



Albany County Board of Elections

COMMISSIONERS OF ELECTION
Rachel L. Bledi (R)
Kathleen Donovan (D)

260 S. PEARL ST.
ALBANY, NEW YORK 12202
OFFICE HOURS: 8:30 A.M. TO 4:30 P.M.
TELEPHONE: (518) 487-5060
FAX: (518) 487-5077
WWW.ALBANYCOUNTY.COM /VOTE/

MEMO

TO: Andrew Joyce, Chairman of the Legislature
Dennis Feeney, Majority Leader
Frank Mauriello, Minority Leader
Dave Reilly, Commissioner of Management & Budget
Sameer Modasra, Budget Analyst

FROM: Rachel Bledi, Board of Elections Commissioner
Kathleen Donovan, Board of Elections Commissioner

RE: Technology, Innovation & Resource Grant Expenditures.

DATE: 01/12/2023

Please be advised that the Albany County Board of Elections is in the process of acquiring electronic poll books, ballot-on-demand printers and related software and peripherals for use in connection with the administration of elections. We have received attached pricing quotes from Knowink Innovative Election Solutions, the sole-source vendor of the software used to create the electronic poll books on-demand ballot printers and their housing cabinets. The purchase of this equipment would enable us to expand our existing inventory of election equipment, thereby providing voters with a more effective and efficient method of voting.

The total amount to be purchased is \$313,100, fully reimbursable by the state under the Technology, Innovation and Election Resource (TIER) Grant Program. Albany County received a total of \$314,454.61 under that grant.

REQUEST FOR LEGISLATIVE ACTION

..title

Contract Authorization for Expenditures by Board of Elections

..body

Date:	01/12/2023
Submitted By:	Rachel Bledi and Kathleen Donovan
Department:	Board of Elections
Title:	Commissioners of Elections
Phone:	518-487-5070
Department Rep.	
Attending Meeting:	Rachel Bledi and Kathleen Donovan

Purpose of Request:

- ☐ Adopting of Local Law
- ☐ Amendment of Prior Legislation
- ☐ Approval/Adoption of Plan/Procedure
- ☐ Bond Approval
- ☐ Budget Amendment
- ☒ Contract Authorization
- ☐ Countywide Services
- ☐ Environmental Impact/SEQR
- ☐ Home Rule Request
- ☐ Property Conveyance
- ☐ Other: (state if not listed)

Click or tap here to enter text.

CONCERNING BUDGET AMENDMENTS

Increase/decrease category (choose all that apply):

- ☒ Contractual
- ☒ Equipment
- ☐ Fringe
- ☐ Personnel
- ☐ Personnel Non-Individual
- ☐ Revenue

Increase Account/Line No.:	Click or tap here to enter text.
Source of Funds:	A145-22900 Election Equipment
Title Change:	Click or tap here to enter text.

CONCERNING CONTRACT AUTHORIZATIONS

Type of Contract:

- ☐ Change Order/Contract Amendment
☒ Purchase (Equipment/Supplies)
☐ Lease (Equipment/Supplies)
☐ Requirements
☒ Professional Services
☐ Education/Training
☒ Grant

Choose an item.

Submission Date Deadline 1/27/2023

☐ Settlement of a Claim

☐ Release of Liability

☐ Other: (state if not listed)

Click or tap here to enter text.

Contract Terms/Conditions:

Party (Name/address): Knowink, 2111 Olive St, St. Louis, MO 63103

Click or tap here to enter text.

Additional Parties (Names/addresses):

Click or tap here to enter text.

Amount/Raise Schedule/Fee: \$313,100

Scope of Services: the Albany County Board of Elections is in the process of acquiring electronic poll books, ballot-on-demand printers and related software and peripherals for use in connection with the administration of elections. We have received attached pricing quotes from Knowink Innovative Election Solutions, the sole-source vendor of the software used to create the electronic poll books on-demand ballot printers and their housing cabinets. The purchase of this equipment would enable us to expand our existing inventory of election equipment, thereby providing voters with a more effective and efficient method of voting. The total amount to be purchased is \$313,100, fully reimbursable by the state under the Technology, Innovation and Election Resource (TIER) Grant Program. Albany County received a total of \$314,454.61 under that grant.

Bond Res. No.:

Click or tap here to enter text.

Date of Adoption:

Click or tap here to enter text.

CONCERNING ALL REQUESTS

Mandated Program/Service:

Yes ☒ No ☐

If Mandated Cite Authority:

Election Law mandates early voting, requiring the use of electronic pollbooks and ballot on demand systems.

Is there a Fiscal Impact:

Yes ☒ No ☐

Anticipated in Current Budget:

Yes ☒ No ☐

County Budget Accounts:

Revenue Account and Line: A1450--03222
Revenue Amount: \$314,457

Appropriation Account and Line: A1450- 22900
Appropriation Amount: \$314,454.61

Source of Funding – (Percentages)

Federal: Click or tap here to enter text.
State: 100%
County: Click or tap here to enter text.
Local: Click or tap here to enter text.

Term

Term: (Start and end date) 01/01/2023
Length of Contract: 12/31/2023

Impact on Pending Litigation

If yes, explain: Yes ☐ No ☒
Click or tap here to enter text.

Previous requests for Identical or Similar Action:

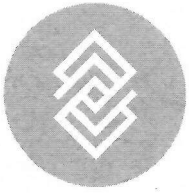
Resolution/Law Number: Click or tap here to enter text.
Date of Adoption: Click or tap here to enter text.

Justification: (state briefly why legislative action is requested)

The total amount to be expended is \$313,100, fully reimbursable by the state under the Technology, Innovation and Election Resource (TEIR) Grant Program.

KNOWiNK Quote and Terms				
Date: 11/4/2022				
KNOWiNK 2111 Olive Street Saint Louis, MO 63103				
Sales Contact: Trisha Bandstra		Phone: (423) 432-1687	E-mail: trisha.bandstra@knowink.com	
Jurisdiction: Albany County, NY				
Poll Pad Subscription Purchase Quote and Terms: *Pricing guaranteed for 60 days from date of quote. Based on your stated requirements, we propose the following:				
Item	Recommended Hardware/Software	Estimated Quantity	Unit Price	Total Amount
1	Poll Pad Units <i>Includes: iPad Cellular, NEW Flip Stand, Stylus, Transport Case, MDM Enrollment, Live Syncing and Basic Poll Pad Manager, 1st year software License, Mc-3 Printer</i>	50	\$1,750.00	\$87,500.00
Total Year (1) One Poll Pad Package Estimated Cost:				\$87,500.00
Annual Software License and Maintenance				
4	Year 2 Annual Software License, MDM & NY SVR Maintenance	50	\$100.00	\$5,000.00
5	Year 3 Annual Software License, MDM & NY SVR Maintenance	50	\$100.00	\$5,000.00
Data Charges for Cellular iPads				
6	Verizon Cellular iPad Package - Yearly Fee	50	\$15.00	\$750.00
7	Verizon Cellular iPad Package - Per Election Fee	50	\$30.00	\$1,500.00
Terms of Subscription				
<i>Subject to acceptance of the Master Software License & Services Agreement will be a (3) three year agreement. The term will begin effective on the date of equipment acceptance. All Poll Pad software comes with the standard (12) twelve month warranty. Post Election reporting includes required VR Extract and digital e-Roster.</i>				
_____ <i>Signature (Customer)</i>		_____ <i>Signature (KNOWiNK)</i>		
_____ <i>Print Name & Title (Customer)</i>		_____ <i>Print Name & Title (KNOWiNK)</i>		
_____ <i>Date</i>		_____ <i>Date</i>		

KNOWINK Quote and Terms				
Date: 11/4/2022				
KNOWINK 2111 Olive Street Saint Louis, MO 63103				
Jurisdiction: Albany County, New York				
Poll Print Subscription Purchase Quote and Terms:				
*Pricing guaranteed for 60 days from date of quote. Based on your stated requirements, we propose the following:				
Item	Recommended Hardware/Software	Estimated Quantity	Unit Price	Total Amount
1	Poll Print - Tablet (iPad 64gb WiFi)	50	\$300.00	\$15,000.00
2	Poll Print - Tablet Case (Nanuk 910)	50	\$110.00	\$5,500.00
3	Green MFi Certified Lightning Cable - 9'	50	\$10.00	\$500.00
4	Stylus Pen (x2)	50	\$5.00	\$250.00
5	Poll Print - Adapter and cable package	50	\$250.00	\$12,500.00
6	Poll Print - Monochrome Printer (Kyocera ECOSYS P3150dn)	50	\$950.00	\$47,500.00
7	Poll Print - 1st Year Software & License	50	\$600.00	\$30,000.00
8	Poll Print Cabinet (no battery backup)	50	\$1,700.00	\$85,000.00
9	Poll Print - Tablet Case	50	\$45.00	\$2,250.00
10	Poll Print - Onsite Installation & Training (per day, per person) <i>Approx. 40 Poll Prints w/Cart per day, or 80 Poll Prints w/o Cart per day</i>	2	\$2,500.00	\$5,000.00
11	Shipping (Freight charges for equipment delivery)	50	\$175.00	\$8,750.00
12	Kyocera Toner	45	\$150.00	\$6,750.00
13	Kyocera Drum	35	\$110.00	\$3,850.00
14	OKI Data Toner	15	\$110.00	\$1,650.00
15	OKI Data Drum	10	\$110.00	\$1,100.00
Total Year (1) One Poll Print Package Estimated Cost:				\$225,600.00
Annual Software License and Maintenance				
16	Year 2 Poll Print Annual Software License	35	\$225.00	\$7,875.00
17	Year 3 Poll Print Annual Software License	35	\$225.00	\$7,875.00
Optional Equipment/Services				
18	Election Support (per day, per person)		\$2,500.00	
Terms of Subscription				
Subject to acceptance of the Master Software License & Services Agreement will be a (3) three year agreement. The term will begin effective on the date of equipment acceptance. Meraki Solutions come with 3-year hardware licenses (renewable @ \$189/device).				
<div> <div> <div>Signature (Customer)</div> <div>Print Name & Title (Customer)</div> <div>Date</div> </div> <div> <div>Signature (Customer)</div> <div>Print Name & Title (Customer)</div> <div>Date</div> </div> </div>				



KNOWiNK
INNOVATIVE ELECTION SOLUTIONS

November 4, 2022

Rachel Bledi and Kathleen Donovan
Albany County New York Elections
32 N Russell Rd. #1
Albany, NY 12206

Dear Ms. Bledi and Ms. Donovan:

This letter has been written to confirm that KNOWiNK LLC.'s Poll Pad, Poll Print and Annual Software Maintenance are sole source products, and are only sold by KNOWiNK, LLC. Any Poll Pad, Poll Print and related software must be purchased directly from KNOWiNK, LLC. Only Poll Pad will connect and operate with the Poll Print system.

Regards,

Kevin J. Schott
CFO
KNOWiNK LLC.