



DANIEL P. MCCOY
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MICHAEL P. McLAUGHLIN, JR.
DEPUTY COUNTY EXECUTIVE

May 28, 2026

Honorable Joanne Cunningham, Chairwoman
Albany County Legislature
112 State Street, Room 710
Albany, New York 12207

Dear Chairwoman Cunningham,

I respectfully request the County Legislature's permission to contract with Siemens Industry for project management and energy service company (ESCO). Siemens provided the best proposal for an RFP soliciting these services. An ESCO operates to maximize energy savings, efficiencies and related improvements to existing facilities and fixtures owned, operated and maintained by the County through capital improvements financed through an Energy Performance Contract (EPC). The ESCO performs audits at no cost to the County to identify potential saving and then pays for the capital improvement leveraging long term energy savings. This solution expedites the process for project implementation and leverages cost savings through project financing, installation of efficient system, use of utility rebates or renewable energy credits and other innovative methods.

Thank you for your time and consideration. If you should have any questions or concerns, please do not hesitate to reach out to me.

Sincerely,

Daniel P. McCoy
Albany County Executive

cc: Hon. Dennis A. Feeney, Majority Leader
Hon. Frank A. Mauriello, Minority Leader
Rebekah Kennedy, Majority Counsel
James Curran, Minority Counsel