51 South Pearl Street Albany, New York 12207 (518) 487-2000 FAX (518) 487-2020

MEMORANDUM

To: Honorable Daniel McCoy – Albany County Executive

Honorable Andrew Joyce - Chairman of Albany County Legislature

Honorable Albany County Legislators

From: Bob Belber

General Manager

Date: March 3, 2021

Re: Request For Legislative Action – Ballistic Shrimp, LLC...

To take lease the former Dallas Hot Wieners retail space

Attached is a RLA form and backup information related to a proposal received from Miguel Medina – CEO of Ballistic Shrimp, LLC. The Ballistic Shrimp business will be a moderately priced quick turn seafood restaurant, which will include a nautical décor. The restaurant will be serving breakfast, lunch and dinner with a Cajun style menu including food that is steamed, fried, baked and grilled. Miguel Medina has over ten years of experience in the restaurant business.

Miguel Medina is a resident in downtown Albany and Ballistic Shrimp, LLC will be a minority owned business that is dedicated to serving the community. The funds that will be used to finance the business operation and get it up and running are derived from personal savings, family contributions and a bank loan has been secured as well. The equipment that was originally in the space, which was owned by Dallas Hot Wieners has been purchased by Miguel and it will be used in the new business venture.

This type of seafood restaurant could fill a void in Downtown Albany and based on my discussions and meetings I have had with Miguel, along with a solid business plan that was submitted, leads me to believe that he will be successful in his efforts. I ask the Albany County Legislature to approve the lease with Ballistic Shrimp, LLC based on the details contained within the RLA with a start date of June 1, 2021.

Sincerely,

Bob Belber - General Manager

Bob Beller