



**NCPA PRICE GUIDE- ASPHALT HOTBOX RECLAIMERS & OPTIONS**

PRICES EFFECTIVE February 22, 2021  
 F.O.B. NORTH BRANCH, MICHIGAN - PREPAID & ADDED  
 PRICING IS SUBJECT TO CHANGE WITHOUT NOTICE

NCPA Contract 05-25 Roadway Maintenance Equipment and Supplies



MODEL	DESCRIPTION	NCPA PRICE
<b>SKID MOUNTED ASPHALT HOTBOX RECLAIMERS</b>		
KM 4000SXPX	2 Ton Skid Mount - Propane	\$ 9,405.00
KM 4000SXD	2 Ton Skid Mount - Diesel	\$13,110.00
KM 8000SXPX	4 Ton Mount - Propane	\$14,345.00
KM 8000SXD	4 Ton Skid Mount - Diesel	\$17,575.00
KM 1000SXPX	½ Ton Skid Mount- Propane	\$6,555.00

<b>2 TON TRAILER MOUNTED ASPHALT HOTBOX RECLAIMER</b>		
KM 4000TEPX	2 Ton Trailer Mount - Electric Brake - Propane	\$14,345.00
KM 4000TEPD	2 Ton Trailer Mount - Electric Brake - Propane - Dump	\$18,240.00
KM 4000TEDX	2 Ton Trailer Mount - Electric Brake - Diesel	\$16,672.50
KM 4000TEDD	2 Ton Trailer Mount - Electric Brake - Diesel - Dump	\$20,900.00
KM 4000THPX	2 Ton Trailer Mount - Hydraulic Brake - Propane	\$15,580.00
KM 4000THPD	2 Ton Trailer Mount - Hydraulic Brake - Propane - Dump	\$21,470.00
KM 4000THDX	2 Ton Trailer Mount - Hydraulic Brake - Diesel	\$17,860.00
KM 4000THDD	2 Ton Trailer Mount - Hydraulic Brake - Diesel - Dump	\$22,135.00

<b>4 TON TRAILER MOUNTED ASPHALT HOTBOX RECLAIMER</b>		
KM 8000TEPX	4 Ton Trailer Mount - Electric Brake - Propane	\$19,095.00
KM 8000TEPD	4 Ton Trailer Mount - Electric Brake - Propane - Dump	\$23,940.00
KM 8000TEDX	4 Ton Trailer Mount - Electric Brake - Diesel	\$21,850.00
KM 8000TEDD	4 Ton Trailer Mount - Electric Brake - Diesel - Dump	\$26,315.00
KM 8000THPX	4 Ton Trailer Mount - Hydraulic Brake - Propane	\$20,900.00
KM 8000THPD	4 Ton Trailer Mount - Hydraulic Brake - Propane - Dump	\$25,745.00
KM 8000THDX	4 Ton Trailer Mount - Hydraulic Brake - Diesel	\$23,465.00
KM 8000THDD	4 Ton Trailer Mount - Hydraulic Brake - Diesel - Dump	\$28,405.00

Click on the Model Number to View Picture of the Unit

*Not an NCPA Member? Registration is Easy and FREE. [Click Here to Become an NCPA Member](#)  
[Click Here for KM International's NCPA Contract Info](#)*



**MISCELLANEOUS HOTBOX TRAILER OPTIONS**

Solvent Tank	7 Gallon Utility Solvent Tank - Mounted on Trailer	\$ 365.75
Tool Rack	4-6 Hole Tool Rack - Mounted on Trailer	\$ 285.50
Spare Tire, Loose	ST235/80R16 Tire & Rim - Not Mounted on Trailer	\$ 256.50
Spare Tire, Mounted	ST235/80R16 Tire & Rim - Mounted on Trailer	\$ 513.00
60 Lb. Cylinders	60 lb. Propane Cylinders (Replaces std 30 Lb. Cylinders)	\$ 318.25
100 Lb. Cylinders	100 lb. Propane Cylinders (Replaces std 30 Lb. Cylinders)	\$ 508.25
Hoist - Manual	Loading Hoist/ Winch & Davit - Manual Operation	\$ 1,567.50
Hoist - 12 V	Loading Hoist / Winch & Davit - 12 V Powered - Remote	\$ 2,755.00
Torch (LP Unit)	Hand Torch ** Propane Supplied by Hotbox	\$ 1,140.00
Torch (Diesel Unit)	Hand Torch **Additional Propane Bottle Supplied	\$ 1,140.00
Low Temp Thermostat	Allows Heating of Cold Patch 60-250* F	\$ 1,187.50
Wash Down Spray System	12V On Demand Pump, 5.3 GPM, 7PSI, 1 Gallon Tank, Rear Mounted Hose Wrap with Spray Wand	\$1,710.00
Extended KM 8000 Trailer	Adds 2 Ft. to overall length (20 Ft total) to accommodate Options	\$498.50
Extended KM 4000 Trailer	Adds 2 Ft. to overall length (16 Ft total) to accommodate Options. Adds Additional 7K Axle	\$1425.00
Mounted Deck for 2-18x	Deck Mounted to fit KM 2-18x on Front of Hotbox trailers. Requires Extended Trailer Option	\$ 270.75
24 Hour Timer	24 Hour Timer, 110 Volt Powered	\$ 1,187.50
Heated Shovel Deck	Heated Shovel Deck	\$ 584.25
5 Gallon Bucket Holder	5 Gallon Bucket Holder	\$ 294.50
Plate Compactor Basket	24" x 28" Mounting Basket for Plate Compactor	\$ 294.50
Roller Cradle Basket	Roller Cradle for BOMAG BW55E Roller or Similar Model	\$ 294.50
<b>TACK TANK OPTIONS</b>		
30-Gal Tack	30 Gallon Heated Tack Tank 10,000 Btu Propane Burner <i>Extended Trailer Option Recommended</i>	\$ 3,975.00
Spray Tack Unit Hose Reel	¾ Roper Pump, Spray Wand and 5.5 HP Honda Engine 25 Ft Retractable Hose Reel for Spray Tack System. Requires Extended Trailer Option. KM 8000T ONLY	\$ 3,681.25
Tack Tank Skid	Tack Tank Skid Deck. Requires Extended Trailer, KM 2-18X Deck, Tack Tank Options: KM 8000T ONLY	\$ 489.25
<b>LIGHTING OPTIONS</b>		
Work Lights	2 Work Lights Mounted and Switched	\$ 342.00
Strobe Light	Amber Strobe Light, Mounted and Switched	\$ 294.50
Light Bar	Directional Arrow Board & Controller - Mounted on Unit	\$ 1,420.25
Rear Mounted Fender Strobes	4" Amber Strobe Lights Mounted in Rear Fenders. KM 8000T Only	\$ 646.00
<b>SKID MOUNTED UNIT OPTIONS</b>		
Bottle Rack	Bottle Rack to Fit Two 30lb Propane Cylinders (Skid Unit Only)	\$ 617.00
Extended Pigtails	8" Pigtails for Skid Mounted Hotbox Units	\$ 71.75

x2

Click On the Option Name to View a Picture



## Region XIV Education Service Center

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1850 Highway 351  
Abilene, TX 79601-4750  
325-675-8600  
FAX 325-675-8659

Monday, August 3<sup>rd</sup>, 2020

Keizer Morris International, Inc. (dba KM International)  
ATTN: Michael Blake  
6561 Bernie Kohler Dr.  
North Branch, MI 48461

Re: Annual Renewal of NCPA contract #05-25

Dear Michael:

Region XIV Education Service Center is happy to announce that Keizer Morris International, Inc. (dba KM International) has been awarded an annual contract renewal for Road Way Maintenance Equipment and Supplies based on the proposal submitted to Region XIV ESC.

The contract will expire on December 31<sup>st</sup>, 2021, completing the fourth year of a possible five-year term. If your company is not in agreement, please contact me immediately.

If you have any questions or concerns, feel free to contact me at 325-675-8600.

Sincerely,

A handwritten signature in cursive script that reads "Shane Fields".

Shane Fields  
Region XIV, Executive Director

KM International Inc.  
6561 Bernie Kohler Dr. North Branch, MI 48461  
800-492-1757 | www.kminternational.com



From: KM International  
6561 Bernie Kohler Dr.  
North Branch, MI 48461

Date: 5/27/2021

RE: NCPA Contract Authorization

The following is authorization on behalf of the manufacturer (KM International) confirming Trius, Inc. with a business address of 458 Johnson Ave. Bohemia, NY as an authorized distributor of KM International products in the State(s) of New York, New Jersey, and Pennsylvania. Additionally, Trius Inc is authorized to complete sales transactions using KM Internationals National Cooperative Purchasing Alliance (NCPA) contract 05-25 under the Roadway Maintenance and Equipment and Supplies category with an expiration date of December 31, 2021.

The below link is a completed and fully executed copy of KM Internationals RFP submission and the list of authorized distributors capable of using KM Internationals contract can be found on page 21-25.

<http://ncpa.us/Files/docs/Due%20Diligence/Road%20Way%20Maintenance%20Equipment%20and%20Supplies/KM%20International/KM%20International%20Response.pdf>

For additional questions please contact Mike McGuckin at 810-688-1234 or via email at [mike@kminternational.com](mailto:mike@kminternational.com).

Regards,

A handwritten signature in black ink, appearing to read 'M. Blake'.

Michael Blake  
KM International



*The Choice of Asphalt Professionals Worldwide*

6561 Bernie Kohler Drive • North Branch, MI 48461

Phone: (800) 492-1757 • Fax: (810) 688-8765 • [www.kminternational.com](http://www.kminternational.com)

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November 14<sup>th</sup>, 2017

NCPA/ Region 14 Education Service Center  
1850 Highway 351  
Abilene, TX 79601

**RE:** RFP for Roadway Maintenance Equipment and Supplies: Solicitation Number 22-17

Keizer Morris International is pleased to provide the National Cooperative Purchasing Alliance with the following Proposal to satisfy the needs of NCPA members outlined in the RFP for Roadway Maintenance Equipment and Supplies category.

The landscape of municipal purchasing programs across the United States are continually changing and it is becoming harder and harder to get quality products for an economical value. With a potential partnership with the NCPA, Keizer Morris intends to continue its mission to provide the highest quality asphalt maintenance equipment to municipal entities through the United States at the lowest price possible.

Keizer Morris International appreciates the opportunity to reply to this RFP and looks forward to fostering a beneficial relationship with the NCPA and its members.

Sincerely,

A handwritten signature in black ink, appearing to read 'M. Blake'.

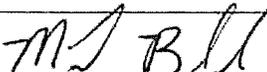
Michael Blake  
Director of Marketing  
KM International, Inc.  
[mblake@kminternational.com](mailto:mblake@kminternational.com)  
810-688-1234

# Signature Form

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The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this bid in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name	Keizer Morris International, Inc. (dba KM International)
Address	6561 Bernie Kohler Dr.
City/State/Zip	North Branch, MI 48461
Telephone No.	810-688-1234
Fax No.	810-688-8765
Email address	mblake@kminternational.com
Printed name	Michael M Blake
Position with company	Director of Marketing
Authorized signature	

## Tab 2 – NCPA Administration Agreement

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This Administration Agreement is made as of December 1, 2017, by and between National Cooperative Purchasing Alliance (“NCPA”) and KM International (“Vendor”).

### Recitals

WHEREAS, Region 14 ESC has entered into a certain Master Agreement dated December 1, 2017, referenced as Contract Number 05-25, by and between Region 14 ESC and Vendor, as may be amended from time to time in accordance with the terms thereof (the “Master Agreement”), for the purchase of Road Way Maintenance Equipment and Supplies;

WHEREAS, said Master Agreement provides that any state, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution, other government agency or nonprofit organization (hereinafter referred to as “public agency” or collectively, “public agencies”) may purchase products and services at the prices indicated in the Master Agreement;

WHEREAS, NCPA has the administrative and legal capacity to administer purchases under the Master Agreement to public agencies;

WHEREAS, NCPA serves as the administrative agent for Region 14 ESC in connection with other master agreements offered by NCPA

WHEREAS, Region 14 ESC desires NCPA to proceed with administration of the Master Agreement;

WHEREAS, NCPA and Vendor desire to enter into this Agreement to make available the Master Agreement to public agencies on a national basis;

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, NCPA and Vendor hereby agree as follows:

#### ◆ General Terms and Conditions

- The Master Agreement, attached hereto as Tab 1 and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- NCPA shall be afforded all of the rights, privileges and indemnifications afforded to Region 14 ESC under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to NCPA under this Agreement including, but not limited to, the Vendor’s obligation to provide appropriate insurance and certain indemnifications to Region 14 ESC.
- Vendor shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
- NCPA shall perform all of its duties, responsibilities, and obligations as administrator of purchases under the Master Agreement as set forth herein, and Vendor acknowledges that NCPA shall act in the capacity of administrator of purchases under the Master Agreement.
- With respect to any purchases made by Region 14 ESC or any Public Agency pursuant to the Master Agreement, NCPA (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Vendor, Region 14 ESC, or such Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Region

- *Southeastern Equipment*
  - *Mickey Gourley, Vice president*
  - *10874 East Pike Rd. Cambridge, OH (12 locations total in Ohio, and 2 locations in Indiana)*
  - *[mgourley@southeasternequip.com](mailto:mgourley@southeasternequip.com)*
  - *740-522-3500*
  - *Authorized Distribution in Ohio, and Northern Indiana*
- *Towmaster Truck Equipment*
  - *Tim Erickson, Truck Equipment Sales Manager*
  - *61381 US Hwy 12 Litchfield, MN 55355*
  - *[terickson@towmaster.com](mailto:terickson@towmaster.com)*
  - *320-593-4551*
  - *Authorized distributor in Minnesota*
- *Trius Inc.*
  - *Trius Inc. – Bohemia, NY*
    - *John Kirk, Sales Manager*
    - *458 Johnson Ave Bohemia, NY 11716*
    - *[jkirk@triusonline.com](mailto:jkirk@triusonline.com)*
    - *631-244-8600*
  - *Trius Inc. – Fort Edward, NY*
    - *Justin Hunners, Sales Manager*
    - *268 Towpath Rd. Fort Edward, NY 12828*
    - *[jhunners@triusonline.com](mailto:jhunners@triusonline.com)*
    - *518-480-3540*
  - *Trius Inc.-Farmingdale, NJ*
    - *David Walsh, Sales Manager*
    - *5049 Industrial Rd. Farmingdale, NJ 07727*
    - *[dwalsh@triusonline.com](mailto:dwalsh@triusonline.com)*
    - *732-751-9611*
  - *Trius Inc. – (Greater Philadelphia Area)*
    - *Jim McNally, Sales Manager*
    - *6475 Ruch Rd. Bethlehem, PA 18017*
    - *[jmcnally@triusonline.com](mailto:jmcnally@triusonline.com)*
    - *484-281-3380*
- *Virginia Public Works Equipment*
  - *Pete Kurz, Sales Manager*
  - *8383 Old Richfood Rd. Mechanicsville, VA 23116*
  - *[pete@vpwe.com](mailto:pete@vpwe.com)*
  - *804-730-4040*
  - *Authorized Distributor for Virginia, West Virginia, and Maryland*
- *KM International Direct Sales Representatives*
  - *Region 1 (East)*
    - *Mike McGuckin, Territory Manager*
    - *6561 Bernie Kohler Dr. North Branch, MI 48461*
    - *[mike@kminternational.com](mailto:mike@kminternational.com)*
    - *810-688-1234*