipment with the best return on investment to our customers, who include municipal, public and private concerns.

I am writing today to request an opportunity to sell our bodies installed on International chassis through International's dealer network by utilizing the Onondaga County Class 8 Truck Bid Reference No. BID0010914.

The refuse equipment manufacturers we represent include New Way, Leach, Kann, Curbtender, and Labrie rearload and sideload refuse packer and recycle bodies, as well as Galbreath roll-off and hooklift hoists, and container handler bodies.

I understand all items must be offered at a discount of 30% off List Prices, which I will supply upon request. Our payment terms are Net 30.

If you have any additional questions, or if I can be of help in any way, please don't hesitate to contact me at the above telephone number.

Respectfully,



Jon Pfeffer, President
CEJJ, Inc.



SANITATION EQUIPMENT CORP.

80 Furler Street
Totowa, NJ 07512
PHONE: 973-837-8915 FAX: 973-837-8919

March 24, 2023

RE: Navistar/Onondaga County

To Whom It May Concern;

Sanitation Equipment Corporation would like to be included in the New Contract. We agree to supply new price lists and offer a 30% discount off list. We represent Labrie, Leach, and Wittke refuse and recycling Truck bodies.

If you have any questions please do not hesitate to contact me

Respectfully Submitted;

A handwritten signature in cursive script, appearing to read "Carla Iommetti". The signature is fluid and stylized, with the first and last letters of each word being capitalized and prominent.

Carla Iommetti
Sales

<i><u>CONTRACT ID NO</u></i>	<i><u>VENDOR NAME & ADDRESS</u></i>	<i><u>PHONE NO & CONTACT</u></i>
5456	Cady Brook Enterprises LLC dba Mohawk Valley Freightliner P O Box 201 Yorkville NY 13495	315-736-3330 315-736-3287 (FAX) Richard Woods rwoods@mvfreightliner.com

*Mohawk Valley pricing pages and information directly follow this page.

PRICING PAGES - FREIGHTLINER**1. Freightliner/Model: 114SD SFA PLUS**Total MSRP 159,516.⁰⁰Discount from MSRP: 42.2 %Price of vehicle 92,201.⁰⁰Options - Discount from list (12% or better): 35.2 %Options 20,000.00 x 35.2 %Option pricing 12,960.⁰⁰Total price of vehicle with options 105,161.⁰⁰

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Freightliner/Model: 114SD SBA PLUSTotal MSRP 157,281.⁰⁰Discount from MSRP: 42.2 %Price of vehicle 90,909.⁰⁰Options - Discount from list (12% or better): 35.2 %Options 20,000.00 x 35.2 %Option pricing 12,960.⁰⁰Total price of vehicle with options 103,869.⁰⁰

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

MOHAWK VALLEY FREIGHTLINER
703 Oriskany Blvd.
P.O. Box 201
Yorkville, NY 13495

Gick World
Call
315-480-4847

PRICING PAGES - FREIGHTLINER (Cont'd)**3. Freightliner/Model: 108SD PLUS**Total MSRP 124,670.⁰⁰Discount from MSRP: 41.1 %Price of vehicle 73,805.⁰⁰Options - Discount from list (12% or better): 35.3 %Options 20,000.00 x 35.3 %Option pricing 12,940.⁰⁰Total price of vehicle with options 86,745.⁰⁰

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Freightliner /Model: M2-106 PLUSTotal MSRP 105,355Discount from MSRP: 42.1 %Price of vehicle 61,001.⁰⁰Options - Discount from list (12% or better): 35.2 %Options 20,000.00 x 35.2 %Option pricing 12,960.⁰⁰Total price of vehicle with options 73,961.⁰⁰

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

M2-112*** Total Price for Freightliner Vehicles**\$ 369,736.⁰⁰

$$105,161 - 103,869 + 86,745 + 73,961 = 369,736$$

MOHAWK VALLEY FREIGHTLINER
 703 Oriskany Blvd.
 P.O. Box 201
 Yorkville, NY 13495

List Body Vendors for Freightliner:

Henderson

Viking

Tenco

TNT Truck Equipment

CEJJ

Cyncon

J*J Equipment

Kurtz

Bick + Heintz

Reed Systems

Rolling Star

STS

Joe Johnson Equipment

Everest

Binghamton Truck Body

Hackers Packers

Done Well Truck Equipment

Utica Truck Equipment

Air-Flo

X Letter Provided on Award
Per INSTRUCTIONS

<i><u>CONTRACT ID NO</u></i>	<i><u>VENDOR NAME & ADDRESS</u></i>	<i><u>PHONE NO & CONTACT</u></i>
5457	Navistar Inc 399 Albany Shaker Rd – Suite 202 Loudonville NY 12211 Vendor Code #8452	518-694-3370 – (Cell) 865-296-1785 518-694-3378 (Fax) Dale Neighbor dale.neighbor@navistar.com

*Navistar pricing and information directly follow this page.

NAVISTAR

PRICING PAGES NAVISTAR/INTERNATIONAL

1.Navistar/Model: HV507 SFA 4X2 Mid-Range Diesel 6.7 liter and 9.0 liter.

Total MSRP: \$119,239.00

Discount from MSRP: 30%

Price of vehicle: \$83,461.00

Options - Discount from list (12% or better): 25%

Options 20,000.00 x 75%

Option pricing: \$15,000.00

Total price of vehicle with options : \$98,647.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

HV507 SFA 4X4 HV507 SFA 6X4, HV607 SFA 4X2. HV607 SFA 6X4

2.Navistar/Model: HV513 SFA 4X2 Big Bore Diesel 13 Liter and 15 liter

Total MSRP: \$210,858.00

Discount from MSRP: 45%

Price of vehicle: \$115,971.00

Options - Discount from list (12% or better): 25%

Options 20,000.00 x 75%

Option pricing: \$15,000.00

Total price of vehicle with options : \$130,971.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

HV513 SFA 4X2, HV513 SFA 6X4, HV613 SBA 4x2, HV613 SBA 6x4, HX520-SFA 6X4
HX620-SBA 6X4



TRAILER & TRUCK EQUIPMENT

April 27th, 2023

2023 Onondaga County 0010914 bid package.

STS Trailer & Truck Equipment has agreed to partner with Navistar regarding the Onondaga County 0010914 bid package.

Agreement to offer 30% off all STS list pricing on the following items: Platforms, rack bodies, vans, reefer bodies, hook-lifts, roll-offs, roll backs, dump bodies, service bodies, tarping systems, lift-gates, air compressors, cranes, and salt spreaders.

Respectfully submitted,



Shawn Jacobs

President/CEO

Phone: 315-437-5406 xt 122

Email: shjacobs@ststrailer.com

3496 Court Street,

Syracuse, NY 13206

www.ststrailer.com





Clean Air. Clean Water. Clean Streets.

April 24, 2023

Navistar, Inc.
399 Albany Shaker Road
Loudonville, NY 12211

Re: Onondaga County Bid ONGOV-BID0010914

Joe Johnson Equipment LLC would like to be part of the Onondaga County Bid "ONGOV-BID0010914 Trucks (Heavy Duty Class 8) Cab-Chassis Type". As per original agreement we will continue to extend 30% off Contract List pricing. Applying to all the products we offer, including but not limited to, the following manufacturers: Vactor, Elgin, TruVac, Envirosight, Labrie, Leach, Wittke, Ring-O-Matic, and ARM.

Thank you for including us in your Bid.

Sincerely,

Amanda Gibson
Inside Sales Coordinator
Joe Johnson Equipment LLC | Clean Air. Clean Water. Clean Streets.
62 LaGrange Avenue, Rochester, New York 14613 Tel : 585.254.7700
Cell : 585.944.9391 | Fax : 585.254.9122 agibson@jjeusa.com | www.jjei.com

jjei.com

ALBANY	BARRIE	CALGARY	CAMBRIDGE	CHILE	EDMONTON	HALIFAX	MONTREAL	OTTAWA	ROCHESTER	TORONTO	WINNIPEG
518.487.4011	705.733.7700	403.355.3414	519.766.3767	+56 2 429 4190	780.469.1584	902.468.7700	450.253.0805	613.733.7700	585.254.7700	905.474.9993	204.338.0556



April 26, 2023

Navistar Inc.
Attn: Bob Carson

Onondaga County
421 Montgomery St.
Syracuse, NY 13202

RE: Letter of Commitment

Dear Bob Carson,

Please accept this letter as our commitment to provide snow and ice control equipment to your firm under the term and conditions of the upcoming Bid for Class 8 Vehicles published by Onondaga County.

Should you be awarded this contract we would provide this equipment to your firm at the 30% discount specified. Price lists on all equipment for the Class 8 Vehicles will be provided at your request.

Further we would welcome to work with you to secure business and properly service this business under this contract. We appreciate the opportunity if you include Tenco in your proposal.

Thank you and good luck.

Sincerely,

Brian Eaton
Operations manager

CEJJ, Inc.

*Distributors of Highest Quality
Refuse & Recycling Equipment Since 1967*

**939 Route 9
Schodack Landing, NY 12156
(518) 732-7733**

April 20, 2023

Navistar, Inc.
399 Shaker Road
Suite 202
Loudonville, NY 12211

To Whom It May Concern:

CEJJ, Inc. has been a distributor of only refuse & recycling equipment since 1967. We are based in the Albany, NY area. We pride ourselves on selling quality equipment with the best return on investment to our customers, who include municipal, public and private concerns.

I am writing today to request an opportunity to sell our bodies installed on International chassis through International's dealer network by utilizing the Onondaga County Class 8 Truck Bid Reference No. BID0010914.

The refuse equipment manufacturers we represent include New Way, Leach, Kann, Curbtender, and Labrie rearload and sideload refuse packer and recycle bodies, as well as Galbreath roll-off and hooklift hoists, and container handler bodies.

I understand all items must be offered at a discount of 30% off List Prices, which I will supply upon request. Our payment terms are Net 30.

If you have any additional questions, or if I can be of help in any way, please don't hesitate to contact me at the above telephone number.

Respectfully,



Jon Pfeffer, President
CEJJ, Inc.



WITTKE



SANITATION EQUIPMENT CORP.

80 Furler Street
Totowa, NJ 07512
PHONE: 973-837-8915 FAX: 973-837-8919

March 24, 2023

RE: Navistar/Onondaga County

To Whom It May Concern;

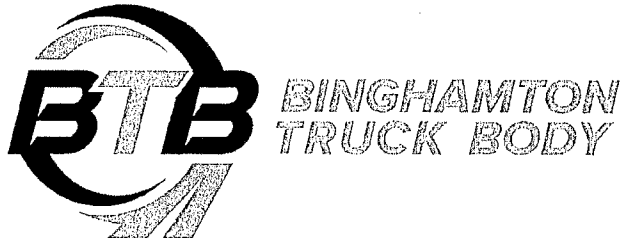
Sanitation Equipment Corporation would like to be included in the New Contract. We agree to supply new price lists and offer a 30% discount off list. We represent Labrie, Leach, and Wittke refuse and recycling Truck bodies.

If you have any questions please do not hesitate to contact me

Respectfully Submitted;

A handwritten signature in dark ink, appearing to read "Carla Iommetti". The signature is fluid and cursive, with a large, stylized 'A' at the end.

Carla Iommetti
Sales



4-21-23

Navistar , Inc
399 Albany Shaker Road
Loudonville, NY 12211

Re: 2023 Onondaga County Contract

Binghamton Truck Body Inc would like to be part of the Onondaga county Contract Extension. As per the current contract we will agree to the to the 30% off contract list pricing. This will apply to all product that we offer including, but not limited to, the below list of vendors.

Van Bodies: Morgan
Service Bodies: DuraMag, Reading
Adrian Steel Van products
Liftmoore Cranes
Liftgates: Waltco, Maxon, Tommy Gate, Anthony
Snow Plows: BOSS, Viking Cives
Spreaders: SaltDogg, Smith Metal Works, Tarco, BOSS
Dump Bodies: Air Flo Mfg, Beau Roc, Galion, Rugby, DuraMag
Platform/Rack Bodies: Morgan, Duramag
Switch N Go Systems and all assorted bodies
Hook Lifts: Stellar, Palfinger
All Seasons Bodies: Air Flo Mfg, Tarco, Viking Cives
Garbage Packer: Air Flo Mfg

We appreciate the opportunity to work with Onondaga County in the upcoming year.

Michael Burr

Mike Burr
General Manager

13 Spud Lane, Bldg. 2 Binghamton, New York 13904

Phone: (607) 723-8993 Fax: (607) 771-0157



April 24, 2023

**Navistar Inc.
399 Albany Shaker Rd
Albany, NY 12211**

Re: Onondaga County Bid 10914

Mr. Carson,

Thank you for your interest in utilizing Viking Cives USA as a subcontractor for Onondaga County Bid #10914. This letter is to confirm our commitment to your organization for the duration of the contract.

Viking will offer a minimum 30% discount on all equipment (plows, wings, bodies, sanders, etc) with bodies to include:

**Rack bodies
Tank bodies
Service bodies
Utility/Bucket bodies
Wrecker bodies/rollbacks
Emulsion bodies
Dump bodies
Van bodies/refer bodies
Utility bodies
Hook lift bodies
Attenuator bodies
Sander/Spreaders
Interchangeable body systems
Combination bodies**

If you have any questions, please feel free to contact me at any time.

Sincerely,

A handwritten signature in black ink, appearing to read "Cory G. Bearor", with a long horizontal flourish extending to the right.

**Cory G. Bearor
Regional Sales Manager**



Everest Equipment Co.
Ayer's Cliff, QC
April 20th, 2023

To: Navistar

Subject: Onondaga County Contract 2023, (Heavy Duty Class 8) Cab-Chassis Type w/ Dump Bodies,
Snow Plows and Associated Options/ Accessories

To Whom It May Concern,

We are happy to be included as a body and plow vendor with your Onondaga County bid package.

Everest Equipment Co. will utilize a thirty percent (30%) discount from Everest MSRP price list for
dump bodies, snow plows and various body types for this contract.

Following is a listing of our New York State based factory authorized sales, parts and service
distributors

Jack Davis
Inside Sales and Marketing Manager
Jack.davis@everestequipment.com

Everest Equipment Co.
1077 Westmount
Ayer's Cliff, Quebec J0B 1C0
CANADA
819-838-4257
819-838-5653 fax
www.everestequipment.com



Everest Equipment Co. New York State Factory Authorized Distributors for Sales, Parts and Service:

Western New York:

Valley Fabrication & Equipment, Incorporated PO Box 380
9776 Trevett Rd
Boston, NY 14025
Phone: (716) 941-6644
Contact: Brian Emerling, President FEIN: 16-1541913

Central New York:

Tracey Road Equipment, Incorporated PO Box 489
6803 Manlius Center Rd
East Syracuse, NY 13057
Phone: (315) 437-147
Contact: Leo Schroeder
FEIN: 16-1058204

Eastern New York:

Zwack, Incorporated
PO Box 100
15875 State Route 22
Stephentown, NY 12168
Phone: (518) 733-5135
Contact: Frank Zwack Jr., President FEIN: 14-1515947

Downstate New York:

Reed Systems LLC PO Box 209
8 Hoar St.
Ellenville, NY 12428
Phone: (845) 647-3660
Contact: Jon Reed
FEIN: 14-1598092

Everest Equipment Co.
1077 Westmount
Ayer's Cliff, Quebec J0B 1C0
CANADA
819-838-4257
819-838-5653 fax
www.everestequipment.com



411 Old Niskayuna Rd. Latham, NY 12110 (518)785-5591 (518)785-5485 Fax

April 18, 2023

Navistar
399 Albany Shaker Rd
Loudonville, NY 12211

Attn: County of Onondaga
Division of Purchase
John H. Mulroy Civic Center 13th Floor
421 Montgomery Street
Syracuse, NY 13202

This letter confirms that a discount of 30% will be applied to all LIST pricing.

Thank you for the opportunity to participate in this program.

Respectfully,

T & T Sales inc.

By: Bernard F Radtke Jr., President



TRIUS inc.

458 JOHNSON AVENUE • PO BOX 158 • BOHEMIA, NY 11716
631.244.8600 • FAX 631.244.8661
www.triusonline.com



March 31, 2023

Navistar Inc.
399 Albany Shaker Rd
Loudonville, NY 12211

ATTN: Robert Carson and Dawn Crouch

Re: Navistar/Onondaga County Contract

Letter of Commitment

Dear Robert and Dawn,

This letter shall confirm that a discount of 30% will be applied to all **MSRP** pricing.
Thank you for the opportunity to participate in this important initiative.

Sincerely,

Gary Cervelli
President.



12 COMMERCE STREET EXT.

POUGHKEEPSIE, NY 12603

Navistar/Onondaga County

Navistar Inc.

International-Albany Fleet

399 Albany Shaker Road

Loudonville, NY 12211

April 4, 2023

RE: Onondaga County Heavy Contract

To Whom It May Concern:

Hudson River Truck & Trailer wishes to be included as a vendor on the above-mentioned contract. We agree to pricing at list, less 30% discount. Please contact our office should you have any questions. Thank you for your continued business.

Sincerely,

Brian Nugent

General Manager

Iroquois Manufacturing Co.

April 4, 2023

695 Richmond Rd
Hinesburg, Vermont 05461

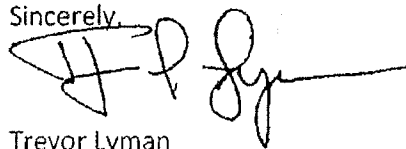
Dear Recipient:

Iroquois Manufacturing would like to offer its available products for the Onondaga County bid to any applicable government entity in the State of New York.

Iroquois is a complete truck equipment warehouse; we have been a member of the National Truck Equipment Association (NTEA) for 55 years and have been in business since 1925. We offer dump bodies, platform bodies, Chipper bodies, Utility bodies, Cranes, and Liftgates. We are also involved in Snow & Ice Management with a complete product line of Fisher Plows & Spreaders.

We would agree to sell these offered products at a list price less a 30% discount.

Sincerely,

A handwritten signature in black ink, appearing to read 'Trevor Lyman', with a stylized flourish extending to the right.

Trevor Lyman
Sales Manager
trevorl@iroquoismfg.com

Vasso Systems, Inc.
159 Cook Street
Brooklyn, N.Y. 11206
Tel: (718)-417-5303 Fax: (718)-456-9760

*****QUOTATION*****

DATE: March 23, 2023

TO: Syosset Truck Sales

RE: Onondaga Contract


.....

Michael,

In order to partner w/ Navistar, Inc. on the above referenced contract, Vasso Systems, Inc is prepared to offer a 30% discount off the Vasso Systems package price for the various products that we sell as an authorized dealer.

Should you require any further information, please do not hesitate to contact me.

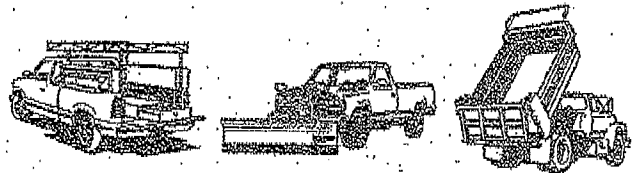
Sincerely,


Scott Shapiro
Vice President

R. W. TRUCK EQUIPMENT CORP.

1100 Route 109 • Farmingdale, NY 11735
Ph: 516-756-3666 • Fax: 516-756-3661

www.rwtruck.com



Date: March 17th 2023

To: Navistar, Inc.

Attention: Dawn Crouch, National Account Manager

RE: Onondaga contract

Dawn,

In order to partner with Navistar, Inc. on the above referenced contract, R.W. Truck Equipment Corp. is prepared to offer a 30% discount off the R.W. Truck Equipment's package price for the various products that we sell as an authorized dealer.

Should you require any further information, please do not hesitate to contact me.

Sincerely,

A handwritten signature in cursive script, appearing to read "Robert Walker Jr.", is written over a horizontal line.

**Robert Walker Jr.
President**



REED SYSTEMS, LTD.
BOX 209
ELLENVILLE, N.Y. 12428

TEL. (845) 647-3660

1-800-743-3661

FAX (845) 647-5651

3/24/2023

Navistar/Onondaga County,

Reed Systems LTD would like to be included in the new Onondaga County contract. We agree to list pricing less a 30% discount.

A handwritten signature in cursive script that reads "Jon Reed".

Jon Reed

CEO

Reed Systems, LTD

(845) 239-1801



March 22, 2023

RE: Onondaga County Heavy Contract

Attention:
Navistar / Onondaga County
Robert Carson, Dawn Crouch

Navistar and Onondaga County Representatives,

Please use this letter as confirmation that Amthor Welding Service Inc., is requesting to be included on the new Onondaga County Heavy Contract. Amthor Welding Service Inc., agrees to pricing at list less 30% discount.

Please note, Amthor Welding Service Inc., wishes to be added on the Medium Duty Contract in September when it becomes available.

Sincerely,

A handwritten signature in black ink, appearing to be 'B. Amthor', written over a horizontal line.

Brian R. Amthor
Executive Vice President



To:

Navistar/Onondaga County

We at Kaffenbarger Truck Equipment Company would like to be included as a vendor for Onondaga County Purchasing contract.

We will agree to pricing terms of 30% less of list price.

We offer a wide variety of products for the truck industry:

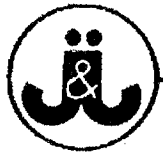
Service/Utility bodies. Platform/dump bodies. Snowplows. Salt spreaders. Van/reefer bodies. Ambulance modifications. Chassis/cab modifications. AWD conversions. And more

Thank you

Richard Sutter

Sales

937-845-3804 rsutter@kaffenbarger.com



J&J Equipment

Environmental Equipment Specialists

315- 699- 0656

SALES - RENTAL - SERVICE - PARTS

April 21, 2023

Navistar Inc./Onondaga County Division of Purchase

RE: Onondaga County/NYS bid

To Whom this may concern,

Please accept J&J Equipment's request to be entered on Onondaga County/New York State bid contract for the following body equipment manufacturers with a 30% discount on all bodies.

***Texas Underground – Pipe Hunter – vacuum and sewer equipment bodies.**

***Tymco Inc – street sweepers.**

***Loadmaster Inc – refuse bodies.**

***Dura Patcher pothole patching bodies.**

Please feel free to contact me with any questions.

Thank you for the opportunity to bid on your equipment needs.

Rick Zerrillo

J&J Equipment LLC

315-559-8492

rick@jandjequipment.com

Long Island Sanitation Equipment

1670 New Highway, Farmingdale, NY 11735 • Tel: 631-531-9292 • Fax: 631-531-9333

March 30, 2023

Navistar, Inc.
399 Albany Shaker Rd., STE. 202
Loudonville, NY 12211

Onondaga County
Division of Purchase
John H. Mulroy Civic Center, 13th Floor
421 Montgomery St.
Syracuse, NY 13202-2989

To Whom It May Concern,

It has come to our attention that the current Onondaga County Heavy Equipment Contract is set to expire in June of 2023. We wish to be included on the new contract as a dealer for Scranton Manufacturing d/b/a New Way Trucks. We agree to set our pricing at list less 30% discount for all sales under the contract.

Sincerely,



John-Michael Jordan
President

Empire Equipment Sales of L.I., Inc. d/b/a Long Island Sanitation Equipment Co.
EIN # 11-3528967



PO Box 178, Rt. 7, Harpursville, NY 13787
NY4040269
(607) 693-2064 • FAX: (607) 693-3520



Specialists in Refuse and Recycling Equipment.

April 24, 2023

Onondaga County
Allegiance Trucks
105 7th North Street
Liverpool, NY 13088

Attn: Robert Carson

Re: Onondaga Contract

We agree to furnish and install for the period of the Onondaga Contract, Pak Mor Garbage Packer Bodies with a 30% discount form the list price including options.

We will also furnish and install the following bodies; Stellar Hook-lifts and Stellar roll-off bodies, Swaploader hook-lift bodies, Galfab roll-off bodies and Kann Recycling bodies with a 30% discount from the list price including options.

Thank you for your business. If you have any further questions, please do not hesitate to contact me.

Sincerely,

Brent Hacker
President
Hacker's Packers, Inc.



MANUFACTURERS OF QUALITY
TRUCK EQUIPMENT

AIR-FLO MFG. CO., INC.
365 Upper Oakwood Avenue
Elmira Heights, N.Y. 14903
Phone (607) 733-8284
Fax (607) 733-8397

April 21, 2023

Navistar, Inc.
399 Albany Shaker Road
Suite 202
Loudonville, NY 12211

Re: Onondaga County Contract>Class 8 BID0010914 (2023-2028)

Attn: Navistar, Inc.

Air-Flo Mfg. Co., Inc. is pleased to participate in the above referenced Bid/Contract for Onondaga County and to offer our bodies/equipment to be installed on your chassis'.

We agree to offer a minimum discount of 30% off our List pricing on our Air-Flo Dump Bodies and Air-Flo Rear Load Packer Bodies, including options...with terms being Net 30 Days.

We look forward to working with Navistar, Inc., International and Onondaga County on the above referenced Bid/Contract and complying with its term, conditions and requirements.

Thank you for the opportunity to offer our quality products & services. Please do not hesitate to contact me should you have any questions or need any additional information.

Ron Turk

Ron Turk
Regional Sales Manager / Air-Flo Mfg. Co., Inc.
E-mail: RonT@air-flo.com / Cell: 585-330-7170



CYNCON

Premier Municipal and Truck Equipment Since 1978

Bob Carson
Allegiance International, Navistar

4/27/2023

Cyncon Equipment is interested in providing equipment to your chassis for the upcoming Onondaga County Class 8 Truck Bid #0010914. The discount off our list price is 30%. We are interested in being considered to provide truck bodies and equipment from the following manufacturers:

Amplirol Hook Lifts
Bergkamp Pothole Patchers
Curbtender Equipment
Hughes Equipment
Bucher Municipal Equipment
Wastequip Mobile Equipment
Ledwell Mfg.
LMT Vaxteel Vacuum Tanks
Petersen Industries
Sewer Equipment Company
Stahl Service Bodies
Stellar Industries
Super Products
Wabash Van Bodies
Kann Manufacturing
Batts Manufacturing
TBEI Dump Bodies & Hoists
Tenco Equipment
Bucks Fabrication
Alamo Snow & Ice
Stepp Manufacturing
Titan Leaf Solutions
Beauroc Dump Bodies

Thank you for the opportunity to supply your equipment needs. Please contact me with any questions.

Best regards,

Richard Wilcox

General Manager



May 16, 2023

TO: Bob Carson
Regional Sales Manager
399 Albany Shaker Rd.
Loudonville NY 12211

RE: Onondaga County Contract

Dear Bob

Henderson Products Inc. agrees to offer your clients a 30% discount off of the current list pricing of our full product line, MG bodies and Swap loader hook lifts in reference to the Onondaga co 2023 Contract.

Thank you for the opportunity to work with you and your company.

Regards,

Mark Kough/Sales Manager
Henderson Products,
PH: (716)-481-6403

HENDERSON PRODUCTS, INC.

22686 Fisher Rd., Watertown, NY 13601 • P: (315) 785-0994 • F: (315) 785-0146 • www.hendersonproducts.com

<i><u>CONTRACT ID NO</u></i>	<i><u>VENDOR NAME & ADDRESS</u></i>	<i><u>PHONE NO & CONTACT</u></i>
5458	Kenworth Northeast Group Inc 100 Commerce Drive Buffalo NY 14218 Vendor Code #7419	716-748-8219 716-748-8309 (FAX) Mary Beth Klumpp mbklumpp@kenworthne.com

*Kenworth pricing and information directly follow this page.

KENWORTH NORTHEAST

DocuSign Envelope ID: CE602BF1-A8D9-4151-BF25-C32B6BE084DC

Page No. 2 of 33.

ATTACHMENT 3

PRICING PAGES - KENWORTH

1. Kenworth/Model: T280

Total MSRP \$ 102,432.00

Discount from MSRP: 4 %

Price of vehicle \$ 98,334.72

Options - Discount from list (12% or better): 12 %

Options 20,000.00 x 12 %

Option pricing \$ 17,600.00

Total price of vehicle with options \$ 115,934.72

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Kenworth/Model: T380

Total MSRP \$ 103,650.00

Discount from MSRP: 4 %

Price of vehicle \$ 99,504

Options - Discount from list (12% or better): 12 %

Options 20,000.00 x 12 %

Option pricing \$ 17,600.00

Total price of vehicle with options \$ 117,104.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES - KENWORTH (Cont'd)

3. Kenworth/Model: T480

Total MSRP \$ 118,609Discount from MSRP: 4 %Price of vehicle \$ 113,864.64Options - Discount from list (12% or better): 12 %Options 20,000.00 x 12 %Option pricing \$ 17,600.00Total price of vehicle with options \$ 131,464.64

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Kenworth /Model: T180

Total MSRP \$ 98,495.00Discount from MSRP: 4 %Price of vehicle \$ 94,555.20Options - Discount from list (12% or better): 12 %Options 20,000.00 x 12 %Option pricing \$ 17,600.00Total price of vehicle with options \$ 112,155.20

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES KENWORTH (Cont'd)**5. Kenworth/Model: T800 SF**Total MSRP N/A

Discount from MSRP: _____ %

Price of vehicle _____

Options - Discount from list (12% or better): _____ %

Options 20,000.00 x _____ %

Option pricing _____

Total price of vehicle with options _____

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

6. Kenworth /Model: T800 SBTotal MSRP \$ 227,598.00Discount from MSRP: 26 %Price of vehicle \$ 168,422.52Options - Discount from list (12% or better): 26 %Options 20,000.00 x 26 %Option pricing \$ 14,800.00Total price of vehicle with options \$ 183,222.52

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES KENWORTH (Cont'd)**7. Kenworth/Model: T880 SF**Total MSRP \$226,181.00Discount from MSRP: 26 %Price of vehicle \$167,373.94Options - Discount from list (12% or better): 26 %Options 20,000.00 x 26 %Option pricing \$14,800.00Total price of vehicle with options \$182,173.94

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

8. Kenworth/Model: T880 SBTotal MSRP \$226,181.00Discount from MSRP: 26 %Price of vehicle \$167,373.94Options - Discount from list (12% or better): 26 %Options 20,000.00 x 26 %Option pricing \$14,800.00Total price of vehicle with options \$182,173.94

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES KENWORTH (Cont'd)

9. Kenworth/Model: W900

Total MSRP \$ 228,941Discount from MSRP: 25 %Price of vehicle \$ 171,705.75Options - Discount from list (12% or better): 25 %Options 20,000.00 x 25 %Option pricing \$ 15,000.00Total price of vehicle with options \$ 186,705.75

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Kenworth Vehicles

List Body Vendors for Kenworth Vehicles:

[illegible]



MANUFACTURERS OF QUALITY
TRUCK EQUIPMENT

AIR-FLO MFG. CO., INC.
365 Upper Oakwood Avenue
Elmira Heights, N.Y. 14903
Phone (607) 733-8284
Fax (607) 733-8397

April 21, 2023

**Kenworth Northeast Group, Inc.
Attn: Mary Beth Klumpp, Truck Sales Administrator
100 Commerce Drive
Buffalo, NY 14218**

Re: Onondaga County Contract>Class 8 BID0010914 (2023-2028)

Dear Mary Beth:

Air-Flo Mfg. Co., Inc. is pleased to participate in the above referenced Bid/Contract for Onondaga County and to offer our bodies/equipment to be installed on your chassis'.

We agree to offer a minimum discount of 30% off our List pricing on our Air-Flo Dump Bodies and Air-Flo Rear Load Packer Bodies, including options...with terms being Net 30 Days.

We look forward to working with you, Kenworth Northeast Group, Inc. and Onondaga County on the above referenced Bid/Contract and complying with its term, conditions and requirements.

Thank you for the opportunity to offer our quality products & services. Please do not hesitate to contact me should you have any questions or need any additional information.

Ron Turk

**Ron Turk
Regional Sales Manager / Air-Flo Mfg. Co., Inc.
E-mail: RonT@air-flo.com / Cell: 585-330-7170**





PO Box 135
9761 Trevett Road
Boston, NY 14025
Phone: 716.941.6611
Fax: 716.941.3667

04/25/2023

Kenworth Northeast Group, Inc.
Attn: Mary Beth Klumpp, Truck Sales Administrator
100 Commerce Drive
Buffalo, NY 14218

Re: Onondaga County Contract: Class 8 BID0010914 (2023-2028)

Dear Mary Beth,

Alloy Welding and Fabricating, Inc., is pleased to partner with Kenworth Northeast Group, in regards to the bid / contract for Onondaga County Class 8 BID0010914 (2023-2028).

We agree to offer a minimum discount of 30% off list price on all items and all product lines including, but not limited to, dump bodies, lift axles, etc.

We look forward to working with you, Kenworth Northeast Group, Inc. and Onondaga County on the above referenced bid / contract.

Thank you for the opportunity to offer our quality products and services. If any additional information is needed, please feel free to contact me.

Thank you,

A handwritten signature in black ink, appearing to read 'Robert Wierzba', is written over a horizontal line.

Robert Wierzba – owner
Alloy Welding & Fabricating, Inc.
E-mail: alloywelding1@verizon.net



April 19, 2023

RE: Onondaga County Heavy Class 8 Contract – RFB-0010914

Attention: Dan Penska
Kenworth Northeast / Buffalo
100 Commerce Drive
Buffalo, NY 14218
(716)852-2800
Onondaga County Class 8 Contract
Dan Penska dpenksa@kenworthne.com

Mr. Penska,

Please use this letter as confirmation that Amthor Welding Service Inc., is requesting to be included on the new Onondaga County Heavy Contract for your Kenworth chassis. Amthor Welding Service Inc., agrees to pricing at list less 30% discount.

Sincerely,

A handwritten signature in black ink, appearing to read 'B. Amthor'.

Brian R. Amthor

Executive Vice President

CYNCON

Premier Municipal and Truck Equipment Since 1978

Carl Linn
Kenworth NE

4/27/2023

Cyncon Equipment is interested in providing equipment to your chassis for the upcoming Onondaga County Class 8 Truck Bid #0010914. The discount off our list price is 30%. We are interested in being considered to provide truck bodies and equipment from the following manufacturers:

Amplior Hook Lifts
Bergkamp Pothole Patchers
Curbtender Equipment
Hughes Equipment
Bucher Municipal Equipment
Wastequip Mobile Equipment
Ledwell Mfg.
LMT Vaxteel Vacuum Tanks
Petersen Industries
Sewer Equipment Company
Stahl Service Bodies
Stellar Industries
Super Products
Wabash Van Bodies
Kann Manufacturing
Batts Manufacturing
TBEI Dump Bodies & Hoists
Tenco Equipment
Bucks Fabrication
Alamo Snow & Ice
Stepp Manufacturing
Titan Leaf Solutions
Beauroc Dump Bodies

Thank you for the opportunity to supply your equipment needs. Please contact me with any questions.

Best regards,

Richard Wilcox

General Manager



D.C. BATES EQUIPMENT CO., INC.

10 Airport Drive, P. O. Box 11 | Hopedale, MA 01747
p 508-473-0041 | f 508-473-5531
www.dcbates.com

4-27-2023

Kenworth Northeast Group, Inc.
Attn: Mary Beth Klumpp, Truck Sales Administrator
100 Commerce Drive
Buffalo, NY 14218

Re: Onondaga County Contract>Class 8 BID0010914 (2023-2028)

Dear Mary Beth,

DC Bates Equipment Inc. is pleased to participate in the above referenced Bid/Contract for Onondaga County and to offer our bodies/equipment to be installed on your chassis'.

We agree to offer a minimum discount of 30% off our list pricing on our Palfinger cranes and other related truck equipment with terms being Net 30 Days.

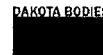
We look forward to working with you, Kenworth Northeast Group, Inc. and Onondaga County on the above referenced Bid/Contract and complying with its term, conditions and requirements.

Thank you for the opportunity to offer our quality products & services. Please do not hesitate to contact me should you have any questions.

Sincerely,

Ed Cucci

Ed Cucci
Sales Manager
DC Bates Equipment
ed@dcbates.com





Everest Equipment Co.
Ayer's Cliff, QC
April 20th, 2023

To: Kenworth Northeast

Subject: Onondaga County Contract 2023, (Heavy Duty Class 8) Cab-Chassis Type w/ Dump Bodies,
Snow Plows and Associated Options/ Accessories

To Whom It May Concern,

We are happy to be included as a body and plow vendor with your Onondaga County bid package.

Everest Equipment Co. will utilize a thirty percent (30%) discount from Everest MSRP price list for
dump bodies, snow plows and various body types for this contract.

Following is a listing of our New York State based factory authorized sales, parts and service
distributors

Jack Davis
Inside Sales and Marketing Manager
Jack.davis@everestequipment.com

Everest Equipment Co.
1077 Westmount
Ayer's Cliff, Quebec J0B 1C0
CANADA
819-838-4257
819-838-5653 fax
www.everestequipment.com



April 28, 2023

Kenworth NE Group
Attn: Mary Beth Klumpp
100 Commerce Dr
Buffalo, NY 14218

Re: Onondaga County Contract(s)

Mary Beth,

Fallsway Equipment agrees to furnish and install the following truck equipment:

Reading Body Service/Utility bodies
Jerr-Dan wrecker & carrier bodies
SH Bodies platform & dump bodies
AirFlo dump bodies
Ranger Equipment van upfit packages
Switch 'N Go & Hyva hook lift bodies

All equipment mounted and sold to the terms of the bid/contract.

Thank you for the opportunity to work with Kenworth NE on any potential Onondaga County purchases.

Thank you,

Pete Maraldo
Territory Manager
Fallsway Equipment
330-608-1626
pmaraldo@fallsway.com



PO Box 178, Rt. 7, Harpursville, NY 13787
NY4040269
(607) 693-2064 • FAX: (607) 693-3520



Specialists in Refuse and Recycling Equipment.

April 25, 2023

Kenworth Northeast Group
1 Rexford Way
Halfmoon, NY 12065

Attn: Donald S. Clough
Re: Onondaga Contract

We agree to furnish and install for the period of the Onondaga Contract, Pak Mor Garbage Packer Bodies with a 30% discount from the list price including options.

We will also furnish and install the following bodies; Stellar Hook-lifts and Stellar roll-off bodies, Swaploader hook-lift bodies, Galfab roll-off bodies and Kann Recycling bodies with a 30% discount from the list price including options.

Thank you for your business. If you have any further questions, please do not hesitate to contact me.

Sincerely,

Brent Hacker
President
Hacker's Packers, Inc.



April 27, 2023

TO: Carl Linn
Director of Municipal Sales
Kenworth NE Group
100 Commerce Drive
Buffalo NY 14218

RE: Onondaga County Contract

Dear Mr. Linn,

Henderson Products Inc. agrees to offer your clients a 30% discount off of the current list pricing of our full product line, MG bodies and Swap loader hook lifts in reference to the Onondaga co 2023 Contract.

Thank you for the opportunity to work with you and your company.

Regards,

Mark Kough/Sales Manager
Henderson Products,
PH: (716)-481-6403

HENDERSON PRODUCTS, INC.

22686 Fisher Rd., Watertown, NY 13601 • P: (315) 785-0994 • F: (315) 785-0146 • www.hendersonproducts.com



Heritage Truck Equipment, Inc.

661 Powell Ave. - Hartsville, OH 44632 - Phone (330) 699-4491 - Fax (330) 564-0756

May 9, 2023

Kenworth Northeast Group
Attn: Mary Beth Klumpp
100 Commerce Dr
Buffalo, NY 14218

Re: Onondaga County Contract – Class 8 BID0010914 (2023-2028)

Dear Mary Beth:

Heritage Truck Equipment, Inc is pleased to participate in the above referenced Bid/Contract for Onondaga County and to offer our bodies and equipment to be installed on your chassis.

We agree to offer a minimum discount of 30 % off our List pricing on our Heritage dump bodies and roll-off hoist bodies including options. Our standard payment terms that we offer Kenworth Northeast would apply to all sales.

We look forward to working with you, Kenworth Northeast Group, Inc. and Onondaga County on the above referenced Bid/Contract and complying with its terms, conditions, and requirements.

Thank you for the opportunity to offer our quality products and services. Please do not hesitate to contact me should you have any questions or need any further information.

Sincerely,

A handwritten signature in black ink, appearing to read "Eric Bontrager", written over a horizontal line.

Eric Bontrager
President



J&J Equipment

May 11, 2023

Ms. Mary Beth Klumpp
Kenworth Northeast
100 Commerce Drive
Buffalo, NY 14218

RE: Onondaga County Contract – Class 8 BID0010914 (2023 – 2028)

Dear Mary Beth,

J&J Equipment LLC is interested in providing equipment to outfit your chassis for the above referenced Onondaga County Bid/Contract. The Discount we shall show will be 30% off our list price, with terms being **Net 30**.

We are interested in being considered to provide bodies for the products and equipment from the following manufactures:

TYMCO Regenerative Air Sweepers
Loadmaster Refuse/Recycle Collection Equipment
Pipehunter Truck-Mounted Sewer Equipment
Cimline One-Man and Two-Man Patch Units
Air-Flow Manufacturing Refuse, Dump & Pro-Class

Thank you for the opportunity to supply your equipment needs. Please feel free to contact my office with any further questions.

Best Regards,

George Lonergan

President

J&J Equipment LLC.

315-699-0656

george@jandjequipment.com



Clean Air. Clean Water. Clean Streets.

April 24, 2023

Kenworth Northeast
100 Commerce Drive
Buffalo, NY 14218

Re: Onondaga County Bid ONGOV-BID0010914

Joe Johnson Equipment LLC would like to be part of the Onondaga County Bid "ONGOV-BID0010914 Trucks (Heavy Duty Class 8) Cab-Chassis Type". As per original agreement we will continue to extend 30% off Contract List pricing. Applying to all the products we offer, including but not limited to, the following manufacturers: Vactor, Elgin, TruVac, Envirosight, Labrie, Leach, Wittke, Ring-O-Matic, and ARM.

Thank you for including us in your Bid.

Sincerely,

Amanda Gibson
Inside Sales Coordinator
Joe Johnson Equipment LLC | Clean Air. Clean Water. Clean Streets.
62 LaGrange Avenue, Rochester, New York 14613 Tel : 585.254.7700
Cell : 585.944.9391 | Fax : 585.254.9122 agibson@jjeusa.com | www.jjei.com

jjei.com

ALBANY	BARRIE	CALGARY	CAMBRIDGE	CHILE	EDMONTON	HALIFAX	MONTREAL	OTTAWA	ROCHESTER	TORONTO	WINNIPEG
518.487.4011	705.733.7700	403.355.3414	519.766.3767	+56 2 429 4190	780.469.1584	902.468.7700	450.253.0805	613.733.7700	585.254.7700	905.474.9993	204.338.0556



245 Lewis St. • Buffalo, NY 14206
PHONE: 716-852-1954 • FAX: 716-852-1956
www.KaminskiTruck.com

April 25th, 2023

Kenworth Northeast Group, Inc.

100 Commerce Drive

Buffalo, NY 14218

Subject; ONONDAGA COUNTY CONTRACT CLASS 8 BID0010914 (2023-2028).

Dear Kenworth Northeast Inc,

Kaminski & Son's is happy to participate in the Onondaga Contract BID0010914 and to offer a 30% discount off the following products and options list prices;

The following products to be installed on your chassis;

1. Morgan Truck Bodies full product line.
2. Swaploader Hooklifts.
3. Fisher Engineering snowplows and Salters.
4. Thieman, Tommy Gate, Maxon, Waltco liftgates.
5. Buyers Products Full Product line of Equipment.
6. VMAC Underhood, remote and stand alone air products.
7. Reading Truck Bodies, utility bodies.
8. Rugby Products, dump bodies and flatbeds.
9. Tafco Equipment, flatbeds, dumps, grain and landscape bodies.
10. All Aftermarket accessories we distribute for.

Respectfully,

Jamie Kaminski

Kaminski & Son's Truck Equipment Inc.

245 Lewis Street

Buffalo, NY 14206

A handwritten signature in black ink, appearing to read "Jamie Kaminski", written over a large, stylized circular flourish.

NORTHEAST WRECKER SALES

9 Apollo Drive, Albany, New York 12205

Paul Krufchinski Sales : 518-573-8232

Website: www.northeastwreckersales.com

Email: northeastwrecker@hotmail.com

May 01, 2023

Kenworth of Albany
1 Rexford Way
Halfmoon, New York 12065

Attn: County of Onondaga
Division of Purchasing
John H Mulroy Civic Center 13th Floor
421 Montgomery Street
Syracuse, New York 13202

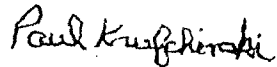
Dear Aaron,

We are a Full Line Miller Industries Dealer and will offer a 25% Discount off all list Pricing. This letter confirms that we will Bid with Kenworth Northeast.

Thank you for the opportunity to participate in this program.

Respectfully Submitted

Northeast Wrecker Sales



Paul Krufchinski
Sales Manager



TRAILER & TRUCK EQUIPMENT

April 27th, 2023

2023 Onondaga County 0010914 bid package.

STS Trailer & Truck Equipment has agreed to partner with Kenworth Northeast Group regarding the Onondaga County 0010914 bid package.

Agreement to offer 30% off all STS list pricing on the following items: Platforms, rack bodies, vans, reefer bodies, hook-lifts, roll-offs, roll backs, dump bodies, service bodies, tarping systems, lift-gates, air compressors, cranes, and salt spreaders.

Respectfully submitted,



Shawn Jacobs

President/CEO

Phone: 315-437-5406 xt 122

Email: shjacobs@ststrailer.com

3496 Court Street,

Syracuse, NY 13206

www.ststrailer.com





411 Old Niskayuna Rd. Latham, NY 12110 (518)785-5591 (518)785-5485 Fax

April 18, 2023

Kenworth of Albany
100 Commerce Drive
Buffalo, NY 14218

Attn: County of Onondaga
Division of Purchase
John H. Mulroy Civic Center 13th Floor
421 Montgomery Street
Syracuse, NY 13202

Dear Aaron,

This letter confirms that a discount of 30% will be applied to all LIST pricing.

Thank you for the opportunity to participate in this program.

Respectfully,

T & T Sales inc.

By: Bernard F Radtke Jr., President



April 26, 2023

Kenworth Northeast Group Inc.
Attn: Donald Clough
100 Commerce Dr,
Buffalo, NY 14218

Onondaga County
421 Montgomery St.
Syracuse, NY 13202

RE: Letter of Commitment

Dear Donald Clough,

Please accept this letter as our commitment to provide snow and ice control equipment to your firm under the term and conditions of the upcoming Bid for Class 8 Vehicles published by Onondaga County.

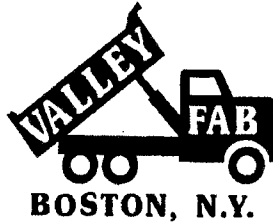
Should you be awarded this contract we would provide this equipment to your firm at the 30% discount specified. Price lists on all equipment for the Class 8 Vehicles will be provided at your request.

Further we would welcome to work with you to secure business and properly service this business under this contract. We appreciate the opportunity if you include Tenco in your proposal.

Thank you and good luck.

Sincerely,

Brian Eaton
Operations manager



VALLEY FAB & EQUIPMENT, INC.

9776 Trevett Road PO Box 380
Boston, New York 14025
Tel # (716) 941-6644 Fax # (716) 941-5066

April 25, 2023

Kenworth Northeast Group, Inc.
Attn: Mary Beth Klumpp, Truck Sales Administrator
100 Commerce Drive
Buffalo, NY 14218

Re: Onondaga County Contract>Class 8 BID0010914 (2023-2028)

Dear Mary Beth:

Valley Fab and Equipment Inc, have agreed to partner with Kenworth Northeast Group on **Class 8 Truck Equipment** for Onondaga County Contract. We agree to offer a discount of 30% off List price on all the product lines we offer such as truck bodies, and equipment including options.

We look forward to working with you, Kenworth Northeast Group, Inc. and Onondaga County on the above referenced Bid/Contract and complying with its terms, conditions and requirements.

Thank you,
Brian Emerling, President
Valley Fab & Inc.
be@vfabe.com



April 26, 2023

Kenworth NE

Re: Onondaga County Bid 10914

Mr. Clough,

Thank you for your interest in utilizing Viking Cives USA as a subcontractor for Onondaga County Bid #10914. This letter is to confirm our commitment to your organization for the duration of the contract.

Viking will offer a minimum 30% discount on all equipment (plows, wings, bodies, sanders, etc) with bodies to include:

**Rack bodies
Tank bodies
Service bodies
Utility/Bucket bodies
Wrecker bodies/rollbacks
Emulsion bodies
Dump bodies
Van bodies/reefer bodies
Utility bodies
Hook lift bodies
Attenuator bodies
Sander/Spreaders
Interchangeable body systems
Combination bodies**

If you have any questions, please feel free to contact me at any time.

Sincerely,

A handwritten signature in cursive script, appearing to read "Cory G. Bearor".

**Cory G. Bearor
Regional Sales Manager
Viking Cives USA**

<i>CONTRACT ID NO</i>	<i>VENDOR NAME & ADDRESS</i>	<i>PHONE NO & CONTACT</i>
5459	Tracey Road Equipment 6803 Manlius Center Road East Syracuse NY 13057 Vendor Code #6194	315-437-1471 No Fax Brendan Geiss bgeiss@traceyroad.com

*Tracey Road pricing and information directly follow this page.

PRICING PAGES - FREIGHTLINER

1.Freightliner/Model: 114SD SFA PLUS

Total MSRP \$162,891.00

Discount from MSRP: 51 %

Price of vehicle \$79,817.00

Options - Discount from list (12% or better): 12 %

Options 20,000.00 x 12 %

Option pricing \$17,600.00

Total price of vehicle with options \$97,417.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2.Freightliner/Model: 114SD SBA PLUS

Total MSRP \$162,891.00

Discount from MSRP: 51 %

Price of vehicle \$79,817.00

Options - Discount from list (12% or better): 12 %

Options 20,000.00 x 12 %

Option pricing \$17,600.00

Total price of vehicle with options \$97,417.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES - FREIGHTLINER (Cont'd)**3. Freightliner/Model: 108SD PLUS**Total MSRP \$128,045.00Discount from MSRP: 51.75 %Price of vehicle \$61,782.00Options - Discount from list (12% or better): 12 %Options 20,000.00 x 12 %Option pricing \$17,600.00Total price of vehicle with options \$79,382.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Freightliner /Model: M2-106 PLUSTotal MSRP \$108,730.00Discount from MSRP: 52.25 %Price of vehicle \$51,919.00Options - Discount from list (12% or better): 12 %Options 20,000.00 x 12 %Option pricing \$17,600.00Total price of vehicle with options \$69,519.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Freightliner Vehicles



August 2, 2022

To: Freightliner Dealer Principals
 Freightliner General Managers
 Freightliner Sales Managers
 Freightliner SpecPro 21 Users

Subject: **SpecPro 21 MY24 Indicative Pricing Release – August 4, 2022**

We're pleased to advise you there will be a SpecPro 21 price level update available on August 4th, 2022 that provides you with Model Year 2024 base model and option pricing. This will allow you to begin quoting and preparing deals in advance of when we open up the order board for Model Year 2024.

Base Model Pricing: Base model prices for the Model Year 2024 price level are noted below:

Model Datacode	Model	MY23 Price Level	MY24 Price Level
001-172	M2106	\$105,355	\$105,355
001-175	M2112	\$156,695	\$158,656
001-176	Severe Duty – 108SD	\$124,670	\$124,670
001-177	Severe Duty – 114SD	\$157,555	\$159,516
001-237	Cascadia 116" Day Cab	\$192,910	\$194,956
001-235	Cascadia 126" Day Cab	\$203,465	\$205,511
001-236	Cascadia 116" Sleeper	\$223,206	\$225,252
001-234	Cascadia 126" Sleeper	\$234,447	\$236,493

Notes:

- The MY24 base model prices do **not** include the Standard Destination Charge.
- The CARB22 Base Warranty Surcharge is a separate line item and is not included in the MY24 base model prices.
- The MY24 price level pricing will be applicable to orders with 004-224 2024 MODEL YEAR SPECIFIED.
- Base model pricing does not impact orders placed using prior price levels (PRL-26* and earlier).
- Base Model Retail adjustments are incorporated into this price level update.



Run Smart™

March 31, 2023

To: All North American Freightliner Trucks Dealer Principals
All North American Freightliner Trucks General Managers
All North American Freightliner Trucks Sales Managers
All North American Freightliner SpecPro 21 Users

Subject: **Standard Destination Charges – Effective April 1, 2023**

Destination Charge – Freightliner Internal Combustion Engine (ICE) Models: There is no change to the Standard Destination Charge that was originally announced on August 2, 2022. Standard Destination Charge will be invoiced at \$3,375 net (non-discountable) for U.S. and Canadian dealers **on orders received through Q2 2023.**

Destination Charge – Freightliner Battery Electric Vehicles (BEV): There is no change to the Standard Destination Charge that was originally announced on August 2, 2022. Standard Destination Charge will be invoiced at \$8,300 net (non-discountable) for U.S. and Canadian dealers **on orders received through Q2 2023.**

Customer Pick-up (CPU) Policy: There is no change to the fixed \$1,000 credit to the current published Standard Destination Charge CPU Policy which has been in effect since May 3, 2021.

All BEV vehicles with an **order receipt date** on or after August 9, 2022 and through Q2 2023, will be invoiced at the published rate.

All ICE vehicles with an **order receipt date** on or after September 1, 2022 and through Q2 2023, will be invoiced at the published rate.

Please contact your DTNA District or Regional Sales Manager with any questions.

3Q2023 Destination Charges: We will send a notice in June with the 3Q2023 standard destination charges.

Regards,

Gabriel Veiga
Director, New Truck Pricing
Daimler Trucks North America
2477 Deerfield Drive
Fort Mill, SC 29715 USA
Office: (803) 578-3222
Cell: (803) 280-5921
gabriel.veiga@daimlertruck.com

List Body Vendors for Freightliner:

-VIKING CIVES (USA)	-KURTZ TRUCK EQUIPMENT
-TENCO USA	-ETNYRE
-HENDERSON MFG	-SWAPLOADER
-EVEREST MFG	-BARKO LOADERS
-VALLEY FAB	-ROTOBEC HEAVY EQUIPMENT
-TRUIS INC.	-BUILTRITE HANDLERS & ATTACHMENTS
-HI-VAC CORP.	-CRYSTEEL MFG
-SCHWARZE IND.	-HEROKE
-T&T BODY KING	-CUSTOM CONTAINER SOLUTIONS
-STS TRAILER & TRUCK EQUIPMENT	-USA BODIES
-SCBS BRAKE SERVICES	-WAUSAU
-NORTH EAST WRECKER SALES	-OSHKOSH CORP.
-AIR-FLO MFG	-PALFINGER
-NTE TRUCK EQUIPMENT	-CURRY SUPPLY SERVICE BODIES & WATER TANKS
-MONROE TRUCK EQUIPMENT	-PIONEER TARPS
-LAROCHELLE EQUIPMENT INC.	-ROLL RITE TARPS
-JOE JOHNSON EQUIPMENT	-US TARPS
-CYNCON TRUCK EQUIPMENT	-SHURCO TARPS
-J&J EQUIPMENT	-EL CARGO TARPS
-HERITAGE TRUCK EQUIPMENT	-CERTIFIED POWER
-HACKERS PACKERS	-COMMERCIAL HYDRAULICS
-GUTHRIE HELI-ARC INC.	
-BLACK BURN TRUCK BODIES	
-BINGHAMTON TRUCK BODY	
-AMTHOR INTERNATIONAL	
-ALLOY WELDING	
-VASSO SYSTEMS	
-FORCE AMERICA	
-BOSCH REXROTH	
-GALION- GODWIN TRUCK BODY CO.	
-TROUT RIVER	
-HI-WAY EQUIPMENT CO.	
-TEREX	
-J&J TRUCK BODIES	
-REED SYSTEMS LTD.	

PRICING PAGES - WESTERN STAR**1. Western Star/Model: 47X SF**Total MSRP \$227,753.00Discount from MSRP: 50.85 %Price of vehicle \$111,941.00Options - Discount from list (12% or better): 12 %Options 20,000.00 x 12 %Option pricing \$17,600.00Total price of vehicle with options \$129,541.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Western Star/Model: 47X SBTotal MSRP \$227,753.00Discount from MSRP: 51.25 %Price of vehicle \$111,030.00Options - Discount from list (12% or better): 12 %Options 20,000.00 x 12 %Option pricing \$17,600.00Total price of vehicle with options \$128,630.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – WESTERN STAR (Cont'd)**3. Western Star /Model: 49X SB**Total MSRP \$221,333.00Discount from MSRP: 51.75 %Price of vehicle \$106,793.00Options - Discount from list (12% or better): 12 %Options 20,000.00 x 12 %Option pricing \$17,600.00Total price of vehicle with options \$124,393.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Western Star /Model: 49X SFTotal MSRP \$221,333.00Discount from MSRP: 51.3 %Price of vehicle \$107,789.00Options - Discount from list (12% or better): 12 %Options 20,000.00 x 12 %Option pricing \$17,600.00Total price of vehicle with options \$125,389.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Western Star Vehicles

List Body Vendors for Western Star:

-VIKING CIVES (USA)	-KURTZ TRUCK EQUIPMENT
-TENCO USA	-ETNYRE
-HENDERSON MFG	-SWAPLOADER
-EVEREST MFG	-BARKO LOADERS
-VALLEY FAB	-ROTOBEC HEAVY EQUIPMENT
-TRUIS INC.	-BUILTRITE HANDLERS & ATTACHMENTS
-HI-VAC CORP.	-CRYSTEEL MFG
-SCHWARZE IND.	-HEROKE
-T&T BODY KING	-CUSTOM CONTAINER SOLUTIONS
-STS TRAILER & TRUCK EQUIPMENT	-USA BODIES
-SCBS BRAKE SERVICES	-WAUSAU
-NORTH EAST WRECKER SALES	-OSHKOSH CORP.
-AIR-FLO MFG	-PALFINGER
-NTE TRUCK EQUIPMENT	-CURRY SUPPLY SERVICE BODIES & WATER TANKS
-MONROE TRUCK EQUIPMENT	-PIONEER TARPS
-LAROCHELLE EQUIPMENT INC.	-ROLL RITE TARPS
-JOE JOHNSON EQUIPMENT	-US TARPS
-CYNCON TRUCK EQUIPMENT	-SHURCO TARPS
-J&J EQUIPMENT	-EL CARGO TARPS
-HERITAGE TRUCK EQUIPMENT	-CERTIFIED POWER
-HACKERS PACKERS	-COMMERCIAL HYDRAULICS
-GUTHRIE HELI-ARC INC.	
-BLACK BURN TRUCK BODIES	
-BINGHAMTON TRUCK BODY	
-AMTHOR INTERNATIONAL	
-ALLOY WELDING	
-VASSO SYSTEMS	
-FORCE AMERICA	
-BOSCH REXROTH	
-GALION- GODWIN TRUCK BODY CO.	
-TROUT RIVER	
-HI-WAY EQUIPMENT CO.	
-TEREX	
-J&J TRUCK BODIES	
-REED SYSTEMS LTD.	



August 2, 2022

To: Western Star Dealer Principals
Western Star General Managers
Western Star Sales Managers
Western Star SpecPro 21 Users

Subject: **SpecPro 21 MY24 Indicative Pricing Release – August 4, 2022**

We're pleased to advise you there will be a SpecPro 21 price level update available on August 4th, 2022 that provides you with Model Year 2024 base model and option pricing. This will allow you to begin quoting and preparing deals in advance of when we open up the order board for Model Year 2024.

Base Model Pricing: Base model prices for the Model Year 2024 price level are noted below:

Model Datacode	Model	MY23 Price Level	MY24 Price Level
001-472	49X	\$215,504	\$217,958
001-470	47X	\$223,934	\$224,378
001-473	57X	N/A	\$243,996

Notes:

- The MY24 base model prices do **not** include the Standard Destination Charge.
- The CARB22 Base Warranty Surcharge is a separate line item and is not included in the MY24 base model prices.
- The MY24 price level pricing will be applicable to orders with 004-224 2024 MODEL YEAR SPECIFIED.
- Base model pricing does not impact orders placed using prior price levels (PRL-26* and earlier).
- Base Model Retail adjustments are incorporated into this price level update.
- For vehicles that are priced at the January 2014 (08X) price level, up to and including the April 2018 (18X) price level, the 2016 OBD 2010 EPA/CARB GHG17 Escalator is **not** included in the base model or engine price. SpecPro 21 will guide you to the appropriate PMU code based on your price level and engine selection.



March 31, 2023

To: U.S. and Canadian Western Star Trucks Dealer Principals
U.S. and Canadian Western Star Trucks General Managers
U.S. and Canadian Western Star Trucks Sales Managers
U.S. and Canadian Western Star SpecPro 21 Users

Subject: **Standard Destination Charges – Effective April 1, 2023**

Destination Charge – Western Star Models: There is no change to the Standard Destination Charge that was originally announced on August 2, 2022. Standard Destination Charge will be invoiced at \$3,375 net (non-discountable) for U.S. and Canadian dealers **on orders received through Q2 2023**.

Customer Pick-up (CPU) Policy: There is no change to the fixed \$1,000 credit to the current published Standard Destination Charge CPU Policy which has been in effect since May 3, 2021.

All vehicles with an **order receipt date** on or after September 1, 2022 and through Q2 2023, will be invoiced at the published rate.

Please contact your DTNA District or Regional Sales Manager with any questions.

3Q2023 Destination Charges: We will send a notice in June with the 3Q2023 standard destination charges.

Regards,

Gabriel Veiga
Director, Order Acquisition and Pricing
Daimler Trucks North America
2477 Deerfield Drive
Fort Mill, SC 29715 USA
Office: (803) 578-3222
Cell: (803) 280-5921
gabriel.veiga@daimlertruck.com

<i><u>CONTRACT ID NO</u></i>	<i><u>VENDOR NAME & ADDRESS</u></i>	<i><u>PHONE NO & CONTACT</u></i>
5460	Conway Beam Truck Group 6260 East Molloy Rd East Syracuse NY 13057 Vendor Code #5896	315-437-2574 315-437-3794 (FAX) Gregory Angwin gangwin@conwaybeam.com

*Conway Beam pricing and information directly follows this page.

PRICING PAGES - MACK

1. Mack /Model: GR64FT

Total MSRP 197,281Discount from MSRP: 24 %Price of vehicle 149,933.56Options - Discount from list (12% or better): 24 %

Options 20,000.00 x _____ %

Option pricing 15,200Total price of vehicle with options 165,133.56

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Mack /Model: GR64BT

Total MSRP 196,911Discount from MSRP: 24 %Price of vehicle 149,652.36Options - Discount from list (12% or better): 24 %

Options 20,000.00 x _____ %

Option pricing 15,200Total price of vehicle with options 164,852.36

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES - MACK (Cont'd)**3. Mack /Model: GR64FR**Total MSRP 194 545Discount from MSRP: 24 %Price of vehicle 147 854.20Options - Discount from list (12% or better): 24 %

Options 20,000.00 x _____ %

Option pricing 15 200Total price of vehicle with options 163 054.20

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

GR42F GR42B**4. Mack /Model: GR64BR**Total MSRP 195 107Discount from MSRP: 24 %Price of vehicle 148 281.32Options - Discount from list (12% or better): 24 %

Options 20,000.00 x _____ %

Option pricing 15 200Total price of vehicle with options 163 481.32

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES - MACK (Cont'd)**5. Mack /Model: GR84FR**Total MSRP 208 773Discount from MSRP: 38 %Price of vehicle 127 579.26Options - Discount from list (12% or better): 38 %

Options 20,000.00 x _____ %

Option pricing 12 400Total price of vehicle with options 139 979.26

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

6. Mack /Model: GR84BRTotal MSRP 206 335Discount from MSRP: 38 %Price of vehicle 127 927.70Options - Discount from list (12% or better): 38 %

Options 20,000.00 x _____ %

Option pricing 12 400Total price of vehicle with options 140 327.70

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – MACK (Cont'd)**7. Mack /Model: GR44FR**Total MSRP 255 043Discount from MSRP: 24 %Price of vehicle 193 832.68Options - Discount from list (12% or better): 24 %

Options 20,000.00 x _____ %

Option pricing 15 200Total price of vehicle with options 209 032.68

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

8. Mack /Model:GR44BRTotal MSRP 253 769Discount from MSRP: 24 %Price of vehicle 192 864.44Options - Discount from list (12% or better): 24 %

Options 20,000.00 x _____ %

Option pricing 15 200Total price of vehicle with options 208 064.44

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – MACK (Cont'd)**9. Mack /Model: GR66BR CAC**Total MSRP 276 888Discount from MSRP: 24 %Price of vehicle 210 434.88Options - Discount from list (12% or better): 24 %

Options 20,000.00 x _____ %

Option pricing 15 400Total price of vehicle with options 225 634.88

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

10. Mack /Model: GR66FR CACTotal MSRP 277 565Discount from MSRP: 24 %Price of vehicle 210 949.40Options - Discount from list (12% or better): 24 %

Options 20,000.00 x _____ %

Option pricing 15 200Total price of vehicle with options 226 149.40

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – MACK (Cont'd)**11. Mack /Model: GR66BT CAC**Total MSRP 286 714Discount from MSRP: 38 %Price of vehicle 177 763.92Options - Discount from list (12% or better): 38 %Options 20,000.00 x %Option pricing 12,400Total price of vehicle with options 190 136 92

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

12. Mack /Model: LR 42RTotal MSRP 225 529Discount from MSRP: 39 %Price of vehicle 155 872.69Options - Discount from list (12% or better): 39 %Options 20,000.00 x %Option pricing 12 200Total price of vehicle with options 168 072.69

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – MACK (Cont'd)**13. Mack /Model: LR 64R**Total MSRP 242 262Discount from MSRP: 18 %Price of vehicle 198 654.84Options - Discount from list (12% or better): 16 %

Options 20,000.00 x _____ %

Option pricing 16 800Total price of vehicle with options 215 454.84

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

14. Mack /Model: LR64R BETotal MSRP 617 980Discount from MSRP: 24 %Price of vehicle 469 664.80Options - Discount from list (12% or better): 28 %

Options 20,000.00 x _____ %

Option pricing 14,400Total price of vehicle with options 484 064.80

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – MACK (Cont'd)**15. Mack /Model: Terrapro 64R**Total MSRP 231 548Discount from MSRP: 19 %Price of vehicle 187 553.88Options - Discount from list (12% or better): 16 %

Options 20,000.00 x _____ %

Option pricing 16 800Total price of vehicle with options 204 353.88

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

16. Mack /Model: Terrapro 42RTotal MSRP 213 349Discount from MSRP: 38 %Price of vehicle 132 276.38Options - Discount from list (12% or better): 38 %

Options 20,000.00 x _____ %

Option pricing 12 400Total price of vehicle with options 144 676.38

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – MACK (Cont'd)**17. Mack /Model: Pinnacle 64R**Total MSRP 180 069Discount from MSRP: 38 %Price of vehicle 111 642.78Options - Discount from list (12% or better): 38 %Options 20,000.00 x %Option pricing 12 400Total price of vehicle with options 124 042.78

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

18. Mack /Model: Pinnacle 64TTotal MSRP 183 521Discount from MSRP: 23 %Price of vehicle 141 311.17Options - Discount from list (12% or better): 16 %Options 20,000.00 x %Option pricing 16 800Total price of vehicle with options 158 111.17

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – MACK (Cont'd)**19. Mack /Model: Antham 64T**Total MSRP 189 624Discount from MSRP: 22 %Price of vehicle 147 906.72Options - Discount from list (12% or better): 16 %Options 20,000.00 x %Option pricing 16 800Total price of vehicle with options 164 706.72

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

20. Mack /Model: Antham 42TTotal MSRP 179 456Discount from MSRP: 38 %Price of vehicle 111 262.72Options - Discount from list (12% or better): 38 %Options 20,000.00 x %Option pricing 12 400Total price of vehicle with options 123 662.72

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Mack Vehicles\$ 3,782,992.70

List Body Vendors for Mack:

Alloy Welding

Lynco

CEJS

Cynthia Hair/Arc

Hackers Paykers

Henderson Products

Heritage Truck

JES Equip

Joe Johnson Equip

Niagara Truck Equip

Northwest Wrecker Equip

Reed Systems

STS Trailer

Taco

TET Body King

Trios

Valley Sub

Viking Civi

Zwick

Equest Equip

Arlift

Author

Binghamton Truck Body

Long Island Sanitation

Mapro Truck Equip

Suffolk County Broker Service

VASSO

Sanitation Equipment

PRICING PAGES - VOLVO**1. Volvo VHD/Model: 64FT300**Total MSRP 174 741Discount from MSRP: 14 %Price of vehicle 150 277.26Options - Discount from list (12% or better): 14 %Options 20,000.00 x %Option pricing 17 200Total price of vehicle with options 167 477.26

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Volvo VHD /Model: 64BT300Total MSRP 175 162Discount from MSRP: 38 %Price of vehicle 108 600.44Options - Discount from list (12% or better): 38 %Options 20,000.00 x %Option pricing 12 400Total price of vehicle with options 121 000.44

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – VOLVO (Cont'd)**3. Volvo VHD /Model: 84F300**Total MSRP 180 383Discount from MSRP: 38 %Price of vehicle 111 837.46Options - Discount from list (12% or better): 38 %Options 20,000.00 x %Option pricing 12 400Total price of vehicle with options 124 237.46

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Volvo VHD /Model: 84B300Total MSRP 180 122Discount from MSRP: 38 %Price of vehicle 111 675.64Options - Discount from list (12% or better): 38 %Options 20,000.00 x %Option pricing 12 400Total price of vehicle with options 124 075.64

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – VOLVO (Cont'd)**5. Volvo VHD /Model: 64F300**Total MSRP 172 694Discount from MSRP: 14 %Price of vehicle 148 516.84Options - Discount from list (12% or better): 14 %Options 20,000.00 x %Option pricing 17 200Total price of vehicle with options 165 716.84

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

6. Volvo VHD /Model: 64B300Total MSRP 172 501Discount from MSRP: 14 %Price of vehicle 148 350.86Options - Discount from list (12% or better): 14 %Options 20,000.00 x %Option pricing 17 200Total price of vehicle with options 165 550.86

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – VOLVO (Cont'd)**7. Volvo VHD /Model: 42F300**Total MSRP 161 823Discount from MSRP: 14 %Price of vehicle 139 458.78Options - Discount from list (12% or better): 14 %Options 20,000.00 x %Option pricing 17 200Total price of vehicle with options 156 658.78

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

8. Volvo VHD /Model: 42B300Total MSRP 161 172Discount from MSRP: 14 %Price of vehicle 138 607.92Options - Discount from list (12% or better): 14 %Options 20,000.00 x %Option pricing 17 200Total price of vehicle with options 155 807.92

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Volvo Vehicles\$ 1,180 525.10

List Body Vendors for Volvo:

Alloy Welding

Сулсон Στορ

Gothr. = Hel. Arc

Hacker Packer

Henderson Products

Heritage Truck Equi

J. J. Equipment

Joe Johnson Esq

Niagara Twelve Ep

Northeast Wrecker Sale

Read Systems

STS Tyco 1

Tierco

TNT Body King

Types

Valley Fab

Viking Caves

Zweck

Everest Equip

Ar f. 10

Author

Binghamton Truck Body

Long Island Sound

Monroe Truck Equip

Suffolk Cnty Bike Service

Vassp

Sanitation Equipment

CEJJ

<i><u>CONTRACT ID NO</u></i>	<i><u>VENDOR NAME & ADDRESS</u></i>	<i><u>PHONE NO & CONTACT</u></i>
5533	Fleet Maintenance Inc 67 Ransier Drive West Seneca NY 14224 Vendor Code #5533	716-912-1553 716-675-5710 (FAX) Deborah Gawron debg@fmibuffalo.com

*Fleet Maintenance pricing and information directly follow this page.

FLEET MAINTENANCE
PRICING PAGES - FREIGHTLINER

1. Freightliner/Model: 114SD SFA PLUSTotal MSRP 165,016Discount from MSRP: 37 %Price of vehicle 103,960Options - Discount from list (12% or better): 40 %Options 20,000.00 x 40 %Option pricing 8,000.00Total price of vehicle with options 111,960.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Freightliner/Model: 114SD SBA PLUSTotal MSRP 165,016Discount from MSRP: 37 %Price of vehicle 103,960Options - Discount from list (12% or better): 40 %Options 20,000.00 x 40 %Option pricing 8,000.00Total price of vehicle with options 111,960.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES - FREIGHTLINER (Cont'd)**3. Freightliner/Model: 108SD PLUS**Total MSRP 130,170.00Discount from MSRP: 29.5 %Price of vehicle 91,769.85Options - Discount from list (12% or better): 35 %Options 20,000.00 x 35 %Option pricing 13,000.00Total price of vehicle with options 104,769.85

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Freightliner /Model: M2-106 PLUSTotal MSRP 110,855.00Discount from MSRP: 29.5 %Price of vehicle 78,152.77Options - Discount from list (12% or better): 35 %Options 20,000.00 x 35 %Option pricing 13,000.00Total price of vehicle with options 91,152.77

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Freightliner Vehicles\$ 419,842.62

List Body Vendors for Freightliner:

Everst Equipment Co

Valley Fab & Equipment

Joe Johnson Equipment

Body King Inc

Henderson Products

PRICING PAGES - WESTERN STAR**1. Western Star/Model: 47X SF**Total MSRP 229,878.00Discount from MSRP: 42 %Price of vehicle 133,329.24Options - Discount from list (12% or better): 35 %Options 20,000.00 x 35 %Option pricing 13,000.00Total price of vehicle with options 146,329.24

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

2. Western Star/Model: 47X SBTotal MSRP 229,878.00Discount from MSRP: 42 %Price of vehicle 133,329.24Options - Discount from list (12% or better): 35 %Options 20,000.00 x 35 %Option pricing 13,000.00Total price of vehicle with options 146,329.24

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

PRICING PAGES – WESTERN STAR (Cont'd)**3. Western Star /Model: 49X SB**Total MSRP 223,458Discount from MSRP: 40 %Price of vehicle 134,074.80Options - Discount from list (12% or better): 35 %Options 20,000.00 x 35 %Option pricing 13,000.00Total price of vehicle with options 147,074.80

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

4. Western Star /Model: 49X SFTotal MSRP 223,458Discount from MSRP: 40 %Price of vehicle 134,074.80Options - Discount from list (12% or better): 35 %Options 20,000.00 x 35 %Option pricing 13,000.00Total price of vehicle with options 147,074.80

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Total Price for Western Star Vehicles \$586,808.08

List Body Vendors for Western Star:

Everest Equipment Co.
Valley Fab & Equipment
Joe Johnson Equipment
Body King Inc.
Henderson Products

GENERAL CONDITIONS

Term: Award period shall be for **five (5)** years from June 24, 2023 through June 23, 2028.

Blanket Price Agreement: This bid will result in a blanket price agreement.

Piggybacking: Onondaga County allow(s) all municipal entities and authorities authorized under the General Municipal Laws of the State of New York to purchase goods and/or services under this contract from anywhere in the state at the discretion of the vendor. *Municipalities outside of New York State may participate if allowed by local law , also at the discretion of the vendor*

Total MSRP: MSRP plus destination charges to dealer = Total MSRP

Pricing: Vendors MUST provide verified pricing from the manufacturer. ~~MSRP plus destination charges to dealer.~~

Escalation: The discounts provided for the vehicles and vehicle options cannot be decreased. This is the basis for price escalation for the term of the contract. ~~Model Year increases to the MSRP are acceptable as long as discounts are applied as bid.~~

Payment: Payments will be made with the PeopleSoft Purchase Order, receipts, vendor's original invoice and voucher. (For Onondaga County, City of Syracuse, Syracuse School District, Syracuse Airport Authority and Otsego County, Oswego County and City of Oswego).

Award: Award is by Truck manufacturer. with a discount from Total MSRP and discount from option list One award per manufacturer. Vendor must bid on all trucks itemized in their category. Bidders may supply multiple manufacturers/sources for the Dump Bodies, Snowplows and associated options accessories are a minimum of ~~30% from Body vendors.~~ Vendor Must Provide a list of body vendors that are going to participate in this contract (see pricing pages). Equipment vendors can offer their complete lines as part of the contract. A letter of commitment from body companies shall be provide at time of bid award.

To Include:

Rack bodies and Tank bodies
Service bodies
Utility/Bucket bodies
Wrecker bodies/rollbacks
Emulsion bodies
Dump bodies
Van bodies/reefer bodies
Utility bodies
Hook lift bodies
Attenuator bodies
Refuse bodies
Front loaders
Side loaders
Rear loaders
Roll offs

GENERAL CONDITIONS (Cont'd)

Lower Pricing: Municipalities reserve the right to negotiate lower pricing with the awarded vendors. Awarded vendors may offer a quantity discounts.

Government Mandated Program Price Adjustment: ~~An adjustment in price may be permitted if a government mandated program such as a new standard for emissions takes effect and suitable documentation is furnished~~

Delivery: Delivery shall be expressed in the number of calendar days required to make delivery after receipt of a purchase order. Delivery shall be made in accordance with the instructions on the purchase order from each Municipality and what is listed on the contract. The Contractor shall acknowledge receipt of the purchase order. If the ordering agency has not received acknowledgement within two (2) weeks, the contractor shall be contracted.

Delivery Certification: The Contractor shall secure a signed receipt from the Ordering agency certifying to the delivery of the vehicle. In the event deficiencies are later noted and a properly signed receipt if not available, the Contractor will be responsible.

Shipping Dates and Delivery Time:

- Contractor shall provide written acknowledgement of orders within five (5) business days after receipt of order.
- Contractor shall provide ordering agency with anticipated shipping date of completed vehicle with written acknowledgment of order.

Contractors will notify the Division of Purchase in writing of the manufacturer's production build-out date. Such notification **MUST** be submitted immediately upon the contractor being notified by the manufacturer.

The resulting Contractor may supply the next model year vehicle if a build-out date has occurred for the trucks they are awarded. Prices will be held to discount from Total MSRP and the option discount pricing provided in bid. All specifications, terms and conditions of this bid remain in effect for the contract period. If no new model year has been awarded the Contractor may continue to supply the current model year vehicles until depletion of stock or manufacturer's production build-out.

Delivery: Price shall include all customs duties and charges, all vehicle preparation and clean-up charges, New York State motor vehicle inspection, installation charges and all other incidentals normally included with providing and delivery of a vehicle including the manufacturer's fees such as destination charges.

Regulations: The completed vehicle shall conform to all applicable federal, state and local laws in effect at the time of delivery.

Service: Prior to delivery, the vehicle shall be completely serviced by the contractor in his own shop. Servicing shall include New York State inspection, engine tune-up, lubrication, wheel alignment, front wheel balancing and all other checks and adjustments required for full, proper servicing of a new vehicle.

GENERAL CONDITIONS (Cont'd)

Qualification of Bidder: Bids for the vehicle will be considered only from manufacturers. Or from factory branch dealers, or manufacturer's franchised dealers. Bidders must be OEM authorized. OEM certification must be available on request.

Delivery Condition: Vehicles must be delivered strictly in accordance with specifications. Delivery must be coordinated with the department and delivery shall be made during normal working hours.

Guarantees by the Contractor: The manufacturer's standard warranty shall be provided.

Manuals: One (1) copy of truck maintenance, parts, and operational manuals plus parts lists (if available) shall be delivered to the purchasing agency with the truck, including and not limited to:

1. Driver's manual
2. Cab-chassis service repair manual including a complete parts list, lube chart and wiring, hydraulic and air schematics.
3. Dump body, hoists, spreaders plows and hydraulic pump service. And repair manual including a complete parts list.

MINIMUM SPECIFICATIONS

Scope: Provide Class 8 heavy duty cab-chassis truck(s) with GVWR of 33,000 lbs or more which may include installed Optional Body(s) plows and associated accessories for any Municipalities authorized under General Municipal Laws of the State of New York as specified below.

Total MSRP: MSRP plus destination charges to dealer = Total MSRP.

Award will be based on discount from TOTAL MSRP and Discount on Options per Example:

The discounts are the constant that allows price increases for model year increases.

Reporting: A quarterly report of vehicles ordered will be provided to Tierza Sovocool at the Onondaga County Division of Purchase at tierzasovocool@ongov.net.

Additional Body companies can be added First Week of September during the term of the contract. Body Companies will agree to work with all the awarded truck dealers.

New vehicles models can be added as long as they meet the current pricing discount as the vehicles they are replacing.

Bidder Note: Vendor shall provide a discount of **12 %** or better from list price for OEM options. The same discount offered shall be for non OEM accessories and related equipment. The accessories and related equipment prices are provided as options to the award. Prices shall be in electronic form and award will be based on total price of vehicles with OEM options by manufacturer. This formula is for bidding purposes to make an award for truck manufactures.

Example of Pricing for Vehicle:

Manufacturer/Model: AAA Total MSRP 100,000.00

Discount from Total MSRP: 30%

Price of Vehicle: \$70,000.00

Options - Discount from OEM list 12% or better

OEM Options \$20,000 x 12%

OEM Option pricing: 17,600.00

Total price of Vehicle with OEM options \$87,600.00

MINIMUM SPECIFICATIONS (Cont'd)

Price and Delivery Allowances: Pricing will be FOB to any location in New York State. The Delivery Allowance Schedule (DAS) will apply to all Counties in New York State. The DAS will be as follows:

The Contractors will be required to delivery vehicles anywhere within New York State boundaries. Each contractor will be reimbursed for this delivery according to the following Delivery Allowance Schedule (DAS). The DAS shall indicate the maximum dollar amount that will be paid for delivery from the Contractor's point of business, to the delivery location. Municipalities may pick-up vehicle(s) at the Contractor or pre-delivery service dealer location with no delivery allowance charge applied.

The DAS will be used as follows: If the Contractor point of business is in Albany (Region 3) and the desired delivery point is in White Plains (Region 5) the delivery charge will be \$230.00. This charge should be added to the invoice. Each contractor will only be concerned with their particular region (i.e. if the contractor's point of business is in Region 1, the only row that will be utilized is the first one).

Delivery to Region						
Region	1	2	3	4	5	6
1	\$160	\$230	\$380	\$440	\$520	\$680
2	\$230	\$160	\$230	\$230	\$290	\$520
3	\$380	\$230	\$160	\$230	\$230	\$520
4	\$440	\$230	\$230	\$160	\$440	\$660
5	\$520	\$290	\$230	\$440	\$160	\$260
6	\$680	\$520	\$520	\$660	\$260	\$160

Region 1	Region 2	Region 3	Region 4	Region 5	Region 6
Allegany	Broome	Albany	Clinton	Dutchess	Bronx
Cattaraugus	Cayuga	Columbia	Essex	Orange	Kings
Chautauqua	Chenango	Fulton	Franklin	Putnam	Nassau
Chemung	Cortland	Greene	St. Lawrence	Rockland	New York
Erie	Delaware	Hamilton		Sullivan	Queens
Genesee	Herkimer	Montgomery		Ulster	Richmond
Livingston	Jefferson	Rensselaer		Westchester	Suffolk
Monroe	Lewis	Saratoga			New Jersey
Niagara	Madison	Schenectady			
Ontario	Oneida	Schoharie			
Orleans	Oswego	Warren			
Schuyler	Otsego	Washington			
Seneca	Tioga				
Stuben	Tompkins				
Wayne					
Wyoming					
Yates					

MINIMUM SPECIFICATIONS (Cont'd)

- Contractor shall furnish the agency with written acknowledgment of the shipping date at least two weeks prior to shipment.
- If the shipment will not be made within the delivery time, the Contractor will be required to notify the agency in writing at least two (2) weeks prior to the date of the original delivery. This notification must include the reasons for the delay and the latest date the vehicle will be shipped.
- All correspondence on shipping dates and delivery time shall be directed to the ordering agency's contact person.

Bidders to Supply:

- Reflectors: All reflectors shall have Lexan lenses and shall be permanently attached to the truck with mechanically, screw –type fasteners.
- Reflector Kit: shall consist of three (3) bi-directional, reflective triangles conforming to federal regulations. The kit shall be provided in a fully closed, metal or impact resistant plastic, reusable container.
- Fire Extinguisher: Shall be 10-lb. capacity, dry chemical-type for Class A, B, and C fires and shall be mounted inside the cab.
- Back-up Alarm: Vehicle to be equipped with electric back-up alarm, Preco 250 (or equal).