



March 18, 2024

Reference: Eastern Heating and Cooling (07900) – Authorized ALC Dealer

To whom this may concern,

I am writing at the request of Eastern Heating and Colling to confirm the company's status as the sole authorized dealer of Automated Logic Corporation (ALC) for the installation, warranty support, and service of ALC systems in the Northeastern, Capital, and Hudson Valley regions of New State. Eastern has been an authorized ALC dealer since 1998 and continues to demonstrate its expertise and commitment to excellence through the successful completion of a wide range of challenging control projects.

As an authorized ALC dealer, Eastern Heating and Cooling maintains a staff of technicians and engineers who have completed the latest factory training and are fully authorized to provide system design, application engineering, startup & commissioning, and long-term service and support of Automated Logic systems. With this training Eastern Heating and Cooling staff is instructed on the standards of installation, programming, and configuration of all Automated Logics software and hardware.

ALC's reputation is predicated upon providing building automation systems which are intuitively designed, feature rich, extremely powerful, and provide many years of reliable operation. Eastern Heating and Coolings's local expertise and resources, combined with the company's access to ALC's engineering resources and support, will hopefully be of substantial reassurance to you.

If you have any questions regarding Automated Logic Corporation's presence in the New York State markets, please contact me directly by phone at 201-953-5236 or via email at scott.kolkebeck@carrier.com.

Sincerely,

A handwritten signature in black ink, appearing to read "Scott Kolkebeck".

Scott Kolkebeck
Northeast Regional Sales Manager
Automated Logic Corporation