

**RFP #2021-124: Construction Management Services for
Renovations, Additions, and Site Work at the Capital District Juvenile Secure
Detention
Facility as requested by the Capital District Youth Center**

Proposal Rating Worksheet

Proposer: BBL

Proposer’s comprehension of the required (work) Scope of
Services.

Prior experience with secure environments and complex phased
construction in operating 24/7 facilities.

Total proposed price which must include all expenses.

Client References.

| | Mark Castiglione | | David M Latina | | John Neri | | | |
|---------|------------------|-------|----------------|-------|-----------|-------|--|-------------|
| Weight | Rate | Score | Rate | Score | Rate | Score | | |
| 25% | 5 | 1.25 | 5 | 1.25 | 5 | 1.25 | | |
| 35% | 5 | 1.75 | 5 | 1.75 | 5 | 1.75 | | |
| 30% | 4 | 1.2 | 3 | 0.9 | 2 | 0.6 | | |
| 10% | 5 | 0.5 | 4 | 0.4 | 4 | 0.4 | | Total Score |
| TOTALS: | | 4.7 | | 4.3 | | 4 | | 4.333333 |

NOTES:

MC: BBL has good experience and expertise in executing complex projects in occupied facilities.

BBL

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Colliers

**RFP #2021-124: Construction Management Services for
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Services.

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Total proposed price which must include all expenses.

Client References.

TOTALS:

| | Mark Castiglione | | David M Latina | | John Neri | | | |
|--------|------------------|-------|----------------|-------|-----------|-------|--|--------------------|
| Weight | Rate | Score | Rate | Score | Rate | Score | | |
| 25% | 3 | 0.75 | 5 | 1.25 | 5 | 1.25 | | |
| 35% | 2 | 0.7 | 4 | 1.4 | 4 | 1.4 | | |
| 30% | 4.5 | 1.35 | 5 | 1.5 | 5 | 1.5 | | |
| 10% | 2 | 0.2 | 4 | 0.4 | 5 | 0.5 | | Total Score |
| | | 3 | | 4.55 | | 4.65 | | 4.0666667 |

NOTES:

MC: Proposer mainly has experience in public safety facilities and ancillary roles in secure detention environments. Has not demonstrated experience with complex occupied secure detention environments. Proposer also does not contemplate project phasing which beyond the general two indicated in the RFP which indicates lack of understanding of complexity. While the proposer provided he lowest price, I feel they may have not budgeted enough time/resources to the project.

Colliers

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RFP #2021-124: Construction Management Services for Renovations, Additions, and Site Work at the Capital District Juvenile Secure Detention Facility as requested by the Capital District Youth Center

Proposal Rating Worksheet

Proposer: Gilbane

Proposer's comprehension of the required (work) Scope of Services.

Prior experience with secure environments and complex phased construction in operating 24/7 facilities.

Total proposed price which must include all expenses.

Client References.

TOTALS:

| | Mark Castiglione | | Dvaid M Latina | | John Neri | | | |
|--------|------------------|-------|----------------|-------|-----------|-------|--|--------------------|
| Weight | Rate | Score | Rate | Score | Rate | Score | | |
| 25% | 5 | 1.25 | 5 | 1.25 | 5 | 1.25 | | |
| 35% | 4 | 1.4 | 5 | 1.75 | 4 | 1.4 | | |
| 30% | 4 | 1.2 | 4 | 1.2 | 3.5 | 1.05 | | |
| 10% | 4 | 0.4 | 4 | 0.4 | 5 | 0.5 | | Total Score |
| | | 4.25 | | 4.6 | | 4.2 | | 4.35 |

NOTES:

MC: Solid understanding of the job. Less experience with juvenile secure environments as compared to other proposers. Didn't see an articulation of experience in occupied secure environments. While client references include a secure environment, it was new construction. They did not include any of the 5 juvenile facilities they referenced as contacts.

Gilbane

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