



Daniel P. McCoy
County Executive

Larry I. Slatky
Executive Director

November 24, 2020

The Honorable Andrew Joyce
Chairman, Albany County Legislature
Legislative Clerk's Office
112 State Street, Suite 710
Albany, New York 12207

Dear Chairman Joyce:

Shaker Place Rehabilitation and Nursing Center respectfully requests to enter into a five (5) year agreement with Comprehensive Healthcare Solutions to provide accounts receivable and debt collection services. The cost of this contract will be \$208,000.00 per year for a total of \$1,040,000.00 for the sixty (60) month period. This annual fee includes receivable billing and recording and bad debt services, including legal fees, if needed.

Comprehensive Healthcare Solutions has been our receivable provider for the past three (3) years and has excellent statistics in collecting billables to Medicare, Medicaid, HMOs and private pay residents. In the last year, they collected 99% of all receivables billed.

We respectfully request that this agreement be approved. Thank you for your cooperation.

Sincerely,

Larry I. Slatky
Executive Director

cc: Dennis Feeney, Majority Leader
Frank Mauriello, Minority Leader
Rebekah Kennedy, Majority Counsel
Arnis Zilgme, Minority Counsel

