

RFP #2026-033: Proposals/Qualifications for the Selection of a Project Management and Energy Service Company

Proposal Rating Worksheet

Proposer: John W Danforth Company

	Weight	Grader 1		Grader 2		Grader 3	
		Rate	Score	Rate	Score	Rate	Score
Qualifications	60%	4	2.4	5	3	2	1.2
References	10%	5	0.5	5	0.5	5	0.5
Plan Implementation	15%	5	0.75	4	0.6	5	0.75
Costs	15%	4	0.6	3	0.45	3	0.45
TOTALS:			4.25		4.55		2.9

NOTES:

NORESCO, LLC

RFP #2026-033: Proposals/Qualifications for the Selection of a Project Management and Energy Service Company

Proposal Rating Worksheet

Proposer: NORESCO, LLC

	Weight	Grader 1		Grader 2		Grader 3		
		Rate	Score	Rate	Score	Rate	Score	
Qualifications	60%	3	1.8	4	2.4	2	1.2	
References	10%	5	0.5	5	0.5	5	0.5	
Plan Implementation	15%	4	0.6	4	0.6	4	0.6	
Costs	15%	4	0.6	3	0.45	3	0.45	
TOTALS:				3.5		3.95		2.75

NOTES:

OPTERRA Energy Svcs

RFP #2026-033: Proposals/Qualifications for the Selection of a Project Management and Energy Service Company

Proposal Rating Worksheet

Proposer: OPTERRA Energy Services

	Weight	Grader 1		Grader 2		Grader 3			
		Rate	Score	Rate	Score	Rate	Score		
Qualifications	60%	3	1.8	3	1.8	2	1.2		
References	10%	5	0.5	5	0.5	5	0.5		
Plan Implementation	15%	4	0.6	4	0.6	4	0.6		
Costs	15%	4	0.6	3	0.45	3	0.45		
TOTALS:				3.5		3.35		2.75	3.2

NOTES: _____

RFP #2026-033: Proposals/Qualifications for the Selection of a Project Management and Energy Service Company

Proposal Rating Worksheet

Proposer: Siemens

	Weight	Grader 1		Grader 2		Grader 3			
		Rate	Score	Rate	Score	Rate	Score		
Qualifications	60%	5	3	5	3	5	3		
References	10%	5	0.5	5	0.5	5	0.5		
Plan Implementation	15%	5	0.75	5	0.75	4	0.6		
Costs	15%	3	0.45	2	0.3	3	0.45		
TOTALS:				4.7		4.55		4.55	4.6

NOTES:

VEOLIA

RFP #2026-033: Proposals/Qualifications for the Selection of a Project Management and Energy Service Company

Proposal Rating Worksheet

Proposer: VEOLIA

	Weight	Grader 1		Grader 2		Grader 3			
		Rate	Score	Rate	Score	Rate	Score		
Qualifications	60%	2	1.2	3	1.8	2	1.2		
References	10%	5	0.5	4	0.4	5	0.5		
Plan Implementation	15%	3	0.45	5	0.75	3	0.45		
Costs	15%	4	0.6	1	0.15	2	0.3		
TOTALS:				2.75		3.1		2.45	2.7666667

NOTES:

Wendel WD Architecture

RFP #2026-033: Proposals/Qualifications for the Selection of a Project Management and Energy Service Company

Proposal Rating Worksheet

Proposer: Wendel WD Architecture

	Weight	Grader 1		Grader 2		Grader 3			
		Rate	Score	Rate	Score	Rate	Score		
Qualifications	60%	4	2.4	4	2.4	3	1.8		
References	10%	5	0.5	4	0.4	5	0.5		
Plan Implementation	15%	3	0.45	3	0.45	3	0.45		
Costs	15%	4	0.6	5	0.75	5	0.75		
TOTALS:				3.95		4		3.5	3.8166667

NOTES: _____