
Michelle Lynn Dorsey



Objective

Dedicated real estate professional, working ranch owner, land-use advocate, and agricultural business owner seeking to contribute to the Albany County Land Bank as a Board Member. Bringing extensive experience in property management, community engagement, and open-space preservation, with a strong commitment to revitalizing communities while protecting agricultural landscapes and supporting smart, sustainable development.

Professional Experience

Licensed Realtor

Howard Hanna Real Estate Services

2023 – Present

- Assist buyers and sellers across Upstate New York with residential and mixed-use properties.
 - Conduct market evaluations, coordinate inspections, and guide clients through closing processes.
 - Provide insight into agricultural districts, land-use considerations, and responsible development practices.
 - Advocate for preservation-minded development.
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Owner & Operator – 1841 Circle M Ranch

Selkirk, NY

2022 – Present

- Manage an 80-acre working ranch specializing in agricultural operations, livestock, and open-space preservation.

- Develop an agritourism-based event center featuring farm-to-table events, weddings, retreats, and agricultural education programs.
 - Navigate multi-jurisdictional planning and agricultural district requirements across the Town of Bethlehem and Town of Coeymans.
 - Maintain compliance with New York State Agricultural & Markets Law 305-a to protect agricultural operations and conserve farmland.
 - Communicate with neighbors and local officials as needed regarding property and agricultural activities.
 - Oversee renovation of barns and ranch facilities for agricultural, therapeutic, and event use.
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Owner – MLD Trucking, LLC

2013 – 2020

- Owned and operated a trucking company hauling cars, corn, apples, and recycled glass.
 - Oversaw administrative and personnel management, including scheduling and safety compliance.
 - Ensured full compliance with DOT regulations, insurance requirements, and transportation safety standards.
 - Managed fleet logistics, maintenance scheduling, load planning, and daily operations.
 - Maintained all state and federal filings, regulatory documentation, and safety records.
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Founder – 1841 Cavalry (Nonprofit Division)

2025 – Present

- Developing a 501(c)(3) nonprofit offering therapeutic riding and equine-assisted programs for veterans and individuals experiencing trauma.
 - Direct program structure, facility use, and long-term planning aligned with the ranch's agricultural and therapeutic mission.
 - Promote community wellness, mental-health support, and equine-centered healing.
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EmblemHealth

March 1997 – January 2021

Roles:

- Dental Adjuster

- Claims Review Specialist
- Quality Review
- Customer Liaison
- Member Services Support

Highlights:

- Reviewed and adjudicated dental and medical claims with accuracy and compliance.
 - Identified fraud, waste, and billing inconsistencies.
 - Provided clear communication with providers and members on complex case issues.
 - Recognized for reliability, accuracy, and 24 years of organizational dedication.
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Education

Associate Degree in Science

Columbia-Greene Community College – 1995

Real Estate License

New York State – 2023

200-Hour Yoga Teacher Training

Frog Lotus Yoga (Costa Rica) – 2011

Key Skills

- Real Estate Sales & Property Evaluation
 - Agricultural Operations & Agritourism Development
 - Open-Space Preservation Advocacy
 - Community Engagement & Public Communication
 - Nonprofit Program Development
 - Claims Review, Compliance & Documentation
 - Conflict Resolution
 - Project Management & Multi-Agency Coordination
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Community & Civic Involvement

- Participant in agricultural district and community planning discussions.
- Advocate for farmland preservation, agritourism, and open-space protection.
- Supporter of veterans' wellness initiatives through equine therapy.

- Business owner contributing to responsible land stewardship and community revitalization.
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Personal Statement

I believe strongly in balancing revitalization with preservation. As a lifelong resident, working ranch owner, agricultural business owner, and real estate professional, I understand how property revitalization, agricultural protection, and community development intersect. My husband and I raise our two children on our ranch alongside our two dogs, one cat, 40 chickens, five cows, and our newly adopted eight horses. We are a true family operation, beginning farmers, and continuing to expand our agricultural business. I am committed to supporting the Land Bank's mission to restore vacant and underutilized properties while ensuring the long-term protection of open space and rural character within Albany County.