

RESOLUTION NO. 308

AUTHORIZING AN AGREEMENT WITH HEALTH INSURANCE SOLUTIONS INCORPORATED REGARDING EMPLOYEE BENEFITS ADVISORY SERVICES

Introduced: 8/11/25

By Personnel Committee:

WHEREAS, The Commissioner of the Department of Human Resources has requested authorization to enter into an agreement with Health Insurance Solutions Incorporated regarding advisory services for employee benefits for Albany County, and

WHEREAS, The Commissioner, working with the Purchasing agent, issued a Request for Proposals (RFP) regarding employee benefit advisory services, and of the 6 responses received, Health Insurance Solutions Incorporated was selected as the best value proposer, and

WHEREAS, The Commissioner indicated that Health Insurance Solutions Incorporated would provide employee benefit advisory services for a term commencing September 1, 2025 and ending August 31, 2026, with two additional one-year options to renew, in an amount based upon the savings realized by Albany County, with an estimated cost savings of roughly \$10 million, now, therefore, be it

RESOLVED, By the Albany County Legislature, that the County Executive is authorized to enter into an agreement with Health Insurance Solutions Incorporated, Telford, PA 18969, regarding employee benefit advisory services for Albany County, in an amount based upon for formula provided in the RFP, for a term commencing September 1, 2025 and ending August 31, 2026, with two additional one-year options to renew, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the County Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.