

ALBANY COUNTY SHERIFF'S OFFICE

CRAIG D. APPLE, SR.
SHERIFF



MICHAEL S. MONTELEONE
EXECUTIVE UNDERSHERIFF

994 Madison Avenue
Albany, New York 12208 (518) 487-5400
WWW.ALBANYCOUNTYSHERIFF.COM

May 21, 2026

Honorable Joanne Cunningham
Legislative Chairwoman
112 State Street, Room 710
Albany, New York 12207

Dear Chairwoman Cunningham:

The attached correspondence is forwarded for presentation to the Albany County Legislature.

Legislative approval is required in order to allow the Albany County Sheriff's Office to purchase communications equipment for the E-911 Communications Center in the amount of \$446,232.34.

The first expenditure is for an upgrade to the present E-911 phone system in place, Intrado Voice-To-Voice Translation. Intrado is the manufacturer of this technology and is thus a sole source vendor as evidenced by the attached letter. The amount is \$331,769.39.

The second expenditure is for 10 portable E-911 dispatch positions on lap-top computers specifically build with Intrado technology to mirror the dispatch stations at the E-911 Communications Center. Intrado is the manufacturer of this technology and is thus a sole source vendor as evidenced by the attached letter. The amount is \$114,463.95.

Intrado was previously authorized as a vendor under Resolution 380 of 2022. Funding for these Purchases are derived from a 2025 Department of Homeland Security & Emergency Services Next Gen grant award.

Should there be any questions, please do not hesitate to call.

Sincerely,

A handwritten signature in cursive script that reads 'Craig D. Apple, Sr.' is written over the typed name and title.

Craig D. Apple, Sr.
Sheriff

Cc: Hon. Daniel P. McCoy, County Executive
Hon. Wanda F. Willingham, Chairwoman Audit & Finance

REQUEST FOR LEGISLATIVE ACTION

Description (e.g., Contract Authorization for Information Services):

..title

Legislative approval to purchase Communication Equipment.

..body

Date: May 18, 2026 Submitted By: Craig D. Apple, Sr.
Department: Sheriff's Office Title: Sheriff
Attending Meeting: Sheriff Craig D. Apple, Sr. Phone: 518-487-5440

Purpose of Request: Contract Authorization 06/15/2026-06/14/2031

CONTRACT TERMS/CONDITIONS:

Party Names and Addresses:

Intrado Life & Safety Solutions
1601 Dry Creek Drive #250
Longmont, CO 80503

Term: (Start/end date or duration) 06/15/2026-06/14/2031

Amount/Raise Schedule/Fee: \$446,232.34

BUDGET INFORMATION:

Is there a Fiscal Impact: Yes No

Anticipated in Budget: Yes No

Spreadsheet attached: Yes No

Source of Funding – (Percentages)

Federal: 0 County: 0

State: 100% Local: 0

County Budget Accounts:

Revenue Account and Line: A33110.03306 NG911

Revenue Amount: \$446,232.34

Appropriation Account and Line: A93110.22100 NG911

Appropriation Amount: \$446,232.34

ADDITIONAL INFORMATION:

Mandated Program/Service: Yes No

If Mandated, Cite Authority: Enter text.

Request for Bids / Proposals:

Competitive Bidding Exempt: Yes No

of Response(s): Enter text.

of MWBE: Enter text.

of Veteran Business: Enter text.

Bond Resolution No.: Enter text.

Apprenticeship Program Yes No

Previous requests for Identical or Similar Action:

Resolution/Law Number and Date: RES #380 of 2022

DESCRIPTION OF REQUEST: (state briefly why legislative action is requested)

This purchase is necessary to upgrade our E-911 Communication Equipment.

RESOLUTION NO. 380

AUTHORIZING AN AGREEMENT WITH INTRADO LIFE AND SAFETY SOLUTIONS CORPORATION REGARDING THE PURCHASE AND INSTALLATION OF AN IP PHONE SYSTEM WITH NEXGEN 911 FUNCTIONALITY AT THE SHERIFF'S OFFICE

Introduced: 10/11/22

By Public Safety Committee and Mr. Comisso:

WHEREAS, The Albany County Sheriff has requested authorization to enter into an agreement with Intrado Life and Safety Solutions Corporation regarding the purchase and installation of an IP phone system with NexGen 911 Functionality in an amount not to exceed \$1,365,306 for a term commencing January 1, 2022 and ending December 31, 2024, and

WHEREAS, The Sheriff has indicated that funding from the 2021-2022 Statewide Interoperable Communications Grant will be used to purchase IP phone system, now, therefore, be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with Intrado Life and Safety Solutions Corporation, Longmont, CO 80503 regarding the purchase and installation of an IP phone system with NexGen 911 Functionality in an amount not to exceed \$1,365,306 for a term commencing January 1, 2022 and ending December 31, 2024, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.



March 24, 2026

Kevin Demarest
Director of Emergency Communications
Albany County 911, NY
kevin.demarest@albanycountyny.gov

Re: Q76842 – Transcription - Voice to Voice Translation

Mr. Demarest,

Intrado is pleased to confirm that it is the original manufacturer and provider of the following products and services. These products and services, including support and maintenance, are not available from any other manufacturer:

- Intrado VIPER® Systems
- Intrado Power 911® and applications
- Intrado TXT2911
- ECaTS and Power Metrics reporting analytics products and services
- Intrado Emergency Gateway software and hardware appliances
- Intrado Emergency Routing Services for enterprises

In addition, please note the following:

1. The vendor is the manufacturer of the product and has no active distributors in NY.
2. The vendor is the only active seller of this product in this region.
3. The item is proprietary and is an additional product or software which MUST work with an existing system.

Total Protection Services, included in the quote, provide the following essential coverage to ensure the continued peak performance and security of the Intrado VIPER® system:

- 24/7 VIPER Alarm (NOC) Monitoring
- 24/7 Remote Technical Support

1601 Dry Creek Dr #250,
Longmont, CO 80503

www.intrado.com

- Access to all product software updates, enhancements, and new feature releases
- Access to all future Call Handling platform upgrades at no additional cost
- \$0 hardware repairs and updates to maintain optimal system performance throughout the lifecycle
- Anti-Virus Update Service
- OS Update Service
- Cisco IOS updates for standard Intrado-supplied Cisco LAN switches

Sincerely,



Christopher Allen
Chief Revenue Officer



Company Name: Intrado Life & Safety, Inc.

Voice Call Transcription and Voice-to-voice Translation

for

Albany County 911, NY

(HGAC Buy Pricing - Direct Sale)

Quote Number: 76842

Version: 3

June 19, 2025

The terms and conditions available at <https://www.intrado.com/legal-privacy/terms/call-handling> as of the date of this Quote will apply to this Quote, unless the parties have entered into a separate mutually executed agreement, or Customer is purchasing under a cooperative purchasing agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply. This document contains confidential and proprietary information of Intrado, and such information may not be used or disclosed without prior written consent.

Summary All Sites

Item	Price
Albany County 911	\$135,116.31
Albany County dark backup	\$1,644.44
Colonie PD	\$64,454.73
Albany PD	\$80,157.31
Bethlehem PD	\$25,198.30
Guilderland PD	\$25,198.30
Total:	\$331,769.39

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Discount	Totals
Year 1		\$11,970.00	\$78,105.00		(\$15,827.81)	\$74,247.19
Year 2			\$78,105.00		(\$13,724.45)	\$64,380.55
Year 3			\$78,105.00		(\$13,724.45)	\$64,380.55
Year 4			\$78,105.00		(\$13,724.45)	\$64,380.55
Year 5			\$78,105.00		(\$13,724.45)	\$64,380.55
Totals		\$11,970.00	\$390,525.00		(\$70,725.61)	\$331,769.39

Summary - Albany County 911

Item	Discount	Price
Services	(\$350.56)	\$1,644.44
Recurring Services	(\$28,453.13)	\$133,471.87
Total:		\$135,116.31

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Discount	Totals
Year 1		\$1,995.00	\$32,385.00		(\$6,041.17)	\$28,338.83
Year 2			\$32,385.00		(\$5,690.63)	\$26,694.37
Year 3			\$32,385.00		(\$5,690.63)	\$26,694.37
Year 4			\$32,385.00		(\$5,690.63)	\$26,694.37
Year 5			\$32,385.00		(\$5,690.63)	\$26,694.37
Totals		\$1,995.00	\$161,925.00		(\$28,803.69)	\$135,116.31

Configuration Parameters - Albany County 911

Site Configuration

Total Positions	17
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Setup Fees

DISCOUNT	(\$28,803.69)
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Professional Services

Voice Transcriptions or Translations Setup Fees	\$1,995.00
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Recurring Services

Voice Call Transcription Recurring Fees	\$161,925.00
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Site: Albany County 911

Item#	Description	Qty	List Price	Selling Price	Total
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Voice Transcriptions or Translations Setup Fees

P10425	Voice Call Transcription One-time setup fee per PSAP (all sizes)	1	\$1,495.00	\$1,495.00	\$1,495.00
P10645	One-time setup fee - Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation	1	\$500.00	\$500.00	\$500.00
				Subtotal	\$1,995.00

Voice Call Transcription Recurring Fees

P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 1	17	\$605.00	\$605.00	\$10,285.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 1	17	\$1,300.00	\$1,300.00	\$22,100.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 2	17	\$605.00	\$605.00	\$10,285.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 2	17	\$1,300.00	\$1,300.00	\$22,100.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 3	17	\$605.00	\$605.00	\$10,285.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 3	17	\$1,300.00	\$1,300.00	\$22,100.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 4	17	\$605.00	\$605.00	\$10,285.00

P10426	Voice Call Transcription Annual Recurring fee per position - Year 4	17	\$1,300.00	\$1,300.00	\$22,100.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 5	17	\$605.00	\$605.00	\$10,285.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 5	17	\$1,300.00	\$1,300.00	\$22,100.00
				Subtotal	\$161,925.00

DISCOUNT

DISCOUNT SVC	Service Discount	1	\$0.00	(\$350.56)	(\$350.56)
DISCOUNT REC SVC	Recurring Services Discount	1	\$0.00	(\$28,453.13)	(\$28,453.13)
				Subtotal	(\$28,803.69)
				Total	\$135,116.31

Summary - Albany County dark backup

Item	Discount	Price
Services	(\$350.56)	\$1,644.44
Total:		\$1,644.44

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Discount	Totals
Year 1		\$1,995.00			(\$350.56)	\$1,644.44
Totals		\$1,995.00			(\$350.56)	\$1,644.44

Configuration Parameters - Albany County dark backup

Site Configuration

Total Positions	12
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Setup Fees

DISCOUNT	(\$350.56)
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Professional Services

Voice Transcriptions or Translations Setup Fees	\$1,995.00
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Site: Albany County dark backup

Item#	Description	Qty	List Price	Selling Price	Total
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Voice Transcriptions or Translations Setup Fees

P10425	Voice Call Transcription One-time setup fee per PSAP (all sizes)	1	\$1,495.00	\$1,495.00	\$1,495.00
P10645	One-time setup fee - Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation	1	\$500.00	\$500.00	\$500.00
				Subtotal	\$1,995.00

DISCOUNT

DISCOUNT SVC	Service Discount	1	\$0.00	(\$350.56)	(\$350.56)
				Subtotal	(\$350.56)
				Total	\$1,644.44

Summary - Colonie PD

Item	Discount	Price
Services	(\$350.56)	\$1,644.44
Recurring Services	(\$13,389.71)	\$62,810.29
Total:		\$64,454.73

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Discount	Totals
Year 1		\$1,995.00	\$15,240.00		(\$3,028.51)	\$14,206.49
Year 2			\$15,240.00		(\$2,677.94)	\$12,562.06
Year 3			\$15,240.00		(\$2,677.94)	\$12,562.06
Year 4			\$15,240.00		(\$2,677.94)	\$12,562.06
Year 5			\$15,240.00		(\$2,677.94)	\$12,562.06
Totals		\$1,995.00	\$76,200.00		(\$13,740.27)	\$64,454.73

Configuration Parameters - Colonie PD

Site Configuration

Total Positions	8
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Setup Fees

DISCOUNT	(\$13,740.27)
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Professional Services

Voice Transcriptions or Translations Setup Fees	\$1,995.00
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Recurring Services

Voice Call Transcription Recurring Fees	\$76,200.00
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Site: Colonie PD

Item#	Description	Qty	List Price	Selling Price	Total
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Voice Transcriptions or Translations Setup Fees

P10425	Voice Call Transcription One-time setup fee per PSAP (all sizes)	1	\$1,495.00	\$1,495.00	\$1,495.00
P10645	One-time setup fee - Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation	1	\$500.00	\$500.00	\$500.00
				Subtotal	\$1,995.00

Voice Call Transcription Recurring Fees

P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 1	8	\$605.00	\$605.00	\$4,840.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 1	8	\$1,300.00	\$1,300.00	\$10,400.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 2	8	\$605.00	\$605.00	\$4,840.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 2	8	\$1,300.00	\$1,300.00	\$10,400.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 3	8	\$605.00	\$605.00	\$4,840.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 3	8	\$1,300.00	\$1,300.00	\$10,400.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 4	8	\$605.00	\$605.00	\$4,840.00

P10426	Voice Call Transcription Annual Recurring fee per position - Year 4	8	\$1,300.00	\$1,300.00	\$10,400.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 5	8	\$605.00	\$605.00	\$4,840.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 5	8	\$1,300.00	\$1,300.00	\$10,400.00
				Subtotal	\$76,200.00

DISCOUNT

DISCOUNT SVC	Service Discount	1	\$0.00	(\$350.56)	(\$350.56)
DISCOUNT REC SVC	Recurring Services Discount	1	\$0.00	(\$13,389.71)	(\$13,389.71)
				Subtotal	(\$13,740.27)
				Total	\$64,454.73

Summary - Albany PD

Item	Discount	Price
Services	(\$350.56)	\$1,644.44
Recurring Services	(\$16,737.13)	\$78,512.87
Total:		\$80,157.31

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Discount	Totals
Year 1		\$1,995.00	\$19,050.00		(\$3,697.97)	\$17,347.03
Year 2			\$19,050.00		(\$3,347.43)	\$15,702.57
Year 3			\$19,050.00		(\$3,347.43)	\$15,702.57
Year 4			\$19,050.00		(\$3,347.43)	\$15,702.57
Year 5			\$19,050.00		(\$3,347.43)	\$15,702.57
Totals		\$1,995.00	\$95,250.00		(\$17,087.69)	\$80,157.31

Configuration Parameters - Albany PD

Site Configuration

Total Positions	10
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Setup Fees

DISCOUNT	(\$17,087.69)
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Professional Services

Voice Transcriptions or Translations Setup Fees	\$1,995.00
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Recurring Services

Voice Call Transcription Recurring Fees	\$95,250.00
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Site: Albany PD

Item#	Description	Qty	List Price	Selling Price	Total
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Voice Transcriptions or Translations Setup Fees

P10425	Voice Call Transcription One-time setup fee per PSAP (all sizes)	1	\$1,495.00	\$1,495.00	\$1,495.00
P10645	One-time setup fee - Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation	1	\$500.00	\$500.00	\$500.00
Subtotal					\$1,995.00

Voice Call Transcription Recurring Fees

P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 1	10	\$605.00	\$605.00	\$6,050.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 1	10	\$1,300.00	\$1,300.00	\$13,000.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 2	10	\$605.00	\$605.00	\$6,050.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 2	10	\$1,300.00	\$1,300.00	\$13,000.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 3	10	\$605.00	\$605.00	\$6,050.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 3	10	\$1,300.00	\$1,300.00	\$13,000.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 4	10	\$605.00	\$605.00	\$6,050.00

P10426	Voice Call Transcription Annual Recurring fee per position - Year 4	10	\$1,300.00	\$1,300.00	\$13,000.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 5	10	\$605.00	\$605.00	\$6,050.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 5	10	\$1,300.00	\$1,300.00	\$13,000.00
				Subtotal	\$95,250.00

DISCOUNT

DISCOUNT SVC	Service Discount	1	\$0.00	(\$350.56)	(\$350.56)
DISCOUNT REC SVC	Recurring Services Discount	1	\$0.00	(\$16,737.13)	(\$16,737.13)
				Subtotal	(\$17,087.69)
				Total	\$80,157.31

Summary - Bethlehem PD

Item	Discount	Price
Services	(\$350.56)	\$1,644.44
Recurring Services	(\$5,021.14)	\$23,553.86
Total:		\$25,198.30

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Discount	Totals
Year 1		\$1,995.00	\$5,715.00		(\$1,354.78)	\$6,355.22
Year 2			\$5,715.00		(\$1,004.23)	\$4,710.77
Year 3			\$5,715.00		(\$1,004.23)	\$4,710.77
Year 4			\$5,715.00		(\$1,004.23)	\$4,710.77
Year 5			\$5,715.00		(\$1,004.23)	\$4,710.77
Totals		\$1,995.00	\$28,575.00		(\$5,371.70)	\$25,198.30

Configuration Parameters - Bethlehem PD

Site Configuration

Total Positions	3
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Setup Fees

DISCOUNT	(\$5,371.70)
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Professional Services

Voice Transcriptions or Translations Setup Fees	\$1,995.00
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Recurring Services

Voice Call Transcription Recurring Fees	\$28,575.00
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Site: Bethlehem PD

Item#	Description	Qty	List Price	Selling Price	Total
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Voice Transcriptions or Translations Setup Fees

P10425	Voice Call Transcription One-time setup fee per PSAP (all sizes)	1	\$1,495.00	\$1,495.00	\$1,495.00
P10645	One-time setup fee - Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation	1	\$500.00	\$500.00	\$500.00
				Subtotal	\$1,995.00

Voice Call Transcription Recurring Fees

P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 1	3	\$605.00	\$605.00	\$1,815.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 1	3	\$1,300.00	\$1,300.00	\$3,900.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 2	3	\$605.00	\$605.00	\$1,815.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 2	3	\$1,300.00	\$1,300.00	\$3,900.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 3	3	\$605.00	\$605.00	\$1,815.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 3	3	\$1,300.00	\$1,300.00	\$3,900.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 4	3	\$605.00	\$605.00	\$1,815.00

P10426	Voice Call Transcription Annual Recurring fee per position - Year 4	3	\$1,300.00	\$1,300.00	\$3,900.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 5	3	\$605.00	\$605.00	\$1,815.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 5	3	\$1,300.00	\$1,300.00	\$3,900.00
				Subtotal	\$28,575.00

DISCOUNT

DISCOUNT SVC	Service Discount	1	\$0.00	(\$350.56)	(\$350.56)
DISCOUNT REC SVC	Recurring Services Discount	1	\$0.00	(\$5,021.14)	(\$5,021.14)
				Subtotal	(\$5,371.70)
				Total	\$25,198.30

Summary - Guilderland PD

Item	Discount	Price
Services	(\$350.56)	\$1,644.44
Recurring Services	(\$5,021.14)	\$23,553.86
Total:		\$25,198.30

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Discount	Totals
Year 1		\$1,995.00	\$5,715.00		(\$1,354.78)	\$6,355.22
Year 2			\$5,715.00		(\$1,004.23)	\$4,710.77
Year 3			\$5,715.00		(\$1,004.23)	\$4,710.77
Year 4			\$5,715.00		(\$1,004.23)	\$4,710.77
Year 5			\$5,715.00		(\$1,004.23)	\$4,710.77
Totals		\$1,995.00	\$28,575.00		(\$5,371.70)	\$25,198.30

Configuration Parameters - Guilderland PD

Site Configuration

Total Positions	3
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Setup Fees

DISCOUNT	(\$5,371.70)
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Professional Services

Voice Transcriptions or Translations Setup Fees	\$1,995.00
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Recurring Services

Voice Call Transcription Recurring Fees	\$28,575.00
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Site: Guilderland PD

Item#	Description	Qty	List Price	Selling Price	Total
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Voice Transcriptions or Translations Setup Fees

P10425	Voice Call Transcription One-time setup fee per PSAP (all sizes)	1	\$1,495.00	\$1,495.00	\$1,495.00
P10645	One-time setup fee - Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation	1	\$500.00	\$500.00	\$500.00
				Subtotal	\$1,995.00

Voice Call Transcription Recurring Fees

P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 1	3	\$605.00	\$605.00	\$1,815.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 1	3	\$1,300.00	\$1,300.00	\$3,900.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 2	3	\$605.00	\$605.00	\$1,815.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 2	3	\$1,300.00	\$1,300.00	\$3,900.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 3	3	\$605.00	\$605.00	\$1,815.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 3	3	\$1,300.00	\$1,300.00	\$3,900.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 4	3	\$605.00	\$605.00	\$1,815.00

P10426	Voice Call Transcription Annual Recurring fee per position - Year 4	3	\$1,300.00	\$1,300.00	\$3,900.00
P10646	Upgrade from Voice-to-Text transcription to Voice-to-Voice Translation Annual Recurring fee per position - Year 5	3	\$605.00	\$605.00	\$1,815.00
P10426	Voice Call Transcription Annual Recurring fee per position - Year 5	3	\$1,300.00	\$1,300.00	\$3,900.00
				Subtotal	\$28,575.00

DISCOUNT

DISCOUNT SVC	Service Discount	1	\$0.00	(\$350.56)	(\$350.56)
DISCOUNT REC SVC	Recurring Services Discount	1	\$0.00	(\$5,021.14)	(\$5,021.14)
				Subtotal	(\$5,371.70)
				Total	\$25,198.30

Notes

1 Voice Call Transcription & Translation

AI-based real-time transcription and translation for the PSAP. Provides a reference to the call taker in the language of their choice and enables fast, easy, effective key word search and tagging of recorded PSAP calls.

Aids call-taker to confirm what was said by the caller. Enables more effective QA, training, identifying best practices and data feed for AI systems. Additionally enables ECC/PSAP supervisor to be brought in when key words or key terms are detected.

Language autodetect – if a language detected is something other than the PSAP's default language, a translated transcript is provided.

Always on, 24x7 availability, faster emergency response and with it potentially saving lives. Better access for diverse communities, potential reduction in cost of translation services.

With support for 76 languages and 144 dialects, Voice to Text Translation provides wide and deep coverage for your communities emergency communications needs.

2 Voice-to-Voice Translation

The Power 911 Voice to Voice translation service has a large number of language options to select from. By configuration, 3 primary languages, and 4 alternate languages are selected by each agency to expedite the language detection. If a caller language is not detected from the primary or alternate lists, the system will provide a best effort phonetic translation in the agency's default language.

Terms

VENDOR NAME	Intrado Life & Safety, Inc. Include quote number and customer EIN/Tax Identification Number on P.O.
SUBMIT P.O.	erd-ordermanagementteam@intrado.com
PRICING	All prices are in USD Taxes, if applicable, are extra. Handling and Shipping charges are extra unless specified on the quote.
SHIPPING TERMS	FCA (Montreal), INCOTERMS 2023
INVOICING	<p>If Intrado is not performing Installation, software and equipment will be deemed accepted when Intrado has completed its shipping obligations. If Intrado is performing Installation, then Customer will provide Intrado with a written notice of acceptance or rejection, based on a Severity Level 1 or 2 failure (as defined in the Maintenance and Support terms), within ten calendar days after Intrado's notice of System Cutover ("Notification Date"), which acceptance will not be unreasonably withheld or conditioned. If Customer does not accept software and equipment, it will notify Intrado in writing within ten calendar days of the Notification Date, and will specify the Severity Level 1 or 2 failure. Intrado will use commercially reasonable efforts to promptly diagnose and correct all identified failures, and the acceptance process will be repeated until acceptance occurs. If Customer fails to provide written notice of rejection as stated above within the time stated above, acceptance will be deemed to have occurred. "System Cutover" will mean the first date that software and equipment is used for live call-taking or dispatching. If software and/or equipment are being installed at multiple sites, the above acceptance process will apply to each site. The date of acceptance of the first site will be referred to as "Final Acceptance." Services will be deemed accepted when performed. If installation is not purchased, then all fees will be invoiced on shipment. If installation is purchased, Customer will be invoiced according to the following terms:</p> <ul style="list-style-type: none">• 30% on acceptance of Customer's Order• 30% on shipment• 30% on System Cutover• 10% on Final Acceptance
DELIVERY	TBD
VALIDITY	Quote expires on December 25, 2025. However, part numbers beginning with Q, such as QXXXXX, constitute unique third-party components. These components, including model and price, (i) may be subject to change at any time; and (ii) are non-cancellable, non-refundable, and non-exchangeable at any time.
COPYRIGHT	The information contained in this document is proprietary to Intrado Life & Safety, Inc. and is offered solely for the purpose of evaluation.

Optional Signature Page

Customer can purchase the products and services in this Quote by:

- Issuing a purchase order for the Total Amount of the quote
- OR
- By signing below

Intrado Quote Number: 76842 Version: 3 Date Issued: June 19, 2025

Total Purchase Amount (Not including Optional Products or Services): \$331,769.39

Please check one: Bill the Total Amount Upfront: Bill Annually:

ACCEPTED AND AGREED:

Customer is committing to the Total Purchase Amount listed above.

Customer Entity Name: Albany County 911, NY

Signature: _____

Printed Name: _____

Title: _____

Date Signed: _____

By signing above, Customer acknowledges and agrees with the terms of the box checked below:

 A customer purchase order is required to pay any invoice relating to this quote. Customer acknowledges that Intrado will not ship any equipment or software, or commence any services, until it has received customer's corresponding purchase order.

 X A customer purchase order is NOT required to pay any invoice relating to this quote. The signature above authorizes Intrado to ship, provide services, and invoice customer.

The terms and conditions available at <https://www.intrado.com/legal-privacy/terms/call-handling> as of the date of this Quote will apply to this Quote, unless the parties have entered into a separate mutually executed agreement, or Customer is purchasing under a cooperative purchasing agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply. This document contains confidential and proprietary information of Intrado, and such information may not be used or disclosed without prior written consent.

RESOLUTION NO. 380

AUTHORIZING AN AGREEMENT WITH INTRADO LIFE AND SAFETY SOLUTIONS CORPORATION REGARDING THE PURCHASE AND INSTALLATION OF AN IP PHONE SYSTEM WITH NEXGEN 911 FUNCTIONALITY AT THE SHERIFF'S OFFICE

Introduced: 10/11/22

By Public Safety Committee and Mr. Commisso:

WHEREAS, The Albany County Sheriff has requested authorization to enter into an agreement with Intrado Life and Safety Solutions Corporation regarding the purchase and installation of an IP phone system with NexGen 911 Functionality in an amount not to exceed \$1,365,306 for a term commencing January 1, 2022 and ending December 31, 2024, and

WHEREAS, The Sheriff has indicated that funding from the 2021-2022 Statewide Interoperable Communications Grant will be used to purchase IP phone system, now, therefore, be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with Intrado Life and Safety Solutions Corporation, Longmont, CO 80503 regarding the purchase and installation of an IP phone system with NexGen 911 Functionality in an amount not to exceed \$1,365,306 for a term commencing January 1, 2022 and ending December 31, 2024, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

Adopted by unanimous vote - 10/11/22



March 24, 2026

Kevin Demarest
Director of Emergency Communications
Albany County 911, NY
kevin.demarest@albanycountyny.gov

Re: Q76842 – Transcription - Voice to Voice Translation

Mr. Demarest,

Intrado is pleased to confirm that it is the original manufacturer and provider of the following products and services. These products and services, including support and maintenance, are not available from any other manufacturer:

- Intrado VIPER® Systems
- Intrado Power 911® and applications
- Intrado TXT2911
- ECaTS and Power Metrics reporting analytics products and services
- Intrado Emergency Gateway software and hardware appliances
- Intrado Emergency Routing Services for enterprises

In addition, please note the following:

1. The vendor is the manufacturer of the product and has no active distributors in NY.
2. The vendor is the only active seller of this product in this region.
3. The item is proprietary and is an additional product or software which **MUST** work with an existing system.

Total Protection Services, included in the quote, provide the following essential coverage to ensure the continued peak performance and security of the Intrado VIPER® system:

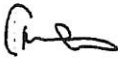
- 24/7 VIPER Alarm (NOC) Monitoring
- 24/7 Remote Technical Support

1601 Dry Creek Dr #250,
Longmont, CO 80503

www.intrado.com

- Access to all product software updates, enhancements, and new feature releases
- Access to all future Call Handling platform upgrades at no additional cost
- \$0 hardware repairs and updates to maintain optimal system performance throughout the lifecycle
- Anti-Virus Update Service
- OS Update Service
- Cisco IOS updates for standard Intrado-supplied Cisco LAN switches

Sincerely,



Christopher Allen
Chief Revenue Officer

County of Albany
Department of General Services – Purchasing Division
Sole Source Justification

Procurement Policy, Section IV: Sole Source Procurements

A sole source procurement is justified when there is only one good or service that can reasonably meet the need and there is only one vendor who can provide the good or service.

Department: Albany County Sheriff's Office

Contact Name: Douglas Miller, ACSO Grants Unit

Phone #: (518) 487-5022

Requisition #: _____

Describe in detail the products and/or services to be procured:

- Intrado Voice-To-Voice Translation program

Detail how this/ these produce(s) meet(s) your needs. Define the unique benefits to the County of the item as compared to other products in the marketplace. Show that no other product provides substantially equivalent or similar benefits and that, considering the benefits received, the cost of the item is reasonable in comparison to other products in the marketplace. (Attach a separate page if needed)

- By purchasing these Intrado system components, which are not available from any other manufacturer other than Intrado, the original manufacturer and provider of the products and services outlined in the attached sole source letter, the ACSO will then be above NYS standards with the ability to translate voice to text, text to voice and voice to voice translations in 40 different languages.

Vendor Name: Intrado Life and Safety, Inc.

Vendor Address: 1601 Dry Creek Dr #250, Longmont, Co 80503

Phone: (678)-877-0413

E-mail smclaren@intrado.com

Product Needed by date: As soon as possible

Estimated Total Dollars for this procurement: \$ 331,769.39

County of Albany
Department of General Services – Purchasing Division
Sole Source Justification

Attach a detailed explanation of Vendor Sole Source Status, i.e., what is the basis for your identifying this vendor as a sole source? Check any that apply.

- X The vendor is the manufacturer of the product and has no distributors.
 (Attach manufacturer's letter as documentation.)

- X The vendor is the only reseller of the manufacturer's product in this geographic region.
 (Attach manufacturer's letter as documentation.)

- X Item to be purchased is a supply for equipment which is under warranty,
 and use of any product other than specified will void the warranty.
 (Attach copy of warranty with such requirement highlighted).

- X Item is proprietary and is additional product or software which must work
 with an existing system.
 (Provide letter of documentation from system manufacturer.)

- X Product has been standardized for use in Albany County through the
 Albany County legislative process.
 (Attach copy of Resolution.)

- Other
 (Provide a statement on a separate page with detailed documentation.)

Department Head or Designee: _____

Signature: _____



Company Name: Intrado Life & Safety, Inc.

VPN Laptops

for

Albany County 911, NY

(HGAC Buy Pricing - Direct Sale)

Quote Number: 79124

Version: 2

July 22, 2025

The terms and conditions available at <https://www.intrado.com/legal-privacy/terms-conditions> as of the date of this Quote will apply to this Quote, unless the parties have entered into a separate mutually executed agreement, or Customer is purchasing under a cooperative purchasing agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply. This document contains confidential and proprietary information of Intrado, and such information may not be used or disclosed without prior written consent.

Summary - New Salem Road - Backup Node B

Item	Price
Systems	\$95,361.20
Services	\$4,255.25
Maintenance	\$14,846.50
Total:	\$114,462.95

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Totals
Year 1	\$95,361.20	\$4,255.25		\$2,768.60	\$102,385.05
Year 2				\$2,865.50	\$2,865.50
Year 3				\$2,965.80	\$2,965.80
Year 4				\$3,069.60	\$3,069.60
Year 5				\$3,177.00	\$3,177.00
Totals	\$95,361.20	\$4,255.25		\$14,846.50	\$114,462.95

Configuration Parameters - New Salem Road - Backup Node B

Item#	Description	Qty	List Price	Selling Price	Total
Laptops					
914114/BAK	Portable 9-1-1 Position (Back-up)	10	\$12,420.00	\$7,824.60	\$78,246.00
914158	Laptop VPN Support License	10	\$1,029.83	\$648.79	\$6,487.90
P10427	Docking Station for VPN Laptop Solution	10	\$517.50	\$517.50	\$5,175.00
914600/3	IWS External Programmable Keypad - 24 Buttons	10	\$167.67	\$167.67	\$1,676.70
950852	Front Room Equipment Staging - Per Position	10	\$297.56	\$297.56	\$2,975.60
				Subtotal	\$94,561.20
Project Management Services					
950510	Project Management Services	1	\$0.00	\$4,255.25	\$4,255.25
				Subtotal	\$4,255.25
Freight Charges					
FREIGHT	Shipping and Handling	1	\$0.00	\$800.00	\$800.00
				Subtotal	\$800.00
Total Protection Services					
P10350	Total Protection Service, Dark Back-up Position - Year 1	10	\$276.86	\$276.86	\$2,768.60
P10350	Total Protection Service, Dark Back-up Position - Year 2	10	\$286.55	\$286.55	\$2,865.50
P10350	Total Protection Service, Dark Back-up Position - Year 3	10	\$296.58	\$296.58	\$2,965.80
P10350	Total Protection Service, Dark Back-up Position - Year 4	10	\$306.96	\$306.96	\$3,069.60
P10350	Total Protection Service, Dark Back-up Position - Year 5	10	\$317.70	\$317.70	\$3,177.00
				Subtotal	\$14,846.50
				Total	\$114,462.95

Notes

1 This quote provides pricing to add 10 Dark VPN Laptops to Albany County 911, NY. Installation will be provided by dedicated on-site maintenance technician.

2 This quote provides VPN Laptop positions. These new positions will have the same software versions as the remaining positions onsite.

Quote assumes that the system has the following minimum System Requirements:

- Windows 10 Laptops with VPN
- VIPER v5.1 KB 19252 19253 (note there is a newer VIPER KB 19555 19556 that should be applied, an upgrade is required)
- Power911 v6.4.0.289
- MapFlex 5.4 sp1
- Laptop must be Intrado purchased
- Securities needs to be v2.4 (needed for laptop domain policy)
- Anti-Virus needs to be at v14.2
- Sufficient Internet Access via a firewall

Assumption is there is not VPN access today and customer will provide Internet access with a static IP address.

3 **Total Protection Service provide:**

- 24/7 VIPER Alarm (NOC) Monitoring
- 24/7 Remote Technical Support
- Access to all product software updates, enhancements, and new feature releases.
- Access to all future Call Handling platform upgrades at no additional cost i
- Hardware repairs and hardware updates to ensure the Intrado VIPER system is operating at peak performance for the duration of system life cycle.ii
- Anti-Virus Update Service
- OS Update Service
- Cisco IOS updates for standard Intrado supplied Cisco LAN switches

Conditions not covered under this Service offering

- On-site support services are not included, but available for separate purchase.
 - Customer is responsible for the installation of all software maintenance releases, unless On-Site Maintenance Services are purchased. If On-Site Maintenance has not been purchased and the customer prefers to have Intrado deploy a new release, Intrado will assign personnel to perform the upgrade on a mutually agreed upon date at Intrado's then current rate for such Professional services.
 - Installation support for Call Handling platform upgrades. Installation services can be purchased separately from Intrado.
 - Assistance with third-party software or hardware not provided by Intrado.
 - Assistance with user configuration, usage scenarios, and items covered in standard end user training or operating manuals provided to the customer. Support for these subjects is available through purchase of end-user training curriculum.
 - Assistance with Geographic Information Systems (GIS) data updates performed by the end user or resulting problems.
 - Replacement of non-operational hardware not provided by Intrado.
 - Replacement of non-operational workstation monitors.
 - Hardware items deemed to be non-functional as a result of abuse, Force Majeure or other actions.
 - Installation of the replacement hardware, unless On-Site Maintenance Services are purchased.
-

4 Comprehensive Project Management

This is a service offered to partners that do not have a Project Manager assigned to the project, where Intrado's Comprehensive Project Management (CPM) provides a Project Manager that coordinates all project activity.

The CPM provides complete, end-to-end project management support and services that could include on-site support, project documentation, formal reporting, as well as coordination of deliveries both internally as well as with the partner and the end customer.

The CPM level of service includes all services in the basic level plus the following:

- Site survey is reviewed (or initiated and then reviewed) to verify that site and system environment are ready for installation
 - Scope of Work is completed (includes a Project Schedule of key dates)
 - Review system design
 - Site and/or network diagram are completed as required
 - 3rd Party contractors included in the sales order are contacted and managed
 - Project kick-off meeting is scheduled with the end customer and held via conference call or optionally on site
 - Comprehensive risk assessment and mitigation planning
 - Overall project coordination
 - Weekly project status meetings are scheduled, led and documented
 - Customer configuration for staging is collected and communicated
 - Equipment staging (if ordered) and shipping is managed"
 - Coordinate on-site delivery
 - Equipment receipt and inventory is validated
 - Intrado resources are scheduled and managed with project implementation and cut-over requirements
 - Maintain all project related communications and documentation
 - Complete Site Book for delivery to end customer at time of handover to service
 - Comprehensive Project management Services can include an Intrado PM presence on-site as required for project kickoff and site cut-over. Per day travel and expense components may be quoted separately for any additional on-site requirements.
-

Terms

VENDOR NAME	Intrado Life & Safety, Inc. Include quote number and customer EIN/Tax Identification Number on P.O.
SUBMIT P.O.	erd-ordermanagementteam@intrado.com
PRICING	All prices are in USD Taxes, if applicable, are extra. Handling and Shipping charges are extra unless specified on the quote.
SHIPPING TERMS	FCA (Montreal), INCOTERMS 2023
INVOICING	<p>If Intrado is not performing Installation, software and equipment will be deemed accepted when Intrado has completed its shipping obligations. If Intrado is performing Installation, then Customer will provide Intrado with a written notice of acceptance or rejection, based on a Severity Level 1 or 2 failure (as defined in the Maintenance and Support terms), within ten calendar days after Intrado's notice of System Cutover ("Notification Date"), which acceptance will not be unreasonably withheld or conditioned. If Customer does not accept software and equipment, it will notify Intrado in writing within ten calendar days of the Notification Date, and will specify the Severity Level 1 or 2 failure. Intrado will use commercially reasonable efforts to promptly diagnose and correct all identified failures, and the acceptance process will be repeated until acceptance occurs. If Customer fails to provide written notice of rejection as stated above within the time stated above, acceptance will be deemed to have occurred. "System Cutover" will mean the first date that software and equipment is used for live call-taking or dispatching. If software and/or equipment are being installed at multiple sites, the above acceptance process will apply to each site. The date of acceptance of the first site will be referred to as "Final Acceptance." Services will be deemed accepted when performed. If installation is not purchased, then all fees will be invoiced on shipment. If installation is purchased, Customer will be invoiced according to the following terms:</p> <ul style="list-style-type: none">• 30% on acceptance of Customer's Order• 30% on shipment• 30% on System Cutover• 10% on Final Acceptance
DELIVERY	TBD
VALIDITY	Quote expires on January 29, 2026. However, part numbers beginning with Q, such as QXXXXX, constitute unique third-party components. These components, including model and price, (i) may be subject to change at any time; and (ii) are non-cancellable, non-refundable, and non-exchangeable at any time.
COPYRIGHT	The information contained in this document is proprietary to Intrado Life & Safety, Inc. and is offered solely for the purpose of evaluation.

Optional Signature Page

Customer can purchase the products and services in this Quote by:

- Issuing a purchase order for the Total Amount of the quote
- OR
- By signing below

Intrado Quote Number: 79124 Version: 2 Date Issued: July 22, 2025

Total Purchase Amount (Not including Optional Products or Services): \$114,462.95

Please check one: Bill the Total Amount Upfront: Bill Annually:

ACCEPTED AND AGREED:

Customer is committing to the Total Purchase Amount listed above.

Customer Entity Name: Albany County 911, NY

Signature: _____

Printed Name: _____

Title: _____

Date Signed: _____

By signing above, Customer acknowledges and agrees with the terms of the box checked below:

 A customer purchase order is required to pay any invoice relating to this quote. Customer acknowledges that Intrado will not ship any equipment or software, or commence any services, until it has received customer's corresponding purchase order.

 X A customer purchase order is NOT required to pay any invoice relating to this quote. The signature above authorizes Intrado to ship, provide services, and invoice customer.

The terms and conditions available at <https://www.intrado.com/legal-privacy/terms-conditions> as of the date of this Quote will apply to this Quote, unless the parties have entered into a separate mutually executed agreement, or Customer is purchasing under a cooperative purchasing agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply. This document contains confidential and proprietary information of Intrado, and such information may not be used or disclosed without prior written consent.



September 10, 2025

Kevin Demarest
Director of Emergency Communications
Albany County 911, NY
kevin.demarest@albanycountyny.gov

Re: Q79124 – VPN Laptops

Mr. Demarest,

Intrado is pleased to confirm that it is the original manufacturer and provider of the following products and services. These products and services, including support and maintenance, are not available from any other manufacturer:

- Intrado VIPER® Systems
- Intrado Power 911® and applications
- Intrado TXT2911
- ECaTS and Power Metrics reporting analytics products and services
- Intrado Emergency Gateway software and hardware appliances
- Intrado Emergency Routing Services for enterprises

In addition, please note the following:

1. The vendor is the manufacturer of the product and has no active distributors in NY.
2. The vendor is the only active seller of this product in this region.
3. The item is proprietary and is an additional product or software which **MUST** work with an existing system.

Total Protection Services, included in the quote, provide the following essential coverage to ensure the continued peak performance and security of the Intrado VIPER® system:

- 24/7 VIPER Alarm (NOC) Monitoring
- 24/7 Remote Technical Support

1601 Dry Creek Dr #250,
Longmont, CO 80503

www.intrado.com

- Access to all product software updates, enhancements, and new feature releases
- Access to all future Call Handling platform upgrades at no additional cost
- \$0 hardware repairs and updates to maintain optimal system performance throughout the lifecycle
- Anti-Virus Update Service
- OS Update Service
- Cisco IOS updates for standard Intrado-supplied Cisco LAN switches

Sincerely,



Christopher Allen
Chief Revenue Officer

County of Albany
Department of General Services – Purchasing Division
Sole Source Justification

Procurement Policy, Section IV: Sole Source Procurements

A sole source procurement is justified when there is only one good or service that can reasonably meet the need and there is only one vendor who can provide the good or service.

Department: Albany County Sheriff's Office

Contact Name: Douglas Miller, ACSO Grants Unit

Phone #: (518) 487-5022

Requisition #: _____

Describe in detail the products and/or services to be procured:

-10 Portable (Lap Tops) for backup Node B, dispatch positions configured and purchased from Intrado, the existing 911 system provider.

Detail how this/ these produce(s) meet(s) your needs. Define the unique benefits to the County of the item as compared to other products in the marketplace. Show that no other product provides substantially equivalent or similar benefits and that, considering the benefits received, the cost of the item is reasonable in comparison to other products in the marketplace. (Attach a separate page if needed)

- By purchasing these Intrado system components, which are not available from any other manufacturer other than Intrado, the original manufacturer and provider of the products and services outlined in the attached sole source letter, the ACSO 911 system will be able to function as one system, even from remote locations. This ensures the continuity of operations with the established 911 system already in place.

Vendor Name: Intrado Life and Safety, Inc.

Vendor Address: 1601 Dry Creek Dr #250, Longmont, Co 80503

Phone: (678)-877-0413

E-mail smclaren@intrado.com

County of Albany
Department of General Services – Purchasing Division
Sole Source Justification

Product Needed by date: As soon as possible

Estimated Total Dollars for this procurement: \$ 114,462.95

County of Albany
Department of General Services – Purchasing Division
Sole Source Justification

Attach a detailed explanation of Vendor Sole Source Status, i.e., what is the basis for your identifying this vendor as a sole source? Check any that apply.

- X The vendor is the manufacturer of the product and has no distributors.
 (Attach manufacturer's letter as documentation.)

- X The vendor is the only reseller of the manufacturer's product in this geographic region.
 (Attach manufacturer's letter as documentation.)

- X Item to be purchased is a supply for equipment which is under warranty,
 and use of any product other than specified will void the warranty.
 (Attach copy of warranty with such requirement highlighted).

- X Item is proprietary and is additional product or software which must work
 with an existing system.
 (Provide letter of documentation from system manufacturer.)

- X Product has been standardized for use in Albany County through the
 Albany County legislative process.
 (Attach copy of Resolution.)

- Other
 (Provide a statement on a separate page with detailed documentation.)

Department Head or Designee: _____

Signature: _____

RESOLUTION NO. 470

AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE DIVISION OF HOMELAND SECURITY AND EMERGENCY SERVICES REGARDING THE 2025 NEXT GENERATION 911 GRANT PROGRAM AND AMENDING THE 2025 SHERIFF'S OFFICE BUDGET

Introduced: 11/10/25
By Public Safety Committee:

WHEREAS, The Sheriff has requested authorization to enter into an agreement with the New York State Division of Homeland Security and Emergency Services regarding the 2025 Next Generation 911 Grant Program in the amount of \$1,639,369 for the term commencing September 1, 2025 and ending August 31, 2030, and

WHEREAS, The Sheriff has also requested to amend the 2025 Sheriff's Office Budget to incorporate the funding, now, therefore, be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with the New York State Division of Homeland Security and Emergency Services regarding the 2025 Next Generation 911 Grant Program in the amount of \$1,639,369 for the term commencing September 1, 2025 and ending August 31, 2030, and, be it further

RESOLVED, That the 2025 Sheriff's Office Budget is amended as follows:

APPROPRIATIONS					
Account No.	Resolution Description	Increase	Decrease	Department Name	
A9 3110 2 2100 NG911	Communications Equipment	\$ 1,639,396		Sheriff's Office	CREATE
TOTAL APPROPRIATIONS		\$ 1,639,396			
REVENUES					
Account No.	Resolution Description	Decrease	Increase	Department Name	
A3 3110 03306 NG911	Homeland Security		\$ 1,639,396	Sheriff's Office	CREATE
TOTAL REVENUES			\$ 1,639,396		
GRAND TOTALS		\$ 1,639,396	\$ 1,639,396		

Attn: Comptrollers Office - new project code - NG911

and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

Adopted by unanimous vote - 11/10/25

A. Joyce abstained.

State of New York
County of Albany

This is to certify that I, the undersigned, Clerk of the Albany County Legislature, have compared the foregoing copy of the resolution and/or local law with the original resolution and/or local law now on file in the office, and which was passed by the Legislature of said County on the 10th day of November, 2025, a majority of all members elected to the Legislature voting in favor thereof, and that the same is a correct and true transcript of such original resolution and/or local law and the whole thereof.



IN WITNESS THEREOF, I have hereunto set my hand and the official seal of the County Legislature this 13th day of November, 2025.

A handwritten signature in cursive script, which appears to read "Neal Chamberlain", is written over a horizontal line.

Clerk, Albany County Legislature