



**MICHAEL S. MONTELEONE**  
EXECUTIVE UNDERSHERIFF

## ALBANY COUNTY SHERIFF'S OFFICE

County Court House Albany, New York 12207 (518) 487-5400  
[WWW.ALBANYCOUNTYSHERIFF.COM](http://WWW.ALBANYCOUNTYSHERIFF.COM)

**CRAIG D. APPLE, SR.**  
SHERIFF



**WILLIAM M. RICE**  
UNDERSHERIFF

January 8, 2024

Honorable Joanne Cunningham  
Legislative Chairwoman  
112 State Street, Room 710  
Albany, New York 12207

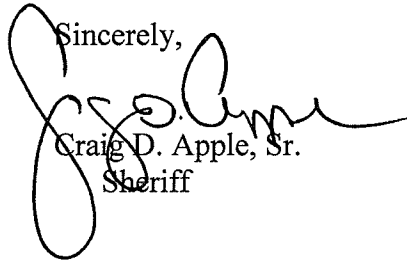
Dear Chairwoman Cunningham:

The attached correspondence is forwarded for presentation to the Albany County Legislature.

Legislative approval is required to purchase telephone equipment and services that would allow the City of Albany, Town of Bethlehem, Town of Colonie and the Town of Guilderland to migrate from the end of life Central Square Technologies E911 system to the new Intrado NextGen E911 system.

Should there be any questions, do not hesitate to call.

Sincerely,



Craig D. Apple, Sr.  
Sheriff

Att.

cc: Hon. Daniel P. McCoy, County Executive  
Hon. Wanda Willingham, Audit & Finance

**REQUEST FOR LEGISLATIVE ACTION**

|                             |                      |
|-----------------------------|----------------------|
| <b>FOR COUNSEL USE ONLY</b> |                      |
| DATE:                       | _____                |
| RECEIVED:                   | _____                |
| RECEIVED BY:                | _____                |
| METHOD:                     | <u>HAND</u> _____    |
|                             | <u>COURIER</u> _____ |
|                             | <u>MAIL</u> _____    |

**DATE :** January 8, 2024

**DEPARTMENT:** ALBANY COUNTY SHERIFF'S OFFICE

CONTACT PERSON: SHERIFF CRAIG D. APPLE, SR.  
TELEPHONE: 518-447-5440  
DEPT. REPRESENTATIVE ATTENDING SHERIFF CRAIG D. APPLE, SR.  
COMMITTEE MEETING: PUBLIC SAFETY

**PURPOSE OF REQUEST:**

- ADOPTION OF LOCAL LAW \_\_\_\_\_
- AMENDMENT OF PRIOR LEGISLATION \_\_\_\_\_
- APPROVAL/ADOPTION OF PLAN/PROCEDURE \_\_\_\_\_
- BOND APPROVAL \_\_\_\_\_
- BUDGET AMENDMENT (SEE BELOW) \_\_\_\_\_
- CONTRACT AUTHORIZATION (SEE BELOW) X
- ENVIRONMENTAL IMPACT \_\_\_\_\_
- HOME RULE REQUEST \_\_\_\_\_
- PROPERTY CONVEYANCE \_\_\_\_\_
- OTHER: (STATE BRIEFLY IF NOT LISTED ABOVE) \_\_\_\_\_

**CONCERNING BUDGET AMENDMENTS**

**STATE THE FOLLOWING**

INCREASE ACCOUNT/LINE NO. \_\_\_\_\_  
SOURCE OF FUNDS: \_\_\_\_\_  
TITLE CHANGE: \_\_\_\_\_

**CONCERNING CONTRACT AUTHORIZATION,**

**STATE THE FOLLOWING:**

**TYPE OF CONTRACT**

- CHANGE ORDER/CONTRACT AMENDMENT \_\_\_\_\_
- PURCHASE (EQUIPMENT/ SUPPLIES) X
- LEASE (EQUIPMENT/SUPPLIES) \_\_\_\_\_
- REQUIREMENTS \_\_\_\_\_
- PROFESSIONAL SERVICES \_\_\_\_\_
- EDUCATIONAL/TRAINING \_\_\_\_\_
- GRANT: NEW \_\_\_\_\_  
RENEWAL \_\_\_\_\_
- SUBMISSION DEADLINE DATE \_\_\_\_\_
- SETTLEMENT OF A CLAIM \_\_\_\_\_
- RELEASE OF LIABILITY \_\_\_\_\_
- OTHER: (STATE BRIEFLY) \_\_\_\_\_

CONCERNING CONTRACT AUTHORIZATION (CONT'D)

STATE THE FOLLOWING:

CONTRACT TERMS/CONDITIONS: PARTY (NAME/ADDRESS):

INTRADO LIFE AND SAFETY SOLUTIONS
1601 DRY CREEK DRIVE #250
LONGMONT, CO 80503

AMOUNT/RATE SCHEDULE/FEE:
\$314,884.84

TERM:
SCOPE OF SERVICES: To Expand the 911 System to other municipalities
PSAP (PUBLIC SAFETY ANSWERING POINTS)

CONTRACT FUNDING:

ANTICIPATED IN CURRENT BUDGET: YES X NO
FUNDING SOURCE:

COUNTY BUDGET ACCOUNTS:
REVENUE:

APPROPRIATION: A93020.44036
BOND(RES. NO. & DATE OF ADOPTION)

CONCERNING ALL REQUESTS:

MANDATED PROGRAM/SERVICE: YES NO X

IF MANDATED CITE: AUTHORITY

ANTICIPATED IN CURRENT ADOPTED BUDGET: YES X NO

IF YES, INDICATE REVENUE APPROPRIATION ACCOUNTS:

FISCAL IMPACT - FUNDING: (DOLLARS OR PERCENTAGES)

FEDERAL

STATE

COUNTY 100%

TERM/LENGTH OF FUNDING

PREVIOUS REQUESTS FOR IDENTICAL OR SIMILAR ACTION:

RESOLUTION/LAW NUMBER:

DATE OF ADOPTION:

JUSTIFICATION: (STATE BRIEFLY WHY LEGISLATIVE ACTION IS REQUESTED)

Expanding 911 System to other PSAP municipalities

BACK-UP MATERIAL SUBMITTED (I.E. APPLICATION/APPROVAL NOTICES FROM FUNDING SOURCE, BID TABULATION SHEET, CIVIL SERVICE APPROVAL NOTICE, PROGRAM ANNOUNCEMENT, CONTRACTS AND/OR ANY MATERIALS WHICH EXPLAIN OR SUPPORT THE REQUEST FOR LEGISLATIVE ACTION.)

SUBMITTED BY: CRAIG D. APPLE, SR.
TITLE: SHERIFF



**Company Name: Intrado Life & Safety Solutions Corporation**

**SVN Remote Site**

*for*

**Albany PD, NY**

**(HGAC Buy Pricing - Direct Sale)**

**Quote Number: 73925**

**Version: 7**

**November 16, 2023**

The terms and conditions available at <https://www.intrado.com/legal-privacy/terms/call-handling> as of the date of this Quote will apply to this Quote, unless the parties have entered into a separate mutually executed agreement, or Customer is purchasing under a cooperative purchasing agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply. This document contains confidential and proprietary information of Intrado, and such information may not be used or disclosed without prior written consent.

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**Summary All Sites**

| <b>Item</b>                    | <b>Price</b>        |
|--------------------------------|---------------------|
| Albany PD                      | \$75,393.03         |
| Albany County 911 – Node A / B | \$34,768.00         |
| <b>Total:</b>                  | <b>\$110,161.03</b> |

| <b>Year</b>   | <b>Systems</b>     | <b>Professional Services</b> | <b>Recurring Services</b> | <b>Maintenance Services</b> | <b>Totals</b>       |
|---------------|--------------------|------------------------------|---------------------------|-----------------------------|---------------------|
| Year 1        | \$55,788.80        | \$54,372.23                  |                           |                             | \$110,161.03        |
| <b>Totals</b> | <b>\$55,788.80</b> | <b>\$54,372.23</b>           |                           |                             | <b>\$110,161.03</b> |



**Company Name: Intrado Life & Safety Solutions Corporation**

**SVN Remote Site**

*for*

**Colonie PD, NY**

**(HGAC Buy Pricing - Direct Sale)**

**Quote Number: 73990**

**Version: 7**

**November 17, 2023**

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**Summary All Sites**

| <b>Item</b>                    | <b>Price</b>        |
|--------------------------------|---------------------|
| Colonie PD                     | \$97,736.45         |
| Albany County 911 – Node A / B | \$34,824.00         |
| <b>Total:</b>                  | <b>\$132,560.45</b> |

| <b>Year</b>   | <b>Systems</b>     | <b>Professional Services</b> | <b>Recurring Services</b> | <b>Maintenance Services</b> | <b>Totals</b>       |
|---------------|--------------------|------------------------------|---------------------------|-----------------------------|---------------------|
| Year 1        | \$73,410.45        | \$59,150.00                  |                           |                             | \$132,560.45        |
| <b>Totals</b> | <b>\$73,410.45</b> | <b>\$59,150.00</b>           |                           |                             | <b>\$132,560.45</b> |



**Company Name: Intrado Life & Safety Solutions Corporation**

**Position Expansion**

*for*

**Guilderland PD, NY**

**(HGAC Buy Pricing - Direct Sale)**

**Quote Number: 74947**

**Version: 1**

**December 04, 2023**

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**Summary - Guilderland PD**

| <b>Item</b>   | <b>Price</b>       |
|---------------|--------------------|
| Systems       | \$12,530.00        |
| Services      | \$23,551.68        |
| <b>Total:</b> | <b>\$36,081.68</b> |

| <b>Year</b>   | <b>Systems</b>     | <b>Professional Services</b> | <b>Recurring Services</b> | <b>Maintenance Services</b> | <b>Totals</b>      |
|---------------|--------------------|------------------------------|---------------------------|-----------------------------|--------------------|
| Year 1        | \$12,530.00        | \$23,551.68                  |                           |                             | \$36,081.68        |
| <b>Totals</b> | <b>\$12,530.00</b> | <b>\$23,551.68</b>           |                           |                             | <b>\$36,081.68</b> |



**Company Name: Intrado Life & Safety Solutions Corporation**

**Position Expansion**

*for*

**Albany County - Bethlehem PD, NY**

**(HGAC Buy Pricing - Direct Sale)**

**Quote Number: 74946**

**Version: 1**

**December 04, 2023**

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**Summary - Bethlehem PD**

| Item          | Price              |
|---------------|--------------------|
| Systems       | \$12,530.00        |
| Services      | \$23,551.68        |
| <b>Total:</b> | <b>\$36,081.68</b> |

| Year          | Systems            | Professional<br>Services | Recurring<br>Services | Maintenance<br>Services | Totals             |
|---------------|--------------------|--------------------------|-----------------------|-------------------------|--------------------|
| Year 1        | \$12,530.00        | \$23,551.68              |                       |                         | \$36,081.68        |
| <b>Totals</b> | <b>\$12,530.00</b> | <b>\$23,551.68</b>       |                       |                         | <b>\$36,081.68</b> |