



DANIEL P. MCCOY
COUNTY EXECUTIVE

MICHAEL MCLAUGHLIN
DEPUTY COUNTY EXECUTIVE

COUNTY OF ALBANY
MVP ARENA
51 SOUTH PEARL STREET
ALBANY, NEW YORK, 12207-2021
(518) 487-2000 - FAX (518) 487-2020
www.mvparena.com

ROBERT BELBER
GENERAL MANAGER

NATHAN SIMS
ASST GM & DIRECTOR
OF OPERATIONS

Date: March 3, 2025

Hon. Joanne Cunningham, Chairwoman
Albany County Legislature
112 State Street, Rm. 710
Albany, NY 12207

Dear Chairwoman Cunningham:

Re: REQUEST FOR APPROVAL OF CONTRACT RENEWAL – Atalian Global Services US (Atalian), which has since been acquired by GDI Services, Inc. (GDI) effective as of November 1, 2023. The current cleaning contract for the arena, parking garage and walkway is scheduled to expire on September 30, 2025 (the Initial Term). Within the current contract there is a mutual option to renew the agreement for one (1) additional three-year term.

GDI has done an excellent job cleaning the facility, garage and walkway during the initial term of the contract. The local manager with GDI has become an integral part of the overall team that operates the MVP Arena. With all the dirt events, ice events, changeovers and massive quantity of garbage that comes out of the arena due to consumption of products from concession stands etc., the need for the cleaning company to have a complete understanding of what we need done and their ability to react very quickly when called on the radio on event nights is critically important. GDI has checked all the right boxes and their services to date have been good. We are asking Albany County for an approval to exercise the mutual option to enter a second term for three additional years, which will extend from October 1, 2025, through September 30, 2028. GDI is subject to and is required to pay prevailing wages to its staff members. They are following all OSHA requirements, and they have replaced their equipment consistently to ensure their staff can thoroughly clean all surfaces and areas throughout the facility, garage and walkway areas.

Thank you for your support in this request.

Sincerely,

Robert Belber
General Manager

cc: Hon. Dennis Feeney, Majority Leader
Hon. Frank Mauriello, Minority Leader
Rebekah Kennedy, Majority Counsel
James Curran, Minority Counsel