

**NYS Office of General Services**  
**Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)**

**Contact Information for NYS Contract Orders**  
**Contract Term: September 20, 2024 - August 31, 2025**

**Summary of Contract Terms &  
Information for Authorized Users**

*NOTE: The following information has been provided for quick reference purposes for Authorized Users utilizing the NYS OGS road salt contracts.*

*Authorized Users should refer to the specific Award documents pertaining to their county & salt type for comprehensive information regarding contract language and terms.*

Contact the OGS Contract Manager by email with any questions or concerns: [OGS.sm.SST\\_roadsalt@ogs.ny.gov](mailto:OGS.sm.SST_roadsalt@ogs.ny.gov)

**Delivery Schedule**

The Delivery Schedule is provided as a guide to indicate proposed delivery points and estimated annual requirements for each Authorized User on this contract.

The Delivery Schedule for this Solicitation is included as a link on all road salt contract award landing pages.

**An Authorized User may not utilize the OGS road salt contracts unless the entity has submitted a filed requirement tonnage amount for the current contract term.**

Contractors shall be obligated to add to the delivery schedule any State Agency that submits filed requirement(s) on or before December 31 of the Contract term. Any State Agency that submits filed requirement(s) after December 31 shall be eligible to be added to the delivery schedule and receive deliveries at the Contractor's discretion only.

Any political subdivision (County, Town, Village, School District, etc) or other non-state entity which has not filed a requirement with OGS Procurement Services as of the close of the filed requirements period annually, shall be eligible to be added to the Delivery Schedule and receive deliveries at the Contractor's discretion only.

## Delivery Timetable

Completed delivery, at the latest, is required as follows:

- 1) Contractor is required to deliver orders of 600 tons or less\* within three (3) Business Days (\*if the entire order totals less than 600 tons)**
- 2) Contractor will be required to deliver a minimum of 200 tons per day after the initial 600-ton delivery until the order is fulfilled**
- 3) Multiple orders placed for the same delivery site that overlap will be viewed as a single order, still subject to the overall 200 tons per day minimum delivery.**

Orders must be placed before 2 p.m. Any orders placed after 2 p.m. shall be deemed as being placed the next business day.

For specific information regarding orders placed by your entity, contact the awarded Contractor for that county & salt type.

If the scheduled delivery is to occur on a holiday or weekend, the next weekday will be the delivery date, unless the Contractor and the ordering agency mutually agree differently.

Contractor is obligated to honor the Delivery Timetable from September 1 through the following May 31 of each Contract term. However, from June 1 through August 31 of each Contract term, delivery shall be at the discretion of the Contractor.

## Delivery Terms

If no representative of the Authorized User is available at the time of delivery, the Contractor shall make a reasonable effort to notify the Authorized User of the delivery, either by phone or by email.

Upon inspection of delivered salt, the material shall be uniform in appearance, free flowing and free from visual evidence of foreign matter including but not limited to dirt, stone, chips, trash or any other material that could reasonably be expected to interfere with the use, handling or storage of the salt. Salt shall be received in a free-flowing and usable condition.

Salt can be rejected at the time of delivery and sent back to the Contractor if the load is visibly wet, or otherwise contaminated.

A non-complying product price deduction is not to be assessed unless the proper analysis and test procedures are followed.

The right is reserved to consider truckloads of salt delivered by the Contractor to any one Authorized User on a single day to be a single delivery. Price deductions imposed because of contamination may be imposed on the total day's delivery.

**Agencies will submit to OGS supporting documentation for price deduction in regard to contamination. OGS Procurement Services will review and will have final approval as to price deduction applied.**

Weight Tickets - All shipments of bulk salt shall be accompanied by a weight ticket of a licensed weigh master indicating the producer, net weight of the delivery, and in the case of bulk delivery, the stockpile source. Tickets should be completely filled out with hauler name (printed and signed) and AU rep name printed and signed (if AU rep is present at the time of delivery).

**Handwritten weights are not acceptable.**

## Minimum/Maximum Obligations

The minimum order for this Contract is 22 tons.

Authorized Users are obligated to take 50% minimum of their filed requirements during the contract period and Contractors are obligated to deliver up to 130% of the filed requirement for Road Salt and Treated Salt.

Authorized Users with multiple delivery sites (e.g., NYSDOT, County Highways and NYS Thruway) shall have their minimum/maximum delivery quantities determined based on the sum of all their sites serviced by a Contractor per salt type.

When the Authorized User is not able to take the minimum required amount, the Contractor will store salt for the Authorized User until December 31 of that calendar year for a one-time per ton storage fee (i.e., user did not take minimum by 8/31/25 – Contractor will store through 12/31/25).

If storage is necessary for an Authorized User as of January 1, 2026, the salt Contractor may offer storage at a per month/per ton rate.

Authorized Users can refer to Contractor Information tab of this document for the Award pertaining to their specific county & salt type, for exact price/ton fees.

Delivery of stored salt between 9/1/25 and 5/31/26 shall meet the delivery requirements in Section, *Delivery Terms*.

## Buy Against

Contractors must supply Product in accordance with the terms of the Contract and instructions on Purchase Orders. In the event of the Contractor's failure to deliver in accordance with Contract requirements, purchase of a specific quantity (pre-determined by OGS), utilizing the Emergency Standby Provision or the open market at the Contractor's expense may be authorized by OGS. Such authorized purchases will result in chargeback of the cost above the Contract price to the Contractor who fails to comply with delivery terms.

**The Authorized User must make OGS Procurement Services aware of the non-delivery and allow OGS Procurement Services to ascertain if immediate delivery can be made by the Contractor prior to obtaining authorization** from OGS Procurement Services to make an Emergency Standby purchase or a purchase on the open market.

If open market Treated Salt is not readily available, the Authorized User at their discretion may purchase Road Salt, in lieu of Treated Salt, for the undelivered quantity utilizing the Emergency Standby Road Salt Provision and if that option is not available, from the open market.

Any price difference above the Contract price of Treated Salt (Lot II and/or Lot III) will be deducted from future payments or billed to the Treated Salt Contractor. The Contractor of the Road Salt in this case may not be the non-performing Contractor of the Treated Salt (Lot II and/or Lot III). The Authorized User must obtain authorization to use this option also from OGS Procurement Services.

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**Contact Information for NYS Contract Orders  
Contract Term: September 20, 2024 - August 31, 2025**

Contact Information		
Contractor Name	NYS Contract Orders Contact Info	Emergency Contact Info
American Rock Salt Co., LLC	Customer Service Toll Free #: 888-762-7258 E-Mail: <a href="mailto:customerservice@americanrocksalt.com">customerservice@americanrocksalt.com</a> Hours: 8:00 am to 4:30pm (M-F) EST  <i>Contractor <u>does not</u> accept NYS Procurement Card</i>	Name: Jamie McClain Title: Marketing Manager Phone #: 585-519-5247 E-Mail: <a href="mailto:Jamie.McClain@americanrocksalt.com">Jamie.McClain@americanrocksalt.com</a>
Apalachee, LLC	Name: Peter Kowal or Jerome Kowal Toll Free #: 800-724-5037 Phone #: 585-442-4131 E-Mail: <a href="mailto:sales@apalacheesalt.com">sales@apalacheesalt.com</a> Hours: 8:00am to 5:00pm (M-F) EST  <i>Contractor <u>does not</u> accept NYS Procurement Card</i>	
Atlantic Salt, Inc.	Name: Diana Banjany Phone #: 718-816-7200 E-Mail: <a href="mailto:saltlady@atlanticsalt.com">saltlady@atlanticsalt.com</a> Hours: 8:00 am to 4:30pm (M-F) EST  <i>Contractor <u>does not</u> accept NYS Procurement Card</i>	Name: Jason Archambault Title: Sales Phone #: 978-453-4911 E-Mail: <a href="mailto:jarchambault@easternsalt.com">jarchambault@easternsalt.com</a>
Cargill, Incorporated -Salt, Road Safety	Customer Service Toll Free #: 800-600-7258 E-Mail: <a href="mailto:Salt_CustomerCareRoadSafety@cargill.com">Salt_CustomerCareRoadSafety@cargill.com</a> Hours: 7:00am to 5:00pm (M-F) EST  <i>Contractor accepts NYS Procurement Card for orders up to \$50,000.</i>	
Compass Minerals America Inc	Customer Experience Team Toll Free Phone #: 800-323-1641 (Option 1) E-Mail: <a href="mailto:highwayorders@compassminerals.com">highwayorders@compassminerals.com</a> Hours: 8:00am to 5:00pm (M-F) CST  <i>Contractor accepts NYS Procurement Card for orders up to \$50,000.</i>	Name: Austin Hillbrands Title: Manager Highway Sales Toll Free Phone #: 800-323-1641 (Option 2) Phone #: 913-415-5287 E-Mail: <a href="mailto:hilbrandsa@compassminerals.com">hilbrandsa@compassminerals.com</a>
Morton Salt Inc	Customer Service Toll Free Phone #: 855-665-4540 E-Mail: <a href="mailto:buyroadsalt@mortonsalt.com">buyroadsalt@mortonsalt.com</a> Hours: 7:00am to 4:00pm (M-F) CST  <i>Contractor accepts NYS Procurement Card for orders up to \$50,000.</i>	Name: Jasmin Simons Title: Highway-Chemical Customer Service Manager Phone #: 630-861-2310 E-Mail: <a href="mailto:jsimons@mortonsalt.com">jsimons@mortonsalt.com</a>

**Storage Fees**

Contract #	Contractor Name	Price to store salt through Dec. 31, 2025	Price to store salt starting Jan 1, 2026
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**NYS Office of General Services**  
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**Contact Information for NYS Contract Orders**  
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PC70460	American Rock Salt Co. LLC	\$3.60	\$8.00
PC70461	Apalachee LLC	\$3.00	\$7.00
PC70462	Atlantic Salt Inc.	\$3.60	\$8.00
PC70463	Cargill, Incorporated - Salt, Road Safety	\$3.60	\$8.00
PC70464	Compass Minerals American Inc	\$3.60	\$8.00
PC70465	Morton Salt Inc	\$3.60	\$3.60

**NYS Office of General Services  
Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)**

**Road Salt Pricing  
Contract Term: September 20, 2024 - August 31, 2025**

<b>AWARD</b>	<b>CONTRACT #</b>	<b>COUNTY</b>	<b>CONTRACTOR</b>	<b>PRICE PER TON</b>	<b>SALT TYPE</b>
23358	PC70460	ALBANY	American Rock Salt Company LLC	\$59.85	Rock
23358	PC70460	ALLEGANY	American Rock Salt Company LLC	\$63.63	Rock
23358	PC70462	BRONX	Atlantic Salt, Inc.	\$94.00	Rock & Solar
23358	PC70460	BROOME	American Rock Salt Company LLC	\$56.48	Rock
23358	PC70460	CATTARAUGUS	American Rock Salt Company LLC	\$52.02	Rock
23358	PC70460	CAYUGA	American Rock Salt Company LLC	\$49.87	Rock
23358	PC70464	CHAUTAUQUA	Compass Minerals America Inc.	\$49.40	Rock
23358	PC70460	CHEMUNG	American Rock Salt Company LLC	\$48.25	Rock
23358	PC70460	CHENANGO	American Rock Salt Company LLC	\$64.13	Rock
23358	PC70460	CLINTON	American Rock Salt Company LLC	\$84.91	Rock
23358	PC70463	COLUMBIA	Cargill, Incorporated- Salt, Road Safety	\$61.19	Rock
23358	PC70463	CORTLAND	Cargill, Incorporated- Salt, Road Safety	\$57.96	Rock
23358	PC70463	DELAWARE	Cargill, Incorporated- Salt, Road Safety	\$69.52	Rock
23358	PC70463	DUTCHESS	Cargill, Incorporated- Salt, Road Safety	\$75.77	Rock
23358	PC70460	ERIE	American Rock Salt Company LLC	\$42.83	Rock
23358	PC70460	ESSEX	American Rock Salt Company LLC	\$82.50	Rock
23358	PC70463	FRANKLIN	Cargill, Incorporated- Salt, Road Safety	\$75.36	Rock
23358	PC70463	FULTON	Cargill, Incorporated- Salt, Road Safety	\$60.44	Rock
23358	PC70464	GENESEE	Compass Minerals America Inc.	\$48.94	Rock

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23358	PC70460	GREENE	American Rock Salt Company LLC	\$65.83	Rock
23358	PC70463	HAMILTON	Cargill, Incorporated- Salt, Road Safety	\$60.29	Rock
23358	PC70463	HERKIMER	Cargill, Incorporated- Salt, Road Safety	\$64.99	Rock
23358	PC70460	JEFFERSON	American Rock Salt Company LLC	\$64.63	Rock
23358	PC70462	KINGS	Atlantic Salt, Inc.	\$94.00	Rock & Solar
23358	PC70460	LEWIS	American Rock Salt Company LLC	\$65.91	Rock
23358	PC70460	LIVINGSTON	American Rock Salt Company LLC	\$56.36	Rock
23358	PC70463	MADISON	Cargill, Incorporated- Salt, Road Safety	\$65.47	Rock
23358	PC70460	MONROE	American Rock Salt Company LLC	\$61.23	Rock
23358	PC70463	MONTGOMERY	Cargill, Incorporated- Salt, Road Safety	\$62.03	Rock
23358	PC70462	NASSAU	Atlantic Salt, Inc.	\$88.42	Rock & Solar
23358	PC70462	NEW YORK	Atlantic Salt, Inc.	\$94.00	Rock & Solar
23358	PC70460	NIAGARA	American Rock Salt Company LLC	\$47.85	Rock
23358	PC70460	ONEIDA	American Rock Salt Company LLC	\$59.05	Rock
23358	PC70460	ONONDAGA	American Rock Salt Company LLC	\$49.87	Rock
23358	PC70463	ONTARIO	Cargill, Incorporated- Salt, Road Safety	\$56.46	Rock
23358	PC70463	ORANGE	Cargill, Incorporated- Salt, Road Safety	\$70.69	Rock
23358	PC70460	ORLEANS	American Rock Salt Company LLC	\$57.33	Rock
23358	PC70460	OSWEGO	American Rock Salt Company LLC	\$53.27	Rock

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23358	PC70463	<b>OTSEGO</b>	Cargill, Incorporated- Salt, Road Safety	\$69.15	Rock
23358	PC70463	<b>PUTNAM</b>	Cargill, Incorporated- Salt, Road Safety	\$79.88	Rock
23358	PC70462	<b>QUEENS</b>	Atlantic Salt, Inc.	\$94.00	Rock & Solar
23358	PC70460	<b>RENSSELAER</b>	American Rock Salt Company LLC	\$59.35	Rock
23358	PC70462	<b>RICHMOND</b>	Atlantic Salt, Inc.	\$94.00	Rock & Solar
23358	PC70462	<b>ROCKLAND</b>	Atlantic Salt, Inc.	\$73.00	Rock & Solar
23358	PC70460	<b>SARATOGA</b>	American Rock Salt Company LLC	\$60.99	Rock
23358	PC70463	<b>SCHENECTADY</b>	Cargill, Incorporated- Salt, Road Safety	\$58.10	Rock
23358	PC70463	<b>SCHOHARIE</b>	Cargill, Incorporated- Salt, Road Safety	\$61.52	Rock
23358	PC70460	<b>SCHUYLER</b>	American Rock Salt Company LLC	\$49.87	Rock
23358	PC70460	<b>SENECA</b>	American Rock Salt Company LLC	\$49.87	Rock
23358	PC70463	<b>ST. LAWRENCE</b>	Cargill, Incorporated- Salt, Road Safety	\$61.80	Rock
23358	PC70463	<b>STEUBEN</b>	Cargill, Incorporated- Salt, Road Safety	\$50.87	Rock
23358	PC70462	<b>SUFFOLK</b>	Atlantic Salt, Inc.	\$97.00	Rock & Solar

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23358	PC70463	<b>SULLIVAN</b>	Cargill, Incorporated- Salt, Road Safety	\$72.81	Rock
23358	PC70460	<b>TIOGA</b>	American Rock Salt Company LLC	\$54.33	Rock
23358	PC70463	<b>TOMPKINS</b>	Cargill, Incorporated- Salt, Road Safety	\$52.45	Rock
23358	PC70463	<b>ULSTER</b>	Cargill, Incorporated- Salt, Road Safety	\$65.92	Rock
23358	PC70460	<b>WARREN</b>	American Rock Salt Company LLC	\$72.92	Rock
23358	PC70460	<b>WASHINGTON</b>	American Rock Salt Company LLC	\$70.15	Rock
23358	PC70460	<b>WAYNE</b>	American Rock Salt Company LLC	\$49.87	Rock
23358	PC70462	<b>WESTCHESTER</b>	Atlantic Salt, Inc.	\$74.75	Rock & Solar
23358	PC70460	<b>WYOMING</b>	American Rock Salt Company LLC	\$59.36	Rock
23358	PC70460	<b>YATES</b>	American Rock Salt Company LLC	\$54.87	Rock

**NYS Office of General Services**  
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**Treated Salt Type 1 Pricing**  
**Contract Term: September 20, 2024 - August 31, 2025**

AWARD	CONTRACT #	COUNTY	CONTRACTOR	PRICE PER TON	SALT TYPE	
23358	PC70463	ALBANY	Cargill, Incorporated- Salt, Road Safety	\$78.55	TYPE 1	
ALLEGANY					No Award	TYPE 1
BRONX					No Award	TYPE 1
23358	PC70460	BROOME	American Rock Salt Company LLC	\$71.48	TYPE 1	
CATTARAUGUS					No Award	TYPE 1
23358	PC70460	CAYUGA	American Rock Salt Company LLC	\$64.87	TYPE 1	
23358	PC70460	CHAUTAUQUA	American Rock Salt Company LLC	\$71.03	TYPE 1	
CHEMUNG					No Award	TYPE 1
23358	PC70460	CHENANGO	American Rock Salt Company LLC	\$79.13	TYPE 1	
CLINTON					No Award	TYPE 1
23358	PC70463	COLUMBIA	Cargill, Incorporated- Salt, Road Safety	\$87.68	TYPE 1	
23358	PC70463	CORTLAND	Cargill, Incorporated- Salt, Road Safety	\$70.42	TYPE 1	
DELAWARE					No Award	TYPE 1
DUTCHESS					No Award	TYPE 1
23358	PC70460	ERIE	American Rock Salt Company LLC	\$57.83	TYPE 1	
23358	PC70463	ESSEX	Cargill, Incorporated- Salt, Road Safety	\$90.18	TYPE 1	
23358	PC70463	FRANKLIN	Cargill, Incorporated- Salt, Road Safety	\$90.37	TYPE 1	
23358	PC70463	FULTON	Cargill, Incorporated- Salt, Road Safety	\$77.58	TYPE 1	

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**Treated Salt Type 1 Pricing  
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		<b>GENESEE</b>	No Award		TYPE 1
23358	PC70461	<b>GREENE</b>	Apalachee, LLC	\$74.75	TYPE 1
23358	PC70463	<b>HAMILTON</b>	Cargill, Incorporated- Salt, Road Safety	\$85.32	TYPE 1
23358	PC70460	<b>HERKIMER</b>	American Rock Salt Company LLC	\$80.94	TYPE 1
23358	PC70463	<b>JEFFERSON</b>	Cargill, Incorporated- Salt, Road Safety	\$73.87	TYPE 1
		<b>KINGS</b>	No Award		TYPE 1
23358	PC70463	<b>LEWIS</b>	Cargill, Incorporated- Salt, Road Safety	\$75.35	TYPE 1
23358	PC70460	<b>LIVINGSTON</b>	American Rock Salt Company LLC	\$71.36	TYPE 1
23358	PC70463	<b>MADISON</b>	Cargill, Incorporated- Salt, Road Safety	\$79.68	TYPE 1
23358	PC70460	<b>MONROE</b>	American Rock Salt Company LLC	\$76.23	TYPE 1
23358	PC70463	<b>MONTGOMERY</b>	Cargill, Incorporated- Salt, Road Safety	\$80.00	TYPE 1
23358	PC70461	<b>NASSAU</b>	Apalachee, LLC	\$115.00	TYPE 1
		<b>NEW YORK</b>	No Award		TYPE 1
23358	PC70460	<b>NIAGARA</b>	American Rock Salt Company LLC	\$62.85	TYPE 1
23358	PC70460	<b>ONEIDA</b>	American Rock Salt Company LLC	\$74.05	TYPE 1
23358	PC70460	<b>ONONDAGA</b>	American Rock Salt Company LLC	\$64.87	TYPE 1
23358	PC70463	<b>ONTARIO</b>	Cargill, Incorporated- Salt, Road Safety	\$64.88	TYPE 1
23358	PC70463	<b>ORANGE</b>	Cargill, Incorporated- Salt, Road Safety	\$85.32	TYPE 1

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**Treated Salt Type 1 Pricing**  
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		ORLEANS	No Award		TYPE 1
		OSWEGO	No Award		TYPE 1
23358	PC70463	OTSEGO	Cargill, Incorporated- Salt, Road Safety	\$74.61	TYPE 1
		PUTNAM	No Award		TYPE 1
		QUEENS	No Award		TYPE 1
23358	PC70461	RENSSELAER	Apalachee, LLC	\$80.62	TYPE 1
		RICHMOND	No Award		TYPE 1
23358	PC70463	ROCKLAND	Cargill, Incorporated- Salt, Road Safety	\$103.72	TYPE 1
23358	PC70460	SARATOGA	American Rock Salt Company LLC	\$75.99	TYPE 1
23358	PC70460	SCHENECTADY	American Rock Salt Company LLC	\$75.98	TYPE 1
		SCHOHARIE	No Award		TYPE 1
		SCHUYLER	No Award		TYPE 1
23358	PC70460	SENECA	American Rock Salt Company LLC	\$64.87	TYPE 1
23358	PC70463	ST. LAWRENCE	Cargill, Incorporated- Salt, Road Safety	\$84.76	TYPE 1
		STEUBEN	No Award		TYPE 1
		SUFFOLK	No Award		TYPE 1
23358	PC70463	SULLIVAN	Cargill, Incorporated- Salt, Road Safety	\$81.51	TYPE 1
		TIOGA	No Award		TYPE 1

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23358	PC70463	<b>TOMPKINS</b>	Cargill, Incorporated- Salt, Road Safety	\$67.34	TYPE 1	
23358	PC70461	<b>ULSTER</b>	Apalachee, LLC	\$80.10	TYPE 1	
23358	PC70463	<b>WARREN</b>	Cargill, Incorporated- Salt, Road Safety	\$82.91	TYPE 1	
23358	PC70463	<b>WASHINGTON</b>	Cargill, Incorporated- Salt, Road Safety	\$86.27	TYPE 1	
23358	PC70460	<b>WAYNE</b>	American Rock Salt Company LLC	\$64.87	TYPE 1	
23358	PC70463	<b>WESTCHESTER</b>	Cargill, Incorporated- Salt, Road Safety	\$98.50	TYPE 1	
<b>WYOMING</b>					No Award	TYPE 1
<b>YATES</b>					No Award	TYPE 1

**NYS Office of General Services  
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**Treated Salt Type 2 Pricing  
Contract Term: September 20, 2024 - August 31, 2025**

AWARD	CONTRACT #	COUNTY	CONTRACTOR	PRICE PER TON	SALT TYPE
23358	PC70465	ALBANY	Morton Salt, Inc.	\$77.95	TYPE 2
		ALLEGANY	No Award		TYPE 2
		BRONX	No Award		TYPE 2
		BROOME	No Award		TYPE 2
		CATTARAUGUS	No Award		TYPE 2
		CAYUGA	No Award		TYPE 2
23358	PC70460	CHAUTAUQUA	American Rock Salt Company LLC	\$75.00	TYPE 2
23358	PC70460	CHEMUNG	American Rock Salt Company LLC	\$70.00	TYPE 2
		CHENANGO	No Award		TYPE 2
23358	PC70461	CLINTON	Apalachee, LLC	\$100.00	TYPE 2
		COLUMBIA	No Award		TYPE 2
		CORTLAND	No Award		TYPE 2
		DELAWARE	No Award		TYPE 2
23358	PC70461	DUTCHESS	Apalachee, LLC	\$86.00	TYPE 2
23358	PC70460	ERIE	American Rock Salt Company LLC	\$69.00	TYPE 2
23358	PC70461	ESSEX	Apalachee, LLC	\$92.00	TYPE 2
23358	PC70460	FRANKLIN	American Rock Salt Company LLC	\$110.00	TYPE 2
23358	PC70460	FULTON	American Rock Salt Company LLC	\$92.00	TYPE 2
23358	PC70460	GENESEE	American Rock Salt Company LLC	\$83.33	TYPE 2

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23358	PC70465	<b>GREENE</b>	Morton Salt, Inc.	\$77.28	TYPE 2
		<b>HAMILTON</b>	No Award		TYPE 2
		<b>HERKIMER</b>	No Award		TYPE 2
		<b>JEFFERSON</b>	No Award		TYPE 2
		<b>KINGS</b>	No Award		TYPE 2
23358	PC70460	<b>LEWIS</b>	American Rock Salt Company LLC	\$89.00	TYPE 2
		<b>LIVINGSTON</b>	No Award		TYPE 2
		<b>MADISON</b>	No Award		TYPE 2
23358	PC70460	<b>MONROE</b>	American Rock Salt Company LLC	\$81.23	TYPE 2
		<b>MONTGOMERY</b>	No Award		TYPE 2
23358	PC70461	<b>NASSAU</b>	Apalachee, LLC	\$115.00	TYPE 2
		<b>NEW YORK</b>	No Award		TYPE 2
23358	PC70460	<b>NIAGARA</b>	American Rock Salt Company LLC	\$72.00	TYPE 2
23358	PC70460	<b>ONEIDA</b>	American Rock Salt Company LLC	\$81.00	TYPE 2
23358	PC70460	<b>ONONDAGA</b>	American Rock Salt Company LLC	\$74.00	TYPE 2
23358	PC70460	<b>ONTARIO</b>	American Rock Salt Company LLC	\$79.62	TYPE 2
		<b>ORANGE</b>	No Award		TYPE 2
23358	PC70460	<b>ORLEANS</b>	American Rock Salt Company LLC	\$77.33	TYPE 2
		<b>OSWEGO</b>	No Award		TYPE 2

**NYS Office of General Services  
Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)**

**Treated Salt Type 2 Pricing  
Contract Term: September 20, 2024 - August 31, 2025**

AWARD	CONTRACT #	COUNTY	CONTRACTOR	PRICE PER TON	SALT TYPE
		<b>OTSEGO</b>	No Award		TYPE 2
23358	PC70461	<b>PUTNAM</b>	Apalachee, LLC	\$89.42	TYPE 2
		<b>QUEENS</b>	No Award		TYPE 2
		<b>RENSSELAER</b>	No Award		TYPE 2
		<b>RICHMOND</b>	No Award		TYPE 2
		<b>ROCKLAND</b>	No Award		TYPE 2
		<b>SARATOGA</b>	No Award		TYPE 2
		<b>SCHENECTADY</b>	No Award		TYPE 2
		<b>SCHOHARIE</b>	No Award		TYPE 2
		<b>SCHUYLER</b>	No Award		TYPE 2
23358	PC70460	<b>SENECA</b>	American Rock Salt Company LLC	\$69.87	TYPE 2
23358	PC70460	<b>ST. LAWRENCE</b>	American Rock Salt Company LLC	\$99.00	TYPE 2
		<b>STEUBEN</b>	No Award		TYPE 2
23358	PC70461	<b>SUFFOLK</b>	Apalachee, LLC	\$120.00	TYPE 2
		<b>SULLIVAN</b>	No Award		TYPE 2
		<b>TIOGA</b>	No Award		TYPE 2
		<b>TOMPKINS</b>	No Award		TYPE 2
23358	PC70461	<b>ULSTER</b>	Apalachee, LLC	\$80.10	TYPE 2
23358	PC70461	<b>WARREN</b>	Apalachee, LLC	\$85.35	TYPE 2

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**Treated Salt Type 2 Pricing  
Contract Term: September 20, 2024 - August 31, 2025**

AWARD	CONTRACT #	COUNTY	CONTRACTOR	PRICE PER TON	SALT TYPE
WASHINGTON			No Award		TYPE 2
23358	PC70460	WAYNE	American Rock Salt Company LLC	\$67.00	TYPE 2
23358	PC70462	WESTCHESTER	Atlantic Salt, Inc.	\$94.75	TYPE 2
23358	PC70460	WYOMING	American Rock Salt Company LLC	\$79.36	TYPE 2
YATES			No Award		TYPE 2