**THOMSON REUTERS**

# Westlaw Precision AI with CoCounsel Proposal

**SUBMITTED TO**
**Albany County**
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# Contractor Information

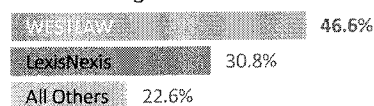| | |
|---|---|
| Legal Contracting Entity | West Publishing Corporation |
| Doing Business As (DBA) | West, a Thomson Reuters business |
| Corporate Address | 2900 Ames Crossing Rd., Eagan MN 55121 |
| Remittance Address | P.O. Box 6292, Carol Stream, IL 60197-6292 |
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| SAM Registration | Current (see: https://www.sam.gov/) |
| Representations and Certifications | Current (see: https://www.sam.gov/) |
| GSA Contract # | GS-02F-026DA |
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# Content

# Overview

Westlaw is our online legal, news, and business information research service. Westlaw provides editorially enhanced legal research materials; unparalleled coverage of news, business, financial, and general information; and a comprehensive collection of public records.

- **Westlaw is comprehensive**—Coverage includes legal information (e.g., state and federal case law, statutes, regulations, administrative codes, law reviews), news and business information (e.g., newspapers, newswires, magazines), and extensive and well-organized public records, courthouse documents, and private-vendor sources.

- **Westlaw is current**—Westlaw resources are updated frequently so that information is kept current. For example, full-text U.S. Supreme Court opinions, including concurrences or dissents, are generally available on Westlaw within five minutes of the time they are issued.

- **Westlaw is accurate and reliable**—We employ a rigorous editorial process to ensure every opinion available on Westlaw is correct and properly classified. Our attorney editors use consistent language when writing synopses and headnotes. They also add synonyms, acronyms, terms of art, names of acts, generic names, and other research terms to ensure that Westlaw searches retrieve relevant cases that might otherwise be missed by searching just the text of the court opinion.

- **Westlaw is powerful**—More than 650 million links are added every year to documents on Westlaw, and nearly every word in Westlaw documents is a possible search indexing term. WestSearch Plus, a search engine designed specifically for law, incorporates more than a century of proprietary analysis of the law and exclusive tools like the West Key Number System, KeyCite, headnotes, Notes of Decisions, indexes, and secondary sources to deliver documents relevant to a search query.

- **Westlaw is precise**—Westlaw Precision – the latest evolution in legal research – is powered by trusted content, exclusive editorial enhancements, and cutting-edge technology that enables you to research over twice as fast without sacrificing confidence in your results.

- **Westlaw is intelligent**—Westlaw Precision provides legal professionals with AI-Assisted Research, our recently introduced legally focused generative AI capability that searches Westlaw's trusted database of proven, reliable content and returns an overview with detailed insights from top results, along with a list of key cases, statutes, and regulations. Both Westlaw Precision and Westlaw Edge provide legal professionals with exclusive new warnings for law that is no longer valid, unrivaled litigation analytics, and sophisticated research tools that help legal professionals deliver results to clients faster and more accurately.

- **Westlaw is preferred**—Thomson Reuters has earned highest accolades from the 2023 Best of *The National Law Journal* Readers Rankings, including first-place awards for Westlaw in four legal research categories: Online Research Provider, Legal Research Provider, Solo Firm / Solo Practitioner Research Provider, and Legal Research App / Service.
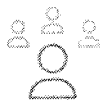
**ABA Legal Technology Survey—Q4 2023**

"Which one fee-based online service do you use most often overall for legal research?"

| | |
|---|---|
| WESTLAW | 46.6% |
| LexisNexis | 30.8% |
| All Others | 22.6% |

# Westlaw: Best-in-Class

## The standard for legal research

Only Westlaw combines editorial excellence with innovative technology and human intelligence so legal professionals can work smarter, more efficiently, and with greater confidence. The people, process, and technology behind Westlaw is what sets us apart.

**People:** Attorney editors analyze, summarize, and classify the law, creating editorial enhancements that make it easier to find the information you need. You can trust your research is supported by real people with real world legal experience, extensive training, and passion for serving the legal community.

**Process:** For more than 150 years, we have been gathering the law and creating exclusive editorial advantages designed to help researchers find needed information. Our superior editorial processes make it easier for researchers to find, validate, and interpret the law.

**Technology:** Our unwavering commitment to advancing legal research is the force behind our best-in-class technological innovation. Advanced capabilities allow researchers to get their work done in less time and with more accuracy.

With three best-in-class versions available – each building on the powerful features of the previous – there is a Westlaw for every organization, regardless of size or budget.

# Westlaw Content

## WESTLAW NATIONAL PRIMARY

The National Primary Collection contains a deep base of foundational content offerings consistently identified by libraries as must-have content.

- **All 50-State and Federal Primary Law**—Provides access to the comprehensive Westlaw collection of primary law with exclusive access to our editorial enhancements, including cases summarized and organized with headnotes and Key Numbers, annotated statutes that link to cross-references and notes of decisions, annotated *Code of Federal Regulations*, administrative materials, proposed and enacted legislation, proposed and adopted regulations, attorney general opinions, administrative materials, court rules, and more.

- **Legislative History**—Provides an intuitive graphical timeline to gather key insight into the legislative intent behind the words of the law.

- **Graphical Statutes**—Charts legislative changes and linking related documents in an easy-to-read graphical interface. Federal and State access

- **Bill and Regulation Tracking**—Provides a single comprehensive source for bill and regulation tracking across the 50 states and federal government.

- **KeyCite**—Access the industry's most accurate, up-to-the-minute citation service to instantly verify whether a case, statute, regulation or administrative decision is good law, and find citing references to expand your research.
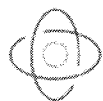
# Westlaw Precision

## THE FASTEST WAY TO FIND WHAT YOU NEED

Westlaw Precision – the latest evolution in legal research – is powered by trusted content, exclusive editorial enhancements, and cutting-edge technology that enables you to research over twice as fast without sacrificing confidence in your results.

And now, our legally focused generative AI provides relevant answers to legal research questions with links to supporting authority, so you can make better-informed decisions and more efficiently complete the remainder of your research. AI-Assisted Research on Westlaw Precision is built on our market-leading content, utilizing our long history and expertise in AI.

While legal technology has rapidly evolved over the past decade, it can still be a challenge to look for cases with specific attributes while also searching the best authority for an argument, drafting outlines and briefs, checking the validity of cited law, crafting litigation strategy, and answering client questions. The powerful capabilities of Westlaw Precision can elevate the way you conduct legal research.
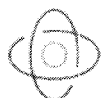
## AI-ASSISTED RESEARCH - New

Ask a legal question in everyday language, including key facts, procedural details, or legal theories, and AI-Assisted Research searches Westlaw's trusted database of proven, reliable content to return a summarized response with detailed insights from top results, along with a list of key cases, statutes, and regulations.

- Get a jumpstart on your research with faster answers to legal questions.
- Cut down time spent sifting through search results and having to read and summarize results yourself. The AI does that for you.
- Easily access supporting authority for verification and follow-up research.
- Refine and hone your results in a conversational manner.
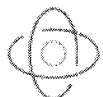- Feel more confident you are taking your research in the right direction.

## AI-JURISDICTIONAL SURVEY - New

Ask a legal question in everyday language, including key facts, details and pick the states you want to curate your survey. The AI-Assisted Jurisdictional Survey will allow you to expedite the long process of creating a survey and be able to get back to the client by the end of the day.
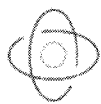
- AI Jurisdictional Survey summarizes all 50 states statutes, providing a starting point in a fraction of the time it would have taken with traditional research methods.

- The survey provides the most up-to-date content on Westlaw, as it correctly identifies and summarizes statutes that went into effect as recently as July 2024.

## PARALLEL SEARCH - New

Parallel Search is a new way to search case law on Westlaw Precision that focuses on finding conceptually similar sentences to your query. Parallel Search understands synonyms and relationships between words and ideas. Thus, it finds cases even if the cases do not use your exact words.

## CLAIMS EXPLORER - New

For legal professionals filing a lawsuit, defending a lawsuit, or advising clients on potential liability, often their first step is to identify applicable claims or counterclaims. Yet not all claims are equal. Some causes of action have a lower threshold to achieve, some provide for attorneys' fees or higher damages, and some fit better with the facts of a particular case. Claim Explorer, a new generative AI skill enables legal professionals to enter facts and identify applicable claims or counterclaims. Using generative AI to simplify claims research by entering the facts and quickly receive a list of applicable claims.

## PRECISION RESEARCH - New

Search, filter, browse, and find on-point cases with unmatched precision and efficiency. See cases that actually address a particular legal issue, resolve a particular cause of action or motion type and corresponding outcomes, involve a particular fact pattern, or are decided a particular way.

- Find legally and factually similar cases with unparalleled speed and accuracy.

- With knowledge that variation in language is accounted for, feel more confident important cases haven't been missed due to a query that doesn't include a certain word or phrase.

- Use Browse Boxes to quickly determine whether case is relevant to the issue directly from search results.

## KEYCITE CITED WITH - New

Feel more confident your research is accurate and complete. View cases frequently cited together even if neither cites the other, making it easier to find connections between cases and identify changes in how the law has developed.

- Quickly find connections between cases that would traditionally be difficult to uncover.

- Find regularly cited law for a specific rule or issue.

- Find additional relevant cases that can be used to strengthen an argument.

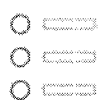- Feel more confident research is accurate and complete.

## KEYCITE OVERRULED IN PART - New

Easily identify the specific point of law in a case that has been invalidated so other valid points of law aren't missed. Look for a red-striped flag to indicate a case has been overruled in part.
Quickly jump to the impacted text to view the relevant language from the overruling case.

- Trust you are relying on good law during legal research.

- Quickly and easily determine when a case has been overruled only on grounds that don't impact the authority of the points of law you care about most.

- Save time by avoiding the need to manually review each case to determine whether the authority related to your issue is still valid law.
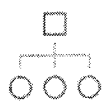
## OUTLINE BUILDER - New

Quickly and easily build, edit, and review outlines without ever needing to leave Westlaw Precision. Use Outline Builder side-by-side with a document while researching, then drag and drop important text or citations directly into an outline.

- Save time spent switching back and forth between Westlaw Precision and your word processing document.

- Minimize disruption to research workflow when you build an outline directly in Westlaw Precision.
- Easily submit an outline to Quick Check to view recommendations for additional relevant authority.

## GRAPHICAL VIEW OF HISTORY - New

See a graphical visualization of research history, mapping out the steps taken and the searches and documents with which you had more interaction. Easily return to a successful query without needing to remember the exact search terms.

- Quickly jump back into a previous research session and pick up where you left off.
- Return to a successful query without needing to remember the exact search terms.
- Easily identify previously viewed documents you deemed important.

## KEEP LIST/HIDE DETAILS - New

Save potentially useful materials and hide materials you don't want to inadvertently re-review. Both Keep and Hide persists across multiple searches in the same session, to make research even more efficient.

- Save/Keep documents of interest to easily return to them later.
- Hide/Collapse documents deemed irrelevant or those you don't want to inadvertently re-review.
- Use Keep/Hide functionality to easily navigate multiple searches across the same research session.

## QUICK CHECK (Mischaracterization Identification) - New

Quick Check securely analyzes your briefs to suggest highly relevant authority and ensure you haven't missed anything important. Rely on Quick Check to save time and find authority that traditional research may have missed. Now, take advantage of using new Mischaracterization Identification are substantial for legal professionals and the judiciary. In terms of speed of review and quality of work product.

Mischaracterization Identification will help you efficiently and accurately make contextual       misstatement and omission determinations for your opponents' and your own quotations and the context surrounding those quotations. The fear of missing your own mistakes is very real for attorneys, but the possibility of missing the opportunity to capitalize on your opponents' mistakes is an even larger concern. This new enhancement reduces both of those worries and will help attorneys be even better advocates for their clients.

Judges will also be able to effectively review the filings of parties in matters before them much faster. Attorneys owe a duty of candor to the judiciary and the Mischaracterization Identification feature will help flag any potential issues quickly. An added benefit, which members of the judiciary or their staff perhaps haven't considered, is the ability to analyze their own orders and opinions to ensure that they haven't made mistakes that could be appealed. This new enhancement will help alert judges and law clerks to potential issues before they finalize their opinions.

- Filter out citations you've viewed in the past 30 days and what you've already save to a folder.
- See time-saving details for why a suggested authority might be important.
- Review differences between case, statute, and regulation quotes in an uploaded document to the relevant language and context in the source document.
- Receive recommendations from the largest collection of secondary sources, briefs, and memoranda.
- Jumpstart your research directly from millions of state and federal appellate briefs and trial court filings

without needing to download the brief or interrupt your research
- Process documents without citations, such as pleadings, draft briefs, and emails from opposing counsel, allowing researchers to more easily get focused caselaw recommendations. *(Westlaw Precision only)*

## WESTSEARCH PLUS

WestSearch Plus leverages sophisticated type-ahead functionality to anticipate which topics users are searching and then delivers responsive text from relevant documents to the top of their result list. This helps decrease their time spent looking and researching for a given topic or answer and is an essential time-saver, especially when researching unfamiliar areas of law.

- Take advantage of the most powerful legal search engine, designed by attorneys for attorneys.
- Find answers to legal questions that can be answered in a sentence or two—within seconds.
- Connect directly to the relevant underlying authority.

## KEYCITE OVERRULING RISK

KeyCite Overruling Risk builds upon the capabilities of our current KeyCite service, identifying cases that contain implicitly overruled or invalidated law. Quickly ensure you are citing good law.

- Get warnings on implicitly overruled or abrogated points of law.
- See an orange warning icon, similar to red and yellow flags, integrated into your research.
- Avoid reviewing each case manually to determine whether it cites an implicitly overruled point of law.
- Leverage AI to identify bad law that has no direct citations pointing to its validity.
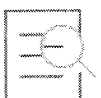
## LITIGATION ANALYTICS

Litigation Analytics leverages the most state and federal dockets to deliver clear and relevant data-driven insights and trends on judges, companies, industries, attorneys, law firms, courts, damages, and case types to help you build your strongest case strategy.

- Set and manage client expectations for outcomes, timelines, and cost.
- Understand your assigned judge, including familiarity with a subject matter based on past cases, their record on appeal, approach to expert witnesses, the authority they tend to cite, and tested and proven arguments that have persuaded your judge in the past.
- Assess how often your judge has admitted or excluded expert testimony and whether your expert has appeared before your judge.
- Understand your opposing party; see how they have handled similar litigation and the counsel they have hired and glean their litigation strategy. Evaluate opposing counsel's experience.
- Evaluate potential settlements and award with damages analytics.
- Find new clients in the industries you represent and build evidence-based pitches and win RFPs with company analytics.
- Identify areas of growth for your firm by viewing trends for companies and industries.
- Recruit lateral hires to staff practice areas where you have identified growth opportunities.

### PRECEDENT ANALYTICS

Make stronger arguments and quickly uncover key insights based on topics, by seeing the cases a judge regularly relies on, and other judges frequently cited.

## STATUTES COMPARE **AND** REGULATIONS COMPARE

Statutes Compare and Regulations Compare are intelligent comparison tools that instantly show users precisely how a statute or regulation has changed over time, the authority behind the changes, and

allow the users to compare two versions to show where they differ.

- Get coverage across all practice areas for all statutory and regulatory content with different versions, including when statutes and regulations have changed multiple times within the same year.
- Quickly see how any two versions of a statute and regulation have changed over time, right from the History tab.
- With the Compare Text tool, compare the language of documents across many content sets.

## JURISDICTIONAL SURVEYS



Jurisdictional Surveys allows you to quickly retrieve a customized and relevant compilation of laws across all US jurisdictions on virtually any topic. Jurisdictional Surveys accounts for variances of terminology needed to ensure a comprehensive and accurate starting point.
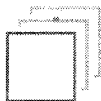
- Assess laws across jurisdictions to help establish a litigation strategy.
- Understand jurisdictional variances as they relate to compliance activities.
- Refine a legal argument based on how other jurisdictions have handled an issue.
- Identify new or emerging policy trends (e.g., immigration, cybersecurity).

# Practical Law Dynamic Toolset - AI

## GET QUICK, EXPERT ANSWERS FOR YOUR LEGAL QUESTIONS

Dynamic Tool Set - AI, users can navigate Practical Law resources to discover and visualize content in new ways; find the most relevant answers and know-how – like practice notes, checklists and articles – more quickly; compare content across multiple jurisdictions; analyze market trends at a glance; and plan and manage matters with quick customizable views of the work to be done.

## PRACTICAL LAW DYNAMIC - AI

With Ask Practical Law AI on Practical Law, simply ask a question in everyday language and get a summarized answer grounded in content expertly written and maintained by 650+ attorney-editors. Produce quality work in less time using Ask Practical Law AI on Practical Law — generative AI providing answers from best-in-class content.

## KNOWLEDGE MAP

Visually navigate through Practical Law's collection. Get the complete picture of your matter and identify issues you may have missed so you can complete your research faster.
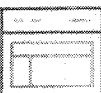
## QUICK COMPARE

Identify local laws faster using Quick Compare. With just a few clicks, create custom charts that answer key questions across states, so you can explore the topics and data points that matters most to you.

## WHAT'S MARKET ANALYTICS

Create data-driven insights and visualizations with What's Market Analytics, so you can analyze and share market trends and deal terms in a fraction of the time.

## INTERACTIVE MATTER MAPS

Matter Maps give you an overview of the core phases and tasks in a legal matter with links to key resources at each phase. Now they're also interactive, allowing you to customize the map to your needs.

## DYNAMIC SEARCH

Transform your traditional search with Dynamic Search – harnessing the power of technology and Practical Law's attorney-editor expertise, to receive answers based on your question, with links to relevant Practical Law content.

# PRACTICE AREAS AND TOPICS

In law, the rules are constantly changing, and you never know when you'll find yourself on unfamiliar ground. Thomson Reuters® Practical Law gets you up to speed quickly with always-updated resources that provide the answers to your how-do-I questions with practical guidance and wisdom to propel your research into action.

**ANTITRUST**
- Antitrust Compliance
- Antitrust Litigation
- Cartels
- Horizontal Agreements
- Merger Control
- Unilateral Conduct
- Vertical Agreements
- General Antitrust

**ARBITRATION**
- Arbitral Awards and Challenges
- Arbitration Agreements
- Arbitrators and Appointments
- Commencing an Arbitration
- Conflicts of Law Issues
- Costs and Funding
- Enforcement
- Institutional and Ad hoc Arbitration
- Interim Measures
- Investment Treaty Arbitration
- Jurisdictional Issues
- Multiparty Arbitration
- Procedure and Evidence
- Remedies

**BANKRUPTCY & RESTRUCTURING**
- Bankruptcy Committees
- Bankruptcy Litigation
- Chapter 15: Commencing a Case
- Chapter 11: Case Administration
- Chapter 11: Exiting a Case
- Creditor and Inter-Creditor Issues in Bankruptcy
- Cross-Border: Chapter 15
- General Bankruptcy
- Individual Bankruptcy
- Municipal Bankruptcy: Chapter 9
- Out-of-Court Restructuring
- Prepacks in Bankruptcy
- Purchasing Distressed Assets and Claims in Bankruptcy
- Small Business Bankruptcy

**CAPITAL MARKETS & CORPORATE GOVERNANCE**
- Broker-Dealer
- Corporate Governance & Continuous Disclosure
- Market Regulation

- Non-US Issuers
- Registered Offerings
- Unregistered Offerings

**COMMERCIAL TRANSACTIONS**
- Advertising and Marketing
- Agency, Distribution & Franchising
- Bribery and Corruption
- Confidentiality
- Consumer
- General Commercial
- General Contract and Boilerplate
- Insurance Claims and Coverage
- International Trade & Customs
- Joint Ventures
- Outsourcing
- Supply of Goods and Services

**CORPORATE AND M&A**
- Corporations
- Joint Ventures
- Limited Liability Companies
- Private M&A
- Public M&A
- Private Equity
- Tax

**EMPLOYEE BENEFITS & EXECUTIVE COMPENSATION**
- Executive Compensation
- Retirement Plans
- Health & Welfare Plans
- Employee Benefit Plans: Administration and Compliance
- Employee Benefit Plans and the Employment Relationship
- Equity Compensation

**FINANCE**
- Acquisition Finance
- Asset-Based Lending
- Bankruptcy in Finance
- Debt Capital Markets
- Guaranties
- Islamic Finance
- Lending: General
- Project Finance and Development
- Real Estate Finance
- Regulatory: Finance
- Securitization and Structured Finance
- Security
- Swaps and Derivatives

**GOVERNMENT PRACTICE: FEDERAL**
- General Federal Practice
- Information Law
- Labor & Employment
- Procurement & Fiscal Law

**GOVERNMENT PRACTICE: STATE & LOCAL**
- Government Administration
- Liability & Litigation
- Public Finance & Economic Development
- Regulations & Zoning

**HEALTH CARE**
- Clinical Trials & Research
- Fraud, Abuse & Compliance
- Payment & Reimbursement
- Patient Privacy & Security
- Health Care Entity Formation & Governance
- General Health Care

**INTELLECTUAL PROPERTY & TECHNOLOGY**
- Copyright
- General IP
- Information Technology
- Internet
- IP and IT in Corporate Transactions
- Patent Counseling & Transactions
- Patent Litigation
- Privacy and Data Security
- Right of Publicity
- Trademarks
- Trade Secrets

**LABOR & EMPLOYMENT**
- Contracts
- Corporate Transactions and Bankruptcy
- Immigration
- Discipline and Internal Investigations
- Discrimination, Harassment and Retaliation
- Employee Data, Monitoring and Privacy
- Employment Litigation
- Health and Safety
- Leave Law
- Policies and Procedures
- Recruitment and Hiring

- Restrictive Covenants, Confidentiality and IP
- Termination, Layoffs and Plant Closings
- Unions
- Wage and Hour Law

**LITIGATION**
- Antitrust Litigation
- Appeals
- Arbitration
- Class Actions
- Commencement and Pleadings
- Discovery and Evidence
- Employment Litigation
- General Litigation
- Intellectual Property Litigation
- Judgment
- Motions
- Other Specialist Litigation
- Removal
- Securities Litigation and Enforcement
- Trial and Post-Trial
- White Collar Crime & Investigations

**REAL ESTATE**
- Commercial Finance
- Commercial Leasing
- Commercial Ownership
- Construction
- Real Estate Finance
- Real Estate in Corporate Transactions
- Residential Leasing
- Residential Ownership

**TRUSTS & ESTATES**
- Wills
- Revocable Trusts
- Irrevocable Trusts
- Trust Administration
- Taxation of Trusts & Estates
- Special Needs Planning
- Charitable Planning
- Powers of Attorney for Property
- Health Care Planning
- General Trusts & Estates

**CROSS-PRACTICE COLLECTIONS**
- Financial Services
- Life Sciences
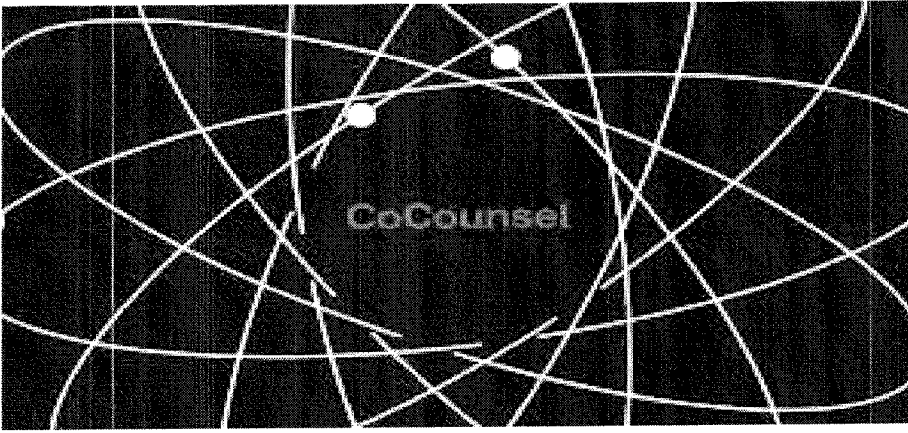- Startups & Small Businesses

# ☆ 🔗 Practical Law Government Resource Center

**Substantive Law Toolkits**

Antitrust Basics for State and Local Government

Asserting Eminent Domain

Bankruptcy Basics for Government

Capital Improvement Project Construction

Commercial Contracts for State and Local Government

Coronavirus Response for Government

Employee Handbook for State and Local Government Employers

Federal Antidiscrimination Laws for State and Local Government Employers

Federal Fiscal Law Appropriations Basics  ( NEW! )

Federal Public Sector Employment Law

First Amendment Compliance for Government Attorneys

Freedom of Information Act Toolkit

Ground Leasing for State and Local Government

HIPAA for Public Sector Entities

Intellectual Property Basics for Government

Legal Aid Practice Toolkit

Local Government Ordinances

New Local Government Attorneys  ( NEW! )

Privacy and Data Security for Government Agencies

Public Protest and Demonstration Response and Regulation  ( NEW! )

Purchasing and Selling Real Estate for State and Local Government

**Litigation Toolkits**

Attorney-Client Privilege and Work Product Doctrine: Public-Sector Litigation

Bifurcation, Consolidation, Joinder, and Transfer

Commencing a Federal Lawsuit

Depositions

Document Discovery

Document Requests in Federal Court

Document Review and Production in Federal Court

E-Discovery

Engaging and Managing Outside Counsel

Expert Witnesses

Injunctive Relief

Interrogatories in Federal Court

Litigation Holds

Motions - Discovery

Motions - Dispositive

Motions - Non-Dispositive

Post-Judgment Motion

Practice Area Essentials: Litigation

Preserving Documents and Electronically Stored Information  ( NEW! )

Requests for Admission in Federal Court

Responding to a Complaint

# Overview of CoCounsel

CoCounsel Core for government legal departments is the only cutting-edge "professional grade" generative AI legal assistant in the market crafted by Thomson Reuters. Our professional-grade assistant brings the power of generative AI to complete the task at hand, from within the products you use every day. It's at your side every step of the way, ready to perform sophisticated research, analyze dense and voluminous information, and produce a variety of content—in minutes. Think of CoCounsel as a trusted colleague to whom you can confidently delegate complex work, ready to help 24/7/365.

Most important for a solution professionals can count on—and what we mean by "professional-grade"—is that it addresses concerns regarding the safe and responsible use of generative AI in their work. CoCounsel is rooted in our market-leading, verified databases of content, understands professional standards, and can deliver reliable results at superhuman speed. And most important, it's encrypted end-to-end, so your data—and your client's data—remains private and secure. This is professional-grade generative AI.

# CoCounsel KEY SKILL CAPABILITIES:

### TIMELINE CREATION
CoCounsel's skills empower it to read through emails, letters, filings and other documents to quickly to create a timeline of events complete with links to the source documents. Saving hours on typically painstaking, manual work by automating the timeline creation.

### COMPARE DOCUMENTS
Identify similarities, differences, and favorability across multiple documents. CoCounsel can focus on various aspects of the documents and generates a table of answers with supporting citations. Compare Document is a particularly valuable skill to help you quickly analyze dense, long documents. For example, determine favorability between different agreements, contracts and settlement option. Assess version changes between policies, contracts, etc. as they go through revisions. It will help you gain critical insights in the documents and make recommendations to stakeholders more quickly and with confidence.

## SUMMARIZE DOCUMENTS

Delivers concise summaries of complex documents, allowing government legal professionals to understand and digest large volumes of information rapidly. Explain complex or lengthy filings and legislation to stakeholders. Be prepared and work with confidence by being able to understand lengthy complex documents quickly.

## SEARCH A DATABASE

Upload a database of files – for example, a repository of emails, a brief bank, discovery documents or set of contracts. Enter request into the search bar and find any document within the database that's responsive to the request. CoCounsel will find the needle in the haystack faster by looking for synonyms and related legal concepts.

## REVIEW DOCUMENTS

Rapidly analyzes uploaded documents, CoCounsel will provide specific answers with page citations. CoCounsel will read every word in the document, this is not a key word search. Search transcripts and statements for inconsistencies. Ensure increase accuracy by examining every word to capture critical information.

## CONTRACT DATA EXTRACTION

CoCounsel allows users to ask questions about set of contracts and quickly receive answers and find relevant clause. It performs a word-by-word review of every contract in a set and provides the language and hyperlink to the answer. Track critical deadlines, commercial terms and important dates. Identify any red flags or potential unfair provision in the contract. Pinpoint coverage within insurance policy and more. Optimize workflows by streamlining contract review processes for faster work product turnaround.

## CONTRACT POLICY COMPLIANCE

Efficiently identifies and highlights conflicts, explains disparities and suggest edited versions to align clauses to bring a contract into alignment with the customer's policies. Identify contracts that do not comply with the policies from a playbook. Find and fix risks in a set of contracts based on policies or rules they should follow. Boost precision and expedite work while reducing errors and inconsistencies.

## DRAFT DEPOSITION QUESTIONS

CoCounsel helps you identify topics and questions to prepare for upcoming depositions, interview and other investigative projects. Gain a strategic edge by considering all angles on how to approach depositions and negotiations.

## DRAFT A CORRESPONDENCE

CoCounsel will help you draft emails, internal or external memos, letters to opposing counsel, and demand letters in a legal professional unique tone and word choices. Feel reassured that your correspondence's is saying exactly what it needs to be said.

## WESTLAW PRECISION AI RESEARCH

While on CoCounsel you can ask it a legal question and it will work with Westlaw Precision AI to bring back answer with hyperlinks to where Westlaw Precision AI found its information. Save time by not having to jump back and forth from one platform to another platform. *Legal professional must have a subscription to Westlaw Precision AI.*

# CoCounsel DRAFTING KEY SKILL CAPABILITIES:

## CoCounsel LITIGATION

CoCounsel Drafting for litigators skills will enable attorneys to upload their own documents directly at the point of review in Word. CoCounsel Drafting will use those uploaded documents to provide suggested Interrogatories, Requests for Production of Documents, Requests for Admission, or Responses in the form of objections in a matter of minutes. Saving the attorney time and giving them a great start to complying with discovery obligations.

### MANAGE AND FINALIZE CITATIONS

Automatically identify and organize legal authority citations from your text to ensure accuracy and efficiency in legal document preparation. Format and add links to citations with confidence, quickly validate authorities and build a table of authorities in minutes, not hours.

## CoCounsel TRANSACTION

CoCounsel Drafting will revolutionize your drafting process with a comprehensive end-to-end solution. Easily find the best starting point, confidently use generative AI within your drafting workflow, quickly be able to draft a full contract (coming 2025), detect document changes, and format and finalize documents with ease.

### FIND A STARTING POINT

Find the best starting point by searching across your own repositories or SharePoint to find your template directly from with CoCounsel Drafting.

### CLAUSE FINDER

Access the best gold standard clause language drafted and kept current from Practical Law. Find relevant clause drawn from SEC agreements and get recent examples of how companies have represented their interests or deal terms similar clauses or agreements. *Legal professional must have a subscription to Westlaw Practical Law Dynamic.*

### DRAFT AND MODIFY CLAUSES

Draft and modify clauses throughout your drafting process with your own created playbook. *See below.* Use generative AI paired with Practical Law content within the CoCounsel AI assistant to improve your clause language.
*Legal professional must have a subscription to Westlaw Practical Law Dynamic.*

### CREATE AND MANAGE PLAYBOOKS

Easily create preferred and required clause language and negotiation guidance to be used throughout your agency. The playbooks can be shared throughout the agency that contain master policies and clauses.

### CONTRACT COMPARISON WITH DEVIATION DETECTION

Automate redlining by comparing contracts to find deviations. Utilize against created playbooks to spot missing clause language. Quickly and easily find tracked and untracked changes from others.

### ANALYZE DOCUMENT FOR ERROR

Runs the document against a programmatic set of rules that detects the structure of a transactional document to determine common transactional drafting errors.

### FORMAT

Checking the document's formatting, such as fonts, spacing, and margins, against an organization's particular style.

# PRICING - OFFER DETAILS

## Option 1: Westlaw Precision AI Research with CoCounsel Core

| Proposed Solution: Westlaw National Primary Precision AI Research with CoCounsel Core, Analytical Plus Collection, Litigation Collection ||
|---|---|
| Number of Users: 147 Attorneys, up to 147 non-Attorneys ||
| Period of Performance | Monthly Charge |
| *Promotion: From date of process thru 12/31/2025 | $0.00 per month |
| Year 1 | $20,237 per month |

*Agreement must be signed by July 31, 2025

## Option 2: Westlaw Precision AI Research with CoCounsel Core and CoCounsel Drafting

| Proposed Solution: Westlaw National Primary Precision AI Research with CoCounsel Core, CoCounsel Drafting, Analytical Plus Collection, and Litigation Collection ||
|---|---|
| Number of Users: 147 Attorneys, up to 147 non-Attorneys ||
| Period of Performance | Monthly Charge |
| *Promotion: From date of process thru 12/31/2025 | $0.00 per month |
| Year 1 | $25,694 per month |

*Agreement must be signed by July 31, 2025

## Option 3: Westlaw Precision AI Research with CoCounsel Core, CoCounsel Drafting and Practical Law Dynamic

| Proposed Solution: Westlaw National Primary Precision AI Research with CoCounsel Core, CoCounsel Drafting, Practical Law Dynamic, Analytical Plus Collection and Litigation Collection ||
|---|---|
| Number of Users: 147 Attorneys, up to 147 non-Attorneys ||
| Period of Performance | Monthly Charge |
| *Promotion: From date of process thru 12/31/2025 | $0.00 per month |
| Year 1 | $26,784 per month |

*Agreement must be signed by July 31, 2025