

Albany County

Department of **HUMAN RESOURCES**

Daniel P. McCoy, Albany County Executive

Jennifer Skelly Clement, Commissioner

MEMORANDUM

TO: Hon. Andrew Joyce, Chairman, Albany County Legislature

CC: Hon. Dennis Feeney, Majority Leader
Hon. Frank Mauriello, Minority Leader
Rebekah Kennedy, Majority Counsel
Arnis Zilgme, Minority Counsel

FROM: Jennifer Skelly Clement, Commissioner of Human Resources

DATE: 10/14/2020

RE: Request for Contract Approval for Specialty Drug

I respectfully request the approval to enter into a contract with **Health Insurance Solutions, Inc. (HISI)** for the administration of a Specialty Pharmacy Program. There will be no additional direct cost for the County for the administration of this program. Below is a brief RFP and program description. Attached please find a recommendation from Locey and Cahill, Albany County's benefits consultant.

Specialty Pharmacy Cost Reduction Plan

Through RFP, Albany County sought to enter into a contract with a Patient Assistant Program (PAP) provider or pharmaceutical company to implement and operate a Specialty Pharmacy Program for Albany County employees and non-Medicare retirees. The objective of the Specialty Pharmacy Cost Reduction Program is to reduce the cost of specialty drugs paid by Albany County through the use of a third party contractor, who will seek cost savings by working directly with the manufacturer Specialty Drugs and assure continued access to specialty drugs for members.

Background:

Specialty drugs are generally high cost and are associated with complex drug regimes. They include but are not limited to: injectable, infusible, and environmentally sensitive drugs that require special handling. They may be self-administered by the patient or administered in a physician's office or at home by a health care provider. They frequently require patient education, monitoring and clinical support.

The goal of the Specialty Pharmacy Program is to reduce specialty drug costs.

The objective of the program is to contract with a PAP provider or pharmaceutical company that can provide the following:

- Timely and reliable drug dispensing and delivery to enrollees and providers
Specialty Drugs at a reduced cost.
- Direct billing to Albany County for Specialty Drugs under a Self-Insured Plan design.
- Clinical support services designed to optimize therapy management, care coordination and patient compliance.

Thank you in advance for your consideration of this cost savings proposal.