



Daniel P. McCoy
County Executive

Larry I. Slatky
Executive Director

January 26, 2022

The Honorable Andrew Joyce
Chairman, Albany County Legislature
Legislative Clerk's Office
112 State Street, Suite 710
Albany, New York 12207

Dear Chairman Joyce:

Shaker Place Rehabilitation and Nursing Center respectfully requests to enter into a new five (5) year agreement with Point Click Care Technologies for medical record management, storage and interfaces.

This agreement will be for a five (5) year period commencing on December 1, 2022 for a not to exceed amount of \$625,000.00.

Point Click Care Technologies has been our medical record software vendor for the past five (5) years and has provided superior service. These services include numerous interfaces that have been built over the past five (5) years. While there are other companies that provide these services, it would not be practical or financially prudent to change companies and, therefore, they are viewed as a sole source.

We respectfully request to continue our relationship with Point Click Care for another five (5) year period. We thank you for your consideration.

Sincerely,

Larry I. Slatky
Executive Director

cc: Dennis Feeney, Majority Leader
Frank Mauriello, Minority Leader
Rebekah Kennedy, Majority Counsel
Arnis Zilgme, Minority Counsel

