ALBANY COUNTY SHERIFF'S OFFICE

CRAIG D. APPLE, SR.
SHERIFF

MICHAEL S. MONTELEONE
EXECUTIVE UNDERSHERIFF

994 Madison Avenue
Albany, New York 12208 (518) 487-5400
WWW.ALBANYCOUNTYSHERIFF.COM

June 1, 2026

Honorable Joanne Cunningham
Legislative Chairwoman
112 State Street, Room 710
Albany, New York 12207

Dear Chairwoman Cunningham:

The attached correspondence is forwarded for presentation to the Albany County Legislature.

Legislative approval is requested authorizing acceptance of the bid results from RFB #2026-047 which would allow the Sheriff's Office to purchase Cardiac Monitor Defibrillators from Stryker Sales LLC for a total not to exceed $430,939.70.

Should there be any questions, please do not hesitate to call.

Sincerely,

Craig D. Apple, Sr.
Sheriff

Cc: Hon. Daniel P. McCoy, County Executive
Hon. Wanda F. Willingham, Chairwoman Audit & Finance

REQUEST FOR LEGISLATIVE ACTION

Description (e.g., Contract Authorization for Information Services):
Legislative approval to purchase Cardiac Monitor/Defibrillator for our EMS Division

Date:	May 13, 2026	Submitted By:	Craig D. Apple, Sr.
Department:	Sheriff's Office	Title:	Sheriff
Attending Meeting:	Sheriff Craig D. Apple, Sr.	Phone:	(518) 487-5440

Purpose of Request: Contract Authorization 06/01/2026-05/31/2027

CONTRACT TERMS/CONDITIONS:
Party Names and Addresses:
Stryker Sales, LLC
11811 Willows Road, NE Redmond WA 98052-2003

Term: (Start/end date or duration) 06/01/2026-05/31/2027
Amount/Raise Schedule/Fee: $430,939.70

BUDGET INFORMATION:
Is there a Fiscal Impact: Yes ☒ No ☐
Anticipated in Budget: Yes ☒ No ☐
Spreadsheet attached: Yes ☐ No ☒

Source of Funding – (Percentages)

Federal:	Enter text.	County:	100%
State:	Enter text.	Local:	Enter text.

County Budget Accounts:
Revenue Account and Line: Enter text.
Revenue Amount: Enter text.
Appropriation Account and Line: HHKK3997.22000E
Appropriation Amount: $430,939.70

ADDITIONAL INFORMATION:
Mandated Program/Service: Yes ☐ No ☒
If Mandated, Cite Authority: Enter text.
Request for Bids / Proposals:
Competitive Bidding Exempt: Yes ☐ No ☒
# of Response(s): Enter text.
# of MWBE: Enter text.
# of Veteran Business: Enter text.
Bond Resolution No.: Enter text.
Apprenticeship Program Yes ☐ No ☒

Previous requests for Identical or Similar Action:
Resolution/Law Number and Date: Enter text.

DESCRIPTION OF REQUEST: (state briefly why legislative action is requested)
Permission to purchase Cardiac Monitor Defibrillators with Stryker Sales, LLC

RFB # 2026-047

Vendor Stryker Sales LLC

	Qty	Unit Price	Total
Cardiac MonitorDefibrillator Equipment and Services	10		$502,939.70
Trade in Value			($72,000.00)
			$430,939.70
Mfg and model being bid	Stryker- LIFEPAK 35 Monitor/Defibrillator		

Vendor Zoll

	Qty	Unit Price	Total
Cardiac MonitorDefibrillator Equipment and services	10		$681,757.36
Trade in Value			($80,000.00)
			$601,757.36
Mfg and model being bid	Zenix Monitor Defibrillator, EMS, FIRE + Temp Configuration		

stryker

April 21st, 2026

Pamela O Neill, Purchasing Agent

Albany County Department of General Services

Purchasing Division
112 State Street, Room 820
Albany, NY 12207-2021

Re: Purchase of Cardiac Monitor/Defibrillator- 2026-047

To Whom it May Concern:

The purpose of this letter is to confirm that Stryker Sales, LLC (the "Company") is hereby submitting a response in connection with the above-noted formal request purchase of cardiac monitor/defibrillator 2026-047 (hereinafter, "BID") being conducted by Purchasing Agent Albany County Department of General Services.

Notwithstanding any required signatures of the Company submitted in connection with the BID documents, the terms and conditions contained in the BID are only a non-binding statement of the intentions of the Company and no legal rights or obligations of either party are created with respect to any matters contemplated therein. No terms and conditions are binding on the parties unless and until a definitive agreement with the respect to the transaction is signed by both parties (the "Definitive Agreement"). In addition, the BID may not address all matters to be negotiated by the parties and contained in the Definitive Agreement and any different or conflicting terms contained in the Definitive Agreement will supersede and replace those contained in the BID.

Notwithstanding anything to the contrary, the parties agree that the following provisions shall be binding upon the parties: (1) each of the parties shall treat the contents of the BID as confidential, and (2) during the course of negotiating the Definitive Agreement none of the parties (nor any agent, representative or affiliate thereof) shall directly or indirectly disclose to any third party the contents of the BID or any discussions relating to the BID or the Definitive Agreement, except to their agents or representatives who have a need to know in connection with the negotiation of the Definitive Agreement.

Thank you in advance for your consideration and we look forward to a mutually fruitful relationship.

Kind Regards,

Kathryn E. Janecke

Kathryn Janecke

Sr Director, Commercial Operations

stryker

Sections

stryker

Section 1

Section 1 Response to Request for Proposal

COUNTY OF ALBANY

REQUEST FOR BIDS ALBANY COUNTY SHERIFF'S OFFICE

RFB #2026-047

PURCHASE OF CARDIAC MONITOR DEFRIBRILLATORS

ALBANY COUNTY DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
PAMELA O NEILL, PURCHASING AGENT
112 STATE STREET, ROOM 820 ALBANY,
NY 12207
COUNTY OF ALBANY
DEPARTMENT OF GENERAL SERVICES PURCHASING DIVISION
112 STATE STREET, ROOM 820, ALBANY, NY 12207
TELEPHONE: 518-447-7140/ FAX: 518-447-5588
Pamela.oneill@albanycountyny.gov

NOTICE TO BIDDERS -- ALBANY COUNTY REQUEST FOR BIDS #2026-047

Sealed Bids for Purchase of Cardiac Monitors as requested by Albany County Sheriff's Office will be received by the Albany County Purchasing Agent, Room 820, 112 State Street, Albany, New York 12207 until 11:00 AM, local time on Thursday, April 23, 2026.

Request for Bid (RFB) documents may be obtained at the office of the Albany County Purchasing Agent, as noted above. RFB documents may be available for download from the Empire State Bid System website at **http://www.empirestatebidsystem.com** starting by close of business (4:30 p.m.) on **April 9, 2026.**

Pamela O Neill
Purchasing Agent

Dated: Albany, New York
April 1, 2026

PUBLISH ONE DAY – APRIL 9, 2026 -- THE EVANGELIST
PUBLISH ONE DAY – APRIL 9, 2026 -- THE TIMES UNION

SECTION 4: SUBMISSION OF BIDS

4.1 Bids and any other required documents must be submitted, sealed in an opaque envelope, plainly marked with the name and number of the bid and the name and address of the bidder and accompanied by the required documents. Bids must be received no later than ***11:00am Thursday April 23, 2026*** at the following address:

Pamela O Neill
Albany County Purchasing Agent

112 State Street, ***Room 820 Please make note of the new room number***
Albany, NY 12207

4.2 All bids received after the time stated in the "Notice to Bidders", or the bid submission deadline as modified by formal addendum consistent with Section 14 of this Request for Bids, may not be considered and will be returned to the bidder. The bidder assumes the risk of any delay in the mail or in the handling of the mail by employees of Albany County. Whether sent by mail or by means of personal delivery, the bidder assumes responsibility for having his bid deposited on time at the place specified.

4.3 Albany County reserves the right to reject any or all bids in whole or in part, to waive any and all informalities, and to disregard all non-conforming, non-responsive or conditional bids.

SECTION 5: TERM OF BID

5.1 The bid shall be for the period of **six (6) months** from the date of award to date ending. Prices shall remain firm for the entire bid period.

SECTION 6: BID SECURITY

6.1 There will be no bid security requested for this bid.

SECTION 7: QUALIFICATION OF BIDDER

7.1 No formal written Bidder Qualification questionnaire is being requested for this bid.

7.2 All bidders shall submit the Vendor Responsibility Questionnaire (Attachment "C") as part of the bid.

(b) If there are unauthorized additions, conditional or alternate pay items, or irregularities of any kind which make the bid incomplete, indefinite, or otherwise ambiguous.

(c) If the bid is not accompanied by the bid security specified by the Albany County.

SECTION 10: Section not in use

SECTION 11: NON-COLLUSIVE BIDDING CERTIFICATE

11.1 All bidders bidding under the provisions of the specifications are subject to the provisions of Section 103 of the General Municipal Law of the State of New York. A signed NonCollusive Bidding Certificate (Attachment "A") is required to be submitted with each bid on the form provided by the County.

SECTION 12: BID FORM

12.1 The Bid Form is attached hereto; additional copies may be obtained from the County.

12.2 Bids must be made on the Bid Form provided by the County. The Bid Form must be completed in ink or by typewriter. The Bid Form must also be signed by an authorized representative of the bidder.

12.3 Bids by corporations must be executed in the corporate name by the president or a vicepresident (or other corporate officer accompanied by evidence of authority to sign on behalf of the corporation) and the corporate seal must be affixed by the secretary or an assistant secretary. The corporate address and state of incorporation must be shown below the signature.

12.4 Bids by partnerships must be executed in the partnership name and signed by a partner, whose title must appear under the signature. The official address of the partnership must be shown below the signature.

12.5 All names must be printed or typed below the signature.

12.6 The bid must contain an acknowledgment of receipt of all Addenda (the number of which will be filled in on the Bid Form).

12.7 The address to which communications regarding the bid are to be directed must be included on the Bid Form.

SECTION 13: EQUIVALENT GOODS

15.2 Bids received will be evaluated by Albany County and will be based, as a minimum, upon the following criteria:

(a) Lowest total bid cost and projected timetable for completion of services and/or delivery of goods described herein;

(b) Completeness of the bid; and

(c) Bidder's demonstrated capabilities and professional qualifications.

15.3 The County reserves the right to award this contract on a per item or aggregate basis, whichever is most beneficial to the County of Albany. Bidders need not submit bids for all items listed to be eligible for an award of this contract.

15.4 The County reserves the right to purchase items pursuant to General Municipal Law 103 from New York State Contracts, other County, political subdivision or district contracts, or other Governmental Agency or New York State Preferred Sources within its discretion.

SECTION 16: MODIFICATION AND WITHDRAWAL OF BIDS

16.1 Bids may be modified or withdrawn at any time prior to the opening of bids by an appropriate document duly executed (in the manner that a bid must be executed) and delivered to the place where bids are to be submitted.

16.2 If, prior to awarding of the contract or within three days after opening, whichever period is shorter, any bidder files a duly signed written notice with the County and promptly thereafter demonstrates to the reasonable satisfaction of the County that there was a material and substantial mistake in the preparation of its bid, that bidder may withdraw its bid and the bid security will be returned.

SECTION 17: AWARD OF BID

17.1 The apparent successful Bidder will be issued a Notice of Award in the form of an Albany County purchase order.

17.2 No successful bidder to whom a contract or purchase order is let, granted or awarded, shall assign, transfer, convey, sublet, or otherwise dispose of same, or of its right, title, and interest herein, including the performance of the contract or purchase order or the right to receive monies due or to become due, or of its power to execute the contract or purchase order without the prior written consent of the Albany County Purchasing Agent. In the event the contractor shall without prior written consent assign, transfer, convey, sublet or otherwise dispose of the contract or purchase order or of its right, title and interest therein, including the performance of this contract or purchase order, or the right to receive monies due or to become due, or its

or regulation, Contractor shall have the right to self-insure to comply with the insurance requirements herein.

(a) The certificate of insurance ~~policies~~ shall name the County of Albany as certificate holder ~~and primary/non-contributory additional insured on all liability policies~~. **The bid number must appear on ~~policy~~ the certificate of insurance.**

~~(a)~~(b) The required commercial general liability and automobile liability insurance shall include Albany County as additional insured with respect to Albany County's vicarious liability which occurs as a result of successful Bidder's performance under this Agreement. Except with respect to any claim or loss that arises from the negligence or willful misconduct of Albany County, such additional insured coverage shall be primary to and non-contributory with any insurance or self-insurance maintained by Albany County.

~~(b)~~(c) Successful Bidder shall provide Albany County with at least thirty (30) days' advance written notice of termination, cancellation, or material change of any required coverage. ~~The policy shall not be changed or canceled until the expiration of thirty (30) days after written notice to Albany County. It shall be automatically renewed upon expiration and continued in force unless Albany County is given at least thirty (30) days written notice to the contrary.~~

19.3 No work shall be commenced under the ~~contract or purchase order~~ Agreement until the successful Bidder has delivered to the County Purchasing Agent or his designee ~~proof of~~a certificate of insurance evidencing ~~issuance of~~ all policies of insurance required by the ~~contract~~ Agreement to be procured by the successful Bidder. If at any time, any of said policies shall expire or fail to comply with the requirements herein~~become unsatisfactory to the County~~, the successful Bidder shall promptly obtain a new policy and submit proof of insurance of the same to the County ~~for approval~~. Upon failure of the successful Bidder to furnish, deliver and maintain such insurance as above provided, the contract or purchase order may, at the election of the County, be forthwith declared suspended, discontinued or terminated.

Failure of the successful Bidder to procure and maintain any required insurance shall not relieve the successful Bidder from any liability under the contract, nor shall the insurance requirements be construed to conflict with the obligations of the successful Bidder concerning indemnification, which shall prevail and govern.

SECTION 20: INDEMNIFICATION

20.1 The successful Bidder shall defend, indemnify and save harmless the County, its employees and agents, from and against all claims, damages, losses and expenses, brought by a third party (including, without limitation, reasonable attorneys' fees incurred before the successful Bidder assumes the defense) arising directly out of, or in consequence of, (a) a defect in workmanship or design the purchase products, or (b) any negligent or intentional act or

22.7 ALBANY COUNTY IS NOT SUBJECT TO FEDERAL, STATE OR LOCAL TAXES.

SECTION 23: CASH DISCOUNT

~~23.1 Cash discounts may be offered by a bidder for prompt payment of bills, but such cash discounts will not be taken into consideration in determining the low bidder~~INTENTIONALLY OMITTED.

~~23.2 For purposes of any applicable cash discount, the payment date shall be calculated from the receipt of invoice or final acceptance of the goods, whichever is later.~~

SECTION 24: EXTENSION OF BIDS TO ALL POLITICAL SUBDIVISIONS AND AUTHORIZED DISTRICTS LOCATED IN THE STATE OF NEW YORK

24.1 It is the intent of this Request For Bids that all political subdivisions, and districts located in the State of New York, be entitled to make purchases of materials, equipment or supplies from the resulting the bid award.

24.2 No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.

24.3 All purchases shall be subject to audit and inspection by the other political subdivisions for which the purchase was made.

24.4 All orders will be placed by the participating entities. Each participating entity shall be billed by and make payment directly to the successful Bidder.

24.5 ~~Upon request, p~~Participating entities must furnish the successful Bidder with the proper tax exemption certificates or documentation of tax exempt status. (Purchase orders should have this information and be retained for documenting the tax exempt sale.)

24.6 The sole responsibility in regard to performance of the bid, or any obligation, covenant, condition or term thereunder by the successful Bidder and the participating entities will be borne and is expressly assumed by the successful Bidder and the participating entities and not by Albany County. In the event of a failure or breach in performance of any such bid by a participating entity or the successful Bidder, Albany County, specifically and expressly disclaims any and all liability for such defective performance or breach, or failure of either party to perform in accordance with its obligations, covenants and the terms and conditions of this Albany County centralized bid.

29.1 In accordance with Article 15 of N.Y. EXECUTIVE LAW (also known as the Human Rights Law) and all other State and Federal statutory and constitutional non-discrimination provisions, the Contractor agrees that neither it nor any of its County-approved subcontractors shall, by reason of age, race, creed, color, national origin, sexual orientation, gender identity or expression, military status, sex, disability, predisposing genetic characteristics, familial status, marital status, or status as a victim of domestic violence, refuse to hire or employ or to bar or to discharge from employment such individual or to discriminate against such individual in compensation or in terms, conditions or privileges of employment.

SECTION 30: Section not in use

SECTION 31: INTERPRETATION

31.1 In the event of any discrepancy, disagreement or ambiguity among the documents which comprise this RFB, and/or, the Agreement (between the County and the successful bidder/proposer) and its incorporated documents, the documents shall be given preference in the following order to interpret and to resolve such discrepancy, disagreement or ambiguity: 1) the Agreement; 2) the RFB; 3) the Contractor's bid.

SECTION 32: NON APPROPRIATIONS CLAUSE

32.1 Notwithstanding anything contained herein to the contrary, no default shall be deemed to occur in the event no funds or insufficient funds are appropriated and budgeted by or are otherwise unavailable to the County for payment under this Agreement. The County will immediately notify the Contractor of such occurrence and this Agreement shall terminate on the last day of the fiscal period for which appropriations were received without penalty or expense to the County of any kind whatsoever, except as to those portions herein agreed upon for which funds shall have been appropriated and budgeted.

SECTION 33: IRANIAN ENERGY SECTOR DIVESTMENT

33.1 Contractor/Proposer hereby represents that said Contractor/Proposer is in compliance with New York State General Municipal Law Section 103-g entitled "Iranian Energy Sector Divestment", in that said Contractor/Proposer has not:

(a) Provided goods or services of $20 Million or more in the energy sector of Iran including but not limited to the provision of oil or liquefied natural gas tankers or products used to construct or maintain pipelines used to transport oil or liquefied natural gas for the energy sector of Iran; or

SECTION 35: Section not in use

- include a trade-in value for our current Physio-Control LP-15's Version 2 Qty of 8. All in great shape and work as they should. All units have been serviced annually. (trade in value to be included on Bid Form)

- Monitor must weigh under 16 pounds

B. Warranty and Service Requirements:

- ~~Minimum 5-year warranty covering parts and labor.~~

- ~~Access to software upgrades during the warranty period.~~

- ~~24/7 technical support and customer service hotline.~~

- ~~Preventative maintenance program and option for extended service contracts. C. Training:~~

~~The awarded vendor must provide on-site training for a minimum of 10 ACSO-EMS personnel. The training should cover the operation and maintenance of the cardiac monitors and be completed within 30 days after delivery. Vendor-led training must ensure that all end-users are proficient in the functionality of the new monitors.~~

COUNTY OF ALBANY

REQUEST FOR BIDS #2026-047 Purchase of Cardiac Monitors

REQUEST FOR SUBSTITUTION APPROVAL

Indicate the make and model of the Cardiac Monitor **which you wish to submit for Albany County's consideration:**

Stryker LIFEPAK 35

Attach manufacturer's descriptive literature and return to:

Albany County Purchasing Division 112 State Street, Room #820 Albany, NY 12207

or fax to: (518) 447-5588
or email to: pamela.oneill@albanycountyny.gov

3. In submitting this Bid, BIDDER represents, as more fully set forth in this Bid, that:

(a) BIDDER has examined copies of all the Bid Documents and of the following addenda: (If none, so state)

Date	Number
N/A	

(receipt of all of which is hereby acknowledged) and also copies of the Notice to Bidders and the Instructions to Bidders;

(b) This Bid is genuine and not made in the interest of or on behalf of any undisclosed person, firm or corporation and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation; BIDDER has not directly or indirectly induced or solicited any other BIDDER to submit a false or sham Bid; BIDDER has not solicited or induced any person, firm or a corporation to refrain from bidding: and BIDDER has not sought by collusion to obtain for himself any advantage over any other Bidder or over the owner.

4. BIDDER will deliver the goods for the following prices(s): (Attach Bid Proposal)

5. BIDDER agrees to deliver the Goods within the number of calendar days or by the specific date indicated in the Bid.

6. The following documents are attached to and made a condition of this Bid:

(a) Non-Collusive Bidding Certificate (Attachment "A")

(b) Acknowledgment by Bidder (Attachment "B")

(c) Vendor Responsibility Questionnaire (Attachment "C")

(d) Iranian Energy Divestment Certification (Attachment "D")

7. Communication concerning this Bid shall be addressed to:

Brian Budinich, Sales Account Manager

_____

_____

Total Trade In Value

Mfg and model being bid: Stryker- LIFEPAK 35 Monitor/Defibrillator

COMPANY: Stryker Sales LLC

ADDRESS: 11811 Willows Rd, NE

CITY, STATE, ZIP: Redmond, WA, 98052-2003

TEL. NO.: 800-442-1142

FAX NO.: 800-732-0956

FEDERAL TAX ID NO.: 22-2183590

REPRESENTATIVE: Kathryn Janecke

E-MAIL: uscontracts@stryker.com

SIGNATURE AND TITLE Kathryn Janecke Sr. Director Commercial Operations

DATE 4/21/26

BF3
ATTACHMENT "A"
NON-COLLUSIVE BIDDING CERTIFICATE PURSUANT TO SECTION 103-D OF THE NEW YORK STATE GENERAL MUNICIPAL LAW

A. By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid, each party thereto certifies as to its own organizations, under penalty of perjury, that to the best of knowledge and belief:

(1) The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor.

(2) Unless otherwise required by law, the prices which have been quoted in this bid have not knowingly been disclosed by the bidder and will not knowingly be disclosed by the bidder, directly or indirectly, prior to opening, to any bidder or to any competitor.

This Notarial Act involved two-way audio/video communication technology on 04/21/2026 1:23pm PDT.

Qualified in _____

Commission Expires _____

If Corporation:

STATE OF Washington)
COUNTY OF King) **SS.:**

On this 21 day of April, 2026, before me personally appeared Kathryn Janecke to me known, who, being by me sworn, did say that he resides at (give address) 24136 NE 172nd Street, Woodinville, WA 98077; that he is the (give title) Sr. Director Commercial Operations of the (name of corporation) Stryker Sales LLC, the corporation described in and which executed the above instrument; that he knows the seal of the corporation, and that the seal affixed to the instrument is such corporate seal; that it was so affixed by order of the board of directors of the corporation, and that he signed his name thereto by like order.

Alexandra Krause
Notary Public
State of Washington
Commission Number: 23034487
My Commission Expires
December 29, 2027

Alexandra Krause

Notary Public, State of Washington

Qualified in King County

Commission Expires 12/29/2027

If Partnership:

STATE OF _____)
COUNTY OF _____) **SS.:**

On the_____day of_____, 200___, before me personally came_____ __, to me known to be the individual who executed the foregoing, and who, being duly sworn, did depose and say that he / she is a partner of the firm of___ and that he / she has the authority to sign the same, and acknowledged that he / she executed the same as the act and deed of said partnership.

_____

Notary Public, State of _____

Qualified in _____

Commission Expires _____

ATTACHMENT "C"
ALBANY COUNTY
VENDOR RESPONSIBILITY QUESTIONNAIRE

1. VENDOR IS:

☑ PRIME CONTRACTOR

A DETAILED EXPLANATION IS REQUIRED FOR EACH QUESTION ANSWERED WITH A "YES," AND MUST BE PROVIDED AS AN ATTACHMENT TO THE COMPLETED QUESTIONNAIRE. YOU MUST PROVIDE ADEQUATE DETAILS OR DOCUMENTS TO AID THE COUNTY IN MAKING A DETERMINATION OF VENDOR RESPONSIBILITY. PLEASE NUMBER EACH RESPONSE TO MATCH THE QUESTION NUMBER.

14. DOES THE VENDOR USE, OR HAS IT USED IN THE PAST FIVE (5) YEARS, ANY OTHER BUSINESS ☐ Yes ☑ No NAME, FEIN, or D/B/A OTHER THAN THOSE LISTED IN ITEMS 2-4 ABOVE? List all other business name(s), Federal Employer Identification Number(s) or any D/B/A names and the dates that these names or numbers were/are in use. Explain the relationship to the vendor.

15. ARE THERE ANY INDIVIDUALS NOW SERVING IN A MANAGERIAL OR CONSULTING CAPACITY

TO THE VENDOR, INCLUDING PRICIPAL OWNERS AND OFFICERS, WHO NOW SERVE OR IN THE PAST ONE (1) YEARS HAVE SERVED AS:

» An elected or appointed public official or officer? Yes ☐ No ☑

List each individual's name, business title, the name of the organization and position elected or appointed to, and dates of service

» An officer of any political party organization in Albany County, whether paid or unpaid? Yes ☐ No ☑

List each individuals name, business title or consulting capacity and the official political position held with applicable service dates.

No

16. WITHIN THE PAST (5) YEARS, HAS THE VENDOR, ANY INDIVIDUALS SERVING IN MANAGERIAL OR CONSULTING CAPACITY, PRINCIPAL OWNERS, OFFICERS, MAJOR STOCKHOLDER(S) (10% OR MORE OF THE VOTING SHARES FOR PUBLICLY TRADED COMPANIES, 25% OR MORE OF THE SHARES FOR ALL OTHER COMPANIES), AFFLITIATE OR ANY PERSON INVOLVED IN THE BIDDING OR CONTRACTING PROCESS:

a) 1. been suspended, debarred or terminated by a local, state or federal authority in connection with a contract or contracting process; ☐ Yes ☑

2. been disqualified for cause as a bidder on any permit, license, concession franchise or lease;

3. entered into an agreement to a voluntary exclusion from bidding/contracting;

4. had a bid rejected on an Albany County contract for failure to comply with the MacBride Fair Employment Principles;

5. had a low bid rejected on a local, state or federal contract for failure to meet statutory affirmative action or M/WBE requirements on a previously held contract;

6. had status as a Women's Business Enterprise, Minority Business Enterprise or Disadvantaged Business Enterprise, de-certified, revoked or forfeited;

7. been subject to an administrative proceeding or civil action seeking specific performance or restitution in connection with any local, state or federal government contract;

8. been denied an award of a local, state or federal government contract, had a contract suspended or had a contract terminated for non-responsibility; or

stryker

April 20, 2026

Albany County Dept of General Services
Purchasing Division
112 State St, Room 820
Albany, NY 12207

Re: RFB #2026-047 - PURCHASE OF CARDIAC MONITOR DEFRIBRILLATORS

To Whom it May Concern,

Stryker, founded in 1964, is a global leader in medical technologies which operates numerous business units, including surgical equipment and navigation systems (Instruments), endoscopic and communications systems (Endoscopy), patient handling, emergency medical equipment and intensive care disposable products (Medical), minimally invasive products for treatment of acute ischemic and hemorrhagic stroke and venous thromboembolism (Vascular), a comprehensive line of products for traditional brain and open skull based surgical procedures; orthobiologic and biosurgery products, including synthetic bone grafts and vertebral augmentation products (Neuro Cranial), and orthopeadics products consisting primarily of implants used in hip and knee joint replacements and trauma and extremity surgery (Orthopaedics).

Accordingly, as a global corporation operating through numerous different business units, Stryker Corporation (and/or certain subsidiaries) has been the "subject of" "criminal investigation or civil anti-trust investigation by any Federal, State, or Local prosecutorial or investigative agency" and/or "investigation by any government agency, including regulatory agencies." As a publicly traded corporation, Stryker discloses all such information to the public via different regulatory filings. The following is a list of "investigations" of which Stryker was a subject:

- April 1, 2025 – United States Securities and Exchange Commission ("SEC"), United States Department of Justice ("DOJ"), and certain other regulatory authorities – Stryker was informed by the DOJ that it had closed its inquiry into potential FCPA violations without further action.
- September 28, 2018 – SEC- Stryker was charged with violating FCPA by having insufficient accounting controls in connection with subsidiaries in India, China, and Kuwait. Stryker agreed to settle the charges by paying approximately $7.8M.
- December 8, 2014 – DOJ – OtisMed (and former CEO) admitted to certain violations of the FDCA. OtisMed was fined approximately $40M. Stryker acquired OtisMed in 2009, which connected Stryker to this investigation; however, OtisMed's alleged violations occurred prior to Stryker's acquisition.
- October 24, 2013 – SEC – Stryker was charged with violating the FCPA in connection with subsidiaries in Argentina, Greece, Mexico, Poland, and Romania. Stryker settled the charges and agreed to pay approximately $13M to settle charges.

The above list is not intended to include every instance in which Stryker was "[s]ubject of an investigation by any government agency, including regulatory agencies"; however, it is intended to highlight the more significant investigations related to Stryker.

1 "Affiliate" meaning: (a) any entity in which the vendor owns more than 50% of the voting stock; (b) any individual, entity or group of principal owners or officers who own more than 50% of the voting stock of the vendor; or (c) any entity whose voting stock is more than 50% owned by the same individual, entity or group described in clause (b). In addition, if a vendor owns less than 50% of the voting stock of another entity, but directs or has the right to direct such entity's daily operations, that entity will be an "affiliate" for purposes of this questionnaire.

ALBANY COUNTY
VENDOR RESPONSIBILITY QUESTIONNAIRE

FEIN # 22-2183590

State of: Washington)
) ss:
County of: King)

CERTIFICATION:

The undersigned: recognizes that this questionnaire is submitted for the express purpose of assisting the County of Albany in making a determination regarding an award of contract or approval of a subcontract; acknowledges that the County may in its discretion, by means which it may choose, verify the truth and accuracy of all statements made herein; acknowledges that intentional submission of false or misleading information may constitute a felony under Penal Law Section 210.40 or a misdemeanor under Penal Law Section 210.35 or Section 210.45, and may also be punishable by a fine and/or imprisonment of up to five years under 18 USC Section 1001 and may result in contract termination; and states that the information submitted in this questionnaire and any attached pages is true, accurate and complete.

The undersigned certifies that he/she:

- Has not altered the content of the questions in the questionnaire in any manner;
- Has read and understands all of the items contained in the questionnaire and any pages attached by the submitting vendor;
- Has supplied full and complete responses to each item therein to the best of his/her knowledge, information ad belief;

the investment activities in Iran and to refrain from engaging in any new investments in Iran; or

2. The political subdivision makes a determination that the goods or services are necessary for the political subdivision to perform its functions and that, absent such an exemption, the political subdivision would be unable to obtain the goods or services for which the contract is offered. Such determination shall be made in writing and shall be a public document.

Kathryn Jarecke
Signature

Sr. Director Commercial Operations
Title

4/21/26
Date

Stryker Sales LLC
Company Name

stryker

Section 2

Section 2 Pricing and Warranty

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LP35 Monitors w/ Trade In 2026 Sourcewell #041823

Quote Number:	11165939	Remit to:	Stryker Sales, LLC 21343 NETWORK PLACE CHICAGO IL 60673-1213 USA
Version:	1	Division:	Medical
Prepared For:	ALBANY COUNTY SHERIFFS OFFICE EMS UNIT	Rep:	Brian Budinich
	Attn:	Email:	brian.budinich@stryker.com
		Phone Number:	

Quote Date:	04/21/2026
Expiration Date:	07/20/2026
Contract Start:	08/19/2025
Contract End:	08/18/2026

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	ALBANY COUNTY SHERIFFS OFFICE EMS UNIT	Name:	ALBANY COUNTY SHERIFFS OFFICE EMS UNIT	Name:	ALBANY COUNTY SHERIFF
Account #:	20124959	Account #:	20124959	Account #:	20308491
Address:	21 VOORHEESVILLE AVE	Address:	21 VOORHEESVILLE AVE	Address:	
	VOORHEESVILLE		VOORHEESVILLE		
	New York 12186-9672		New York 12186-9672		

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	70335-000039	LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,IP-TEMP,12L,WIFI/CELL/LN/CPRIN,STD	10	$38,093.52	$380,935.20
2.0	11140-000131	AC Power Cord (North America, hospital grade)	10	$22.60	$226.00
3.0	11140-000102	LIFEPAK FLEX Battery Charger	10	$624.00	$6,240.00
4.0	11335-000001	LIFEPAK FLEX Lithium-Ion Battery	20	$208.00	$4,160.00
5.0	11160-000011	Reusable Cuff, Infant, 8-14 cm	10	$6.60	$66.00
6.0	11160-000013	Reusable Cuff, Pediatric, 13-20 cm	10	$7.40	$74.00
7.0	11160-000021	Reusable Cuff, Small, Adult, 18-26 cm	10	$8.40	$84.00
8.0	11160-000015	Reusable Cuff, Adult, 26-35 cm	10	$8.80	$88.00
9.0	11160-000019	Reusable Cuff, X-Large, Adult, 35-44 cm	10	$14.40	$144.00
10.0	11230-000022	LIFEPAK Temperature Adapter Cable, 1.8 m (6 ft)	10	$239.20	$2,392.00
11.0	81-010400EU	Skin Temperature Sensor	10	$83.20	$832.00
12.0	11260-000073	Shoulder Strap	10	$15.60	$156.00
13.0	11335-000008	LIFEPAK 35 Storage Bag Kit	10	$124.80	$1,248.00
14.0	11996-000519	LNCS-II Reusable rainbow 8-wavelength Adult Sensor	10	$185.00	$1,850.00
15.0	11996-000520	LNCS-II Reusable rainbow 8-wavelength Pediatric Sensor	10	$203.60	$2,036.00
17.0	11335-000005	LIFEPAK Printer Kit	10	$624.00	$6,240.00

This is not an Invoice

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Version:	1	Division:	Medical
Prepared For:	ALBANY COUNTY SHERIFFS OFFICE EMS UNIT	Rep:	Brian Budinich
	Attn:	Email:	brian.budinich@stryker.com
		Phone Number:	

Quote Date:	04/21/2026
Expiration Date:	07/20/2026
Contract Start:	08/19/2025
Contract End:	08/18/2026

#	Product	Description	Qty	Sell Price	Total
19.0	50994-000114	Clinical Device Training (1 day)	1	$1,978.00	$1,978.00
			Equipment Total:		$408,749.20

Trade In Credit:

Product	Description	Qty	Gross Ea.	Total Credit
TR-LP15V2-LP35	TRADE IN LP15 V2 FOR LP35	8	-$9,000.00	-$72,000.00

ProCare Products:

#	Product	Description	Months	Qty	Sell Price	Total
18.1	LIFEPK35-FLD-PRO	Lifepak35 for LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,12L,WIFI/CELL/LN/CPRIN,STD,BT *08/20/2025 - 08/19/2030* √Parts √Labor √Travel √Preventative Maintenance √Batteries Service	60	10	$9,086.25	$90,862.50
			ProCare Total:			$90,862.50

Data Solutions:

#	Product	Description	Months	Qty	Sell Price	Total
20.0	11996-000474	4G Modem: Verizon Cellular (for use on customer data plan; purchased separately)	0	10	$332.80	$3,328.00
			Data Solutions Total:			$3,328.00

Price Totals:

Estimated Sales Tax (0.000%):	$0.00
Shipping and Handling:	$0.00
Grand Total:	$430,939.70

This is not an Invoice

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Limited warranty

Emergency care products

Subject to the limitations and exclusions set forth below, Stryker Medical, a division of Stryker Sales, LLC ("Stryker"), warrants the following products which are purchased from Stryker or authorized resellers for use in the United States of America to be free from manufacturing and material defects under normal service and use for the time periods indicated below. Limited warranty time limits begin on the date of delivery to the first purchaser.*

15 years

- Evacuation chair

8 years

- LIFEPAK® CR2 automated external defibrillator
- HeartSine® samaritan® PAD automated external defibrillator

7 years

- Welds on Stair-PRO® stair chair, Power-PRO™ 2 powered ambulance cot, Power-PRO XT powered ambulance cot, Power-LOAD® powered cot fastener system, Performance-PRO™ XT manual ambulance cot, Performance-LOAD® manual cot fastener system

5 years

- LIFEPAK 35 monitor/defibrillator, used in clinic and hospital settings exclusively (with no use in mobile applications)
- LIFEPAK 15 monitor/defibrillator, used in clinic and hospital settings exclusively (with no use in mobile applications)
- LIFEPAK 1000 defibrillator

3 years

- McGRATH™ MAC video laryngoscope
- Power-PRO XT power train (includes motor pump assembly and hydraulic cylinder assembly)

2 years

- Stair-PRO (parts only)
- Power-LOAD (parts only)
- Performance-PRO XT (parts only)
- Performance-LOAD
- Power-PRO 2
- Power-PRO XT
- Power-PRO IT
- SMRT Power System™ (Power-PRO XT)
- CodeManagement Module®
- LIFEPAK CR2 Trainer
- LIFEPAK 1000 Trainer
- HeartSine samaritan Trainer
- HeartSine Gateway
- Xpedition® powered stair chair

1 year

- Stair-PRO (parts and labor)
- Power-LOAD (parts and labor)
- Performance-PRO XT (parts and labor)
- MX-PRO® R3 x-frame ambulance cot
- MX-PRO bariatric transport cot
- Expendable components for Power-PRO 2, Power-PRO XT and Performance-PRO XT (i.e. mattresses, nylon restraints, IV poles, storage nets, storage pouches, oxygen straps and other soft goods)
- SMRT Power System™
- LIFEPAK 35 monitor/defibrillator, used in non-hospital settings
- LIFEPAK 15 monitor/defibrillator, used in non-hospital settings
- LIFEPAK Certified Pre-Owned defibrillators
- LUCAS® chest compression system (including the LUCAS device with upper part and back plate), carrying case, battery, stabilization strap and patient straps
- LIFEPAK 20e internal battery system
- Battery charging systems and power adapters
- MASIMO® SET® Rainbow® reusable sensors

* First purchaser means the first purchaser or lessee of the products listed above directly from Stryker, through a Stryker corporate affiliate, or from an authorized Stryker reseller, and includes the invoiced purchaser's corporate affiliates, and their respective employees, officers and directors.

TO OBTAIN PARTS AND SERVICE

Stryker products are supported by a nationwide network of dedicated Stryker Field Service Representatives. These representatives are factory trained, available locally, and carry a substantial spare parts inventory to minimize repair time. Simply call your local representative, or call Stryker Customer Service USA at 1-800-327–0770.

RETURN AUTHORIZATION

Merchandise cannot be returned without approval from the Stryker Customer Service Department. An authorization number will be provided which must be printed on the returned merchandise. Stryker reserves the right to charge shipping and restocking fees on returned items. Special, modified, or discontinued items not subject to return.

DAMAGED MERCHANDISE

ICC Regulations require that claims for damaged merchandise must be made with the carrier within fifteen (15) days of receipt of merchandise. Do not accept damaged shipments unless such damage is noted on the delivery receipt at the time of receipt. Upon prompt notification, Stryker will file a freight claim with the appropriate carrier for damages incurred. Claim will be limited in amount to the actual replacement cost. In the event that this information is not received by Stryker within the fifteen (15) day period following the delivery of the merchandise, or the damage was not noted on the delivery receipt at the time of receipt, the customer will be responsible for payment of the original invoice in full. Claims for any short shipment must be made within thirty (30) days of invoice.

INTERNATIONAL WARRANTY CLAUSE

This warranty reflects U.S. domestic policy. Warranties outside the U.S. may vary by country. Please contact your local Stryker representative for additional information.

For further information, please contact Stryker at 800.442.1142 (U.S.), or visit our website at stryker.com

Physio-Control, Inc.
11811 Willows Road NE
Redmond, WA 98052 U.S.A.
Toll free 800 442 1142
stryker.com

Jolife AB
Scheelevägen 17
Ideon Science Park
SE-223 70 Lund
Sweden

Stryker
3800 E. Centre Avenue
Portage, MI 49002 U.S.A.
Toll free 800 784 4336
stryker.com

HeartSine Technologies Ltd.
207 Airport Road West
Belfast, BT3 9ED
Northern Ireland
United Kingdom

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Section 3

Section 3 Product Information

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April 2026

Dear Valued Customer,

Stryker is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets in the U.S. for the following products:

- New and certified-preowned LIFEPAK® 35 monitor/defibrillators
- New and certified-preowned LIFEPAK 15 monitor/defibrillators
- New and certified-preowned LIFEPAK 20e defibrillator/monitors
- New LIFEPAK CR2 automated external defibrillators
- New LIFEPAK CR2 cellular automated external defibrillators
- New LIFEPAK 1000 automated external defibrillators
- New HeartSine Samaritan PAD automated external defibrillators
- New and certified-preowned LUCAS® chest compression systems
- CODE-STAT™ data review software and service

Stryker is the sole source provider for the following products and services:

- RELI™ (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® system and related software
- New and certified-preowned ACLS (non-clinical) LIFEPAK monitor/defibrillators
- LIFELINKcentral™ Government Campus Solution
- MultiTech 4G and Titan III gateways
- LIFEPAK 35 Docking Station
- LIFEPAK FLEX®
- LIFEPAK Printer
- Crash Cart Stand
- Storage Bag Kit (left, right, and rear)
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs.

Stryker does not authorize any third-party companies to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products or services. If you have any questions, please contact your local Stryker Account Manager, or call 1-800-STRYKER.

Sincerely,

Matt Van Der Wende
Vice President, Americas Sales

Emergency Care
11811 Willows Road NE, Redmond, WA 98052 USA | P +1 425 867 4000 | Toll-free +1 800 442 1142 | stryker.com

2.3 Patient connection

2.3.1.	Patient connections: All patient connections except Therapy and ECG Connectors are visible and accessible on the front panel of the device while operating the unit in all typical settings, including patient treatment and transport (i.e., equipped with carrying case) or when housed on a closed shelf.
2.3.2.	Therapy cable offers a solid, positive connection to device that is not vulnerable to shock or impact; it is easily inserted or removed with a gloved hand without the need for additional tools for quick replacement during patient use in case it becomes damaged.
2.3.3.	ECG cable offers a solid connection and easy removal without side-to-side tension to preserve integrity of cable.
2.3.4.	CO2 connector accepts sensors for intubated and non-intubated patient applications, without additional adapters, to maximize clinical functionality. CO2 monitoring activates automatically when a sensor is connected.
2.3.5.	SpO2/SpCO/SpMet all use a common connection and include lock out for incompatible sensors. SpO2/SpCO/ SpMet monitoring activates automatically when a proper sensor is connected.
2.3.6.	NIBP connector is self-locking and can be easily removed with one hand.
2.3.7.	P1/P2/P3 connector is available from the front of the device.

2.4 Display

2.4.1.	The device active viewing area is 264 mm (10.4 in) diagonal; 158 mm (6.2 in) wide x 210 mm (8.3 in) high.
2.4.2.	The device display is dual-mode color backlit display with a resolution of 768 x 1024 pixels.
2.4.3.	The primary mode is a black background with color waveforms and text data. Waveforms and values are automatically color synchronized to real-time display of patient data to facilitate assessment at a glance (e.g., blue pulse oximetry waveform matched with blue pulse oximetry value; green ECG waveform matched with green heart rate).
2.4.4.	A secondary mode is black parameter and real-time patient data on a white background for clear viewing in bright sunlight. The user may toggle between primary and secondary viewing modes with each mode available in less than one second.
2.4.5.	The device displays a minimum of six seconds of patient ECG and alphanumeric characters for patient parameter values, device instructions and prompts.
2.4.6.	The device provides the option to display one or two additional waveforms.
2.4.7.	The device can be set up for display of up to seven simultaneous waveforms (3 full length and four half length).
2.4.8.	The device includes a HOME SCREEN key which, when depressed, returns the display to normal patient monitoring mode without the need to cycle or backtrack through menus.
2.4.9.	The display displays status of one or two batteries (including installed, active, low, require replacement, remaining capacities), Bluetooth® connections and selected energy.

3. Defibrillator

3.1.	The device uses a biphasic truncated exponential waveform with the following characteristics:	
	3.1.1.	Voltage compensation to address varying patient impedance.
	3.1.2.	Variable duration based on patient impedance.
	3.1.3.	Escalating energy levels up to 360 joules to maximize clinical options and treat the widest range of patients. The full range of energy levels are accessible at any time (except internal defibrillation) in Manual Mode, as limited by pre-determined patient impedance ranges.
3.2	The device has the following energy accuracy:	
	3.2.1.	±1J or 10 percent of setting, whichever is greater, into 50 ohms.
	3.2.2.	±2 joules or 15 percent of setting, whichever is greater, into 25-175 ohms.

7. Pacer

7.4.	The device generates pacing pulses at a rate of 40 to 170 pulses per minute.
7.5.	The accuracy of the pacing output rate is within +/- 1.5 percent over the entire range.
7.6.	The device generates a monophasic, truncated exponential current pulse (20 +/- 1 ms).
7.7.	The device allows the operator to select the pacing output current from 0 to 200 mA.
7.8.	The device incorporates a pacing pause function which allows the operator to reduce the pacing rate by a factor of four, to allow assessment of the patient's underlying ECG rhythm.
7.9.	The pacing circuit includes automatic adjustment of the refractory period (function of rate) from 180 to 270 msec, +/- 3 percent, to ensure the delivered rate is consistent with the operator selected rate.

8. ECG monitor

8.1.	The device monitors patient ECG via the following means:	
	8.1.1.	Three (3) wire cables for 3-lead ECG monitoring.
	8.1.2.	Five (5) wire cables for 7-lead ECG monitoring.
	8.1.3.	Ten (10) wire cables for 12-lead ECG acquisition. The cable should be multi-segmented (main trunk, 4-wire section, 6-wire section) to facilitate multiple functionality and minimize replacement costs.
	8.1.4.	When the six chest electrodes are removed, the 10-wire cable functions as a 4-wire cable.
	8.1.5.	QUIK-COMBO® pacing/defibrillation/ECG electrodes for paddles monitoring.
8.2.	Lead selection; the device shall provide the following monitoring options:	
	8.2.	Lead selection; the device shall provide the following monitoring options:
	8.2.1.	Leads I, II, Ill with the 3-wire cable.
	8.2.2.	Leads I, II, Ill, AVR, AVL and AVF with the 4-wire cable (simultaneous acquisition).
	8.2.3.	Leads I, II, Ill, AVR, AVL, AVF and C with the 5-wire cable (simultaneous acquisition).
	8.2.4.	Leads I, II, Ill, AVR, AVL, AVF, VI, V2, V3, V4, V5 and V6 with the 10-wire cable (simultaneous acquisition). Leads A1, A2, and A3 with the 13-wire.
8.3.	The monitor allows the operator to adjust the ECG size using the following settings: 40, 30, 25, 20, 15, 10, 5, 2.5 mm/mV; (fixed at 10 mm/mV for 12-lead).	
8.4.	The monitor incorporates a continuous patient surveillance system, which, as a VF/VT alarm in manual mode, will monitor the patient via paddles lead or lead II for potentially shockable ECG rhythms and alert the operator to CHECK PATIENT if a shockable ECG rhythm is detected.	
8.6.	The device provides common mode rejection of at least 90 decibels at 50/60 hertz.	
8.7.	The device offers the following frequency response settings:	
	8.7.1	Monitoring electrodes: 0.5 to 40 hertz or 1.0 to 30 hertz (monitoring frequency response); 0.05 to 40 hertz or 0.05 to 150 hertz (diagnostic frequency response).
	8.7.2.	Paddles: 2.5 to 30 hertz.

9. 12-lead and 15-lead ECG algorithm

9.1.	The device incorporates University of Glasgow ECG Analysis Program, v30.4
9.2.	The analysis program includes interpretative statements to describe the 12-lead ECG, including statements such as, "Meets ST Elevation MI Criteria."
9.3.	The 12-lead ECG provides information related to leads disconnected and noisy ECG
9.4..	The report is displayed on screen for LP35 or can be printed.
9.5.	The device provides the option of printing the 12-lead ECG report at 25 millimeters per second or 50 millimeters per second.
9.6.	The 12-lead ECG report shall offer a 3-channel
9.7.	The device offers the option of printing automatically on the acquisition of a 12-lead.

11. Noninvasive blood pressure (NIBP)

11.1.1.	The device is capable of displaying blood pressure values in mmHg.
11.1.2.	The device measures systolic pressure in range: 30 to 255 mmHg.
11.1.3.	The device measures diastolic pressure in range: 15 to 220 mmHg.
11.1.4.	The device measures mean arterial pressure (MAP) in range: 20 to 235 mmHg.
11.1.5.	The device measures BP with accuracy of 3 mmHg or 2 % of the reading, whichever is greater.
11.1.6.	The device typically performs a blood pressure measurement in 20 seconds typical for adult STAT mode or 25 s typical (excluding inflation time) for adult Manual/Automatic mode.
11.1.7.	The device measures pulse rate in range: 30 to 240 pulses per minute.
11.1.8.	The device measures pulse rate with accuracy ±2 pulses per minute or ±2 percent, whichever is greater.
11.1.9.	The device offers a choice of initial cuff inflation pressures.
11.1.10.	The device can be set to perform automatic recurring measurements at the following set intervals: 2, 3, 5, 10, 15, 30 and 60 minutes.
11.1.12.	The device allows automatic cuff deflation in case of excessive pressure (greater than 290 Hg) or in case measurement time exceeds 120 seconds. For Neonate, it is 145 mmHg or 90 seconds.
11.1.13.	A range of disposable and reusable NIBP cuffs are available.
11.1.14.	NIBP cuffs are single bladder to facilitate placement independent of patient artery for rapid setup.
11.1.15.	Historical trended values shall be displayed on screen or printed from CODE-STAT.

12. Capnography (EtCO2 monitoring)

12.1.	The device incorporates capnography, using Medtronic® Microstream® technology.	
12.2.	Capnography monitoring activates automatically upon connecting FilterLine® or Smart CapnoLine®.	
12.3.	The device allows monitoring of intubated and non-intubated patients without the need for additional equipment, adapters or setup.	
12.4.	The device does not have any CO2 sensors external to the device due to external sensor vulnerability to damage and high replacement cost.	
12.5.	The device is capable of displaying CO2 value in kPa, volume percent or mmHg.	
12.6.	The device does not use any separate water traps or filters; these should be integrated into the sensor to facilitate ease of use and setup.	
12.7.	The device is specific to CO2 and not adversely affected by the presence of non-CO2 gases.	
12.8.	The device uses disposable CO2 intubated and non-intubated sensors to eliminate risk of cross contamination between patients.	
12.9.	The capnography option is compatible with Oridion FilterLine and Smart CapnoLine CO2 accessories and Medtronic Microstream™ Advance filter lines.	
12.10.	The device measures CO2 pressure in range 0 to 99 mmHg (0 to13.2kPa). The device shall display CO2 waveform.	
12.11.	The device measures CO2 with the following accuracy:	
	12.11.1.	0-80 breaths per minute: 0 to 38 mmHg ±2 mmHg, 39 to 99 mmHg ±5 percent of reading plus 0.08 for every 1 mmHg above 38 mmHg
	12.11.2.	> 80 breaths per minute: 0 to 18 mmHg ±2 mmHg, 19 to 99 mmHg ± 4 mmHg or ± 12 percent of reading (whichever is higher)
12.12.	The device measures respiration rate in a range of 0 to 149 breaths per minute.	
12.13.	The device measures respiration rate with the following accuracy:	
	12.13.1.	0 to 70 breaths per minute : ±1 breaths per minute
	12.13.2.	71 to 120 breaths per minute: ±2 breaths per minute; 121 to 149: ±3 breaths/minute
12.14.	The time from first display of the device screen to when accurate EtCO2 measurements can be made of < 30 seconds, 18 s typical.	

16. Printer

16.1.	The device prints a continuous strip of the displayed patient information.
16.2.	The device supports an optional 100mm (3.9-inch) thermal recorder that is accessible from the back of the device. Paper shall be of standard roll format to facilitate replacement and minimize waste.
16.3.	The device prints at 25 mm/sec or 12.5mm/sec +/- 5 percent (measured in accordance with 60601-2-27, Section 201.12.1.101.7).
16.4.	The delay from display to printing is eight (+2/-0.5) seconds.
16.5.	The device allows the operator to set up automatic printing of waveform events as they occur, in any combination.
16.6.	The device offers the following frequency response settings for the printer:
16.6.1.	Monitoring frequency: 0.5 to 40 hertz
16.6.2.	Monitoring frequency: 1 to 30 hertz
16.6.3.	Diagnostic frequency: 0.05 to 40 hertz
16.6.4.	Diagnostic frequency: 0.05 to 150 hertz

17. Data management

17.1.	The device captures and stores patient data, events (including waveforms and annotations), continuous ECG waveform and diagnostic 12 -lead ECG reports in internal memory.
17.1.1.	Auto transmit reports at power down – when the device powers down it will transmit any unsent records to the configured location.
17.2.	The device allows the operator to enter the following patient information:
17.2.1.	Last name
17.2.2.	First name
17.2.3.	Middle Name
17.2.4.	Incident ID
17.2.5.	Patient ID
17.2.6.	Age (and Birthdate)
17.2.7.	Sex
17.2.8.	Weight
17.3.	If patient age has been previously entered while acquiring a 12-lead ECG, that value is automatically entered in the age field. If the age has been previously entered into the patient information field, it will be used when acquiring the first 12-lead ECG without further user intervention.
17.4.	The device allows stored reports to be retrieved for transmission to a remote location. Transmitted reports must be received by a personal computer (PC) with appropriate software installed.
17.5.	The device provides a means to manage archived patient records. Access to these records in the device has optional password protection. Options to manage archived records shall include:
17.5.1.	Transmit archived patient records
17.5.2.	Print archived patient records
17.5.3.	Add demographic data to archived patient records
17.6.	The device shall be able to store and transmit, at least 50 patient records with the following characteristics:
17.6.1.	12-hour duration for each patient record
17.7.	The following continuous waveforms:
17.7.1.	15 channels of Leads ECG with a sampling rate of 125 samples/second
17.7.2.	1 channel of Paddles ECG with a sampling rate of 125 samples/second
17.7.3.	1 channel of Paddles ECG resistive impedance with a sampling rate of 125 samples/second

18. Data transmission

	18.5.4	Sharing of electronic 12-lead report via email
	18.5.5	Acknowledgement of successful transmission at the device
18.6.	The device is capable of streaming continuous, real-time patient data and waveforms to a remote provider through the LIFENET System using Wi-Fi or Cellular.	
	18.6.1.	The device is capable of streaming current patient data during patient monitoring in manual and AED mode.
18.7.	The device is capable of transmitting reports during an in-progress streaming session.	
18.8.	Continuous patient data streaming has the option to be turned on or off. Default transmission settings can be modified in the device setup mode.	
18.9.	The device has the capacity to stream the following data options:	
	18.9.1.	All available monitor parameter waveforms in manual and AED mode and advisory monitoring state
	18.9.2.	Heart rate/Pulse Rate via ECG, SpO2 and NIBP connections
	18.8.3.	SpO2, SpCO and SpMET data
	18.8.4.	EtCO2 pressure and respiration rate data
	18.8.5.	NIBP as combined mean value, systolic value and diastolic value
	18.9.6.	Invasive pressure (IP up to 3 channels) as combined mean value, systolic value and diastolic value
	18.9.7.	Temperature (up to 3 channels) in Celsius or Fahrenheit unit options
18.10.	The device has an available streaming cancel option to discontinue the transmission of data.	
18.11.	The device can display the progress of user-initiated streaming sessions and streaming session success and/or failure prompts.	

19. Power

19.1.	Battery options: The device operates using lithium-ion, rechargeable batteries.	
19.2.	The device operates with one or two batteries; it operates from only one battery at a time, monitors the state of each battery and automatically switches to the second battery when a replace battery condition is detected for the first battery, without interruption of functional operation	
19.3.	Operating time: Two new, fully charged lithium-ion batteries provide the following prior to shutdown at 20°C (68°F):	
	19.3.1.	Monitoring typical 543 minutes, minimum 340 minutes
	19.3.2.	Pacing typical 497 minutes, minimum 320 minutes
	19.3.3.	Defibrillation (360 joules) typical 573 shocks, minimum 400 shocks
19.4.	Capacity after low battery warning	
	19.4.1.	Monitoring typical 48 minutes, minimum 12 minutes
	19.4.2.	Pacing typical 42 minutes, minimum 10 minutes
	19.4.3.	Defibrillation (360 joules) 16 typical shocks, minimum six shocks
19.5.	The device displays battery icons at the top display area for each battery placed in the device. The battery icons indicate the state of battery charge and which of the two batteries is being used to supply power to the device. Low/ Replace battery status is indicated with a low battery icons, warning message, and audible tone.	

20. Maintenance

20.1.	Each time the monitor/defibrillator is powered on, it performs internal self-tests to check that internal electrical components and circuitry work properly.
20.2.	The defibrillator stores the results of all user-initiated self-tests in a test log.
20.3.	When the defibrillator is on and a problem is detected that requires immediate service, such as a malfunctioning charging circuit, the service LED is illuminated, and a technical alarm is provided.

23. Configuration settings

23.1.	To prevent unauthorized access to the setup and service menus, the device requires separate four-digit numeric security passcodes to be entered.			
23.2.	General: allows selection of the following:			
		Volume for alarms, tones, voice prompts		
		Auto vital signs vent: on or off		
		Line filter: 50 or 60 Hz		
		Adaptive brightness: on or off		
		Startup mode: AED or manual		
		Monitor AC power for readiness alert indicator: on or off		
23.3.	Manual Mode: allows selection of the following:			
		CPR time: 60 s, 120 s, or 180 s		
		Internal defibrillation energy: 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 15, 20, 30, 35, or 50 J		
		Voice prompts: on or off		
		Manual therapy access: direct, confirm, passcode, restricted		
		Charge tone with metronome: on or off		
		Energy Protocol:		
			Power on default: 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 15, 20, 30, 35, 50, 75, 90, 100, 125, 150, 175, 200, 225, 250, 275, 300, 325, 360 J, or Automatic Protocol	
			Energy level 1: 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 15, 20, 30, 35, 50, 75, 90, 100, 125, 150, 175, 200, 225, 250, 275, 300, 325, or 360 J	
			Energy level 2: 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 15, 20, 30, 35, 50, 75, 90, 100, 125, 150, 175, 200, 225, 250, 275, 300, 325, or 360 J	
			Energy level 3: 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 15, 20, 30, 35, 50, 75, 90, 100, 125, 150, 175, 200, 225, 250, 275, 300, 325, or 360 J	
23.4.	AED Mode: allows selection of the following			
		Auto analyze for stacked shocks: off or after shock		
		Motion detection: on or off		
		Pulse check: never, after second no shock advised, or after every no shock advised		
		AED waveform display: on or off		
		Adult Energy Protocol:		
			Energy level 1: 150, 175, 200, 225, 250, 275, 300, 325, or 360 J	
			Energy level 2: 150, 175, 200, 225, 250, 275, 300, 325, or 360 J	
			Energy level 3: 150, 175, 200, 225, 250, 275, 300, 325, or 360 J	
		Pediatric Energy Level		
			Energy level 1: 35, 50, 75, or 90 J	
			Energy level 2: 35, 50, 75, or 90 J	
			Energy level 3: 35, 50, 75, or 90 J	
23.5.	cprINSIGHT Analysis Technology: allows selection of the following:			
		Manual mode: on or off		
		AED mode: on or off		
		Precharge in manual mode: on or off		
23.6.	CPR Metronome: allows selection of the following:			
		Metronome in AED mode: on or off		
		Metronome rate: 100, 110, or 120 compressions per minute		
		Adult no airway C:V ration: 30:2, 15:2, 16:1, 12:1, 10:1, or continuous		

	Medication 12: same selections as Medication 1 above
	Medication 13: same selections as Medication 1 above
	Medication 14: same selections as Medication 1 above
	Medication 15: same selections as Medication 1 above

	Treatment Events: allows selection of the following: The Treatment Events below can be edited, deleted, or additional events added (up to 40)

	Treatment 1: Airway, CPR, IV Access, Oxygen, ROSC, or Transport
	Treatment 2: same selections as Treatment 1 above
	Treatment 3: same selections as Treatment 1 above
	Treatment 4: same selections as Treatment 1 above
	Treatment 5: same selections as Treatment 1 above
	Treatment 6: same selections as Treatment 1 above

	Quick Events: allows selection of the following:

	Quick Event 1: Medications or Treatments

	If Medications: Adenosine, Amiodarone, Aspirin, Atropine, Bicarb, Dopamine, Epinephrine, Glucose, Heparin, Lidocaine, Morphine, Naloxone, Nitroglycerin, Thrombolytic, or Vasopressin
	If Treatments: Airway, CPR, IV Access, Oxygen, ROSC, or Transport

23.10.9.	Quick Event 2: same selections as Quick Event 1 above
	Quick Event 3: same selections as Quick Event 1 above
	Quick Event 4: same selections as Quick Event 1 above
	Quick Event 5: same selections as Quick Event 1 above
	Quick Event 6: same selections as Quick Event 1 above
	Quick Event 7: same selections as Quick Event 1 above

	Quick Buttons: allows selection of the following:

	Quick Button 1:

	Button enabled: on or off Button label: Medications or Treatments

	If Medications: Adenosine, Amiodarone, Aspirin, Atropine, Bicarb, Dopamine, Epinephrine, Glucose, Heparin, Lidocaine, Morphine, Naloxone, Nitroglycerin, Thrombolytic, or Vasopressin
	If Treatments: Airway, CPR, IV Access, Oxygen, ROSC, or Transport

	Button timer: none, 1, 2, 3, 4, or 5 minutes

	Quick Button 2: same selections as Quick Button 1 above
	Quick Button 3: same selections as Quick Button 1 above
	Quick Button 4: same selections as Quick Button 1 above

23.11.	Alarms: allows selection of the following:

	Alarms: on or off
	VF/VT Alarm: on or off
	Audio pause reminder alert tone: on or off

23.12.	Patient Record Access: allows selection of the following:

	Print/edit patient records in Archive Mode: enable or disable
	Archive mode password: must be least 6 characters and may contain Aa-Zz letters, numbers, or special characters

23.13.	Roll Printer: allows selection of the following:

	Code Summary format: none, event log, waveforms, event log and waveforms
	Autoprint events:

23.16.	Service: allows selection of the following:	
		Maintenance prompt: none, 3, 6, or 12 months
23.17.	Auto Test: allows selection of the following:	
		Auto Test time: 00:00, 01:00, 02:00, 03:00, 04:00, 05:00, 06:00, 07:00, 08:00, 09:00, 10:00, 11:00, 12:00, 13:00, 14:00, 15:00, 16:00, 17:00, 18:00, 19:00, 20:00, 21:00, 22:00, 23:00
23.18.	Passcodes: allows selection of the following:	
		Manual Therapy passcode: 4 digits each selectable from 0 to 9
		Setup Mode passcode: 4 digits each selectable from 0 to 9
		Service Mode passcode: 4 digits each selectable from 0 to 9

24. Power adapters

24.1.	Power adapters provide operation and battery charging from external AC power
24.2.	Full functionality with or without batteries when connected to external AC
24.3.	Auxiliary power indicator on defibrillator illuminated when connected to auxiliary power
24.4.	Battery charging indicator illuminated when batteries are fully charged and flashing if either battery is being charged.

25. Other

25.1.	Device is designed to help the operator meet U.S. HIPAA (Health Insurance Portability and Accountability Act of 1996) requirements

26. Temperature monitoring

26.1.	The device offers both invasive temperature and surface temperature monitoring via disposable patient sensors. The temperature measurement will automatically populate on screen when the sensor is placed in/on the patient.		
26.2.	Temperature monitoring range is from 24.8° to 45.2°C (76.6° to 113.4°F)		
26.3.	The resolution shall be 0.1°C		
26.4.	The measurement accuracy shall be ±0.32°C, including sensor		
26.5.	The device must have the following accessories:		
	26.5.1	Reusable temperature cable: 6 foot or 10 foot	
	26.5.2.	Disposable sensor types:	
		26.5.2.1.	Surface for reading skin temp
		26.5.2.2.	Esophageal/rectal for core monitoring
		26.5.2.3.	Foley catheter for core monitoring
26.6.	The connection point at the monitor must utilize Molex style connectors.		

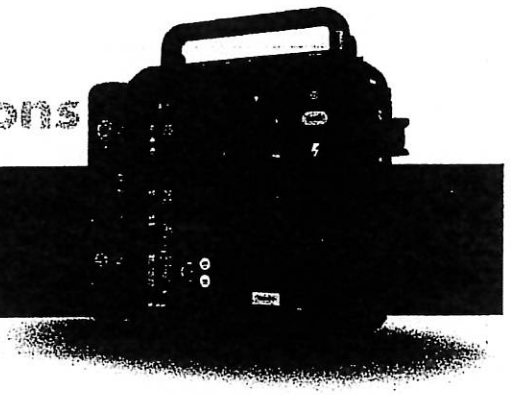
27. Continuous waveforms

27.1.	LIFEPAK 35 captures continuous waveforms for all parameters that are connected.
27.2.	In CODE-STAT 9.0 or greater, continuous waveforms can be viewed for post-event review. For example, the waveforms for capnography and SpO2 can be viewed.

stryker

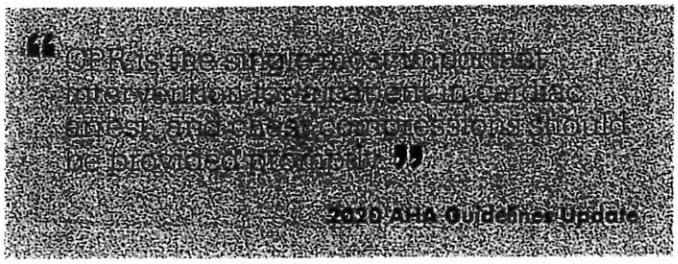
Fewer pauses in chest compressions

cprINSIGHT™ analysis technology for LIFEPAK® 35



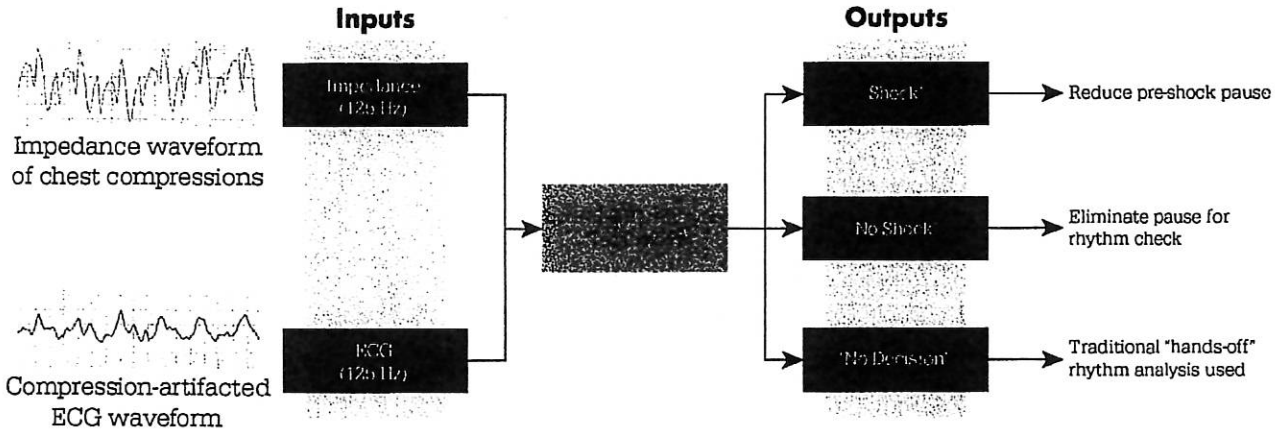
10 seconds or less

Pauses in chest compressions have shown to be detrimental, which is why the AHA and European Resuscitation Council (ERC) guidelines for high-quality CPR have stressed the importance of minimizing pauses in chest compressions. They also recommended maintaining chest compression fraction (CCF) as high as possible, with a target of at least 60% (Class IIb).[1,2]



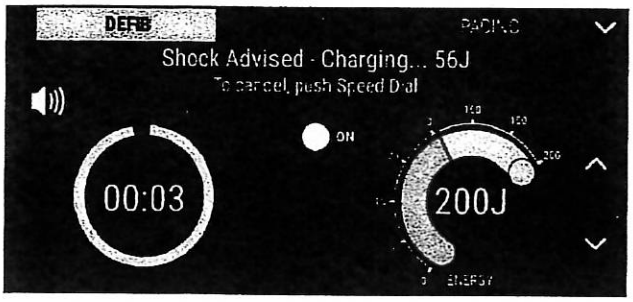
- Data demonstrated the longest compression pause, for any reason, was associated with decreased survival.[3]
- Studies also show that higher compression fractions (hands-on compression time) and shorter pre/post-shock pauses are associated with increases in rates of return of spontaneous circulation (ROSC) and survival.[4-7]
- Compressions during defibrillator charging may shorten shock pause duration and improve chest compression fraction in shockable out-of-hospital cardiac arrest (OHCA).[8]
- Existing chest compression filtering ECG algorithms that display a filtered ECG may lead to inappropriate shocks up to 23-33% of the time [9-10]

cprINSIGHT analysis technology

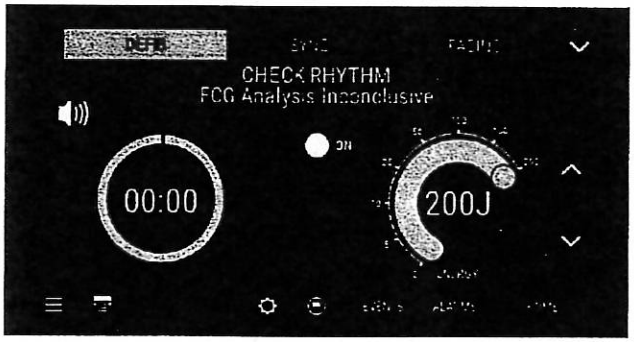


cprINSIGHT analysis technology was introduced on the LIFEPAK CR2 defibrillator, and upon the release of LIFEPAK 35, cprINSIGHT is available to be used in AED and manual defibrillation modes. By utilizing this unique technology, pauses for ECG analysis and device charging have been reduced (and many pauses are eliminated altogether), allowing more time to deliver chest compressions, thus increasing chest compression fraction.[11] With the addition of cprINSIGHT analysis technology to the LIFEPAK 35 in both AED and manual mode, this innovative technology is now available to more clinicians and SCA patients.

2. **SHOCK ADVISED** message will appear and the device will precharge (if enabled) near the end of the CPR cycle so that the device is ready to deliver a shock when the CPR cycle ends. After the shock is delivered, the CPR timer automatically starts a new CPR cycle. If the precharge option is not enabled, the SHOCK ADVISED message will still appear, but the charge button must be pressed.



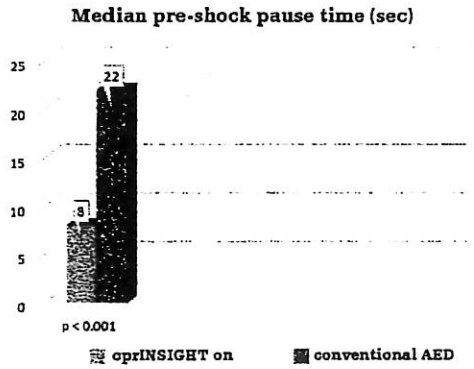
3. **CHECK RHYTHM/ECG Analysis Inconclusive** message will appear when cprINSIGHT does not reach a decision. Chest compressions must be paused for manual ECG rhythm interpretation. The CPR timer will automatically start a new cycle.

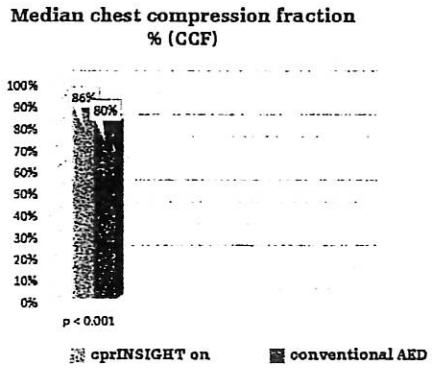


cprINSIGHT accuracy

A study published in January 2021 in Resuscitation compared Amsterdam first responders' use of the LIFEPAK 1000 vs the LIFEPAK CR2 with cprINSIGHT.[11] Algorithm accuracy and CPR performance using both devices was reported.

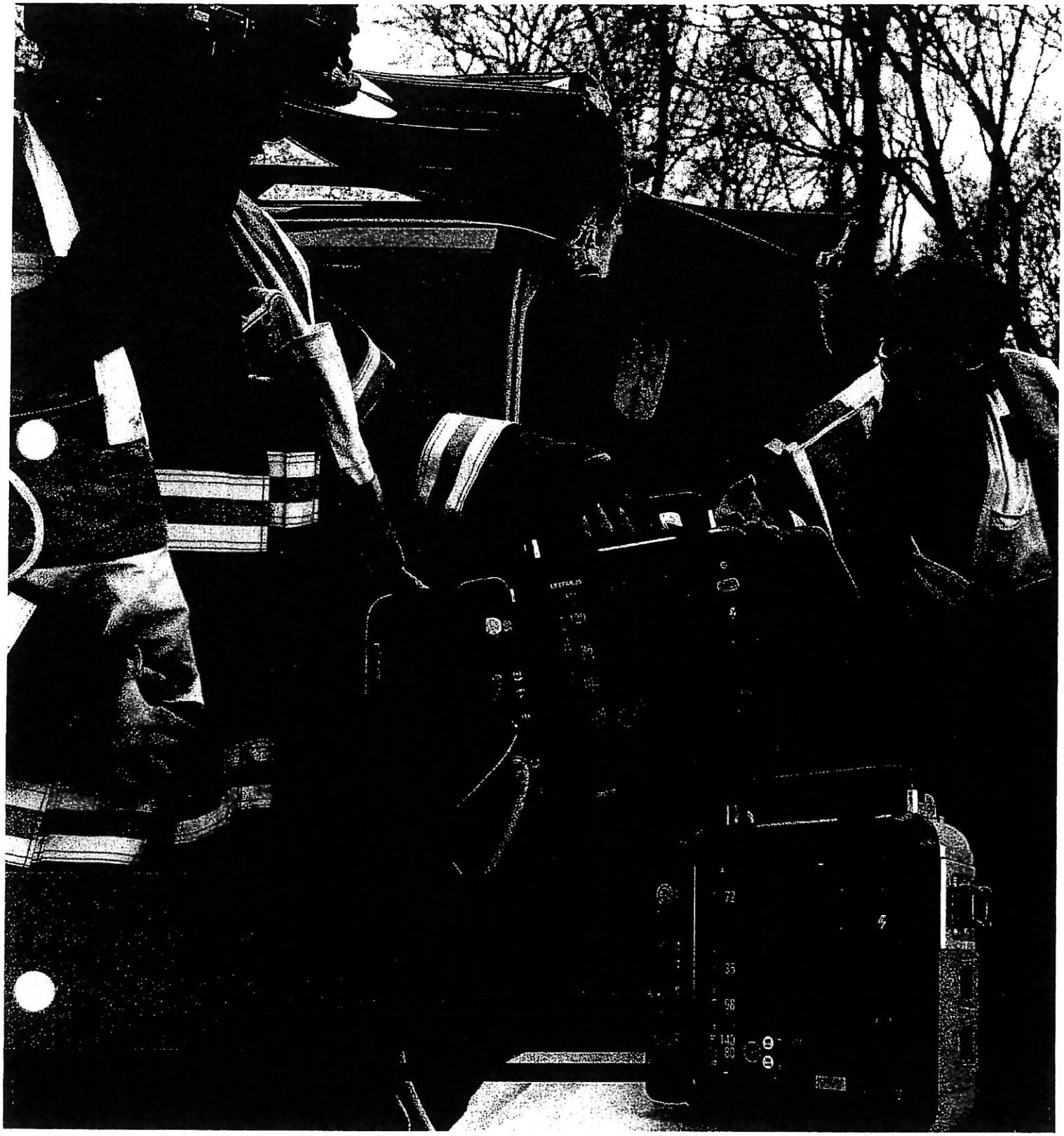
- **Accuracy** – cprINSIGHT reached a treatment decision (S or NS) during chest compressions 70% of the time, with the remaining 30% of treatment decisions made by SAS. cprINSIGHT correctly identified shockable rhythms during chest compressions with 95.5% sensitivity and non-shockable rhythms with 98.2% specificity.
- **Improvements in CPR performance** – Pre-shock pauses were drastically reduced to an average of 8 seconds vs an average of 22 seconds with the conventional AED. CCF with cprINSIGHT was 86% vs 80% in the conventional AED group.





stryker

LIFEPAK® 35
monitor/defibrillator



Built on a legacy of trust.
Ready for the future.

For decades, we've developed technology and devices that first responders like you reach for during critical events. Our hard-earned reputation includes attention to detail and performance that goes above and beyond.

Developing new products takes time – but the results are worth it. Every step of our process was inspired by your commitment as we addressed your needs with the goal of surpassing your expectations. This LIFEPAK 35 may be different, both inside and out, but the focus remains the same: **to help save lives.**

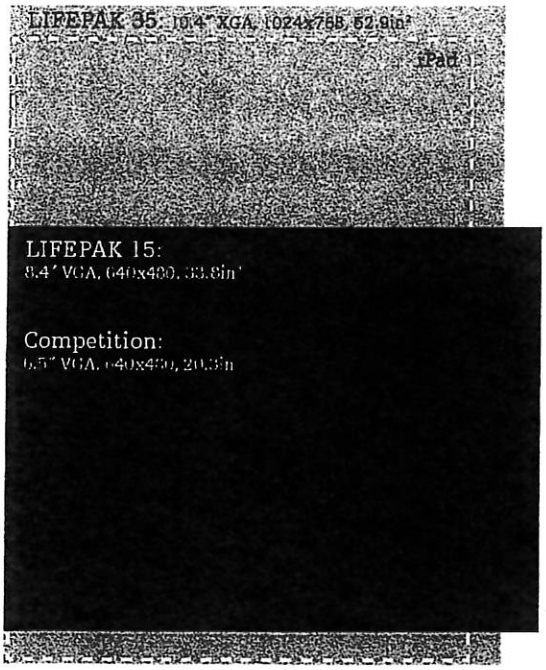
Introducing the LIFEPAK 35

The LIFEPAK 35 is a clinically advanced monitor/ defibrillator with proprietary tools and technology built on an intuitive,[3] modern platform for advanced patient care. It's a future-ready device designed to promote confident cardiac care[1] and enable clinical excellence in today's modern healthcare environment.

Intuitive
LIFEPAK 35's large, easy-to-use touchscreen[3] and advanced clinical decision support tools provide a customizable clinical experience that helps reduce cognitive burden.[3]

Clinically advanced
When every second matters, you need tools/device that moves as fast as you do. With advanced connected capabilities providing insights and guidance, LIFEPAK 35 is reliably on your side – when time is not.

Proven
Built on a legacy of life-saving products and reimagined for today's modern healthcare professional, the LIFEPAK 35 platform carries a foundation of trust and toughness that will help advance patient care.



A big, tough touchscreen

The high-definition, 10.4" touchscreen enables a customizable display of our capabilities. The durable, chemically reinforced glass[2] is double glove-friendly and is designed to withstand both direct impacts and drops.[2] You can view up to 12 monitoring parameters at once while also sorting and renaming leads.[3]

Therapy options, including pediatric AED mode, help treat patients with escalating biphasic energy from 1J to 360J.*[2,6]

Streamline workflow by transmitting data for analysis via built-in WiFi or Bluetooth.[1]

Single tap of the screen allows a caregiver to switch between real and elapsed time during an event.[1]

The intuitive user interface is easy to use and requires minimal training.**[3]

Live view 12/15-lead with STJ Insight™ provides a graphical representation of the ECG to help diagnose myocardial injury.[1]

FLEX lithium-ion dual battery system allows for nine hours of monitoring.[4]

The integrated kickstand can be easily positioned for optimal viewing.

*Refer toLIFEPAK 35 monitor/defibrillator Operating Instructions; 3350860, 2024 for pediatric and neonate age ranges.
**Based on participants surveyed.

LIFEPAK TOUGH™

Rigorously tested and with an IP55 rating, LIFEPAK 35 is ready for wherever your next call takes you.[1,2]

A. Cardiac Monitor Specifications:

The proposed cardiac monitors must meet or exceed the following specifications

- FDA-approved, advanced cardiac monitor/defibrillator w/ pacing, 12-L ECG, SpO2; quantitative waveform capnography; non-invasive BP. Approved units: Stryker LifePak 35; Zoll Zenix
- 3, 4, or 5-lead and 12-lead monitoring cables; patient electrode cable
- (2) Extra charged batteries and battery support charger available
- ECG paper suitable for the monitor
- Automated External Defibrillator w/ adult and pediatric algorithm for AED analysis
- Pulse oximeter
- SPCO Monitoring
- Temperature monitoring
- Capnography (quantitative and waveform display): Side/microstream w/ waveform; units in System-approved cardiac monitor defibrillators need NC plus in-line ETCO2 sensors. Monitor must have real-time ventilation feedback displaying both tidal volume and rate.
- Non-invasive blood pressure monitoring, Blood pressure cuffs: Lg. Adult, Adult, Child, Infant assorted sizes
- Clock that counts seconds available at point of patient contact to count pulse and RR
- CPR feedback technology for high-quality chest compressions.
- Integrated data transmission (via wireless/Bluetooth/cellular networks) to hospitals or healthcare providers.
- Rugged and portable design suitable for pre-hospital use.
- Extended battery life with backup batteries and external charging stations.
- Ability to integrate with existing ACSO-EMS patient care reporting software Zoll EMS Charts.
- User-friendly interface for rapid, real-time data collection in emergency settings.
- Bid must include a trade-in value for our current Physio-Control LP-15's Version 2
- Monitor must weigh under 16 pounds

B. Warranty and Service Requirements:

- Minimum 5-year warranty covering parts and labor.
- Access to software upgrades during the warranty period.
- 24/7 technical support and customer service hotline.
- Preventative maintenance program and option for extended service contracts.

C. Training:

The awarded vendor must provide on-site training for a minimum of 10 ACSO-EMS personnel. The training should cover the operation and maintenance of the cardiac monitors and be completed within 30 days after delivery. Vendor-led training must ensure that all end-users are proficient in the functionality of the new monitors.