COUNTY OF ALBANY

REQUEST FOR PROPOSALS

SHAKER PLACE REHABILITATION AND NURSING CENTER



RFP#2023-132

PHARMACY SERVICES

ALBANY COUNTY DEPARTMENT OF GENERAL SERVICES PURCHASING DIVISION PAMELA O NEILL, PURCHASING AGENT 112 STATE STREET, ROOM 1000 ALBANY, NY 12207

COUNTY OF ALBANY DEPARTMENT OF GENERAL SERVICES PURCHASING DIVISION 112 STATE STREET, ROOM 1000, ALBANY, NY 12207 TELEPHONE: 518-447-7140/ FAX: 518-447-5588

TITLE: PHARMACY SERVICES RFP NUMBER: 2023-132

Receipt Confirmation Form

Please complete and return this confirmation form as soon as possible:

Pamela O Neill Purchasing Agent County of Albany 112 State Street, Room 1000 Albany, NY 12207

IF YOU PLAN TO SUBMIT A PROPOSAL, YOU <u>MUST</u> RETURN THIS FORM TO ENSURE THAT YOU WILL RECEIVE ALL FURTHER COMMUNICATION REGARDING THIS RFP.

Company Name:				
Address:				
City:		State:	Zip Code:	
Contact Person:				
Title:				
			_E-Mail:	
If a Bidders/Proposers mee	•	for this Bid/RF	P, please indicate if you plan to at	ttend:
I authorize the County of Al urgent nature by the followi	•	orrespondence th	hat the County deems to be of an	

Fax Number: _____ E-Mail _____

COUNTY OF ALBANY DEPARTMENT OF GENERAL SERVICES PURCHASING DIVISION 112 STATE STREET, ROOM 1000 ALBANY, NY 12207

NON-PROPOSER RESPONSE RFP #<u>2023-132</u> <u>Pharmacy Services</u>

The Albany County Department of General Services, Purchasing Division, is interested in the reasons why bidders/proposers fail to submit bids/proposals. Please indicate your reason(s) by checking all appropriate item(s) below and returning this form to the above address.

Could not meet Scope of Services.

Items or materials requested not manufactured by us or not available to our company.

Insurance requirements too restricting.

Bond requirements too restricting.

Scope of Services not clearly understood or applicable (too vague, too rigid, etc.).

Project not suited to firm.

Quantities too small.

- Insufficient time allowed for preparation of bid/proposal.
- Other reasons; please state and define:

Vendor Name:______Contact Person:______ Vendor Address:______ Vendor Telephone:______

NOTICE TO PROPOSERS -- ALBANY COUNTY REQUEST FOR PROPOSALS #2023-132

Sealed Proposals for **Pharmacy Services** as requested by Shaker Place Rehabilitation and Nursing Center will be received by the Albany County Purchasing Agent, Room 1000, 112 State Street, Albany, New York 12207 until 4:30 PM, local time on Thursday November 9, 2023 and or electronic submission Bid Net, Empire State Purchasing Group

Request for Proposal (RFP) documents may be obtained at the office of the Albany County Purchasing Agent, as noted above. RFP documents may be available for download from the Empire State Bid System website at http://www.empirestatebidsystem.com, starting by close of business (4:30 p.m.) on October 26, 2023

> Pamela O Neill Purchasing Agent

Dated: October 9, 2023 Albany, New York

> PUBLISH ONE DAY – *October 26, 2023--* THE EVANGELIST PUBLISH ONE DAY – *October 26, 2023 --* THE TIMES UNION

COUNTY OF ALBANY REQUEST FOR PROPOSALS PHARMACY SERVICES SHAKER PLACE REHABILITATION AND NURSING CENTER RFP-2023-132

RFP DISTRIBUTION- *IMPORTANT NOTICE*

The County of Albany officially distributes RFP documents through the Purchasing Division Office or through the Empire State Bid System website at <u>http://www.empirestatebidsystem.com</u>. Copies of RFP documents obtained from any other source are not considered official documents. Only those vendors who obtain proposal documents from either the Purchasing Division Office or the Empire State Bid System are guaranteed to receive addendum information, if such information is issued.

If you have obtained this document from a source other than the Albany County Purchasing Division or the Empire State Bid System, it is strongly recommended that you obtain an official copy.

SECTION 1: PURPOSE

- 1.1 The County of Albany is seeking proposals for qualified firms to provide a comprehensive pharmaceutical program, including the provision and delivery of prescription and over-thecounter drugs, and professional consulting services, to Shaker Place Rehabilitation and Nursing Center (Shaker Place).
- 1.2 Shaker Place consists of a 250-bed facility located at 100 Heritage Lane, Albany, NY 12211.

SECTION 2: RECEIPT OF PROPOSALS

2.1 Five (5) copies, and (1) electronic copy on CD or flash drive, of the Proposal and other required documents must be submitted, sealed in an opaque envelope clearly marked with the name and number of the Proposal and the name and address of the Proposer. Proposals must be received no later than 4:30 P.M. on <u>*Thursday November 9, 2023*</u>, at the following address:

Pamela O Neill Albany County Purchasing Agent 112 State Street, <u>Room 1000</u> Albany, New York 12207

Or electronic submission on BidNet Empire State Purchasing Group http://www.empirestatebidsystem.com

2.2 The Proposal submitted by the individual Proposer(s) is the document upon which Albany County will make its initial judgment regarding the Proposer's qualifications, understanding

of the County's scope and objectives, methodology, and ability to complete services under the contract.

- 2.3 Those submitting Proposals do so entirely at their expense. There is no express or implied obligation by Albany County to reimburse any firm or individual for any costs incurred in preparing or submitting Proposals, preparing or submitting additional information requested by the County, or for participating in any selection interviews.
- 2.4 Submission of any Proposal indicates acceptance of the conditions contained in the RFP, unless clearly and specifically noted otherwise in the Proposal.
- 2.5 Albany County reserves the right to reject any and all Proposals, in whole or in part, submitted in response to its RFP.
- 2.6 Albany County reserves the right to waive any and all informalities and to disregard all nonconforming, non-responsive or conditional Proposals.
- 2.7 Albany County may, at any time by written notification to all Proposers, change any portion of the RFP described and detailed herein.
- 2.8 Proposals will be examined and evaluated by Shaker Place.
- 2.9 During the evaluation of Proposals, the County may require clarification of information or may invite Proposers to an oral presentation to amplify and or validate Proposal contents.

SECTION 3: QUALIFICATION OF PROPOSER

Provide a statement of Proposer qualifications including:

- 3.1 Provide the name, a brief history and description of your firm.
- 3.2 Identify your firm's professional staff members who will be involved in the County engagement and the experience each possesses and the location of the office from which each work.
- 3.3 Name and title of person(s) authorized to bind the Proposer, together with the main office address, and telephone number (including area code).
- 3.4 Detail your firm's experience with comprehensive pharmaceutical services to facilities of similar size and function.
- 3.5 Provide at least two (2) references from similar projects including name, addresses and telephone numbers.
- 3.6 Provide any additional information that would distinguish your firm in its service to Albany County.

- 3.7 Proposer shall include a completed "Vendor Responsibility Questionnaire" (Attachment "C") with the Proposal.
- 3.8 In addition, Albany County may make such investigations it deems necessary to determine the ability of the Proposer to perform the work. The Proposer shall furnish to the County, within five (5) days of a request, all such information and data for this purpose as may be requested. The County reserves the right to reject any Proposal if the information submitted by, or investigation of, such Proposer fails to satisfy the County that such Proposer is properly qualified to carry out the obligations of the contract and to complete the work contemplated therein. Conditional Proposals will not be accepted.

SECTION 4: SCOPE OF SERVICES

- 4.1 <u>Pharmacy Services:</u> The Proposer shall provide comprehensive, patient-care oriented pharmacy services in accordance with the provisions and requirements stated herein.
 - The Proposer will furnish, dispense and deliver pharmaceutical products, including but not limited to: routine and emergency drugs, biologicals and necessary refills directly to Shaker Place. The proposer will describe how non-controlled drugs will be ordered and/or refilled. The proposer will specifically describe how controlled substances are ordered and delivered. The proposer shall furnish one (1) fax machine to the facility for use during this contract.
 - 2) The Proposer shall render all products and services in accordance with applicable requirements of local, state and federal laws and regulations.
 - 3) The Proposer shall label all products in accordance with local, state and federal laws, rules and regulations. All medications which cannot be crushed will have this information clearly noted on the medication label/packaging.
 - 4) The Proposer shall be available to deliver medications on a seven (7) day per week, 24 hour per day basis. Standard delivery schedule shall be established on a seven (7) day per week basis, with a minimum delivery frequency of two times per day (afternoon and evening deliveries). Additional deliveries shall be provided for emergency situations as dictated by residents' conditions. "Stat" orders shall be delivered within 2 hours of order. The proposer will detail a backup plan for the provision of pharmaceuticals in the event that a pharmaceutical is not readily available at their location. The backup plan shall include, but not be limited to: the name of an alternate pharmacy the facility may contact at its own volition to place orders for medications either (1) not available through the proposer, or (2) not delivered in a timely manner by the proposer, and the means by which medications will be delivered to the facility from the alternate pharmacy location.
 - 5) Proposer shall provide Unit Dose packaging for all oral solids.

- 6) Unit Dose packaging must be sent in 30 day quantities unless otherwise requested. The facility reserves the right to modify quantities at any time.
- 7) Proposer shall provide and maintain medication and treatment carts that are acceptable and approved by the Nursing Home at no additional cost to the County. The carts shall remain the property of the proposer and shall be returned to the proposer within sixty (60) days of the date of contract termination. The proposer shall be responsible for the cost of delivery and removal of the carts. The facility would require twelve (12) medication carts and six (6) treatment carts.
- 8) Proposer, at their own expense, shall be responsible for the ongoing required maintenance, and needed repairs, of pharmacy equipment provided. If maintenance or repairs of required equipment is due to abuse by the Facility, the Facility will absorb the expense.
- 9) Proposer shall provide an emergency drug kit system that shall be comprised of a Pyxis machine or an acceptable alternative. The contents of the kit shall be determined by the Nursing Home in collaboration with the vendor pharmacist.
- 10) Proposer shall have the capability to provide an infusion therapy program including but not limited to: intravenous fluids/medication, equipment necessary for infusion and infusion pumps. Proposer shall also provide training and certification in IV therapy for Facility professional nursing staff.
- 11) Proposer shall provide a minimum of one (1) New York State-licensed Pharmacist to be available for telephone consultations seven (7) days a week, 24 hours per day.
- 12) Proposer shall provide adverse reaction / allergy alert information. Prior to dispensing new orders of drugs to a resident, the Proposer shall review and monitor the resident's current drug regimen. Such drug therapy monitoring shall include, but not necessarily be limited to: potential interactions; allergies; contraindications; dosage irregularities; duplicate therapy; interferences; incompatibilities; unnecessary drugs; excessive doses; excessive lengths of therapy; absence of diagnosis or reason for the drug; and other irregularities.
- 13) The Proposer will describe their Quality Assurance program including but not limited to: tracking of recalled medications, means of avoiding any errors in dispensing, shipping and delivery of medications, as well as provision of corrective action(s) to the facility in the event of an error.
- 14) The Proposer shall not dispense medications which have passed the expiration date, and shall ensure that the expiration date for all medications shall not be reached before the resident is scheduled to consume the entire quantity dispensed.

- 15) In the event of a drug recall, it will be the responsibility of the Proposer to determine all residents who may be affected. Appropriate substitution must be provided. Please list your drug recall process.
- 16) Except where prohibited by law, the Proposer shall accept returns of unused medications from the Nursing Home, and shall properly credit the facility for such returns. The proposer will provide the means of how the facility will be alerted to such credit.
- 17) In the event of changes in frequency of medication administration, the Proposer will provide label changes and/or alerts.
- 18) The Proposer shall be responsible for all third party billing for Medicaid, private pay and private insurance as an independent provider of products for which reimbursement is available.
- 19) The Proposer will fully participate in all of the Medicare Part D programs. All applicable drugs will be billed directly to the Medicare D program by the awarded proposer. The proposer will fully describe their Medicare D program in regard to prior approval and drugs not included in a provider's formulary.
- 20) The Proposer shall directly bill and collect payments from private pay residents and their insurances.
- 21) The Proposer shall directly bill Medicaid for pass-through drugs.
- 22) The Proposer shall develop and implement a Cost Containment Program to review, analyze and cost effectively manage the Nursing Home's prescription drug use, while continuing to meet the needs of the facility residents. The Cost Containment Program shall include, at a minimum the following:
 - Analysis of current trends in overall drug costs as well as individual therapeutic categories,
 - A systematic program for the identification of areas of cost concern and specific programs for cost reductions,
 - Integration of a pharmacy consultant with Contractor's pharmacy service program and Nursing Home to facilitate cost reductions.
 - Review and analysis of prescribed medications to ensure that drugs dispensed represent the lowest cost alternatives available, including substitution of lower cost generic medications. The Pharmacy shall also advise the Facility and the attending physician of the availability of equivalent drugs that may be more cost effective.
 - The proposer will describe their cost containment program.
 - The proposer shall work with the facility and the facility Medical Director to establish a formulary.
- 23) The proposer will describe their means of providing out of stock medications from an alternative source.

- 24) The contractor will describe their billing and invoice process. The contractor will provide a standard billing invoice and any associated summaries.
- 25) Proposer shall detail their transition process.
- 26) Proposer shall describe how their pharmacy services support the long term care industry.
- 27) Provide a list of all skilled nursing facilities serviced by your pharmacy.
- 28) Proposer must be able to provide a formula for Total Parental Nutrition (TPN). Please describe your current demonstrated abilities.
- 29) The facility electronic medical record (EMR) provider is PointClickCare (PCC). The proposer must be able to integrate and interface with PCC for integrated medication management including, but not limited to: eMAR/eTar, physician's orders and medication ordering.

4.2 **Reporting Requirements**

- 1. The proposer shall provide monthly reports to include, at a minimum, the following:
 - Usage reports by resident.
 - Usage report for each medication in total.
 - Usage by drug category
 - Variation from PDP formulary
 - Brand name substitution and reason for substitution
 - Usage reports by physician
 - Usage reports by medication cost
- 2. In the proposal, the Proposer must list and provide samples of any other reports which are available.
- 3. The Proposer shall create and provide special reports as requested by the Nursing Home and have the ability to provide such reports electronically.
- 4. Proposers shall provide examples of all reports/documentation regarding cost containment reports.
- 5. The proposer must meet on a monthly basis with designated facility staff.

4.3 Additional Information: census breakdown for the facility including the number of beds or percent of beds for the following:

Data is as of 5/23/23 with 98.47% Occupancy

Medicare Part A & HMO	7.72%
Medicaid Only & Managed	71.78%
Medicaid	
Private Pay	17.30%
Veterans	2.59%
Hospice	1.21%
	100%

SECTION 5: TERM OF CONTRACT:

- 5.1 The contract period shall be three (3) years. Start date shall commence on the date of the fully executed contract.
- 5.2 At the end of the initial three (3) year contract term upon mutual agreement of the County and the Contractor, the agreement may be renewed for one (1) additional year, in two (2) consecutive one-year intervals. Renewal of multiple item bid awards shall be contingent upon renewal of all items; partial renewals shall not be accepted by the County.
- 5.3 The successful Proposer shall execute a contract with the County of Albany in substantial conformance with this RFP as prepared and approved by the County Attorney.

SECTION 6: COST PROPOSAL:

- 6.1 Submit a cost proposal for the services described above in Section 4, Scope of Services, and on the Cost Proposal Form included herein. Please note that the Cost Proposal Form has two (2) separate cost proposal charging structures and BOTH charging structures must be completed and incorporated in the RFP proposal submission.
- 6.2 Detail the fee structure for the Proposal. Provide hourly rates and reimbursable costs if not included in the lump sum.
- 6.3 The monthly cost per resident per month at a capitated rate should include all payor sources including, but not limited to, Medicare Part A, Managed Medicare plans, Dual Eligibles (Medicare D/Medicaid), Medicaid only, Third Party and for over the counter drugs.

SECTION 7: PROPOSAL SUBMISSIONS

7.1 In order for the County to conduct a uniform review process of all proposals, proposals must be submitted in the format set forth below. Failure to follow this format may be cause for

rejection of a proposal because adherence to this format is critical for the County's evaluation process:

SECTION I:

- Title Page The title page should reflect the Request for Proposal subject, name of the proposer, address, telephone number and contact person.
- Table of Contents The Table of Contents must indicate the material included in the proposal by section and page number.

SECTION II:

Qualification / Experience - The Qualification / Experience section must address proposer's qualifications and experience to carry out the requested service, inclusive of, but not limited to: qualification to do business in NYS, number of years in business and length of experience.

Resumes - Resumes of professional staff members who will be involved in the County engagement must be included in this section.

SECTION III:

References - The References section must include references from similar type projects.

SECTION IV:

Plan Implementation - The Plan Implementation Section must address the Scope of Services in terms of the proposer's plan to carry out the requested service.

SECTION V:

Cost Proposal Section - The Cost Proposal Section must include all costs associated with the proposer's plan to carry out the requested service. Any cost proposal forms furnished by the County must be included in this section.

SECTION VI:

Mandatory Documentation - The Mandatory Documentation Section must include: The Non-Collusive Bidding Certificate (Attachment "A"), Acknowledgment by Proposer (Attachment "B"), and Vendor Responsibility Questionnaire (Attachment "C"); Iranian Energy Divestment Certification (Attachment "D").

SECTION 8: PROPOSAL EVALUATION

- 8.1 Proposals will remain valid until the execution of a contract by Albany County, unless otherwise rejected consistent with this RFP.
- 8.2 Proposals received will be evaluated by a committee with representation from the Shaker Place. Proposals shall be evaluated based upon the following:

Prior experience in providing pharmacy services for facilities of similar size and type and requiring similar delivery frequency and response time	10%
Proposed costs for pharmaceuticals and pharmaceutical services	40%
Ability to participate in facility requested activities including, but not limited to: formulary development, committee participation, in-service education, med pass training, quality assurance review, etc.	5%
Quality and comprehensiveness of all aspects of proposed plan for providing pharmacy services, including but not limited to: dispensing and delivery of pharmaceuticals, medication/treatment carts, third party and Medicaid billing services, Medicare Part D program participation, programs for cost containment, ability to integrate and interface with PCC for medication management, reporting services offered with type and scope of reports identified and internal QA program	25%
Assessment of "value added" services included in proposal	5%
Proposer's demonstrated capabilities and professional qualifications, including but not limited to: evaluation of employees' qualifications, firm's financial solvency, length of time in business	5%
Client References	5%
Location, i.e., proposer's geographical proximity to facility	5%

- 8.3 Proposals will be examined and evaluated by the **Shaker Place** with the advice of the Albany County Purchasing Agent to determine whether the requirements of this RFP are met and to make a recommendation to the Albany County Executive, the Albany County Contracts Administration Board or the County Legislature for a contract award.
- 8.4 A notice of contract award shall not be binding upon the County until the contract has been fully executed by both parties

SECTION 9: Section not in use

SECTION 10: ALTERNATIVES

10.1 Proposer may include in its Proposal items not specified in this RFP, which it would consider pertinent. All such alternatives must be listed separately from the Proposal and the cost thereof must be separate and itemized.

SECTION 11: INDEMNIFICATION

11.1 The successful Proposer shall defend, indemnify and save harmless the County, its employees and agents, from and against all claims, damages, losses and expenses (including without limitations, reasonable attorneys' fees) arising out of, or in consequence of, any negligent or intentional act or omission of the successful Proposer, its employees or agents, to the extent of its or their responsibility for such claims, damages, losses and expenses.

SECTION 12: SPECIFICATION CLARIFICATION

12.1 All inquiries with respect to this Request for Proposals must be directed to the Albany County Purchasing Agent as follows:

Pamela O Neill Albany County Purchasing Agent 112 State Street, <u>Room 1000</u> Albany, NY 12207 Telephone: (518) 447-7140 Facsimile: (518) 447-5588 Email: <u>pamela.oneill@albanycountyny.gov</u>

- 12.2 All questions about the meaning or intent of the specifications must be submitted to the aforementioned designated person in writing. Replies will be issued by Addenda mailed or delivered to all parties recorded as having received the proposal documents. Questions received less than four (4) days prior to the date of submission of Proposals will not be answered. The County will be bound only by responses given by formal written Addenda.
- 12.3 Other than the contact person identified in the Proposal, or their designee, prospective Proposers shall not approach County employees during the period of this RFP process about any matters related to this RFP or any proposals submitted pursuant thereto.

SECTION 13: MODIFICATION AND WITHDRAWAL OF PROPOSALS

- 13.1 Proposals may be modified or withdrawn at any time prior to the opening of Proposals by an appropriate document duly executed (in the manner that a Proposal must be executed) and delivered to the place where Proposals are to be submitted.
- 13.2 If within twenty-four (24) hours after the Proposals are opened, any Proposer files a duly signed written notice with the County and promptly thereafter demonstrates to the reasonable satisfaction of the County that there was a material and substantial mistake in the preparation of its Proposal, that Proposer may withdraw its Proposal and the Proposal Security will be returned. Thereafter, that Proposer will be disqualified from making a further or additional proposal on the work contemplated by this RFP.
- 13.3 Each proposal shall state that it is an irrevocable offer for a period of ninety (90) days from the Proposal opening date. After expiration of the irrevocable offer period, if no contract award has been made, a Proposal may be withdrawn if the Proposer does so in writing

directed to the County Purchasing Agent; otherwise, Proposals remain in effect consistent with the terms of this RFP.

SECTION 14: PROPOSAL SECURITY

14.1 No proposal security is requested for this Proposal.

SECTION 15: INSURANCE AND SECURITY REQUIREMENTS

- 15.1 The successful Proposer will be required to procure and maintain at its own expense, the following insurance coverage:
 - (a) Worker's Compensation and Employer's Liability Insurance: A policy or policies providing protection for Employees in the event of job related injuries.
 - (b) Automobile Liability Insurance: A policy or policies of insurance with the limits of not less than \$500,000 combined for each accident because of bodily injury sickness or disease, sustained by any person, caused by accident, and arising out of the ownership, maintenance or use of any automobile for damage because of injury to or destruction of property, including the loss of use thereof, caused by accident and arising out of the ownership, maintenance or use of any automobile.
 - (c) General Liability Insurance: A policy or policies or comprehensive all-risk insurance with limits of not less than:

Liability For:	Combined Single Limit		
Property Damage Bodily Injury	\$1,000,000 \$1,000,000		
Personal Injury	\$1,000,000		

- (d) **Professional Medical Malpractice Insurance:** A policy or policies with limit of not less than \$1,000,000.
- 15.2 Each policy of insurance required shall be of form and content satisfactory to the Albany County Attorney:
 - (a) The insurance policies shall name the County of Albany as certificate holder and primary/non-contributory additional insured on all liability policies. **Proposal number must appear on insurance certificate.**
 - (b) The policy shall not be changed or canceled until the expiration of thirty (30) days after written notice to Albany County. It shall be automatically renewed upon expiration and

continued in force unless Albany County is given at least thirty (30) days written notice to the contrary.

15.3 No work shall be commenced under the contract until the successful Proposer has delivered to the County Purchasing Agent or his designee proof of issuance of all policies of insurance required by the Contract to be procured by the successful Proposer. If at any time, any of said policies shall expire or become unsatisfactory to the County, the successful Proposer shall promptly obtain a new policy and submit proof of insurance of the same to the County for approval. Upon failure of the successful Proposer to furnish, deliver and maintain such insurance as above provided, the contract may, at the election of the Successful Proposer to procure and maintain any required insurance, shall not relieve the successful Proposer from any liability under the contract, nor shall the insurance requirements be construed to conflict with the obligations of the successful Proposer concerning indemnification.

SECTION 16: REMEDY FOR BREACH

16.1 In the event of a breach by CONTRACTOR, CONTRACTOR shall pay to the COUNTY all direct and consequential damages caused by such breach, including, but not limited to, all sums expended by the COUNTY to procure a substitute contractor to satisfactorily complete the contract work, together with the COUNTY's own costs incurred in procuring a substitute contractor.

SECTION 17: CASH DISCOUNT

- 17.1 Cash discounts may be offered by a Proposer for prompt payment of bills, but such cash discounts will not be taken into consideration in determining the low Proposer.
- 17.2 For purposes of any applicable cash discount, the payment date shall be calculated from the receipt of invoice or final acceptance of the goods, whichever is later.

SECTION 18: FREEDOM OF INFORMATION LAW

18.1 Confidential, trade secret or proprietary materials as defined by the laws of the State of New York must be clearly marked and identified as such upon submission. Proposers intending to seek an exemption from disclosure of these materials under the Freedom of Information Law (New York State Public Officers Law, Sections 84-90) must request the exemption in writing, at the time of the submission of the materials, setting forth the reason for the claimed exemption. In addition, the proposer must mark each page of its submission on which there appears any material claimed to be protected as confidential or proprietary with the following legend, in bold face, capital letters at the top of each page: "THE PROPOSER BELIEVES THAT THIS INFORMATION IS PROTECTED FROM DISCLOSURE UNDER THE NEW YORK STATE FREEDEOM OF INFORMATION LAW". Acceptance of the claimed materials does not constitute a determination on the exemption request, which determination will be made in accordance with statutory procedures.

SECTION 19: MACBRIDE PRINCIPLES

- 19.1 Contractor/Proposer hereby represents that said contractor/proposer is in compliance with the MacBride Principles of Fair Employment as set forth in Albany County Local Law No. [3] for 1993, in that said contractor/proposer either (a) has no business operations in Northern Ireland or (b) shall take lawful steps in good faith to conduct any business operations in Northern Ireland in accordance with the MacBride Principles, and shall permit independent monitoring of their compliance with such principles. In the event of a violation of this stipulation, the County reserves all rights to take remedial measures as authorized under section 4 of Local Law No. [3] in 1993, including, but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the contract/proposer in default and/or seeking debarment or suspension of the contractor/proposer.
- 19.2 In the case of a contract which must be let by competitive sealed bidding, whenever the lowest bidder has not agreed to stipulate to the conditions set forth in this section, and another bidder who has agreed to stipulate to such conditions has submitted a bid within five percent of the lowest bid for a contract to supply goods, services or construction of comparable quality, the contracting entity shall refer the contract to the County Legislature, which shall determine whether the lowest bidder is responsible. In making such determination, the County Legislature may consider, as a factor bearing on responsibility, whether the lowest bidder discriminates in employment in Northern Ireland.
- 19.3 As used in this section, the term "contract" shall not include contracts with government and non-profit organizations, contracts awarded pursuant to an emergency procurement procedure or contracts, resolutions, indentures, declarations of trust or other instruments of authorizing or relating to the authorization, issuance, award, sale or purchase or bonds, certificates of indebtedness, notes or other fiscal obligations of the County, provided that the policies of this section shall be considered when selecting managing underwriters in connection with such activities.
- 19.4 The provisions of this section shall not apply to contracts for which the County receive funds administered by the United States Department of Transportation, except to the extent Congress has directed that the Department of Transportation not withhold funds from states and localities that choose to implement selective purchasing policies based on agreement to comply with the MacBride Principles, or to the extent that such funds are not otherwise withheld by the Department of Transportation.

SECTION 20: PRIVACY OF PERSONAL HEALTH INFORMATION

20.1 In order to comply with the federal Health Insurance Portability and Accountability Act of 1996 (HIPAA), the CONTRACTOR, (deemed a BUSINESS ASSOCIATE as defined at 45 CFR § 164.501), its employees, administrators and agents shall not use or disclose Protected Health Information (PHI), (as defined in 45 CFR § 164.501) other than as permitted or required by this AGREEMENT with the COUNTY (deemed a HYBID ENTITY as defined at 45 CFR § 164.504) or as Required By Law (as defined in 45 CFR § 164.501). The

CONTRACTOR shall maintain compliance with all U.S. Department of Health and Human Services, Office for Civil Rights, policies, procedures, rules and regulations applicable in the context of this AGREEMENT.

20.2 OBLIGATIONS, ACTIVITIES AND PERMITTED USES AND DISCLOSURES

- a. Except as otherwise limited in this AGREEMENT, the CONTRACTOR may use PHI for the proper management and administration of the CONTRACTOR, to perform functions, activities or services for, or on behalf of COUNTY as specified in the Scope of Services contained in this AGREEMENT or to carry out the legal responsibilities of the CONTRACTOR as required by the Scope of Services, provided that such use or disclosure would not violate the Privacy Rule (as defined in 45 CFR Part 160 and Part 164, subparts A and E) if done by the COUNTY or the minimum necessary policies and procedures of the COUNTY. Except as otherwise limited in this AGREEMENT, the CONTRACTOR may disclose PHI for the proper management and administration of the COUNTY as specified in the Scope of Services of this AGREEMENT, provided such disclosures are Required By Law or reasonable assurances are obtained that the information will remain confidential, be used or disclosed solely for the purpose it was disclosed or as Required By Law, and that any violation of such confidentiality will be reported to CONTRACTOR
- b. The CONTRACTOR agrees to use appropriate safeguards to prevent use or disclosure of the PHI other than as provided by this AGREEMENT, and, upon knowledge of a violation, to mitigate any known harmful effects of such a disclosure. The CONTRACTOR shall immediately report to the COUNTY any use or disclosure of PHI not provided by this AGREEMENT of which it becomes aware. The CONTRACTOR shall ensure any agents and subcontractors of the CONTRACTOR to the extent allowed by this AGREEMENT, to whom PHI is supplied, created, used or maintained on behalf of the COUNTY, shall be bound by the requirements of this Article.
- c. The CONTRACTOR shall provide access to PHI in a designated record set in accordance with 45 CFR § 164.524. The CONTRACTOR shall make any amendments to PHI in a designated record set that the COUNTY directs or agrees to in accordance with 45 CFR § 164.526. The CONTRACTOR shall make available the information required to provide an accounting of disclosures in accordance with 45 CFR § 164.528.
- d. The CONTRACTOR shall make internal practices, books, records, including policies and procedures on PHI received from, or created or received by the CONTRACTOR on behalf of the COUNTY available to the Secretary of the Department of Health and Human Services or his designee for the purposes of determining the CONTRACTOR's compliance with this Article.

20.3 TERMINATION

a. Upon the COUNTY'S knowledge of a breach or violation of this Article by the CONTRACTOR, the COUNTY, pursuant to 45 CFR § 164.504(e)(2)(iii), may terminate

RFP14

the AGREEMENT if it determines that such a breach violated a material term of this Article. Notwithstanding that, the COUNTY may provide an opportunity for the CONTRACTOR to cure the breach or end the violation within a time set by the COUNTY and, if cure is not possible or does not occur within the time limit, immediately terminate the AGREEMENT without penalty. If neither termination nor cure is feasible, the COUNTY shall report the violation to the Secretary.

b. Upon termination of this AGREEMENT, if feasible, the CONTRACTOR, shall return or destroy all PHI received from, or created or received by the CONTRACTOR on behalf of the COUNTY that the CONTRACTOR still maintains in any form and retain no copies of such information, or, if such return or destruction is not feasible, extend the protections of this AGREEMENT to the information and limit further uses and disclosures to those purposes that make the return or destruction of the information not feasible.

SECTION 21: AFFIRMATIVE ACTION REQUIREMENTS

- 21.1 It is the policy of the County of Albany that Minority Business Enterprises (MBE) and Woman Business Enterprises (WBE) are afforded the maximum opportunity to participate in the performance of contracts, in excess of \$100,000, let by the County and its several agencies and authorities. The County commits itself to a goal oriented Contract Compliance Program which assures that Minority Business Enterprises and Woman Business Enterprises are considered in awarding contracts for goods, services and construction. Furthermore, it is the policy of the County of Albany that contractors/proposers and subcontractors utilize minority and women labor to the greatest extent feasible.
- 21.2 In proposing on this contract, the Proposer acknowledges an understanding of this policy. The contractor/proposer shall carry out the policy by making every reasonable effort to award contracts and subcontracts to MBEs and WBEs and utilizing minority and women labor in the performance of this contract.
- 21.3 In an effort to assist Proposers with compliance attached you will find the following: Article SC19-Affirmative Action Plan and Department of Affirmative Action Compliance Forms.

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- 21.2 In proposing on this contract, the Proposer acknowledges an understanding of this policy. The contractor/proposer shall carry out the policy by making every reasonable effort to award contracts and subcontracts to MBEs and WBEs and utilizing minority and women labor in the performance of this contract.
- 21.3 In an effort to assist Proposers with compliance attached you will find the following: Article SC19-Affirmative Action Plan and Department of Affirmative Action Compliance Forms.

SECTION 22: EXTENSION OF CONTRACTS TO ALL POLITICAL SUBDIVISIONS AND AUTHORIZED DISTRICTS LOCATED IN THE STATE OF NEW YORK

- 22.1 It is the intent of this Request For Proposals that all political subdivisions, and districts located in the State of New York, be entitled to make purchases of services from the resulting contract award.
- 22.2 No officer, board or agency of a county, town, village, or school district shall make any purchase through the County when bids have been received for such purchase by such officer, board or agency, unless such purchase may be made upon the same terms, conditions and specifications at a lower price through the County.
- 22.3 All purchases shall be subject to audit by the other political subdivisions for which the purchase was made.
- 22.4 All orders will be placed by the participating entities. Each participating entity shall be billed by and make payment directly to the successful Bidder.
- 22.5 Upon request, participating entities must furnish the Contractor with the proper tax exemption certificates or documentation of tax exempt status.
- 22.6 The sole responsibility in regard to performance of the contract, or any obligation, covenant, condition or term thereunder by the successful Proposer and the participating entities will be borne and is expressly assumed by the successful Proposer and the participating entities and not by Albany County. In the event of a failure or breach in performance of any such contract by a participating entity or the successful Proposer, Albany County, specifically and expressly disclaims any and all liability for such defective performance or breach, or failure of either party to perform in accordance with its obligations, covenants and the terms and conditions of this Albany County centralized contract.

SECTION 23: INTERPRETATION

23.1 In the event of any discrepancy, disagreement or ambiguity among the documents which comprise this RFP, and/or, the Agreement (between the County and the successful Proposer) and its incorporated documents, the documents shall be given preference in the following order to interpret and to resolve such discrepancy, disagreement or ambiguity: 1) the Agreement; 2) the RFP; 3) the Contractor's proposal.

SECTION 24: NON APPROPRIATIONS CLAUSE

24.1 Notwithstanding anything contained herein to the contrary, no default shall be deemed to occur in the event no funds or insufficient funds are appropriated and budgeted by or are otherwise unavailable to the County for payment under this Agreement. The County will immediately notify the Contractor of such occurrence and this Agreement shall terminate on the last day of the fiscal period for which appropriations were received without penalty or expense to the County of any kind whatsoever, except as to those portions herein agreed upon for which funds shall have been appropriated and budgeted.

SECTION 25: IRANIAN ENERGY SECTOR DIVESTMENT

- 25.1 Contractor/Proposer hereby represents that said Contractor/Proposer is in compliance with New York State General Municipal Law Section 103-g entitled "Iranian Energy Sector Divestment", in that said Contractor/Proposer has not:
 - (a) Provided goods or services of \$20 Million or more in the energy sector of Iran including but not limited to the provision of oil or liquefied natural gas tankers or products used to construct or maintain pipelines used to transport oil or liquefied natural gas for the energy sector of Iran; or
 - (b) Acted as a financial institution and extended \$20 Million or more in credit to another person for forty-five days or more, if that person's intent was to use the credit to provide goods or services in the energy sector in Iran.
- 25.2 Any Contractor/Proposer who has undertaken any of the above and is identified on a list created pursuant to Section 165-a (3)(b) of the New York State Finance Law as a person engaging in investment activities in Iran, shall not be deemed a responsible bidder pursuant to Section 103 of the New York State General Municipal Law.
- 25.3 Except as otherwise specifically provided herein, every Contractor/Proposer submitting a bid/proposal in response to this Request for Bids/Request for Proposals must certify and affirm the following under penalties of perjury:
 - (a) "By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief, that each bidder is not on the list created pursuant to NYS Finance Law Section 165-a (3)(b).

Albany County will accept this statement electronically in accordance with the provisions of Section 103 of the General Municipal Law.

25.4 Except as otherwise specifically provided herein, any Bid/Proposal that is submitted without having complied with subdivision (a) above, shall not be considered for award. In any case where the Bidder/Proposer cannot make the certification as set forth in subdivision (a) above, the Bidder/Proposer shall so state and shall furnish with the bid a

signed statement setting forth in detail the reasons therefor. The County reserves its rights, in accordance with General Municipal Law Section 103-g to award the Bid/Proposal to any Bidder/Proposer who cannot make the certification, on a case-by-case basis under the following circumstances:

- (1) The investment activities in Iran were made before April 12, 2012, the investment activities in Iran have not been expanded or renewed after April 12, 2012, and the Bidder/Proposer has adopted, publicized and is implementing a formal plan to cease the investment activities in Iran and to refrain from engaging in any new investments in Iran; or
- (2) The County of Albany has made a determination that the goods or services are necessary for the County to perform its functions and that, absent such an exemption, the County of Albany would be unable to obtain the goods or services for which the Bid/Proposal is offered. Such determination shall be made by the County in writing and shall be a public document.

SECTION 26: Section not in use

SECTION 27: Section not in use

SECTION 28: Section not in use

COUNTY OF ALBANY

PROPOSAL FORM

PROPOSAL IDENTIFICATION:

Title: Pharmacy Services RFP Number: 2023-132

THIS PROPOSAL IS SUBMITTED TO:

Pamela O Neill, Purchasing Agent Albany County Department of General Services Purchasing Division 112 State Street, Room 1000 Albany, NY 12207

- 1. The undersigned Proposer proposes and agrees, if this Proposal is accepted, to enter into a Contract with the owner in the form included in the Contract Documents to complete all Work as specified or indicated in the Contract Documents for the Contract Price and within the Contract Time indicated in this Proposal and in accordance with the Contract Documents.
- 2. Proposer accepts all of the terms and conditions of the Instructions to Proposers, including without limitation those dealing with the Disposition of Proposal Security. This Proposal may remain open for ninety (90) days after the day of Proposal opening. Proposer will sign the Contract and submit the Contract Security and other documents required by the Contract Documents within fifteen days after the date of County's Notice of Award.
- 3. In submitting this Proposal, Proposer represents, as more fully set forth in this Contract, that:
 - (a) Proposer has examined copies of all the Contract Documents and of the following addenda: (If none, so state)

Date

Number

(receipt of all of which is hereby acknowledges) and also copies of the Notice to Proposers and the Instructions to Proposers;

(b) Proposer has examined the site and locality where the Work is to be performed, the legal requirements (federal, state and local laws, ordinances, rules and regulations) and the conditions affecting cost, progress or performance of the Work and has made such independent investigations as Proposer deems necessary;

- (c) This Proposal is genuine and not made in the interest of or on behalf of any undisclosed person, firm or corporation and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation; Proposer has not directly or indirectly induced or solicited any other Proposer to submit a false or sham Proposal; PROPOSER has not solicited or induced any person, firm or a corporation to refrain from Proposing; and Proposer has not sought by collusion to obtain for himself any advantage over any other Proposer or over the owner.
- 4. Proposer will complete the Work for the following prices(s): (Attach Proposal)
- 5. Proposer agrees to commence the Work within the number of calendar days or by the specific date indicated in the Contract. Proposer agrees that the Work will be completed within the number of Calendar days or by the specific date indicated in the contract.
- 6. The following documents are attached to and made a condition of this Proposal:
 - (a) Non-Collusive Bidding Certificate (Attachment "A")
 - (b) Acknowledgment by Bidder (Attachment "B")
 - (c) Vendor Responsibility Questionnaire (Attachment "C")
 - (d) Iranian Energy Divestment Certification (Attachment "D")
- 7. Communication concerning this Proposal shall be addressed to:

Phone: _____

8. Terms used in this Proposal have the meanings assigned to them in the Contract and General Provisions.

COUNTY OF ALBANY

COST PROPOSAL FORM

PROPOSAL IDENTIFICATION:

Title: Pharmacy Services RFP Number: 2023-132

SERVICE/THERAPY	PROVIDER CHARGE
Brand Medications and Generic Medications without WAC pricing billed to Facility	
Generic Medications with AWP/CMS pricing billed to Facility	
Single source and multi source Generic Medication Payment Terms	
Prompt Payment Discount	
All IV Medications	
IV Hydration	
Flu Vaccine	
TPN	
IV Per Diem Rate	
Additional IV Supplies (not included in IV per diem rate)	
IV Pump Rentals	
Nursing IV Certification Classes (only provided if Facility received fully-mixed medications from pharmacy)	
Returns	

Please enter the cost charged to the facility for each of the items listed above. Prices shall be based on a discount from AWP pricing.

Capitated rate per resident per month	

COUNTY OF ALBANY

COST PROPOSAL FORM

PROPOSAL IDENTIFICATION:

Title: Pharmacy Services RFP Number: 2023-132

COMPANY:	
ADDRESS:	
CITY, STATE, ZIP:	
TEL. NO.:	
FAX NO.:	
FEDERAL TAX ID NO.:	
REPRESENTATIVE:	
E-MAIL:	
SIGNATURE AND TITLE	

DATE

ATTACHMENT "A" NON-COLLUSIVE BIDDING CERTIFICATE PURSUANT TO SECTION 103-D OF THE NEW YORK STATE GENERAL MUNICIPAL LAW

A. By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid, each party thereto certifies as to its own organizations, under penalty of perjury, that to the best of knowledge and belief:

(1) The prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor.

(2) Unless otherwise required by law, the prices which have been quoted in this bid have not knowingly been disclosed by the bidder and will not knowingly be disclosed by the bidder, directly or indirectly, prior to opening, to any bidder or to any competitor.

(3) No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

A bid shall not be considered for award nor shall any award be made where (1), (2), and (3) above have not been complied with; provided, however, that in any case the bidder cannot make the foregoing certification, the bidder shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons thereof. Where (1), (2), and (3) above have not been complied with, the bid shall not be considered for any award nor shall any award be made unless the head of the Purchasing Unit to the political subdivision, public department, agency or official thereof to which the bid is made, or his designee, determines that such disclosure was not made for the purpose of restricting competition.

The fact that a bidder (a) has published price lists, rates, or tariffs covering items being procured, (b) has informed prospective customer of proposed or pending publication of new or revised price lists for such items, or (c) has sold the same items to other customers at the same prices being bid, does not constitute, without more, a disclosure within the meaning of paragraph "A" above.

B. Any bid hereafter made to any political subdivision of the state or any public department, agency or official thereof by a corporate bidder for work or services performed or to be performed or goods sold or to be sold, where competitive bidding is required by statute, rule, regulation, local law, and where such bid contains the certification referred to in paragraph "A" of this section, shall be deemed to have been authorized by the Board of Directors of the bidder, and such authorization shall be deemed to include the submission of the bid and the inclusion therein of the certificate as to non-collusion as the act and deed of the corporation

Signature

Title

Company Name

Date

ATTACHMENT "B" ACKNOWLEDGMENT BY PROPOSER

If Individual or Individuals	5:				
STATE OF)		
COUNTY OF)	SS.:	
On this	day	of			, 20, before me personally appeared
			1	to me know	vn and known to me to be the same person(s) described in and
who executed the within in	strumer	nt, and I	ne (or	they sever	rally) acknowledged to me that he (or they) executed the same.
					Notary Public, State of
					Qualified in
					Commission Expires
If Corporation:					
-					
STATE OF COUNTY OF)	SS.:	
)		
On this	day	of _		to me kr	, 20, before me personally appeared nown, who, being by me sworn, did say that he resides at (give
address)					; that he is the (give title)
					of the (name of corporation) , the corporation described in and which executed the above
					d that the seal affixed to the instrument is such corporate seal; of the corporation, and that he signed his name thereto by like
					Notary Public, State of
					Qualified in
					Commission Expires
If Partnership:					
STATE OF)		
STATE OF COUNTY OF)	SS.:	
On the		dav of	f		, 20, before me personally came
	, to me	known	to be	the indivi	dual who executed the foregoing, and who, being duly sworn,
did depose and say that he the authority to sign the sa	/ she is me, and	a partne acknov	er of t vledge	he firm of <u></u> ed that he /	and that he / she has ' she executed the same as the act and deed of said partnership.
					Notary Public, State of
					Qualified in
					Commission Expires

ATTACHMENT "C" ALBANY COUNTY VENDOR RESPONSIBILITY QUESTIONNAIRE

1. VENDOR IS:							
☐ PRIME CONTRACTOR			1				
2. VENDOR'S LEGAL BUSINESS NAM	3. IDENTIFICATION NUMBERSa) FEIN #b) DUNS #						
4. D/B/A – Doing Business As (if applicat	ble) & COUNTY FIELD:		5. WEBSITE ADDRESS (if applicable)				
6. ADDRESS OF PRIMARY PLACE OF	BUSINESS/EXECUTIVE OFFI	CE	7. TELEPHONE NUMBER		8. FAX NUMBER		
9. ADDRESS OF PRIMARY PLACE OF IN NEW YORK STATE, if different from		FICE	10. TELEPHONE 11. FAX NUMBER 11. FAX		11. FAX NU	X NUMBER	
12. AUTHORIZED CONTACT FOR THIE QUESTIONNAIRE Name Title Telephone Number Fax Number e-mail 13. LIST ALL OF THE VENDOR'S PRINCIPAL OWNERS.							
a) NAME	TITLE	b) NAME		TITLE			
c) NAME	TITLE	d) NAME	E TITLE				
A DETAILED EXPLANATION IS REQUIRED FOR EACH QUESTION ANSWERED WITH A "YES," AND MUST BE PROVIDED AS AN ATTACHMENT TO THE COMPLETED QUESTIONNAIRE. YOU MUST PROVIDE ADEQUATE DETAILS OR DOCUMENTS TO AID THE COUNTY IN MAKING A DETERMINATION OF VENDOR RESPONSIBILITY. PLEASE NUMBER EACH RESPONSE TO MATCH THE QUESTION NUMBER.							
14. DOES THE VENDOR USE, OR HAS IT USED IN THE PAST FIVE (5) YEARS, ANY OTHER BUSINESS Yes NAME, FEIN, or D/B/A OTHER THAN THOSE LISTED IN ITEMS 2-4 ABOVE? List all other business name(s), Federal Employer Identification Number(s) or any D/B/A names and the dates that these names or numbers were/are in use. Explain the relationship to the vendor.							
List each individual's name, business title, the name of the organization and position elected or appointed to, and dates of service					□ No		
<i>List each individuals name, business title or consulting capacity and the official political position held with applicable service dates.</i>							

16.	OR C OR M SHAR	IN THE PAST (5) YEARS, HAS THE VENDOR, ANY INDIVIDUALS SERVING IN MANAGERIAL ONSULTING CAPACITY, PRINCIPAL OWNERS, OFFICERS, MAJOR STOCKHOLDER(S) (10% ORE OF THE VOTING SHARES FOR PUBLICLY TRADED COMPANIES, 25% OR MORE OF THE ES FOR ALL OTHER COMPANIES), AFFLITIATE OR ANY PERSON INVOLVED IN THE ING OR CONTRACTING PROCESS:		
	a)	1. been suspended, debarred or terminated by a local, state or federal authority in connection with a contract or contracting process;	Yes	🗌 No
		2. been disqualified for cause as a bidder on any permit, license, concession franchise or lease;		
		3. entered into an agreement to a voluntary exclusion from bidding/contracting;		
		 had a bid rejected on an Albany County contract for failure to comply with the MacBride Fair Employment Principles; 		
		5. had a low bid rejected on a local, state or federal contract for failure to meet statutory affirmative action or M/WBE requirements on a previously held contract;		
		 had status as a Women's Business Enterprise, Minority Business Enterprise or Disadvantaged Business Enterprise, de-certified, revoked or forfeited; 		
		been subject to an administrative proceeding or civil action seeking specific performance or restitution in connection with any local, state or federal government contract;		
		8. been denied an award of a local, state or federal government contract, had a contract suspended or had a contract terminated for non-responsibility; or		
		9. had a local, state or federal government contract suspended or terminated for cause prior to the completion of the term of the contract.		
	b)	been indicted, convicted, received a judgment against them or a grant of immunity for any business- related conduct constituting a crime under local, state or federal law including but not limited to, fraud extortion, bribery, racketeering, price-fixing, bid collusion or any crime related to truthfulness and/or business conduct?	Tes Yes	🗌 No
	c)	been issued a citation, notice, violation order, or are pending an administrative hearing or proceeding or determination of violations of:	☐ Yes	□ No
		1. federal, state or local health laws, rules or regulations.		
17.	JUDG AGEN		Tes Yes	🗌 No
	judgm amour	te if this is applicable to the submitting vendor or affiliate. State whether the situation(s) was a claim, ent, injunction, lien or other with an explanation. Provide the name(s) and address(es) of the agency, the at of the original obligation and outstanding balance. If any of these items are open, unsatisfied, indicate tus of each item as "open" or "unsatisfied."		
18.	DURI	NG THE PAST THREE (3) YEARS, HAS THE VENDOR FAILED TO:		
	a)	file returns or pay any applicable federal, state or city taxes? Identify the taxing jurisdiction, type of tax, liability year(s), and tax liability amount the vendor failed to file/pay and the current status of the liability.	Yes	🗌 No
	b)	file returns or pay New York State unemployment insurance? Indicate the years the vendor failed to file/pay the insurance and the current status of the liability.	Yes	🗌 No
	c)	Property Tax Indicate the years the vendor failed to file.	Yes Yes	🗌 No
19.	ITS A BANH REGA Indica and Fl	ANY BANKRUPTCY PROCEEDINGS BEEN INITIATED BY OR AGAINST THE VENDOR OR FFILIATES 1 WITHIN THE PAST SEVEN (7) YEARS (WHETHER OR NOT CLOSED) OR IS ANY KRUPTCY PROCEEDING PENDING BY OR AGAINST THE VENDOR OR ITS AFFILIATES RDLESS OR THE DATE OF FILING? te if this is applicable to the submitting vendor or affiliate. If it is an affiliate, include the affiliate's name EIN. Provide the court name, address and docket number. Indicate if the proceedings have been initiated, a pending or have been closed. If closed, provide the date closed.	Tes Yes	□ No
20.	BELII IT? Pr Ratior	E VENDOR CURRENTLY INSOLVENT, OR DOES VENDOR CURRENTLY HAVE REASON TO EVE THAT AN INVOLUNTARY BANKRUPTCY PROCEEDING MAY BE BROUGHT AGAINST ovide financial information to support the vendor's current position, for example, Current Ration, Debt , Age of Accounts Payable, Cash Flow and any documents that will provide the agency with an standing of the vendor's situation.	TYes	🗌 No

21. IN THE PAST FIVE (5) YEARS, HAS THE VENDOR OR ANY AFFILIATES :

 a) defaulted or been terminated on, or had its surety called upon to complete, any contract (public or private) awarded;

Indicate if this is applicable to the submitting vendor or affiliate. Detail the situation(s) that gave rise to the negative action, any corrective action taken by the vendor and the name of the contracting agency.

1 "Affiliate" meaning: (a) any entity in which the vendor owns more than 50% of the voting stock; (b) any individual, entity or group of principal owners or officers who own more than 50% of the voting stock of the vendor; or (c) any entity whose voting stock is more than 50% owned by the same individual, entity or group described in clause (b). In addition, if a vendor owns less than 50% of the voting stock of another entity, but directs or has the right to direct such entity's daily operations, that entity will be an "affiliate" for purposes of this questionnaire.

ALBANY COUNTY VENDOR RESPONSIBILITY QUESTIONNAIRE

FEIN	#
L.L.III.A	π

State of:)
) ss:
County of:)

CERTIFICATION:

The undersigned: recognizes that this questionnaire is submitted for the express purpose of assisting the County of Albany in making a determination regarding an award of contract or approval of a subcontract; acknowledges that the County may in its discretion, by means which it may choose, verify the truth and accuracy of all statements made herein; acknowledges that intentional submission of false or misleading information may constitute a felony under Penal Law Section 210.40 or a misdemeanor under Penal Law Section 210.35 or Section 210.45, and may also be punishable by a fine and/or imprisonment of up to five years under 18 USC Section 1001 and may result in contract termination; and states that the information submitted in this questionnaire and any attached pages is true, accurate and complete.

The undersigned certifies that he/she:

- Has not altered the content of the questions in the questionnaire in any manner;
- Has read and understands all of the items contained in the questionnaire and any pages attached by the submitting vendor;
- Has supplied full and complete responses to each item therein to the best of his/her knowledge, information ad belief;
- Is knowledgeable about the submitting vendor's business and operations;
- Understands that Albany County will rely on the information supplied in the questionnaire when entering into a contract with the vendor;
- Is under duty to notify the Albany County Purchasing Division of any material changes to the vendor's responses.

 Name of Business
 Signature of Owner ______

 Address
 Printed Name of Signatory ______

 City, State, Zip
 Title

 Sworn before me this _____ day of ______, 20___;
 Sworn before me this ______ day of ______, 20___;

Notary Public

Printed Name

Signature

Date

Attachment "D" Certification Pursuant to Section 103-g Of the New York State General Municipal Law

- A. By submission of this bid/proposal, each bidder/proposer and each person signing on behalf of any bidder/proposer certifies, and in the case of a joint bid, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder is not on the list created pursuant to paragraph (b) of subdivision 3 of Section 165-a of the New York State Finance Law.
- B. A Bid/Proposal shall not be considered for award, nor shall any award be made where the condition set forth in Paragraph A above has not been complied with; provided, however, that in any case the bidder/proposer cannot make the foregoing certification set forth in Paragraph A above, the bidder/proposer shall so state and shall furnish with the bid a signed statement which sets forth in detail the reasons therefor. Where Paragraph A above cannot be complied with, the Purchasing Unit to the political subdivision, public department, agency or official thereof to which the bid/proposal is made, or his designee, may award a bid/proposal, on a case by case business under the following circumstances:
 - 1. The investment activities in Iran were made before April 12, 2012, the investment activities in Iran have not been expanded or renewed after April 12, 2012, and the Bidder/Proposer has adopted, publicized and is implementing a formal plan to cease the investment activities in Iran and to refrain from engaging in any new investments in Iran; or
 - 2. The political subdivision makes a determination that the goods or services are necessary for the political subdivision to perform its functions and that, absent such an exemption, the political subdivision would be unable to obtain the goods or services for which the contract is offered. Such determination shall be made in writing and shall be a public document.

Signature

Title

Date

Company Name

County of Albany Article SC19- Affirmative Action Plan

STATEMENT OF POLICY

The following is taken from Resolution No. 495 adopted by the Albany County Legislature on October 9, 2018.

Resolved, That the Albany County Legislature hereby approves and adopts the updates to the Affirmative Action Policy as reflected in the document annexed hereto, and be it further that the updated Affirmative Action Plan shall take effect immediately, and that the Commissioner of Human Resources and Director of the Division of Affirmative Action are directed to implement the policies reflected in the updated language of the Affirmative Action policy immediately and on a County-wide basis.

The following is taken from Resolution No. 26 adopted by the Albany County Legislature on June 10, 1996.

Resolved, By the Albany County Legislature that the Affirmative Action Plan so endorsed by the Albany County Executive and which is currently on file with the Clerk of the County Legislature, shall be the official plan of the County of Albany including the objectives, procedures and goals so stipulated.

It is the policy of the County of Albany that Minority Business Enterprises (MBE) and Woman Business Enterprises (WBE) are afforded the maximum opportunity to participate in the performance of contracts, in excess of \$100,000, let by the County and its several agencies and authorities. The County commits itself to a goal oriented Contract Compliance Program which assures that Minority Business Enterprises and Woman Business Enterprises are considered in awarding contracts for goods, services and construction. Furthermore, it is the policy of the County of Albany that contractors and subcontractors utilize minority and women labor to the greatest extent feasible.

In bidding on this contract, the contractor acknowledges an understanding of this policy. The contractor shall carry out the policy by making every reasonable effort to award contracts and subcontracts to MBEs and WBEs and utilizing minority and women labor in the performance of this contract.

ANTI-DISCRIMINATION CLAUSE 220-E - NYS Labor Law. Provisions in contracts prohibiting discrimination on account of race, creed, color or national origin in employment of citizens upon public works. Every contract for or on behalf of the state or a municipality for the construction, alteration or repair of any public building or public work or for the manufacture, sale or distribution of materials, equipment or supplies shall contain provisions by which the contractor with the state or municipality agrees: (a) That in the hiring of employees for the performance of work under this contract or any subcontract hereunder, no contractor, subcontractor, nor any person acting on behalf of such contractor or subcontractor, shall by reason of race, creed, color, disability, sex or national origin discriminate against any citizen of the state of New York who is qualified and available to perform the work to which the employment relates; (b) That no contractor, subcontractor, nor any person on his behalf shall, in any manner, discriminate against or intimidate any employee hired for the performance of work under this contract on account of race, creed, color, disability, sex or national origin; (c) That there may be deducted from the amount payable to the contractor by the state or municipality under this contract a penalty of fifty dollars for each person for each calendar day during which such person was discriminated against or intimidated in violation of the provisions of the contract; (d) That this contract may be cancelled or terminated by the state or municipality, and all moneys due or to become due hereunder may be forfeited, for a second or any subsequent violation of the terms or conditions of this section of the contract; and (e) The aforesaid provisions of this section covering every contract for or on behalf of the state or a municipality for the manufacture, sale or distribution of materials, equipment or supplies shall be limited to operations performed within the territorial limits of the state of New York.

ADMINISTRATION

The County's Division of Affirmative Action is charged with the responsibility of monitoring Affirmative Action in all contracts. All County procurements will be made with an understanding that the complete participation of bona fide MBE and WBE shall be assured by balanced and equitable contract involvement.

The subcontracting participation goals for County public procurements are:

- to award 7% of the total dollar value of the contract to a certified MBE.
- to award 5% of the total dollar value of the contract to a certified WBE.

The workforce goals for County public procurements are as follows:

- 7% of the total workforce should be minorities.
- 5% of the total workforce should be women.

• CONTRACTOR'S RESPONSIBILITIES

The Contractor's responsibilities include, but are not limited to, the following. The Contractor must:

- 1) Submit to the Division of Affirmative Action a completed Schedule of MBE/WBE and Labor Performance or Request for Waiver within **fifteen (15) days** of receiving the Notice of Award.
- 2) Prior to being issued a Notice to Proceed, submit evidence of MBE/WBE contracts proposed to the Division of Affirmative Action.
- 3) Submit monthly utilization reports to the Division of Affirmative Action for review.
- 4) Immediately notify the Division of Affirmative Action of any changes during the project, especially if the change affects the Schedule of MBE/WBE and Labor Performance submitted for the project.
- 5) Make good faith efforts to replace an MBE/WBE subcontractor that is unable to perform successfully with another MBE/WBE.
- 6) Notify the Division of Affirmative Action of any suspected instances of companies fraudulently claiming MBE/WBE status.
- 7) If possible, provide any needed technical assistance to MBE/WBE firms under subcontract.
- 8) If possible, design payment schedules to minimize cash flow problems faced by MBEs/WBEs.
- 9) Maintain for three years such records as are necessary to determine compliance with MBE/WBE obligations and to submit regular reports to enable the Albany County MBE Officer to monitor this compliance.

• DEVELOPING A SCHEDULE OF MBE/WBE AND LABOR PERFORMANCE

The Schedule of MBE/WBE and Labor Performance must detail:

- 1. The contractor's name, address, phone number, federal identification number and the total dollar value of the contract.
- 2. Whether the contract is a joint venture.
- 3. The MBE and WBE goal for the contract.
- 4. A brief description of each proposed subcontractor, including the name, address, phone number, federal identification number and the total dollar amount of each subcontractor.
- 5. An estimate of the total number of hours to be worked on the project.

• COMPLIANCE

Each contractor must furnish monthly utilization reports while working on the project. The reports must detail the total number of hours worked, total minority /female labor hours and payments made to MBE and WBE firms.

• WAIVER REQUEST FOR SUBCONTRACTING AND/OR LABOR PERFORMANCE

Contractors which determine that the subcontracting and/or labor participation goals must cannot be achieved **<u>must</u>** request a waiver within **fifteen (15) days** of receiving the Notice of Award. The request must justify why the firm cannot accomplish the subcontracting and/or labor participation goals established for the project. The justification must detail actions taken to solicit MBE/WBE subcontractors, minority or female labor participation and the impediments encountered. Each waiver request will be evaluated individually. Submission of the request for waiver does <u>**not**</u> guarantee the requirements will be waived. Additional information or supporting documentation may be required to determine a contractor's good faith effort.

• MBE/WBE RESPONSIBILITIES

Each Minority Business Enterprise/Woman Business Enterprise shall:

- 1. Establish through certification that the company is a bona fide MBE/WBE. The Division of Affirmative Action reviews MBE/WBE eligibility status for contractors and subcontractors.
- 2. Exhibit an interest in bidding a particular project by attending pre-bid conferences and/or by responding timely to contract solicitations for bid quotations prior to bid date.
- 3. Be responsible for entering into all necessary contractual agreements.
- 4. Arrange for and supervise contract performance.
- 5. Secure equipment, materials and crew sufficient to complete their contract or subcontract.
- 6. Provide bonding, insurance and collateral as required for surety in contract performance.
- 7. Authorize payrolls, payments and reports as required for routine compliance.

The County will accept MBE/WBE Certifications made by other governmental agencies which are in compliance with our DBE policy.

SANCTIONS

SC-19.5.1

If **CONTRACTOR** cannot meet the WBE/MBE participation goals, he must document to the Albany County MBE Officer, that he has made all positive efforts to achieve it. Failure to meet the goals or to document that all positive efforts have been made to achieve it may result in the County invoking any legal or equitable remedy available to the County for breach of contract including withholding future payments under the **CONTRACT** involved; disqualification of the **CONTRACTOR** from future contracting opportunities for a period not to exceed two years; and cancellation of the contract and declaration of forfeiture of the **PERFORMANCE BOND**.

A decision by the Albany County MBE Officer to invoke the above sanctions shall be issued in writing by registered mail. The **CONTRACTOR** shall have ten (10) days from receipt of the decision to appeal the MBE Officer's decision to the Grievance committee of the Albany County Legislature. Both sides of the dispute shall have the opportunity to be heard at a meeting of the Grievance Committee to be held within ten (10) days of the receipt of an appeal, and the Committee shall send a final decision to both sides within ten (10) days by registered mail (or hand delivery in the case of the MBE Officer's copy).

STANDARDS

A **Minority Business Enterprise** (**MBE**) shall be any business enterprise which is at least fifty-one percent (51%) owned or in that case of a publicly-owned business, at least fifty-one percent (51%) of the common stock of which is owned, by a minority person(s), and such ownership interest is real, substantial and continuing. The minority ownership must have and exercise the authority to independently control the business decisions of the entity.

A **Woman Business Enterprise (WBE)** shall be any business enterprise which is at least fifty-one percent (51%) owned or in the case of a publicly-owned business, at least fifty-one percent (51%) of the common stock of which is owned, by a woman (women), and such ownership interest is real, substantial and continuing. The woman ownership must have and exercise the authority to independently control the business decisions of the

entity. WBEs shall not be considered as MBEs unless 51% of the assets of the company is held by a minority person(s).

A **Disadvantaged Business Enterprise (DBE)** mean a business enterprise controlled by one or more socially or economically disadvantaged individuals and whose management and daily business operations are controlled by one or more socially and economically disadvantaged individuals who own it. Such disadvantaged may arise from cultural, racial, chronic economic circumstances or background or other similar cause. Such persons include, but are not limited to citizens of the United States (or lawfully admitted permanent residents) and who are African Americans, Puerto Ricans, Hispanic Americans, Asian-Pacific Americans, American Indians, Eskimos, Aleuts, Asian Indians and Women.

Minority: A person who is a member of one or more of the following groups:

- A) Black (not of Hispanic origin) a person having origins in any of the Black racial group of Africa.
- B) Hispanic -- a person of Mexican, Puerto Rican, Cuban, Central or South American or other Spanish culture or origin, regardless of race.
- C) Asian or Pacific Islander a person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands. This area includes, for example, China, Japan, Korea, the Philippine Islands and Samoa.
- D) Native American or Alaskan Natives a person having origins in any of the original peoples of North America, and who maintains cultural identification through tribal affiliation or community recognition.

Woman: A person who is of the feminine gender who are not otherwise classified as a minority. For

assistance or additional information, contact County of Albany Division of Affirmative Action 112 State Street, Room 900, Albany, NY 12207 Phone: (518) 447-7010 Fax: (518) 447-5586

County of Albany Division of Affirmative Action MBE/WBE Compliance Forms



Daniel P. McCoy Albany County Executive

County of Albany Schedule of MBE/WBE and Labor Performance

The Division of Affirmative Action monitors subcontracting and labor participation for contracts let by agencies and authorities of Albany County. The Schedule of MBE/WBE and Labor Performance must be completed and submitted within 15 days of receiving the Notice of Award. The figures represent the contractor's best estimate of workforce needs and minority/female representation of that workforce.

Questions regarding completion of this form can be directed to the County of Albany, Division of Affirmative Action at (518) 447-7010.

Contractor:	Address:			
City:	State:	Zi	p:	
Telephone:	Fax Number:	Federal ID No.:		
Project Name:	Project Cost:	Completion Date:		
Contract Description:				
Bidder is an approved O If yes, specify agency:	MBE OWBE			
	Joint Venture			
MBE/WBE participation is broken do Materials or Supplies. Joint ventures b (check one):		•	-	
No MBE/WBE joint venturesBidder is joint venturing with the following firm(s)with Bidder on this Contract.(Attach a copy of joint venture agreements to this form))		
Name:		Address:		
City:	State:	Zi	p:	

Telephone:	Federal ID No.:	
	MBE Share of Joint Venture:	% x Total Bid Amount = \$
	WBE Share of Joint Venture:	% x Total Bid Amount = \$

Sub-contractor Performance

MBE Goal: 7% x Total Bid Amount = \$_____

WBE Goal: 5% x Total Bid Amount = \$_____

Please provide the information requested for all subcontractors participating on this project (include MBE/WBE firms).

Sub-contractor	MBE,	Amount of Sub-	Description of	Start Date	Contracted
Name, Address, Phone	WBE or N/A	contract & Award Description of Date Work (Trade)		Completion Date	Payment Schedule
	Select				_
	Select				-
	Select				-
	Select				
	Select				-
	Select				-
	Select				-
	Select				-
	Select				-
	Select				-

I, _____, representative of ______, declare that the information provided is true and represents accurately my firm's efforts to comply with the Affirmative Action Policy. We shall continue to make every effort to ensure that MBE/WBE firms have the maximum opportunity to compete for, and perform contracts let by the County of Albany.

SUBMIT MONTHLY

County of Albany MBE/WBE and Labor Performance Monthly Utilization Report

This report must be completed by each firm working on the site and submitted to the General Contractor on a monthly basis. The General Contractor forwards the reports to the County of Albany, Division of Affirmative Action, 112 State Street, Room 900, Albany, NY 12207. Fax (518) 447-5560. For assistance, call (518) 447-7010.

Contractor:	Address:			
City:	State: Fax Number: Project Cost:		Federal ID No.:	
Telephone:				
Project Name:				
Reporting Period:	Month		Year	
Trade	Number of Hours Worked by Minorities	Number of Hours Worked by Women	Number of Hours Worked by Non-Minorities	Total Hours Worked
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
Total(s):	0.00	0.00	0.00	0.00

Information Provided By

Date

MBE/WBE Firm(s) Participating on the Project	Payments Made this Month	Payments Made to Date

INSTRUCTIONS

This form must be completed and submitted by the Contractor/Vendor by the **10th** of each month for the duration of the contract. The form must be accompanied by copies of checks (front and back) made payable to MBE/WBE subcontractor and suppliers.

This form is required pursuant to the contract specifications. Failure to submit will result in non-compliance.

County of Albany Department of Human Resources Division of Affirmative Action 112 State Street, Room 900, Albany, NY 12207 Phone:(518) 447-7010

NOTE: IF THERE IS NO ACTIVITY FOR THE REPORTING PERIOD, PLEASE NOTE ACCORDINGLY.

County of Albany Waiver Request for MBE/WBE Subcontracting and/or Labor Performance

If your firm has determined that it is complete and return this form within the labor and subcontractor goals ap advised that sub- mission of this requ refer to the County of Albany Criter	n fifteen days of the Intent to A plicable. The Division of Affin uest does not guarantee waiver	ward. The request must identify normative Action will evaluate each of the requirements. Attach addi	reasons why the firm cannot reach waiver individually. Please be
Contractor:		Address:	
City:	State:		Zip:
Telephone:	Fax Number:	Federal ID No.	:
Contract Type/Number:		Pro	ject Cost:
() Request Waiver of Mino	rity/Women Labor Participa	tion Goal. Please explain:	
Actions taken to include minority/w	omen labor		
() Request Waiver of Mino	rity Subcontractor Participat	ion Goal. Please explain:	
Actions taken to include MBE and/o	or WBE Subcontractor(s)		
Signature			
Name (Printed)	Title	2	

County Of Albany Criteria for Establishing Good Faith Effort

The following list of the good faith efforts criteria complies with NYS Executive Law, Article 15-A which should be considered for determining whether a contractor has documented good faith efforts:

- 1. Was a completed, acceptable utilization plan submitted in accordance with applicable requirements to meet goals for participation of certified minority and women-owned business enterprises established in the same contract?
- 2. Were advertisements placed in appropriate trade, general circulation and minority and women- oriented publications in a timely fashion?
- **3.** Were written solicitations made in a timely fashion of certified minority and women-owned business enterprises listed in the directory of certified business?
- 4. Were timely responses to any such advertisements and solicitations provided by certified minority and women-owned business enterprises?
- 5. Did the contractor attend pre-bid, pre-award, or other meetings, if any, scheduled by the agency awarding the contract, with certified minority or women-owned business enterprises which the State or County agency determined were capable of performing the contract scope of work, for purposes of complying with goal requirements?
- 6. What efforts were undertaken by the contractor to reasonably structure the contract scope of work for purposes of subcontracting with certified minority and women-owned business enterprises?
- 7. How many minority and women-owned business enterprises in the directories of certified businesses could perform work required by the contract scope of work in your region?
- 8. What actions were taken to contact and assess the financial ability of certified minority and women- owned businesses enterprises to participation on the contract, and which enterprises are located out- side of the region in which the contract scope of work was or will be performed?
- **9.** Were relevant plans, specification or terms and conditions of the contract, necessary to prepare an informed response to a contractor solicitation, provided in a timely fashion to certified minority or women-owned business enterprises?
- 10. What subcontract terms and conditions were offered to certified minority and women- owned business enterprises, and how do those subcontract terms and conditions compare to those offered in the ordinary course of the contractor's business and to other subcontractors of the contractor?
- 11. Has the contractor made payments for work performed by certified minority and women- owned business enterprises in a timely fashion so as to facilitate continued performance by certified minority or women-owned business enterprises?
- 12. Has the contractor offered to make up any inability to comply with the minority and women-owned business enterprise goals established in a contract, in other contracts being performed or to be awarded to the contractor?