

MVP

RFP #221-071: Naming Rights of the Albany County Arena

Proposal Rating Worksheet

Proposer: MVP

	Weight	BB		EC		DR		Total Overall Score	
		Rate	Score	Rate	Score	Rate	Score		
Total proposed compensation	50%	5	2.5	5	2.5	5	2.5		
Proposer's demonstrated capabilities, financial solvency	20%	5	1	5	1	5	1		
Ability of Proposers to assist in the expansion of the Arena's revenue bases, increase its profile, and make it a more successful enterprise	30%	4	1.2	5	1.5	5	1.5		
TOTALS:			4.7		5		5		14.7

NOTES:

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Proposal Rating Worksheet

Proposer: Transfinder

	Weight	BB		EC		DR		Total Overall Score	
		Rate	Score	Rate	Score	Rate	Score		
Total proposed compensation	50%	3	1.5	3	1.5	3	1.5		
Proposer's demonstrated capabilities, financial solvency	20%	4	0.8	5	1	4	0.8		
Ability of Proposers to assist in the expansion of the Arena's revenue bases, increase its profile, and make it a more successful enterprise	30%	3	0.9	3	0.9	2	0.6		
TOTALS:			3.2		3.4		2.9		9.5

NOTES:

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Proposal Rating Worksheet

Proposer: MTX Group

	Weight	BB		EC		DR		Total Overall Score	
		Rate	Score	Rate	Score	Rate	Score		
Total proposed compensation	50%	4	2	4	2	5	2.5		
Proposer's demonstrated capabilities, financial solvency	20%	4	0.8	4	0.8	4	0.8		
Ability of Proposers to assist in the expansion of the Arena's revenue bases, increase its profile, and make it a more successful enterprise	30%	4	1.2	4	1.2	5	1.5		
TOTALS:			4		4		4.8		12.8

NOTES:

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Proposal Rating Worksheet

Proposer: Berkshire Bank

	Weight	BB		EC		DR		Total Overall Score	
		Rate	Score	Rate	Score	Rate	Score		
Total proposed compensation	50%	3	1.5	3	1.5	3	1.5		
Proposer's demonstrated capabilities, financial solvency	20%	5	1	5	1	4	0.8		
Ability of Proposers to assist in the expansion of the Arena's revenue bases, increase its profile, and make it a more successful enterprise	30%	3	0.9	4	1.2	4	1.2		
TOTALS:			3.4		3.7		3.5		10.6

NOTES: