



1020 John Street  
West Henrietta, NY 14586  
www.smp-corp.com  
800.934.4790

Sold To: COAL01-Albany County  
Perry Blanchard  
112 State Street, Room 500  
Information Services  
Albany, NY 12207  
  
Phone: (518) 447-4962

Ship To: COAL01-Albany County  
Perry Blanchard  
112 State Street, Room 820  
Albany, NY 12207  
  
Phone: (518) 447-4962

## Varonis DataAdvantage



### Prepared by:

SMP - Albany, NY  
Doug Kelly, Account Manager  
Tara Yates, Sales Support  
  
518.435.0803  
dkelly@smp-corp.com

### Prepared for:

COAL01-Albany County  
112 State Street, Room 820  
Albany, NY 12207  
Perry Blanchard  
(518) 447-4962  
perry.blanchard@albanycountyny.gov

### Quote Information:

Quote #: 202003758  
Version: 1  
Quote Date: 12/30/2020  
Expiration Date: 01/27/2021

## Notes

Line	Description	Qty
Varonis NYS OGS Contract# PM67394		

## Varonis Year One

Line	Description	Contract Price	Price	Qty	Ext. Price
1	DAOS-1001-15000S 1001 DataAdvantage for OneDrive and SharePoint Online Bundle On-prem subscription for 12 Months	\$60.49	\$25.37	1001	\$25,395.37
2	DCOS-1001-15000S 1001 Data Classification Framework for OneDrive and SharePoint Online Onprem subscription for 12 Months	\$43.55	\$18.26	1001	\$18,278.26



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## Terms and Conditions

Thank you for the opportunity to quote the following products and services.

Prices are subject to change without notice and are exclusive of taxes, duties or tariffs, and shipping. SMP reserves the right to void and nullify this quote if a part number changes or discontinues. SMP reserves the right to cancel orders arising from pricing or other errors. This quote is valid for 30 business days and can be extended at SMP's discretion.

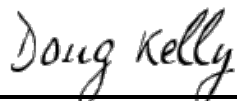
We specifically disclaim any and all warranties, express or implied, including but not limited to any implied warranties or with regard to any licensed products. We shall not be liable for any loss of profits, business, goodwill, data interruption of business, nor for incidental or consequential merchantability or fitness of purpose, damages related to this agreement.

ACCEPTANCE PROCEDURES: IF YOU AGREE WITH THE TERMS OF THIS QUOTE PLEASE ISSUE A PURCHASE ORDER OR SIGN BELOW AS ACCEPTANCE. SMP WILL USE THE QUOTE NUMBER AS YOUR PURCHASE ORDER. PAYMENT IS DUE 30 DAYS FROM DATE OF INVOICE UNLESS OTHERWISE INDICATED ABOVE. NEW CUSTOMERS WILL BE GIVEN TERMS UPON COMPLETION OF A CREDIT REVIEW. UNTIL SUCH TIME THE TERMS WILL BE "PENDING."

## Quote Summary

Description	Amount
Varonis Year One	\$43,673.63
Total:	\$43,673.63

## SMP - Albany, NY

Signature:   
Name: Doug Kelly  
Title: Account Manager  
Date: 12/30/2020

## COAL01-Albany County

Signature: \_\_\_\_\_  
Name: Perry Blanchard  
Date: \_\_\_\_\_