



## Office of General Services Procurement Services

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# Contract Award Notification Update

**Subject:** Contract Renewal Until August 31, 2021 – Award 23175

**DATE:** August 31, 2020

**AWARD #:** 23175

**GROUP #:** 01800

**AWARD DESCRIPTION:** Road Salt, Treated Salt & Emergency Standby Road Salt (Statewide)

**CONTRACT PERIOD:** September 1, 2019 – August 31, 2021

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**CONTRACT NO.:** PC68889

**CONTRACTOR:** American Rock Salt Co LLC

PC68890

Apalachee LLC

PC68891

Atlantic Salt Inc

PC68892

Cargill Inc d/b/a Cargill Inc – Salt, Road Safety

Please be advised that the Contracts for the above listed Contractors under Award 23175 have been renewed through **August 31, 2021**.

Contracts have been renewed with 0% change in price for all counties for Lots I, II, & III under this award, **with the exception of the following counties listed below.**

These counties have been renewed with a 3% increase in price for Road Salt and/or Treated Salt Type 1 as indicated:

- Albany (Road Salt & Treated Type 1)
- Rensselaer (Road Salt & Treated Type 1)
- Schenectady (Road Salt only)

Revised Price Pages reflecting the current pricing can be found at the Pricing link on the Contract Award Notification landing page (<https://online.ogs.ny.gov/purchase/spg/awards/0180023175CAN.HTM>).

Authorized users should refer to the most recent Contract Award Notification (Revised August 31, 2020) before purchasing from the contract.

All other terms and conditions remain the same.

**NYS Office of General Services  
Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)**

**Road Salt Pricing  
Contract Term: September 18, 2020 - August 31, 2021**

AWARD	CONTRACT #	COUNTY	CONTRACTOR	PRICE PER TON	TYPE OF SALT
23175	PC68890	ALBANY	Apalachee, LLC	\$56.54	Rock
23175	PC68889	ALLEGANY	American Rock Salt Co., LLC	\$55.71	Rock
23212	PC69184	BRONX	Atlantic Salt, Inc.	\$73.00	Rock & Solar
23134	PC68230	BROOME	Cargill, Inc.	\$59.94	Rock
23175	PC68889	CATTARAUGUS	American Rock Salt Co., LLC	\$62.77	Rock
23134	PC68230	CAYUGA	Cargill, Inc.	\$54.47	Rock
23175	PC68889	CHAUTAUQUA	American Rock Salt Co., LLC	\$71.55	Rock
23134	PC68230	CHEMUNG	Cargill, Inc.	\$57.00	Rock
23134	PC68230	CHENANGO	Cargill, Inc.	\$63.13	Rock
23175	PC68890	CLINTON	Apalachee, LLC	\$84.75	Rock
23212	PC69185	COLUMBIA	Cargill, Inc.	\$49.46	Rock
23134	PC68230	CORTLAND	Cargill, Inc.	\$52.90	Rock
23134	PC68230	DELAWARE	Cargill, Inc.	\$72.28	Rock
23212	PC69183	DUTCHESS	Apalachee, LLC	\$57.94	Rock
23175	PC68889	ERIE	American Rock Salt Co., LLC	\$58.33	Rock
23134	PC68228	ESSEX	Apalachee, LLC	\$80.00	Rock
23175	PC68890	FRANKLIN	Apalachee, LLC	\$85.75	Rock
23134	PC68229	FULTON	Atlantic Salt, Inc.	\$62.98	Rock