



**MICHAEL S. MONTELEONE**  
EXECUTIVE UNDERSHERIFF

**SHAWN P. NOONAN**  
CHIEF DEPUTY

## **ALBANY COUNTY SHERIFF'S OFFICE**

County Court House Albany, New York 12207 (518) 487-5400  
[WWW.ALBANYCOUNTYSHERIFF.COM](http://WWW.ALBANYCOUNTYSHERIFF.COM)

**CRAIG D. APPLE, SR.**  
SHERIFF



**WILLIAM M. RICE**  
UNDERSHERIFF

**LEON A. BORMANN**  
CHIEF DEPUTY

October 27, 2021

Honorable Andrew Joyce  
Chairman, Albany County Legislature  
112 State Street, Room 710  
Albany, New York 12207

*Andrew*  
Dear Mr. Joyce:

The attached correspondence is forwarded for presentation to the Albany County Legislature.

Briefly, this request is to amend an existing contract between Securus Technologies and Albany County. Securus Technologies provides both local and long distance phone service, video visitation, and tablets to the inmate population at the Albany County Corrections & Rehabilitative Service Center. The County entered into an agreement with Securus Technologies in February 2019. Securus Technologies, Inc. has agreed to five hundred thousand dollars \$500,000.00 up front for year one renewal. All equipment, installation and service will be provided by the vendor at no cost to the county.

Should there be any questions, please do not hesitate to contact me.

Sincerely,

*[Signature]*  
Craig D. Apple, Sr.  
Sheriff

Cc: Hon. Daniel P. McCoy, County Executive  
Hon. William Clay, Public Safety Chairman  
Hon. Wanda Willingham, Audit & Finance Committee  
Brandon Russell, Esq., Majority Counsel  
Hon. Arnis Zilgme, Esq., Minority Counsel  
Christian Barnes, Minority Counsel

FOR COUNSEL USE  
ONLY

Date Received: \_\_\_\_\_  
Received By: \_\_\_\_\_  
Method: Hand: \_\_\_\_\_  
Courier: \_\_\_\_\_  
Mail: \_\_\_\_\_

**REQUEST FOR LEGISLATIVE ACTION**

**DATE:** October 27, 2021

**DEPARTMENT:** Albany County Sheriff's Office / Correctional Facility

Contact Person: Sheriff Craig D. Apple Sr.

Telephone: 487-5440

Dept. Representative Attending

Committee Meeting: Sheriff Craig D. Apple Sr.

**PURPOSE OF REQUEST:**

Adoption of Local Law \_\_\_\_\_  
Amendment of Prior Legislation X  
Approval/Adoption of Plan/Procedure \_\_\_\_\_  
Bond Approval \_\_\_\_\_  
Budget Amendment (See below) \_\_\_\_\_  
Contract Authorization (See below) \_\_\_\_\_  
Environmental Impact \_\_\_\_\_  
Home Rule Request \_\_\_\_\_  
Property Conveyance \_\_\_\_\_  
Other: (State briefly if not listed above) \_\_\_\_\_

**CONCERNING BUDGET AMENDMENTS**

**STATE THE FOLLOWING:**

Increase Account/Line No: \_\_\_\_\_  
Source of Funds: \_\_\_\_\_  
Title Change: \_\_\_\_\_

**CONCERNING CONTRACT AUTHORIZATION,**

**STATE THE FOLLOWING:**

**TYPE OF CONTRACT**

Change Order/Contract Amendment \_\_\_\_\_  
Purchase (Equipment / Supplies) \_\_\_\_\_  
Lease (Equipment / Supplies) \_\_\_\_\_  
Requirements \_\_\_\_\_  
Professional Services X  
Educational / Training \_\_\_\_\_  
Grant: \_\_\_\_\_  
    New \_\_\_\_\_  
    Renewal \_\_\_\_\_  
    Submission Deadline Date \_\_\_\_\_

Settlement of a Claim \_\_\_\_\_  
Release of Liability \_\_\_\_\_  
Other: (State briefly) \_\_\_\_\_

**CONCERNING CONTRACT AUTHORIZATION (Cont'd)**

**STATE THE FOLLOWING:**

Contract Terms/Conditions:

Party (Name/Address):

Securus Technologies, Inc.

4000 International Parkway

Carrollton, TX 75007

Amount/Rate Schedule/Fee:

\$500,000.00

Term: 02/01/22-1/31/23

Scope of Services: Provide phone service to the inmate population at the Correctional Facility.

Contract Funding:

Anticipated in Current Budget: Yes X No \_\_\_\_\_

Funding Source: \_\_\_\_\_

County Budget Accounts:

Revenue: A23150.02450

Appropriation: \_\_\_\_\_

Bond (Res. No. & Date of Adoption) \_\_\_\_\_

**CONCERNING ALL REQUESTS:**

Mandated Program / Service: Yes X No \_\_\_\_\_

If Mandated Cite: Authority \_\_\_\_\_

Anticipated in Current Adopted Budget: Yes X No \_\_\_\_\_

If yes, indicate Revenue/Appropriation Accounts: \_\_\_\_\_

Fiscal Impact - Funding: (Dollars or Percentages)

Federal \_\_\_\_\_

State \_\_\_\_\_

County 100%

Term/Length of Funding \_\_\_\_\_

Previous Requests For Identical or Similar Action:

Resolution/Law Number: 563, 280, 436, 273, 128, 343, 343, 454,

Date of Adoption: 12/3/18 7/13/15 11/10/14 8/12/13, 4/9/12, 9/14/09, 9/8/08, 9/13/04

Justification: (State briefly why legislative action is requested)

*To provide both local and long distance phone service to the inmate population at the Correctional Facility.*

Back-up Material Submitted (i.e., application/approval notices from funding source, bid tabulation sheet, civil service approval notice, program announcement, contracts and/or any materials which explain or support the request for legislative action.)

Submitted By: Craig D. Apple Sr.

Title: Sheriff

RESOLUTION NO. 568

RESCINDING RESOLUTION 475 FOR 2018 AND AUTHORIZING AN AGREEMENT WITH SECURUS TECHNOLOGIES INC. REGARDING TELEPHONE SERVICES AT THE CORRECTIONAL FACILITY

Introduced: 12/3/18

By Public Safety Committee:

WHEREAS, On October 9, 2018, this Honorable Body unanimously adopted Resolution 475 for 2018 authorizing a license agreement with Securus Technologies, Inc. regarding telephone services for inmates at the Albany County Correctional Facility, and

WHEREAS, Given the unique nature of the license agreement, it was determined that the relevant phone service provider could be chosen without having to comply with the traditional RFP process that is applicable to the purchase of goods or services by Albany County under New York State Law and/or the Albany County procurement policy, and

WHEREAS, The Albany County Executive was forwarded a certified copy of Resolution 475 for 2018 in compliance with Article 3 of the Albany County Charter, and after the statutory period of ten days the resolution was enacted, and

WHEREAS, Thereafter, the County Executive's Office and the Albany County Attorney's Office requested that the Albany County Sheriff submit a RFP and consider the corresponding bids from several service providers in compliance with the county procurement process, and

WHEREAS, The Sheriff has subsequently has gone through the RFP process and has solicited bids from three (3) phone service providers, and has scored those bids accordingly, and

WHEREAS, The Albany County Sheriff hereby requests that the Albany County Legislature rescind Resolution 475 for 2018 and requests authorization to enter into a three-year agreement with Securus Technologies, Inc. regarding telephone services, internet services, and video conferencing services for inmates at the Albany County Correctional Facility, and

WHEREAS, Securus Technologies, Inc. was selected as lowest responsive bidder from the several proposals which were submitted through the RFP process and after analysis and scoring by the Sheriff's Department, and

WHEREAS, Securus Technologies, Inc. has agreed to pay the County \$1,200,000 at the beginning of the first year of the contract for both local and long

distance inmate calls, video-conferencing services, internet services, and provide all equipment including voice recognition software, and service, at no cost to the County, and

WHEREAS, Securus Technologies, Inc. has agreed to pay the County \$600,000 in both the second and third years of the contract for both local and long distance inmate calls, video-conferencing services, internet services, and

WHEREAS, Securus Technologies, Inc. has agreed to pay the County \$115,000 as a one-time technology grant, 20% commissions on video visitation, 10% commissions on paid entertainment services, and 20% commissions on E-messaging services through SecureView tablets, and

WHEREAS, Securus Technologies, Inc. has agreed to accept a pre-determined rate based on inmate usage of the above referenced services as payment for the three-year term of the contract, now, therefore be it

RESOLVED, By the Albany County Legislature that Resolution 475 for 2018 is hereby rescinded, and, be it further,

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into a three-year agreement with Securus Technologies, Inc. regarding telephone services for inmates at the Albany County Correctional Facility in accordance with the aforementioned terms for the term commencing November 1, 2018 and ending October 31, 2021, and, be it further

RESOLVED, That the Albany County Attorney is authorized to approve said agreement as to for and content, and, be it further

RESOLVED, That the Clerk of the County legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

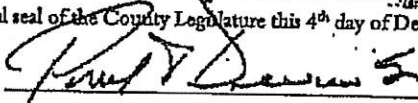
*Adopted by unanimous vote - 12/3/18*

State of New York  
County of Albany

This is to certify that I, the undersigned, Clerk of the Albany County Legislature, have compared the foregoing copy of the resolution and/or local law with the original resolution and/or local law now on file in the office, and which was passed by the Legislature of said County on the 3<sup>rd</sup> day of December, 2018, a majority of all members elected to the Legislature voting in favor thereof, and that the same is a correct and true transcript of such original resolution and/or local law and the whole thereof.



IN WITNESS THEREOF, I have hereunto set my hand and the  
official seal of the County Legislature this 4<sup>th</sup> day of December, 2018.

A handwritten signature in cursive script, appearing to read "Kurt V. ...", is written over a horizontal line.

Clerk, Albany County Legislature

RESOLUTION NO. 280

AUTHORIZING AN AGREEMENT WITH GLOBAL TEL LINK  
CORPORATION REGARDING TELEPHONE SERVICES AT THE  
CORRECTIONAL FACILITY

Introduced: 7/13/15

By Public Safety Committee:

WHEREAS, The Sheriff has requested authorization to enter into a three year agreement with Global Tel Link Corporation for the period November 1, 2015 through October 31, 2018 regarding telephone services for inmates at the Albany County Correctional Facility, and

WHEREAS, Global Tel Link Corporation has agreed to pay the County \$1,500,000 up front for both local and long distance inmate calls, provide all equipment including voice recognition software, and service at no cost to the County, now, therefore be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into a three year agreement with Global Tel Link Corporation, 2609 Cameron Street, Mobile, Alabama 36607 regarding telephone services for inmates at the Albany County Correctional Facility for the period November 1, 2015 through October 31, 2018 and up front funding to the County in the amount of \$1,500,000, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

*Adopred by unanimous vote. 7/13/15*



RESOLUTION NO. 436

AUTHORIZING AN AGREEMENT WITH GLOBAL TEL LINK CORPORATION REGARDING TELEPHONE SERVICES AT THE CORRECTIONAL FACILITY

Introduced: 11/10/14

By Public Safety Committee:

WHEREAS, The Sheriff has requested authorization to enter into an agreement with Global Tel Link Corporation commencing November 1, 2014 through October 31, 2015 regarding telephone services for inmates at the Albany County Correctional Facility, and

WHEREAS, Global Tel Link Corporation has agreed to pay the County a commission rate of 68% based on the total gross revenue generated by inmate calls, provide all equipment including voice recognition software, installation and service at no cost to the County, and

WHEREAS, The Sheriff indicated that Global Tel Link Corporation has also agreed to provide \$18,000 in the form of a grant for technology, now, therefore be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with Global Tel Link Corporation, 2609 Cameron Street, Mobile, Alabama 36607 for a term commencing November 1, 2014 through October 31, 2015 regarding the aforementioned telephone services and grant funding, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

*Adopted by unanimous vote. 11/10/14*



RESOLUTION NO. 273

AUTHORIZING AN AGREEMENT WITH GLOBAL TEL LINK CORPORATION REGARDING TELEPHONE SERVICES AT THE CORRECTIONAL FACILITY

Introduced: 8/12/13

By Public Safety Committee:

WHEREAS, The Sheriff has requested authorization to enter into an agreement with Global Tel Link Corporation commencing November 1, 2013 through October 31, 2014 with a one-year renewal option regarding telephone services for inmates at the Albany County Correctional Facility, and

WHEREAS, Global Tel Link Corporation has agreed to pay the County a commission rate of 68% based on the total gross revenue generated by inmate calls, provide all equipment including voice recognition software, installation and service at no cost to the County, now, therefore be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with Global Tel Link Corporation, 2609 Cameron Street, Mobile, Alabama 36607 for a term commencing November 1, 2013 through October 31, 2014 with a one-year renewal option regarding telephone services for inmates at the Albany County Correctional Facility, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

*Adopted by unanimous vote. 8/12/13*

RESOLUTION NO. 128

AMENDING RESOLUTION NO. 343 FOR 2010 REGARDING TELEPHONE  
SERVICES AT THE CORRECTIONAL FACILITY

Introduced: 4/9/12

By Public Safety Committee:

WHEREAS, By Resolution No. 343 for 2010, this Honorable Body authorized a three-year agreement with Global Tel Link Corporation commencing November 1, 2010 and ending October 31, 2013 at an agreed upon commission rate of 61.25%, based on total gross revenue to be paid to the County regarding local and long distance telephone services, as well as voice recognition software at the Correctional Facility, and

WHEREAS, The agreement authorized by Resolution No. 343 stipulated that the commission rate would increase to 63% retroactive to November 1, 2010 if Global Tel Link did not provide the County with the voice recognition software feature, and

WHEREAS, The Sheriff has requested that the resolution be amended to reflect a commission rate of 63% since Global Tel Link has failed to provide the voice recognition software feature as outlined in the agreement, now, therefore be it

RESOLVED, By the Albany County Legislature that Resolution No. 343 for 2010 is amended to indicate a commission rate of 63% rather than a rate of 61.25%, said rate to be paid to the County retroactive from November 1, 2010, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

*Adopted by unanimous vote. 4/9/12*

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RESOLUTION NO. 343

AUTHORIZING AN AGREEMENT WITH GLOBAL TEL. LINK CORPORATION REGARDING TELEPHONE SERVICES AT THE CORRECTIONAL FACILITY

Introduced: 9/14/09

By Public Safety Committee and Ms. Chapman:

WHEREAS, By Resolution No. 282 for 2005, this Honorable Body authorized an agreement with Global Tel Link Corporation regarding local and long distance telephone services for the inmate population at the Correctional Facility which included two one-year renewal options, and

WHEREAS, The Sheriff has requested authority to exercise the second year of the renewal options for the period commencing November 1, 2009 and ending October 31, 2010, and

WHEREAS, The Sheriff indicated that Global Tel Link will continue to pay the County a commission rate of 49% based on total gross revenue, now, therefore be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with Global Tel Link Corporation, 2609 Cameron Street, Mobile, AL 36607 for a term commencing November 1, 2009 and ending October 31, 2010 to provide local and long distance telephone services for inmates at the Albany County Correctional Facility, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

*Adopted by unanimous vote. 9/14/09*

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RESOLUTION NO. 343

AUTHORIZING AN AGREEMENT WITH GLOBAL TEL LINK  
CORPORATION REGARDING TELEPHONE SERVICES AT THE  
CORRECTIONAL FACILITY

Introduced: 9/8/08

By Public Safety Committee:

WHEREAS, By Resolution No. 282 for 2005, this Honorable Body authorized an agreement with Global Tel Link Corporation regarding local and long distance telephone services for the inmate population at the Correctional Facility which included two one-year renewal options, and

WHEREAS, The Sheriff has requested authority to exercise the first year of the renewal options for the period commencing November 1, 2008 and ending October 31, 2009, and

WHEREAS, The Sheriff indicated that Global Tel Link will continue to pay the County a commission rate of 49% based on total gross revenue, now, therefore be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with Global Tel Link Corporation, 2609 Cameron Street, Mobile, AL 36607 for a term commencing November 1, 2008 and ending October 31, 2009 to provide local and long distance telephone services for inmates at the Albany County Correctional Facility, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

*Adopted by unanimous vote. 9/8/08*

RESOLUTION NO. 454

AUTHORIZING AN AGREEMENT WITH TCG PUBLIC  
COMMUNICATIONS, INC. REGARDING TELEPHONE SERVICES AT THE  
CORRECTIONAL FACILITY

Introduced 9/12/04

By Public Safety Committee:

WHEREAS, By previous resolutions, this Honorable Body authorized an agreement regarding telephone services at the correctional facility which included renewal options in one year terms, and

WHEREAS, The Sheriff has requested to exercise the final one-year option with TCG Public Communications, Inc., a wholly owned subsidiary of AT&T for the term commencing November 1, 2004 and ending October 31, 2005, now, therefore be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with TCG Public Communications, Inc., 2 Teleport Drive, Staten Island, New York 10311 for a term commencing November 1, 2004 and ending October 31, 2005 to provide telephone services for inmates at the Albany County Correctional Facility, and, be it further

RESOLVED, That the authorized rates for said telephone services are the rates indicated in the original proposal submitted by AT&T, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

Adopted by unanimous vote. 9/13/04