



MICHAEL S. MONTELEONE
EXECUTIVE UNDERSHERIFF

ALBANY COUNTY SHERIFF'S OFFICE

County Court House Albany, New York 12207 (518) 487-5400
WWW.ALBANYCOUNTYSHERIFF.COM



WILLIAM M. RICE
UNDERSHERIFF

CRAIG D. APPLE, SR.
SHERIFF

August 31, 2023

Honorable Andrew Joyce, Chairman
Albany County Legislature
Legislative Clerk's Office
112 State Street, Room 710
Albany, New York 12207

Dear *ANDREW* Chairman Joyce:

The attached correspondence is forwarded for presentation to the Albany County Legislature.

Legislative approval is requested authorizing a contract between Albany County and Intrado Life and Safety Solutions Corporation on a six year contract, to provide Multimedia Service and TXT2 9-1-1 Translation Service incorporated into the Intrado Power 911 phone system to allow 911 operators to view video from callers and/or translate texts from other languages to English during a 911 call. The compensation for these services will be \$27,486.00 per year for six years not to exceed \$164,916.00. The term of the contract will be 1/1/2024 to 12/31/2029.

Should there be any questions, do not hesitate to call.

Sincerely,

Craig D. Apple Sr.
Craig D. Apple Sr.
Sheriff

Att.

Cc: Hon. Daniel McCoy, County Executive
Hon. William Clay, Public Safety Chairman
Hon. Wanda Willingham, Audit and Finance

REQUEST FOR LEGISLATIVE ACTION

DATE : AUGUST 31, 2023

DEPARTMENT: ALBANY COUNTY SHERIFF'S OFFICE

CONTACT PERSON: SHERIFF CRAIG D. APPLE, SR.

TELEPHONE: 518-447-5440

DEPT. REPRESENTATIVE ATTENDING SHERIFF CRAIG D. APPLE, SR.

COMMITTEE MEETING: PUBLIC SAFETY

PURPOSE OF REQUEST:

ADOPTION OF LOCAL LAW

AMENDMENT OF PRIOR LEGISLATION

APPROVAL/ADOPTION OF PLAN/PROCEDURE

BOND APPROVAL

BUDGET AMENDMENT (SEE BELOW)

CONTRACT AUTHORIZATION (SEE BELOW)

ENVIRONMENTAL IMPACT

HOME RULE REQUEST

PROPERTY CONVEYANCE

OTHER: (STATE BRIEFLY IF NOT LISTED ABOVE)

FOR COUNSEL USE ONLY

DATE:

RECEIVED:

RECEIVED BY:

METHOD:

HAND

COURIER

MAIL

CONCERNING BUDGET AMENDMENTS

STATE THE FOLLOWING

INCREASE ACCOUNT/LINE NO.

SOURCE OF FUNDS:

TITLE CHANGE:

CONCERNING CONTRACT AUTHORIZATION,

STATE THE FOLLOWING:

TYPE OF CONTRACT

CHANGE ORDER/CONTRACT AMENDMENT

PURCHASE (EQUIPMENT/ SUPPLIES)

LEASE (EQUIPMENT/SUPPLIES)

REQUIREMENTS

PROFESSIONAL SERVICES

EDUCATIONAL/TRAINING

GRANT: NEW

RENEWAL

SUBMISSION DEADLINE DATE

SETTLEMENT OF A CLAIM

RELEASE OF LIABILITY

OTHER: (STATE BRIEFLY)

STATE THE FOLLOWING:

PARTY (NAME/ADDRESS):

AMOUNT/RATE SCHEDULE/FEE:

TERM:

SCOPE OF SERVICES: RECURRING FEES FOR POWER MULTIMEDIA SERVICE AND TXT2 9-1-1 TRANSLATION SERVICE FOR ALBANY COUNTY 911

ANTICIPATED IN CURRENT BUDGET: YES X NO

COUNTY BUDGET ACCOUNTS:

REVENUE:

APPROPRIATION: A93020.44036

BOND(RES. NO. & DATE OF ADOPTION)

MANDATED PROGRAM/SERVICE:	YES	NO	X
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IF MANDATED CITE: AUTHORITY

YES NO X

IF MANDATED CITE: AUTHORITY

ANTICIPATED IN CURRENT ADOPTED BUDGET: YES X NO

IF YES, INDICATE REVENUE APPROPRIATION ACCOUNTS:

FISCAL IMPACT - FUNDING: (DOLLARS OR PERCENTAGES)

FEDERAL

STATE

COUNTY

100%

TERM/LENGTH OF FUNDING

PREVIOUS REQUESTS FOR IDENTICAL OR SIMILAR ACTION:

RESOLUTION/LAW NUMBER:

Res #380

DATE OF ADOPTION:

10/11/2022

JUSTIFICATION: (STATE BRIEFLY WHY LEGISLATIVE ACTION IS REQUESTED)

RECURRING FEES FOR POWER MULTIMEDIA SERVICE AND TXT2 9-1-1 TRANSLATION SERVICE
FOR ALBANY COUNTY SHERIFF'S OFFICE 911

BACK-UP MATERIAL SUBMITTED (I.E. APPLICATION/APPROVAL NOTICES FROM FUNDING SOURCE,
BID TABULATION SHEET, CIVIL SERVICE APPROVAL NOTICE, PROGRAM ANNOUNCEMENT, CONTRACTS
AND/OR ANY MATERIALS WHICH EXPLAIN OR SUPPORT THE REQUEST FOR LEGISLATIVE ACTION.)

SUBMITTED BY: CRAIG D. APPLE, SR.

TITLE: SHERIFF



Company Name: Intrado Life & Safety Solutions Corporation

P911 Multimedia and TXT29-1-1 Translation

for

Albany County 911, NY

(HGAC Buy Pricing - Direct Sale)

Quote Number: 72886

Version: 3

August 23, 2023

The terms and conditions available at <https://www.intrado.com/legal-privacy/terms/call-handling> as of the date of this Quote will apply to this Quote, unless the parties have entered into a separate mutually executed agreement, or Customer is purchasing under a cooperative purchasing agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply. This document contains confidential and proprietary information of Intrado, and such information may not be used or disclosed without prior written consent.

Summary - Verda Lane - Node A

Item	Price
Recurring Services	\$164,916.00
Total:	\$164,916.00

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Totals
Year 2			\$27,486.00		\$27,486.00
Year 3			\$27,486.00		\$27,486.00
Year 4			\$27,486.00		\$27,486.00
Year 5			\$27,486.00		\$27,486.00
Year 6			\$27,486.00		\$27,486.00
Year 7			\$27,486.00		\$27,486.00
Totals			\$164,916.00		\$164,916.00

Configuration Parameters - Verda Lane - Node A**Site Configuration**

Total Positions	17
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Setup Fees

Power 911 Multimedia	\$134,946.00
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Recurring Services

TXT29-1-1 Recurring Services	\$29,970.00
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Site: Verda Lane - Node A

Item#	Description	Qty	List Price	Selling Price	Total
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TXT29-1-1 Recurring Services

P10386	TXT29-1-1 Translation Annual Recurring fee per PSAP (11-20 positions) - Year 2	1	\$4,995.00	\$4,995.00	\$4,995.00
P10386	TXT29-1-1 Translation Annual Recurring fee per PSAP (11-20 positions) - Year 3	1	\$4,995.00	\$4,995.00	\$4,995.00
P10386	TXT29-1-1 Translation Annual Recurring fee per PSAP (11-20 positions) - Year 4	1	\$4,995.00	\$4,995.00	\$4,995.00
P10386	TXT29-1-1 Translation Annual Recurring fee per PSAP (11-20 positions) - Year 5	1	\$4,995.00	\$4,995.00	\$4,995.00
P10386	TXT29-1-1 Translation Annual Recurring fee per PSAP (11-20 positions) - Year 6	1	\$4,995.00	\$4,995.00	\$4,995.00
P10386	TXT29-1-1 Translation Annual Recurring fee per PSAP (11-20 positions) - Year 7	1	\$4,995.00	\$4,995.00	\$4,995.00
				Subtotal	\$29,970.00

Power 911 Multimedia

P10375/ARC/MED POS	Multimedia panel Position ARC - Year 2	17	\$2,100.00	\$1,323.00	\$22,491.00
P10375/ARC/MED POS	Multimedia panel Position ARC - Year 3	17	\$2,100.00	\$1,323.00	\$22,491.00
P10375/ARC/MED POS	Multimedia panel Position ARC - Year 4	17	\$2,100.00	\$1,323.00	\$22,491.00
P10375/ARC/MED POS	Multimedia panel Position ARC - Year 5	17	\$2,100.00	\$1,323.00	\$22,491.00
P10375/ARC/MED POS	Multimedia panel Position ARC - Year 6	17	\$2,100.00	\$1,323.00	\$22,491.00
P10375/ARC/MED POS	Multimedia panel Position ARC - Year 7	17	\$2,100.00	\$1,323.00	\$22,491.00
				Subtotal	\$134,946.00
				Total	\$164,916.00

Notes

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- 1** Recurring fees for years 2-7 for Power 911 Multimedia Service and TXT29-1-1 Translation Service for Albany County 911. Services are for 17 main positions at the Node A site and 12 positions at the Node B Dark Backup site.
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- 2** Intrado's fully integrated Text to 9-1-1 solution is incorporated into the Power 9-1-1 display complete with drop down text. Text messages "ring" just like 9-1-1 calls coming in and are routed under the same routing/ACD rules applied by the PSAP. Text sessions can be transferred to any enabled user on the Viper system. All wireless carriers currently enabling text messaging can be reached through this system.

Pricing is based on the number of positions and PSAPs in the quote. The only variable cost is related to connectivity and the network engineering hours needed to configure the connectivity based upon the PSAP's requirements. Connectivity is available via the A9-1-1 ESInet or the PSAP's internet interface, which will be secured by Intrado Life & Safety Solutions Corporation.

Text is provided into the Call Handling system either via ITS or ESInet, depending on transport method used.

TXT29-1-1 services will be provided in accordance with the applicable Service Guide at <https://www.intrado.com/legal-privacy/terms/call-handling>.

PSAP billing will begin upon completion of deployment and text readiness delivery from Intrado to the PSAP. Completion is defined as the PSAP being able to accept text messages.

Billing and the term commencement for the services will begin when the Services are first made available for Customer's use, and will continue for the designated number of months as stated in this Quote.

Terms

VENDOR NAME	Intrado Life & Safety Solutions Corporation Include quote number and customer EIN/Tax Identification Number on P.O.
SUBMIT P.O.	erd-ordermanagementteam@intrado.com
PRICING	All prices are in USD Taxes, if applicable, are extra. Handling and Shipping charges are extra unless specified on the quote.
SHIPPING TERMS	FCA (Montreal), INCOTERMS 2010
INVOICING	<p>If Intrado is not performing Installation, software and equipment will be deemed accepted when Intrado has completed its shipping obligations. If Intrado is performing Installation, then Customer will provide Intrado with a written notice of acceptance or rejection, based on a Severity Level 1 or 2 failure (as defined in the Maintenance and Support terms), within ten calendar days after Intrado's notice of System Cutover ("Notification Date"), which acceptance will not be unreasonably withheld or conditioned. If Customer does not accept software and equipment, it will notify Intrado in writing within ten calendar days of the Notification Date, and will specify the Severity Level 1 or 2 failure. Intrado will use commercially reasonable efforts to promptly diagnose and correct all identified failures, and the acceptance process will be repeated until acceptance occurs. If Customer fails to provide written notice of rejection as stated above within the time stated above, acceptance will be deemed to have occurred. "System Cutover" will mean the first date that software and equipment is used for live call-taking or dispatching. If software and/or equipment are being installed at multiple sites, the above acceptance process will apply to each site. The date of acceptance of the first site will be referred to as "Final Acceptance." Services will be deemed accepted when performed. If installation is not purchased, then all fees will be invoiced on shipment. If installation is purchased, Customer will be invoiced according to the following terms:</p> <ul style="list-style-type: none">• 30% on acceptance of Customer's Order• 30% on shipment• 30% on System Cutover• 10% on Final Acceptance
DELIVERY	TBD
VALIDITY	Quote expires on February 29, 2024. However, part numbers beginning with Q, such as QXXXXX, constitute unique third-party components. These components, including model and price, (i) may be subject to change at any time; and (ii) are non-cancellable, non-refundable, and non-exchangeable at any time.
COPYRIGHT	The information contained in this document is proprietary to Intrado Life & Safety Solutions Corporation and is offered solely for the purpose of evaluation.

Revision History

Revision Level	Proposal Writer	Notes	Date Revised
3	RCRAWFORD	Refresh	August 23, 2023

Optional Signature Page

Customer can purchase the products and services in this Quote by:

- Issuing a purchase order for the Total Amount of the quote
- OR
- By signing below

Intrado Quote Number: 72886 Version: 3 Date Issued: August 23, 2023

Total Purchase Amount (Not including Optional Products or Services): \$164,916.00

Please check one: Bill the Total Amount Upfront: _____ Bill Annually: _____

ACCEPTED AND AGREED:

Customer is committing to the Total Purchase Amount listed above.

Customer Entity Name: Albany County 911, NY

Signature: _____

Printed Name: _____

Title: _____

Date Signed: _____

By signing above, Customer acknowledges and agrees with the terms of the box checked below:

☐ A customer purchase order is required to pay any invoice relating to this quote. Customer acknowledges that Intrado will not ship any equipment or software, or commence any services, until it has received customer's corresponding purchase order.

☒ A customer purchase order is NOT required to pay any invoice relating to this quote. The signature above authorizes Intrado to ship, provide services, and invoice customer.

The terms and conditions available at <https://www.intrado.com/legal-privacy/terms/call-handling> as of the date of this Quote will apply to this Quote, unless the parties have entered into a separate mutually executed agreement, or Customer is purchasing under a cooperative purchasing agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply. This document contains confidential and proprietary information of Intrado, and such information may not be used or disclosed without prior written consent.

RESOLUTION NO. 380

AUTHORIZING AN AGREEMENT WITH INTRADO LIFE AND SAFETY SOLUTIONS CORPORATION REGARDING THE PURCHASE AND INSTALLATION OF AN IP PHONE SYSTEM WITH NEXGEN 911 FUNCTIONALITY AT THE SHERIFF'S OFFICE

Introduced: 10/11/22

By Public Safety Committee and Mr. Commisso:

WHEREAS, The Albany County Sheriff has requested authorization to enter into an agreement with Intrado Life and Safety Solutions Corporation regarding the purchase and installation of an IP phone system with NexGen 911 Functionality in an amount not to exceed \$1,365,306 for a term commencing January 1, 2022 and ending December 31, 2024, and

WHEREAS, The Sheriff has indicated that funding from the 2021-2022 Statewide Interoperable Communications Grant will be used to purchase IP phone system, now, therefore, be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with Intrado Life and Safety Solutions Corporation, Longmont, CO 80503 regarding the purchase and installation of an IP phone system with NexGen 911 Functionality in an amount not to exceed \$1,365,306 for a term commencing January 1, 2022 and ending December 31, 2024, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

Adopted by unanimous vote - 10/11/22