



# County of Albany

Harold L. Joyce  
Albany County Office  
Building  
112 State Street - Albany,  
NY 12207

## Legislation Text

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**File #:** TMP-2935, **Version:** 1

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### REQUEST FOR LEGISLATIVE ACTION

**Description (e.g., Contract Authorization for Information Services):**

Contract Authorization with Insight Public Sector Inc.

Date: 11/12/2021  
Submitted By: Lucas Rogers  
Department: Office of the County Executive  
Title: Analyst  
Phone: 518-447-5566  
Department Rep.  
Attending Meeting: Lucas Rogers/Kevin O'Connor

**Purpose of Request:**

- ☐ Adopting of Local Law
- ☐ Amendment of Prior Legislation
- ☐ Approval/Adoption of Plan/Procedure
- ☐ Bond Approval
- ☐ Budget Amendment
- ☒ Contract Authorization
- ☐ Countywide Services
- ☐ Environmental Impact/SEQR
- ☐ Home Rule Request
- ☐ Property Conveyance
- ☐ Other: (state if not listed) Click or tap here to enter text.

**CONCERNING BUDGET AMENDMENTS**

**Increase/decrease category (choose all that apply):**

- ☐ Contractual
- ☐ Equipment
- ☐ Fringe
- ☐ Personnel
- ☐ Personnel Non-Individual

☐ Revenue

Increase Account/Line No.: Click or tap here to enter text.

Source of Funds: Click or tap here to enter text.

Title Change: Click or tap here to enter text.

### **CONCERNING CONTRACT AUTHORIZATIONS**

#### **Type of Contract:**

☐ Change Order/Contract Amendment

☐ Purchase (Equipment/Supplies)

☐ Lease (Equipment/Supplies)

☐ Requirements

☒ Professional Services

☐ Education/Training

☐ Grant

Choose an item.

Submission Date Deadline Click or tap to enter a date.

☐ Settlement of a Claim

☐ Release of Liability

☐ Other: (state if not listed) Click or tap here to enter text.

#### **Contract Terms/Conditions:**

Party (Name/address):

Insight Public Sector Inc.

13755 Sunrise Valley Dr., Ste. 750

Herndon, VA 20171

Additional Parties (Names/addresses):

Click or tap here to enter text.

Amount/Raise Schedule/Fee: \$175,000

Scope of Services: Countywide Broadband Feasibility and Implementation Study

Bond Res. No.: Click or tap here to enter text.

Date of Adoption: Click or tap here to enter text.

### **CONCERNING ALL REQUESTS**

Mandated Program/Service: Yes ☐ No ☒

If Mandated Cite Authority: Click or tap here to enter text.

Is there a Fiscal Impact: Yes ☒ No ☐

Anticipated in Current Budget: Yes ☐ No ☒

**County Budget Accounts:**

Revenue Account and Line: A4 1340 04962  
Revenue Amount: \$175,000

Appropriation Account and Line: A9 8020 44046  
Appropriation Amount: \$175,000

**Source of Funding - (Percentages)**

Federal: 100%  
State: Click or tap here to enter text.  
County: Click or tap here to enter text.  
Local: Click or tap here to enter text.

**Term**

Term: (Start and end date) 12/10/2021 - 12/09/2022  
Length of Contract: One Year

**Impact on Pending Litigation**

If yes, explain: Yes ☐ No ☒  
Click or tap here to enter text.

**Previous requests for Identical or Similar Action:**

Resolution/Law Number: Click or tap here to enter text.  
Date of Adoption: Click or tap here to enter text.

**Justification: (state briefly why legislative action is requested)**

The County Executive's Office is seeking approval from the Legislature to enter into a contract with Insight Public Sector Inc. for the purposes of a broadband gap analysis and feasibility study. The COVID-19 pandemic underscored the essential role that broadband plays in our daily lives. Affordable high-speed broadband internet is a prerequisite to educating our children, growing our economy, and providing a quality of life that attracts and retains citizens. Broadband access has become a basic need of every citizen in the county regardless of their location or resources.

The proposed study will provide guidance for the planning and development of a broadband strategy within Albany County. It will begin with an inventory of existing broadband assets to determine service availability, accessibility, affordability and service gaps throughout the County. This data will be used to develop recommended solutions to address service gaps and improve availability and affordability. The consultant will work with relevant agencies to ensure mapping efforts are streamlined. The study will be completed in a timely fashion to position the County to apply for state and federal broadband funds. The contract request is for a not-to-exceed amount of \$175,000 with a base bid amount of \$154,600 and a contingency of \$20,400 for potential on-the-ground evaluation of broadband assets and service.