



DANIEL P. MCCOY  
COUNTY EXECUTIVE

COUNTY OF ALBANY  
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EXECUTIVE DIRECTOR

May 27, 2026

Hon. Joanne Cunningham  
Chairwoman  
Albany County Legislature  
112 State Street – Suite 710  
Albany, New York 12207

**Re: RFP #2021-101 Firm Electric Supply from Energy Service Companies  
Direct Energy Business, LLC/NRG Energy, Inc**

Dear Chairwoman Cunningham,

The Albany County Energy Advisory Group (EAG), acting as the County's agent to secure the purchase of low cost electric energy, is requesting an eight (8) month contract extension with NRG, formally known as Direct Energy Business LLC (Direct Energy) for the supply of electric services to various County facilities. The requested contract term would run from August 1, 2026 through March 31, 2027 and is a continuation of the terms and conditions of the current electric supply agreement.

The Energy Advisory Group met with NRG representatives on April 30, 2026 to discuss current trends and the unprecedented volatility in world markets associated with energy supplies. The County was in the process of issuing a new request for proposal (RFP) but given the recent market trends and the RFP approval timeline there is the concern that the County would be subject to higher electric rates due to the current volatility. This contract extension would provide the County additional flexibility in obtaining more favorable electric rates through the winter months.

NRG also cited their ability to provide a Demand Response (DR) Program which could provide a new and unique opportunity for Albany County. The DR program, which financially rewards customers for reducing their electricity usage during periods of peak demand, could potentially generate additional revenue for the County helping to offset energy expenses. This contract extension would provide the County additional time to evaluate opportunities for this program at

our various facilities, including the recently acquired buildings at the Saint Rose Campus. It will also provide the additional time needed to integrate these new facilities into a future RFP package.

While there is no additional contract renewal in the current electrical supply contract, we respectfully request that the contract be extended as outlined above as we believe it will provided the County the needed flexibility to help mitigate escalating energy costs.

If you have any questions or concerns you may reach me at (518) 447-1617.

Sincerely,

A handwritten signature in blue ink, appearing to read "Angelo Gaudio".

Angelo Gaudio, P.E.  
Executive Director

Enc: Existing Direct Energy Agreement

cc: Hon. Dennis A. Feeney, Majority Leader  
Hon. Frank Mauriello, Minority Leader  
Rebekah Kennedy, Majority Counsel  
James Curran, Minority Counsel  
Pam O'Neill, Purchasing Agent  
David Reilly, Commissioner of Management and Budget