

RFP #2025-122: LEAD Case Management

Proposal Rating Worksheet

Offices Responding: Albany LEAD PCG
Reviewer Office:

	Weight	CARES of NY		Priority Groups		St. Catherine's 1		St. Catherine's 2		
		Rate	Score	Rate	Score	Rate	Score	Rate	Score	
Demonstrated expertise providing harm reduction-based, trauma-informed, person-centered services to people who struggle with substance misuse, mental health concerns, poverty, and homelessness.	40%	3.75	1.50	2.88	1.15	4.63	1.85	4.63	1.85	
Clear past history of recruiting, hiring, and maintaining a staff which includes people of color, staff who are knowledgeable about the communities and locations served by LEAD in Albany County, and those with lived experience with the criminal legal system, homelessness, substance use disorder, and other behavioral health needs.	20%	3.63	0.73	2.75	0.55	4.13	0.83	4.13	0.83	
A clear understating of the LEAD program goals and methodology, including examples of similar work or programs the agency has been part of previously.	20%	4.00	0.80	2.88	0.58	4.63	0.93	4.63	0.93	
Demonstrated effectiveness in working on behalf of multiple, disparate stakeholders and alongside other organizations in a shared power and decision-making effort.	10%	3.50	0.35	3.38	0.34	4.25	0.43	4.25	0.43	
The proposal budget meets minimum salary requirements and supports the size of the team needed to fulfill service needs.	10%	3.50	0.35	2.25	0.23	4.38	0.44	4.00	0.40	
Totals:				3.73		2.84		4.46		4.43

NOTES:
