



MICHAEL S. MONTELEONE
EXECUTIVE UNDERSHERIFF

ALBANY COUNTY SHERIFF'S OFFICE

County Court House Albany, New York 12207 (518) 487-5400
WWW.ALBANYCOUNTYSHERIFF.COM

CRAIG D. APPLE, SR.
SHERIFF



WILLIAM M. RICE
UNDERSHERIFF

April 4, 2023

Honorable Andrew Joyce
Legislative Clerk's Office
112 State Street, Room 710
Albany, New York 12207

Re: Request for Legislative Action
Budget Amendment/Inmate Phone Renewal

[Signature]
Dear Chairman Joyce:

Enclosed please find the Albany County Sheriff's Office Request for Legislative Action relative to the above captioned.

Briefly, this request is to amend an existing contract between Securus Technologies and Albany County. Securus Technologies provides both local and long distance phone service, video visitation, and tablets to the inmate population at the Correctional Facility. The County entered into an agreement with Securus Technologies in February of 2019. Securus Technologies, Inc. has agreed to Five Hundred Thousand Dollars. (\$500,000) This is the second and final year of the two one year renewals. All equipment, installation and service will be provided by the vendor at no cost to the county.

Please present the enclosed at the next available Legislative Meeting for consideration and action. Thank you and if you have any questions please feel free to contact me.

Sincerely,

[Signature]
Craig D. Apple Sr.
Sheriff

Cc. Hon. Daniel P. McCoy, County Executive
Hon. William Clay, Public Safety Chairman
Hon. Wanda Willingham, Audit & Finance Committee

FOR COUNSEL USE
ONLY

Date Received: _____
Received By: _____
Method: Hand: _____
Courier: _____
Mail: _____

REQUEST FOR LEGISLATIVE ACTION

DATE: April 4, 2023

DEPARTMENT: Albany County Sheriff's Office / Correctional Facility

Contact Person: Sheriff Craig D. Apple Sr.

Telephone: 487-5440

Dept. Representative Attending

Committee Meeting: Sheriff Craig D. Apple Sr.

PURPOSE OF REQUEST:

Adoption of Local Law _____

Amendment of Prior Legislation X

Approval/Adoption of Plan/Procedure _____

Bond Approval _____

Budget Amendment (See below) _____

Contract Authorization (See below) _____

Environmental Impact _____

Home Rule Request _____

Property Conveyance _____

Other: (State briefly if not listed above) _____

CONCERNING BUDGET AMENDMENTS

STATE THE FOLLOWING:

Increase Account/Line No: _____

Source of Funds: _____

Title Change: _____

CONCERNING CONTRACT AUTHORIZATION,

STATE THE FOLLOWING:

TYPE OF CONTRACT

Change Order/Contract Amendment _____

Purchase (Equipment / Supplies) _____

Lease (Equipment / Supplies) _____

Requirements _____

Professional Services X

Educational / Training _____

Grant: _____

New _____

Renewal _____

Submission Deadline Date _____

Settlement of a Claim _____

Release of Liability _____

Other: (State briefly) _____

CONCERNING CONTRACT AUTHORIZATION (Cont'd)

STATE THE FOLLOWING:

Contract Terms/Conditions:

Party (Name/Address):

Securus Technologies, Inc.

4000 International Parkway

Carrollton, TX 75007

Amount/Rate Schedule/Fee:

\$500,000.00

Term: **02/01/23-1/31/24**

Scope of Services: **Provide phone service to the inmate population at the Correctional Facility.**

Contract Funding:

Anticipated in Current Budget: Yes **X** No

Funding Source:

County Budget Accounts:

Revenue: **A23150.02450**

Appropriation:

Bond (Res. No. & Date of Adoption)

CONCERNING ALL REQUESTS:

Mandated Program / Service: Yes **X** No

If Mandated Cite: Authority

Anticipated in Current Adopted Budget: Yes **X** No

If yes, indicate Revenue/Appropriation Accounts:

Fiscal Impact - Funding: (Dollars or Percentages)

Federal

State

County **100%**

Term/Length of Funding

Previous Requests For Identical or Similar Action:

Resolution/Law Number: **563, 472**

Date of Adoption: **12/3/18 12/6/21**

Justification: (State briefly why legislative action is requested)

To provide both local and long distance phone service to the inmate population at the Correctional Facility.

Back-up Material Submitted (i.e., application/approval notices from funding source, bid tabulation sheet, civil service approval notice, program announcement, contracts and/or any materials which explain or support the request for legislative action.)

Submitted By: **Craig D. Apple Sr.**

Title: **Sheriff**

RESOLUTION NO. 563

RESCINDING RESOLUTION 475 FOR 2018 AND AUTHORIZING AN AGREEMENT WITH SECURUS TECHNOLOGIES INC. REGARDING TELEPHONE SERVICES AT THE CORRECTIONAL FACILITY

Introduced: 12/3/18

By Public Safety Committee:

WHEREAS, On October 9, 2018, this Honorable Body unanimously adopted Resolution 475 for 2018 authorizing a license agreement with Securus Technologies, Inc. regarding telephone services for inmates at the Albany County Correctional Facility, and

WHEREAS, Given the unique nature of the license agreement, it was determined that the relevant phone service provider could be chosen without having to comply with the traditional RFP process that is applicable to the purchase of goods or services by Albany County under New York State Law and/or the Albany County procurement policy, and

WHEREAS, The Albany County Executive was forwarded a certified copy of Resolution 475 for 2018 in compliance with Article 3 of the Albany County Charter, and after the statutory period of ten days the resolution was enacted, and

WHEREAS, Thereafter, the County Executive's Office and the Albany County Attorney's Office requested that the Albany County Sheriff submit a RFP and consider the corresponding bids from several service providers in compliance with the county procurement process, and

WHEREAS, The Sheriff has subsequently has gone through the RFP process and has solicited bids from three (3) phone service providers, and has scored those bids accordingly, and

WHEREAS, The Albany County Sheriff hereby requests that the Albany County Legislature rescind Resolution 475 for 2018 and requests authorization to enter into a three-year agreement with Securus Technologies, Inc. regarding telephone services, internet services, and video conferencing services for inmates at the Albany County Correctional Facility, and

WHEREAS, Securus Technologies, Inc. was selected as lowest responsive bidder from the several proposals which were submitted through the RFP process and after analysis and scoring by the Sheriff's Department, and

WHEREAS, Securus Technologies, Inc. has agreed to pay the County \$1,200,000 at the beginning of the first year of the contract for both local and long

distance inmate calls, video-conferencing services, internet services, and provide all equipment including voice recognition software, and service, at no cost to the County, and

WHEREAS, Securus Technologies, Inc. has agreed to pay the County \$600,000 in both the second and third years of the contract for both local and long distance inmate calls, video-conferencing services, internet services, and

WHEREAS, Securus Technologies, Inc. has agreed to pay the County \$115,000 as a one-time technology grant, 20% commissions on video visitation, 10% commissions on paid entertainment services, and 20% commissions on E-messaging services through SecureView tablets, and

WHEREAS, Securus Technologies, Inc. has agreed to accept a pre-determined rate based on inmate usage of the above referenced services as payment for the three-year term of the contract, now, therefore be it

RESOLVED, By the Albany County Legislature that Resolution 475 for 2018 is hereby rescinded, and, be it further,

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into a three-year agreement with Securus Technologies, Inc. regarding telephone services for inmates at the Albany County Correctional Facility in accordance with the aforementioned terms for the term commencing November 1, 2018 and ending October 31, 2021, and, be it further

RESOLVED, That the Albany County Attorney is authorized to approve said agreement as to for and content, and, be it further

RESOLVED, That the Clerk of the County legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

Adopted by unanimous vote - 12/3/18

State of New York
County of Albany

This is to certify that I, the undersigned, Clerk of the Albany County Legislature, have compared the foregoing copy of the resolution and/or local law with the original resolution and/or local law now on file in the office, and which was passed by the Legislature of said County on the 3rd day of December, 2018, a majority of all members elected to the Legislature voting in favor thereof, and that the same is a correct and true transcript of such original resolution and/or local law and the whole thereof.



IN WITNESS THEREOF, I have hereunto set my hand and the
official seal of the County Legislature this 4th day of December, 2018.

A handwritten signature in cursive script, appearing to read "Paul J. Deane", is written over a horizontal line.

Clerk, Albany County Legislature

RESOLUTION NO. 472

AUTHORIZING AN AGREEMENT WITH SECURUS TECHNOLOGIES
REGARDING TELEPHONE SERVICES AT THE ALBANY COUNTY
CORRECTIONS & REHABILITATIVE SERVICES CENTER

Introduced: 12/6/21

By Public Safety Committee:

WHEREAS, The Albany County Sheriff has requested authorization to enter into an agreement with Securus Technologies, Inc. regarding telephone services, internet services, and video conferencing services for inmates at the Albany County Corrections and Rehabilitative Services Center for a term commencing February 1, 2022 and ending January 31, 2023, and

WHEREAS, Securus Technologies, Inc. has agreed to pay the County \$500,000 at the beginning of the first year of the contract for both local and long distance inmate calls, video-conferencing services, internet services, and to provide all equipment including voice recognition software and service, at no cost to the County, now, therefore, be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with Securus Technologies, Inc., Carrollton, TX 75007 regarding telephone services, internet services, and video conferencing services for inmates at the Albany County Corrections and Rehabilitative Services Center for a term commencing February 1, 2022 and ending January 31, 2023, and, be it further

RESOLVED, That the Albany County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

Adopted by unanimous vote - 12/6/21

State of New York
County of Albany

This is to certify that I, the undersigned, Clerk of the Albany County Legislature, have compared the foregoing copy of the resolution and/or local law with the original resolution and/or local law now on file in the office, and which was passed by the Legislature of said County on the 6th day of December, 2021, a majority of all members elected to the Legislature voting in favor thereof, and that the same is a correct and true transcript of such original resolution and/or local law and the whole thereof.



IN WITNESS THEREOF, I have hereunto set my hand and the
official seal of the County Legislature this 7th day of December, 2021.


Clerk, Albany County Legislature