51 South Pearl Street Albany, New York 12207 (518) 487-2000 FAX (518) 487-2020

LETTER OF INTENT BY STANLEY STEEMER OF ALBANY CO. INC. FOR CORPORATE SUITE # 20

The above named party or parties recognizes that Corporate support is vital to the continued success of the Albany County Civic Center a.k.a. the TIMES UNION CENTER (hereinafter the "TIMES UNION CENTER") and evidencing our support of this facility by this *Letter of Intent*.

This Letter of Intent demonstrates our intention to lease one full Private Corporate Suite, namely Suite # 20 (hereinafter the Suite). The cost to lease one full suite will be FIFTY ONE THOUSAND DOLLARS (\$51,000) per contract year for a three (3) year term. The parties will endeavor to negotiate mutually acceptable lease terms within ninety (90) days of signing the Letter of Intent.

The SUITE will be furnished and consist of sixteen (16) seats. The basic amenities typically included in a SUITE are appended and made part or the *Letter of Intent*. Sixteen (16) passes will be provided at no charge for all Siena Men's Basketball home games. Sixteen (16) passes will also be provided for every ticketed event at the TIMES UNION CENTER in each contract year with the exception of the NCAA events. SUITE tickets for NCAA events can be purchased by the SUITE holder.

Furthermore, each SUITE holder will be entitled to purchase up to sixteen (16) additional tickets for all ticketed events. These tickets shall be in preferred locations outside of the SUITE. Certain events may be restricted to four (4) additional "outside seats".

To further solidify this *Letter of Intent*, a non-refundable deposit of \$3,000 (THREE THOUSAND DOLLARS) for the SUITE has been made upon the signing of this document. This deposit represents the first payment as indicated in the lease agreement.

LETTER OF INTENT PAGE 2 CONT'D

Stanley Steemer of Albany Co. Inc. 41 Albany Avenue Green Island, NY 12183 518-273-6437

Date: 1-28-2020

John Eaton

Vice President

Stanley Steemer of Albany Co. Inc.

THIS DOCUMENT IS PROTECTED BY INVISIBLE FIBERS AND CHEMICALLY REACTIVE PAPER. HOLD TO LIGHT TO VERIFY A TRUE WATERMARK STANLEY STEEMER OF ALBANY COUNTY, INC. 41 ALBANY AVENUE GREEN ISLAND, NY 12183-1011 (518) 273-6449

50-111-213

7/28/2020

PAY TO THE ORDER OF

Times Union Center

**3,000.00

· DOLLARS

Three Thousand and 00/100**

Times Union Center 51 South Pearl St Albany NY 12207

МЕМО

AUTHORIZED SIGNATURE