

ALBANY COUNTY SHERIFF'S OFFICE

CRAIG D. APPLE, SR.
SHERIFF



MICHAEL S. MONTELEONE
EXECUTIVE UNDERSHERIFF

994 Madison Avenue
Albany, New York 12208 (518) 487-5400
WWW.ALBANYCOUNTYSHERIFF.COM

June 1, 2026

Honorable Joanne Cunningham
Legislative Chairwoman
112 State Street, Room 710
Albany, New York 12207

Dear Chairwoman Cunningham:

The attached correspondence is forwarded for presentation to the Albany County Legislature.

Legislative approval is requested to purchase equipment with Audio Video for a total not to exceed \$380,341.00 for the expansion to our existing Emergency Operations Center audiovisual system. This expansion will establish a secondary command and administrative site at St. Rose Campus which will create a fully integrated and synchronized command environment.

Should there be any questions, please do not hesitate to call.

Sincerely,

A handwritten signature in cursive script that reads 'Craig D. Apple, Sr.'.

Craig D. Apple, Sr.
Sheriff

Cc: Hon. Daniel P. McCoy, County Executive
Hon. Wanda F. Willingham, Chairwoman Audit & Finance

REQUEST FOR LEGISLATIVE ACTION

Description (e.g., Contract Authorization for Information Services):

Legislative approval to purchase equipment to expand the existing Emergency Operations Center Audio Visual system at St. Rose Campus.

Date: June 1, 2026 Submitted By: Craig D. Apple, Sr.
Department: Sheriff's Office Title: Sheriff
Attending Meeting: Sheriff Craig D. Apple, Sr. Phone: (518) 487-5440

Purpose of Request: Approval of Plan/Procedure 07/01/2026-06/30/2027

CONTRACT TERMS/CONDITIONS:

Party Names and Addresses:
Audio Video Corporation
213 Broadway, Albany N.Y. 12204

Term: (Start/end date or duration) 07/01/2026-06/30/2027
Amount/Raise Schedule/Fee: \$380,341.00

BUDGET INFORMATION:

Is there a Fiscal Impact: Yes No
Anticipated in Budget: Yes No
Spreadsheet attached: Yes No

Source of Funding – (Percentages)

Federal: Enter text. County: 100%
State: Enter text. Local: Enter text.

County Budget Accounts:

Revenue Account and Line: Enter text.
Revenue Amount: Enter text.
Appropriation Account and Line: HHKI3997.22000F
Appropriation Amount: \$380,341.00

ADDITIONAL INFORMATION:

Mandated Program/Service: Yes No
If Mandated, Cite Authority: Enter text.
Request for Bids / Proposals:
Competitive Bidding Exempt: Yes No
of Response(s): Enter text.
of MWBE: Enter text.
of Veteran Business: Enter text.
Bond Resolution No.: Enter text.
Apprenticeship Program Yes No

Previous requests for Identical or Similar Action:

Resolution/Law Number and Date: Enter text.

DESCRIPTION OF REQUEST: (state briefly why legislative action is requested)

Permission to purchase equipment to expand existing Emergency Operations Center (EOC) audiovisual (AV) system



AUDIO-VIDEO CORPORATION

Your Communication Solutions Partner
SINCE 1946

Audio-Video Corporation

FED ID #14-1426006
213 Broadway
Albany, NY 12204

Phone: (518) 449-7213

Fax: (518) 449-1205

Billing Address

County of Albany
Accounts Payable-Purchasing Div
112 State Street
Room 820
Albany NY 12207
USA

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Customer No.

Provisional No.

c18377

x-23857TR

Your Contact

Payment Terms

28 Keith Rivers

NET 30

Delivery Address

Pamela ONeill
County of Albany
Sheriff's Office
26 Olive Street
Clarksville NY 12041
USA

MADISON AVE OFFICE AND E911 CALL CENTER

AVC TIPS CONTRACT 230105

Currency: \$

Description	Quantity	Contract Pricing	Price	Total
MADISON AVE OFFICE				
Signage Displays				
4-SeriesT Control System	1	ATIPS23	2,102.00	2,102.00
Item Code: CP4N				
Manufacturer: Crestron				
10.1 in. Tabletop Touch Screen, Black Smooth	2	ATIPS23	2,232.00	4,464.00
Item Code: TS-1070-B-S				
Manufacturer: Crestron				
Catalyst 1300 48-port GE, Full PoE, 4x10G SFP+	2	ATIPS23	2,718.00	5,436.00
Item Code: C1300-48FP-4X				
Manufacturer: Cisco				
SNTC-8X5XNBD Catalyst 1300 48-port GE, Full PoE, 4x10	2	ATIPS23	390.00	780.00
Item Code: CON-SNT-C13004FX				
Manufacturer: Cisco				
SFP+ Transceiver Module for DMF & DMCF Series, Duplex Multimode 850 nm	4	ATIPS23	277.00	1,108.00
Item Code: SFP-10G-SR				
Manufacturer: Crestron				

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Description	Quantity	Contract Pricing	Price	Total
DM NVX® 4K60 4:4:4 HDR Network AV Decoder Item Code: DM-NVX-D30 Manufacturer: Crestron	12	ATIPS23	933.00	11,196.00
DM NVX® 4K60 4:4:4 HDR Network AV Encoder Item Code: DM-NVX-E30 Manufacturer: Crestron	5	ATIPS23	933.00	4,665.00
6FT/1.8M CAT6A SLIM PATCH 28AWG BLACK Item Code: C2G30144 Manufacturer: C2G	20	ATIPS23	11.00	220.00
55In BEFX-H Series Crystal UHD Display, 300 nit, 16/7 Item Code: BE55FX-H Manufacturer: Samsung	10	ATIPS23	709.00	7,090.00
Micro-Adjust Tilt Wall Mount, Large Item Code: LTM1U Manufacturer: Chief	10	ATIPS23	375.00	3,750.00
Hurst Lobby				
98In BED Series Display, 400 nit, 16/7 Item Code: BE98D-H Manufacturer: Samsung	1	ATIPS23	2,670.00	2,670.00
Micro-Adjust Tilt Wall Mount, X-Large Item Code: XTM1U Manufacturer: Chief	1	ATIPS23	415.00	415.00
DM NVX® 4K60 4:4:4 HDR Network AV Decoder Item Code: DM-NVX-D30 Manufacturer: Crestron	1	ATIPS23	933.00	933.00

SCANNER AUDIO

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Description	Quantity	Contract Pricing	Price	Total
DM NAX® Audio-over-IP Converter with Balanced/Unbalanced Line-Level Audio Input and Output Item Code: DM-NAX-AUD-IO Manufacturer: Crestron	12	ATIPS23	549.00	6,588.00
AN-1000+ Speaker Monitor Item Code: AN-1000X+ Manufacturer: Anchor Audio	10	ATIPS23	428.00	4,280.00
Sheriff's Office				
DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder Item Code: DM-NVX-360 Manufacturer: Crestron	4	ATIPS23	1,486.00	5,944.00
DM NVX® 4K60 4:4:4 HDR Network AV Encoder Item Code: DM-NVX-E30 Manufacturer: Crestron	1	ATIPS23	933.00	933.00
Planar VMC55MXM4 - 2x2 Ultra Slim Bezel 55" Monitors Item Code: AVSG_MISC_EQUIPMENT Manufacturer: AVC	1	ATIPS23	21,492.00	21,492.00
7 in. Tabletop Touch Screen, Black Smooth Item Code: TS-770-B-S Manufacturer: Crestron	1	ATIPS23	1,503.00	1,503.00
Conferencing speaker bar Item Code: Parlé SBC 2 Manufacturer: Biamp	1	ATIPS23	495.00	495.00

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Description	Quantity	Contract Pricing	Price	Total
DM NAX® Audio-over-IP Converter with Balanced/Unbalanced Line-Level Audio Input and Output Item Code: DM-NAX-AUD-IO Manufacturer: Crestron	1	ATIPS23	549.00	549.00
Conference Room				
Crestron Flex Large Room Conference Solution with All-In-One Videobar 70 for Microsoft Teams® Rooms Item Code: UC-B70-A-T Manufacturer: Crestron	1	ATIPS23	6,142.00	6,142.00
Premium Crestron Flex Support for New M, MM, B, or R-Series Systems Item Code: UC-FLEXCARE Manufacturer: Crestron	1	ATIPS23	198.00	198.00
65in 4K Commercial Display, 500nits, 5000:1, 8GB RAM/32GB storage, OPS slot, HDMI x4, Black Item Code: CDE6531 Manufacturer: Viewsonic	1	ATIPS23	1,302.00	1,302.00
TEMPO FP WALL MOUNT SYSTEM Item Code: AS3LD Manufacturer: Chief	1	ATIPS23	878.00	878.00
DM® Essentials 4K60 4:4:4 Transmitter for HDMI®, RS-232, and IR Signal Extension over CATx Cable Item Code: HD-TXC-4KZ-101 Manufacturer: Crestron	1	ATIPS23	272.00	272.00
DM® Essentials 4K60 4:4:4 Receiver for HDMI®, RS-232, and IR Signal Extension over CATx Cable Item Code: HD-RXC-4KZ-101 Manufacturer: Crestron	1	ATIPS23	272.00	272.00

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Description	Quantity	Contract Pricing	Price	Total
6ft/1.8M Premium High Speed HDMI Cable Item Code: CG50182 Manufacturer: C2G	3	ATIPS23	22.00	66.00
War Room				
55in 4K Commercial Display, 500nits, 5000:1, 8GB RAM/32GB storage, HDMI x4, Black Item Code: CDE5531 Manufacturer: Viewsonic	4	ATIPS23	973.00	3,892.00
THIN SWING ARM (LARGE) Item Code: TS525TU Manufacturer: Chief	2	ATIPS23	695.00	1,390.00
Micro-Adjust Tilt Wall Mount, Medium Item Code: MTM1U Manufacturer: Chief	2	ATIPS23	239.00	478.00
COSMO 110D 54X96NPA MW Item Code: 94270LS Manufacturer: Da-Lite	1	ATIPS23	2,268.00	2,268.00
Da-Lite 94270LS Ground Shipping Item Code: AVSG_LOGISTICS Manufacturer: AVC	1		350.00	350.00
EB-PQ2008W 8000LM 4K Projector, White Item Code: V11HB01920 Manufacturer: Epson	1	ATIPS23	15,000.00	15,000.00
DM NVX® 4K60 4:4:4 HDR Network AV Encoder Item Code: DM-NVX-E30 Manufacturer: Crestron	3	ATIPS23	933.00	2,799.00

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Description	Quantity	Contract Pricing	Price	Total
DM NVX® 4K60 4:4:4 HDR Network AV Decoder Item Code: DM-NVX-D30 Manufacturer: Crestron	7	ATIPS23	933.00	6,531.00
Crestron Flex Advanced Video Conference System Integrator Kit for Microsoft Teams® Rooms Item Code: UC-CX100-T Manufacturer: Crestron	1	ATIPS23	4,509.00	4,509.00
Premium Crestron Flex Support for New C-Series Systems Item Code: UC-FLEXCARE-C Manufacturer: Crestron	1	ATIPS23	311.00	311.00
Crestron 1 Beyond i20 Intelligent PTZ Camera, 20x Optical Zoom, Bright White Item Code: IV-CAM-I20-W Manufacturer: Crestron	1	ATIPS23	6,266.00	6,266.00
Crestron 1 Beyond Universal Mount Bracket, Bright White Item Code: IV-CAMA-UMB-W Manufacturer: Crestron	1	ATIPS23	125.00	125.00
Access Point - 4 Ch. Item Code: MXWAPX4-Z10 Manufacturer: Shure	1	ATIPS23	2,329.00	2,329.00
Microphone - Boundary - Cardioid Item Code: MXW6X/C-Z10 Manufacturer: Shure	2	ATIPS23	540.00	1,080.00
Networked Dock - 4 Bay Item Code: MXWNDX4 Manufacturer: Shure	1	ATIPS23	777.00	777.00

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Description	Quantity	Contract Pricing	Price	Total
Audio Conferencing Processor Item Code: P300-IMX Manufacturer: Shure	1	ATIPS23	1,490.00	1,490.00
X-Series Amplifier, 75 W Item Code: AMP-X75 Manufacturer: Crestron	1	ATIPS23	362.00	362.00
Cable Cubby 1202 & AC 104 US C Item Code: 60-1894-02 Manufacturer: Extron	1	ATIPS23	488.00	488.00
Sound Control RCU3SL-B10 Item Code: AVSG_MISC_EQUIPMENT Manufacturer: AVC	1	ATIPS23	2,100.00	2,100.00
Theater				
DM NVX® 4K60 4:4:4 HDR Network AV Encoder Item Code: DM-NVX-E30 Manufacturer: Crestron	1	ATIPS23	933.00	933.00
DM NVX® 4K60 4:4:4 HDR Network AV Decoder Item Code: DM-NVX-D30 Manufacturer: Crestron	2	ATIPS23	933.00	1,866.00
Crestron Flex Advanced Video Conference System Integrator Kit for Microsoft Teams® Rooms Item Code: UC-CX100-T Manufacturer: Crestron	1	ATIPS23	4,509.00	4,509.00
Premium Crestron Flex Support for New C-Series Systems Item Code: UC-FLEXCARE-C Manufacturer: Crestron	1	ATIPS23	311.00	311.00

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Description	Quantity	Contract Pricing	Price	Total
Audio Conferencing Processor Item Code: P300-IMX Manufacturer: Shure	1	ATIPS23	1,490.00	1,490.00
Ceiling Array Microphone, Square, White, 24 inch Item Code: MXA920W-S Manufacturer: Shure	2	ATIPS23	3,458.00	6,916.00
X-Series Amplifier, 300 W Item Code: AMP-X300 Manufacturer: Crestron	1	ATIPS23	549.00	549.00
Saros® Integrator 6.5" 2-Way In-Ceiling Speaker, White Textured, Single [Sold in Pairs] Item Code: SAROS ICI6T-W-T-EACH+ Manufacturer: Crestron	6	ATIPS23	108.00	648.00
Crestron 1 Beyond i20 Intelligent PTZ Camera, 20x Optical Zoom, Bright White Item Code: IV-CAM-I20-W Manufacturer: Crestron	1	ATIPS23	6,266.00	6,266.00
Crestron 1 Beyond Universal Mount Bracket, Bright White Item Code: IV-CAMA-UMB-W Manufacturer: Crestron	1	ATIPS23	125.00	125.00
Sound Control RCU3SL-B10 Item Code: AVSG_MISC_EQUIPMENT Manufacturer: AVC	1	ATIPS23	2,100.00	2,100.00
Large Portable Monitor ViewSonic LDS138-151 -138in All-in-One LED Display Solution Kit Preassembled, Portable, and Full HD Item Code: AVSG_MISC_EQUIPMENT Manufacturer: AVC	1	ATIPS23	54,301.00	54,301.00

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Description	Quantity	Contract Pricing	Price	Total
CABLES AND SERVICES				
AVSG Miscellaneous Cables Connectors and Hardware	1	ATIPS23	2,800.00	2,800.00
Item Code: AVSG_MISC_CABLES Manufacturer: AVC				
x-23857TR AVSG Custom Programming	1	ATIPS23	3,250.00	3,250.00
Item Code: AVSG_PROGRAMMING Manufacturer: AVC				
x-23857TR AVSG Installation Setup and Training	1	ATIPS23	66,125.00	66,125.00
Item Code: AVSG_INSTALLATION Manufacturer: AVC				
AVC Customer Care Agreement Year 1	1	ATIPS23	12,125.00	12,125.00
Item Code: AVSG_CCA_YEAR_1 Manufacturer: AVC				
Subtotal				312,602.00
E911 CALL CENTER				
DM NVX® 4K60 4:4:4 HDR Network AV Decoder	6	ATIPS23	933.00	5,598.00
Item Code: DM-NVX-D30 Manufacturer: Crestron				
DM NVX® 4K60 4:4:4 HDR Network AV Encoder	2	ATIPS23	933.00	1,866.00
Item Code: DM-NVX-E30 Manufacturer: Crestron				
98" 4K Commercial Display, 500nits	4	ATIPS23	5,838.00	23,352.00
Item Code: CDE9831 Manufacturer: Viewsonic				
CD-EW-98-04 EXTENDED ON-SITE WARRANTY FOR SVCS 4TH YR FOR 90 - 99	4	ATIPS23	129.00	516.00
Item Code: AVSG_MAINTENANCE Manufacturer: AVC				

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Description	Quantity	Contract Pricing	Price	Total
86in 4K Commercial Display, 500nits, 5000:1, 8GB RAM/32GB storage, OPS slot, HDMI x4 Item Code: CDE8631 Manufacturer: Viewsonic	2	ATIPS23	3,161.00	6,322.00
CD-EW-86-04 EXTENDED ON-SITE WARRANTY FOR SVCS 4TH YR FOR 80 - 89 Item Code: AVSG_MAINTENANCE Manufacturer: AVC	2	ATIPS23	78.00	156.00
TEMPO FP WALL MOUNT SYSTEM Item Code: AS3LD Manufacturer: Chief	2	ATIPS23	819.00	1,638.00
6ft/1.8M Premium High Speed HDMI Cable Item Code: CG50182 Manufacturer: C2G	9	ATIPS23	21.00	189.00
3' Liberty Brand Category 6A true 24AWG shielded patch cables Item Code: 152G6S0003 Manufacturer: Liberty	7	ATIPS23	10.00	70.00
10' Category 6A true 24AWG shielded patch cables Item Code: 152G6S0010 Manufacturer: Liberty	2	ATIPS23	16.00	32.00
x-23857TR AVSG Custom Programming Item Code: AVSG_PROGRAMMING Manufacturer: AVC	1	ATIPS23	1,125.00	1,125.00
x-23857TR AVSG Installation Setup and Training Item Code: AVSG_INSTALLATION Manufacturer: AVC	1	ATIPS23	24,250.00	24,250.00

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Description	Quantity	Contract Pricing	Price	Total
AVC Customer Care Agreement Year 1	1	ATIPS23	2,625.00	2,625.00
Item Code: AVSG_CCA_YEAR_1				
Manufacturer: AVC				
Subtotal				67,739.00

Shipping Type: **Best Way – Prepaid**

Quotation Subtotal:	\$ 380,341.00
Total Before Tax:	\$ 380,341.00
Total Tax Amount:	\$ 0.00
Total Amount:	\$ 380,341.00

Quotation Valid Until: 06/03/26

Subject to Shipping & Handling and Sales Tax if Applicable

EQUIPMENT WARRANTY:

All standard manufacturer's equipment warranties apply. Service and technical support provided through Audio-Video Corporation's Certified Full Service Facility. Extended (multi-year) Customer Care Service agreements available – please contact your Account Representative for more information.

ASBESTOS STATEMENT:

Current asbestos regulations require written verification that your environment is either asbestos free or abatement procedures will be completed prior to our on-site work.

NOTE:

Client to provide 120VAC power and IP Network connectivity at equipment locations where required.

NOTE:

This project is subject to payment of prevailing wage rates per Article 8, Section 220, of the NYS Labor Law.

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**THIS QUOTATION DOES NOT CONSTITUTE A SALES ORDER UNLESS SIGNED BY YOU, OUR CLIENT.
SEE TERMS AND CONDITIONS OF SALE ATTACHED.**

Accepted By _____

P.O. No. _____

Signature _____

Date _____

Ship-to Address:
(if different than above) _____

Credit Card Info:
(if applicable) _____

Cardholder's Name _____

Cardholder's Telephone Number & Email Address