## Department for Children, Youth and Families Backup Material for Transportation Renewal Contract Authorization with Rejha Group L.L.C. for Children with Special Needs Who Travel to Special Education and Therapy Programs

The Department for Children, Youth and Families is requesting that the Albany County Legislature authorize the County to enter into an agreement with Rejha Group L.L.C., for transportation services for children with special needs. Contracts for transportation services are divided into zones based on program locations. There are six unique zones.. The contract term of all six contracts will run from September 1, 2020 to August 1, 2021. This is the second and final renewal option for this contract.

Due to the COVID-19, forecasting the future payments for this contract remains unclear. It was decided to use the payments for the previous time period with no additional adjustments. The total funding for all zones included in this requested contract is not to exceed \$3,883,354.00

Transportation of children with special needs to special education and therapy services, as recommended by the individual education/family service plan approved by the child's school district or by the Early Intervention Official, is mandated by New York State law.

Given the varying fluctuations in the fuel market, proposing vendors need to anticipate any potential increases in fuel costs so that they are not inadvertently penalized for swings in the fuel market. This puts the County in a vulnerable situation; requiring it to pay for costs that may not actually be incurred assuming a stabilized fuel market. In order to better safeguard the County financially, the Department, with assistance from the County's Purchasing Department, have structured the bids with a fuel escalation/de-escalation clause. This language provides a safety valve for both the County and the transportation provider so that the effect on either entity's bottom line is minimized in the event(s) of changes in the fuel commodity market.

The costs associated with transportation are reimbursed by the State at a rate of 59.5% after subtracting out any reimbursement received from Medicaid. All contracts will be reviewed and approved by the County Attorney's Office as to form and content prior to execution.

Zone #1—not to exceed \$453,908.00 Rejha Group L.L.C 23 Railroad Avenue Albany, NY 12205

Zone #2 - not to exceed \$323,180.00 Rejha Group L.L.C 23 Railroad Avenue Albany, NY 12205

Zone #3 – not to exceed \$852,405.00 Rejha Group L.L.C 23 Railroad Avenue Albany, NY 12205 Zone #4 – not to exceed \$849,624.00 Rejha Group L.L.C 23 Railroad Avenue Albany, NY 12205

Zone #5 – not to exceed \$492,061.00 Rejha Group L.L.C 23 Railroad Avenue Albany, NY 12205

Zone #6--not to exceed \$912,176.00 Rejha Group L.L.C 23 Railroad Avenue Albany, NY 12205